

Market Information BULLETIN

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January 2021



Southeast Marketing Area
Federal Order 7

Volume 22—No. 1

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, January 2021, USDA, Economic Research Service:

Dairy Estimates for 2020

Based on recent milk production data, the milk production estimate for 2020 has been raised to 222.9 billion pounds, 0.2 billion higher than last month's forecast. The estimate for the average number of milk cows for 2020 has been raised to 9.380 million head, 5,000 more than last month's forecast. Milk per cow for 2020 is expected to average 23,765 pounds per head, 10 pounds more than the previous forecast. The estimate for 2020 dairy imports on a milk-fat basis has been lowered to 6.8 billion pounds (-0.1 billion) due to lower expected imports of butterfat products. While dairy supply and use data are not yet available for December, complete 2020 price data are available, with the exception of the all-milk price. For the year, average prices for Cheddar cheese, dry whey, butter, and NDM were \$1.9236, \$0.3621, \$1.5808, and \$1.0417 per pound, respectively. The Class III and IV milk prices averaged \$18.16 and \$13.49 per hundredweight (cwt), respectively. The all-milk price estimate for 2020 is \$18.30 per cwt, \$0.05 higher than last month's forecast.

Dairy Forecasts for 2021

Based on recent data and higher expected milk prices, the milk production forecast for 2021 has been raised to 226.7 billion pounds, 0.4 billion higher than last month's forecast. Milk cows are projected to average 9.410 million head, 15,000 higher than last month's forecast. Milk per cow is projected to average 24,095 per head, 5 pounds more than the previous forecast. Dairy import forecasts have been lowered on both the milk-fat and skim-solids bases to 6.6 billion pounds (-0.2 billion) and 5.5 billion pounds (-0.1 billion), respectively, due to lower expected imports of butterfat products and milk protein concentrate. Due to an improved economic (continued at right)

Uniform Price

The uniform price in Fulton County, GA, was \$20.99 per hundredweight of milk at 3.5 percent butterfat for December 2020. The uniform price is \$1.33 per hundredweight higher than the previous month and is \$0.64 lower than last year.

Class I utilization was 68.29 percent in December. This represents a 0.60 percent decrease from the previous month and is 4.43 percent lower than December of last year.

Dairy Outlook, continued

(continued from left) outlook, enhanced by Federal Government actions to stimulate the economy and USDA's announcements regarding purchases of dairy products, domestic demand expectations for dairy products have strengthened.

The forecast for 2021 domestic use on a milk-fat basis is 222.6 billion pounds, 0.1 billion higher than last month's forecast. On a skim-solids basis, the forecast for domestic use has been raised by 0.1 billion pounds to 182.4 billion pounds. Due to stronger expected demand, price forecasts for 2021 have been raised for Cheddar cheese, dry whey, butter, and NDM to \$1.740 (+10.5 cents), \$0.450 (+4.5 cents), \$1.605 (+3.5 cents), and \$1.100 (+3.5 cents), respectively. With higher dairy product prices expected across the board, Class III and IV milk price forecasts for 2021 are \$16.90 per cwt (+\$1.30) and \$14.10 per cwt (+\$0.50), respectively. The all-milk price forecast for 2021 is \$17.65 per cwt, \$1.05 higher than last month's forecast.

Recent Federal Government Actions Affecting Dairy Markets

On December 21, Congress passed the Consolidated Appropriations Act (CAA) of 2021 (H.R. 133 of the 116th Congress), and the President signed it into law on December 27. The CAA includes \$900 billion (continued on page 4)

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - December 2020

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	41.41%	6,779,045	\$1.5756	\$ 10,681,063.31
Class I Differential at Location				220,758.79
Class II Butterfat	38.98%	6,381,138	\$1.5469	9,870,982.38
Class III Butterfat	8.36%	1,368,039	\$1.5399	2,106,643.27
Class IV Butterfat	11.25%	1,840,768	\$1.5399	2,834,598.64
Total Butterfat	100.00%	16,368,990		\$ 25,714,046.39
Uniform Butterfat Price per lb. (Fulton County, Georgia):			\$1.5709	

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	69.41%	273,311,057	\$14.88 /cwt.	\$ 40,668,685.28
Class I Butterfat	41.41%	6,779,045	\$1.5756 /lb.	10,681,063.31
Class I Differential at Location		280,090,102		9,132,725.04
Total Class I Milk	68.29%	280,090,102		\$ 60,482,473.63
Class II Skim Milk	15.82%	62,298,680	\$8.91 /cwt.	\$ 5,550,812.42
Class II Butterfat	38.98%	6,381,138	\$1.5469 /lb.	9,870,982.38
Total Class II Milk	16.75%	68,679,818		\$ 15,421,794.80
Class III Skim Milk	8.55%	33,662,662	\$10.71 /cwt.	\$ 3,605,271.12
Class III Butterfat	8.36%	1,368,039	\$1.5399 /lb.	2,106,643.27
Total Class III Milk	8.54%	35,030,701		\$ 5,711,914.39
Class IV Skim Milk	6.22%	24,480,183	\$8.26 /cwt.	\$ 2,022,063.10
Class IV Butterfat	11.25%	1,840,768	\$1.5399 /lb.	2,834,598.64
Total Class IV Milk	6.42%	26,320,951		\$ 4,856,661.74
Producer Milk	100.00%	410,121,572		\$ 86,472,844.56

Adjustments

Overage and Other Source	\$12,858.37
Inventory Adjustments	\$6,809.95
Producer butterfat at uniform butterfat price	(\$25,714,046.39)
Location Adjustments to Producers	\$2,412,368.33
1/2 Unobligated Balance in P.S.F.	\$165,543.35
Adjusted Pool Value	\$ 16.09040
Reserve for Producer Settlement Fund	\$ 0.04040

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$16.05

Uniform Price per cwt. (Fulton County, Georgia)

\$20.99*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	December	January	November	December	December
Appalachian (Charlotte)	\$ 23.27	\$ 18.54	\$ 19.72	\$ 20.61	68.06%
Arizona (Phoenix)	\$ 22.22	\$ 17.49	\$ 16.04	\$ 16.24	29.38%
California (Woodland)	\$ 21.97	\$ 17.24	\$ 13.79	\$ 14.94	26.10%
Central (Kansas City)	\$ 21.87	\$ 17.14	\$ 14.84	\$ 16.23	37.88%
Florida (Tampa)	\$ 25.27	\$ 20.54	\$ 21.70	\$ 23.18	80.84%
Mideast (Cleveland)	\$ 21.87	\$ 17.14	\$ 15.94	\$ 16.90	41.40%
Northeast (Boston)	\$ 23.12	\$ 18.39	\$ 18.27	\$ 17.26	32.90%
Pacific Northwest (Seattle)	\$ 21.77	\$ 17.04	\$ 16.46	\$ 15.52	24.28%
Southeast (Atlanta)	\$ 23.67	\$ 18.94	\$ 19.66	\$ 20.99	68.29%
Southwest (Dallas)	\$ 22.87	\$ 18.14	\$ 14.89	\$ 16.31	33.56%
Upper Midwest (Chicago)	\$ 21.67	\$ 16.94	\$ 17.91	\$ 15.89	13.30%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		Dec. 2020	Dec. 2019
Producer Milk			
Class I		280,090,102	284,969,653
Class II		68,679,818	58,388,347
Class III		35,030,701	12,019,179
Class IV		26,320,951	36,467,732
Total Producer Milk		410,121,572	391,844,911
Average Butterfat Test		3.99%	3.95%
Percent of Producer Milk in Class I		68.29%	72.72%
Daily Average Receipts		13,229,728	12,640,158
Other Source Milk			
Class I		4,714,977	6,966,438
Class II		2,126,564	2,436,099
Class III		0	0
Class IV		10,466,529	5,334,682
Total Other Source Milk		17,308,070	14,737,219
Overage			
Class I		6,155	0
Class II		0	1,049
Class III		0	0
Class IV		7,944	0
Total Overage		14,149	1,049
Opening Inventory			
Class I		19,110,948	20,720,303
Class II		691,027	2,527,047
Class III		58,527	0
Class IV		21,152,782	12,792,216
Total Opening Inventory		41,013,284	36,039,566
Total Receipts		468,457,075	442,622,745
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		21,029,702	23,622,296
Route Disposition Class I		278,442,669	315,081,217
Shrinkage		2,963,399	-36,048,132
Transfers & Diversions to Nonpool		1,480,257	12,339,550
Total Class I Utilization		303,916,027	314,994,931
Average Butterfat Test		2.42%	2.11%
Daily Average Utilization		9,803,743	10,161,127
Class II Utilization			
Nonfluid Used To Produce		1,894,452	1,629,183
Shrinkage		15,027	647
Transfers & Diversions to Nonpool/Commercial Foods		52,582,617	46,326,612
Used To Produce/Other Uses		17,011,468	17,446,200
Total Class II Utilization		71,503,564	65,402,642
Average Butterfat Test		8.92%	11.68%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		35,089,228	12,019,179
Used To Produce/Other Uses		0	0
Total Class III Utilization		35,089,228	12,019,179
Average Butterfat Test		3.89%	4.73%
Class IV Utilization			
Inventory		19,223,801	16,064,103
Nonfluid Used To Fortify		2,236,986	2,302,277
Shrinkage		4,710,567	5,168,001
Transfers & Diversions to Nonpool		28,213,614	29,956,334
Used To Produce/Other Uses		3,563,288	4,517,333
Total Class IV Utilization		57,948,256	58,008,048
Average Butterfat Test		9.05%	6.77%
Total Utilization		468,457,075	450,424,800

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during December 2020 is \$20.99 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$16.05 per hundredweight plus 3.5 times the uniform butterfat price of 1.5709 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In December 2020, Class I use, which is primarily bottled or packaged fluid milk, accounted for 69.41% of all producer skim milk (priced to handlers at \$14.88 hundredweight, plus the Class I differential, see page 2) and 41.41% of producer butterfat (priced to handlers at \$1.5756 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 15.82% of all producer skim milk (\$8.91 per hundredweight) and 38.98% of producer butterfat (\$1.5469 per pound). Class III use, mostly milk used to produce cheese, accounted for 8.55% of all producer skim milk (\$10.71 per hundredweight) and 8.36% of producer butterfat (\$1.5399 per pound). Class IV use, generally milk processed into butter and powder, accounted for 6.22% of all producer skim milk (\$8.26 per hundredweight) and 11.25% of producer butterfat (\$1.5399 per pound).

Receipts of producer milk during December 2020 totaled 410.1 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for December 2020. Class I route disposition in the area was 325 million pounds in November 2020.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>November 2020</u>		
Whole Milk	127,013,205	39.08%
Fat Free Milk	15,175,394	4.66%
Low fat Milk (incl. 1%)	36,670,138	11.28%
Reduced Fat Milk (incl. 2%)	98,712,122	30.37%
Cultured Fluid Milk (incl. Buttermilk)	7,367,384	2.27%
Flavored Drinks and Milk	40,097,593	12.34%
Total Disposition in Marketing Area	325,035,836	100.00%
Total Disposition by Pool Plants	227,369,353	69.95%
Total Disposition by Nonpool Plants	97,666,483	30.05%
Total Disposition in Marketing Area	325,035,836	100.00%

Dairy Outlook, continued

(continued from page 1) for COVID-19 relief in the form of direct payments to households, jobless aid, support for small businesses, and many other financial stimulus measures. The relief provisions include about \$13 billion specifically designated for the agricultural sector.

For the dairy industry specifically, the CAA includes supplemental Dairy Margin Coverage (DMC) payments based on the difference between each participant's actual milk production in 2019 and the operation's historical production base previously established through the program. The CAA establishes a dairy donation program to provide \$400 million to pay for milk to be processed into dairy products and donated to nonprofit entities. Also, the Secretary of Agriculture is authorized to make recourse loans available to dairy processors, packagers, or merchandisers impacted by COVID-19.

On January 4, USDA announced continuation of the Farmers to Families Food Box Program using additional funding from the CAA. Under this fifth round of the program, USDA will purchase an additional \$1.5 billion worth of food for distribution to Americans in need. Contract awards are expected to be made by January 19. Deliveries will begin shortly thereafter and will continue through the end of April. USDA will purchase combination boxes that include fresh produce, dairy products, fluid milk, meat products, and seafood products.

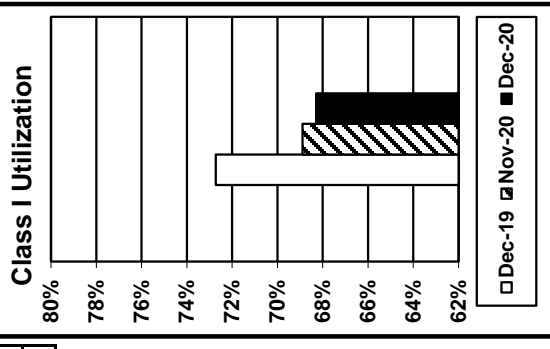
For more information, see the USDA Farmers to Families Food Box website. USDA has also solicited purchases of significant quantities of dairy products under the authority of Section 32 of the Act of August 24, 1935. For more information, see the USDA, Agricultural Marketing Service website.

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Oct 2019	\$13.09	\$2.5750	\$21.64	\$8.54	\$2.4101	\$16.68	\$10.68	\$2.4031	\$18.72	\$8.27	\$2.4031	\$16.39	\$12.40	\$2.4810	\$20.65
Nov	\$13.91	\$2.4335	\$21.94	\$9.02	\$2.3265	\$16.85	\$12.78	\$2.3195	\$20.45	\$8.79	\$2.3195	\$16.60	\$13.14	\$2.3705	\$20.98
Dec	\$15.41	\$2.3588	\$23.13	\$9.43	\$2.2022	\$16.81	\$12.11	\$2.1952	\$19.37	\$9.34	\$2.1952	\$16.70	\$14.20	\$2.2656	\$21.63
Jan 2020	\$15.51	\$2.2395	\$22.81	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$9.60	\$2.1117	\$16.65	\$14.25	\$2.1637	\$21.32
Feb	\$14.26	\$2.1689	\$21.35	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$9.60	\$1.9813	\$16.20	\$13.26	\$2.0586	\$20.00
Mar	\$14.62	\$2.0437	\$21.26	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$8.45	\$1.9177	\$14.87	\$13.21	\$1.9678	\$19.64
Apr	\$13.99	\$1.9819	\$20.44	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$7.02	\$1.3218	\$11.40	\$12.57	\$1.6052	\$17.75
May	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$6.07	\$1.3756	\$10.67	\$11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$6.62	\$1.8591	\$12.90	\$10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$7.16	\$1.9583	\$13.76	\$12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$7.08	\$1.6275	\$12.53	\$14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$7.43	\$1.5932	\$12.75	\$14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$8.01	\$1.6388	\$13.47	\$12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$8.14	\$1.5553	\$13.30	\$14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$8.26	\$1.5399	\$13.36	\$16.05	\$1.5709	\$20.99
Jan	\$13.83	\$1.5989	\$18.94	\$9.03											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Oct 2019	384,159	1,501	299,335	77.91%	65,484	17.05%	6,058	1.58%	13,282	3.46%
Nov	336,588	1,380	259,960	77.23%	55,026	16.35%	4,138	1.23%	17,463	5.19%
Dec	391,845	1,437	284,970	72.72%	58,388	14.90%	12,019	3.07%	36,468	9.31%
Jan 2020	419,672	1,430	299,358	71.33%	59,410	14.16%	13,406	3.19%	47,497	11.32%
Feb	358,024	1,353	259,633	72.51%	42,915	11.99%	13,844	3.87%	41,631	11.63%
Mar	463,410	1,390	306,587	66.16%	54,081	11.67%	18,066	3.90%	84,675	18.27%
Apr	386,784	1,393	268,509	69.42%	43,238	11.18%	20,234	5.23%	54,802	14.17%
May	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,287**	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%



* Class I and uniform prices are at Fulton County (Atlanta), Georgia.** Estimated

Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
Dec-20	01/11/21	01/12/21	01/13/21	12/28/20	12/28/20	01/13/21	01/14/21
January-21	02/11/21	02/12/21	02/16/21	01/25/21	01/26/21	02/16/21	02/17/21
February-21	03/11/21	03/12/21	03/15/21	02/25/21	02/26/21	03/15/21	03/16/21

** The base rate for making partial payments in Fulton County, GA for January will be \$18.89 per hundredweight. This is 90 percent of the preceding month's uniform price.

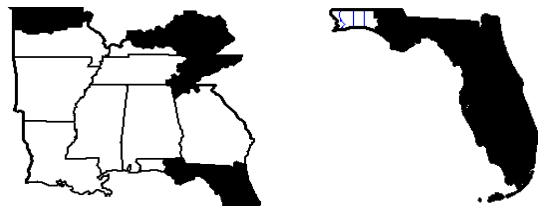
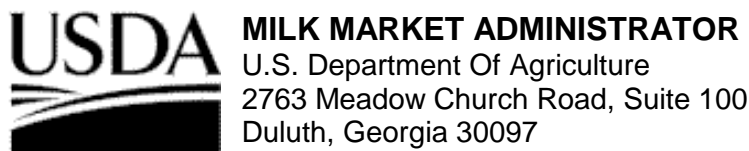
Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE – 608, January 12, 2021

The milk production estimate for 2020 and forecast for 2021 are raised from December on growth in milk per cow and higher dairy cow numbers. Fat basis imports for 2020 and 2021 are reduced from last month on lower expected imports of butterfat products. The fat basis export estimate for 2020 is unchanged, but the 2021 forecast is raised on higher expected exports of butterfat products. The skim-solids basis import estimate for 2020 is unchanged but the 2021 forecast is reduced. The skim-solids basis export estimate for 2020 is reduced on recent trade data while the 2021 forecast is unchanged.

Dairy product price estimates for 2020 reflect December price data. For 2021, cheese, butter, nonfat dry milk (NDM), and whey price forecasts are raised from last month on firm domestic demand. The 2021 Class III price and Class IV price are raised from the previous month on higher product prices. The 2021 all milk price forecast is raised to \$17.65 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

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February 2021



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Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, February 2021, USDA, Economic Research Service:

Based on recent data, the milk production forecast for 2021 has been raised to 227.4 billion pounds, 0.7 billion higher than last month's forecast. Milk cows are projected to average 9.435 million head, 5,000 higher than last month's forecast. Milk cow numbers are expected to decline from the first quarter to the third quarter due to relatively low milk prices, relatively high feed prices, and a relatively low number of replacement heifers. Milk per cow is projected to average 24,100 per head in 2021, 5 pounds more than the previous forecast.

The forecast for 2021 dairy exports on a milk-fat basis has been raised to 10.1 billion pounds, 0.4 billion higher than last month, due to higher expected butter exports. On a skim-solids basis, the 2021 dairy export forecast has been raised to 48.9 billion pounds, 0.2 billion higher than last month's forecast, due to higher expected exports of whey products. The forecast for 2021 domestic use on a milk -fat basis is 222.6 billion pounds, unchanged from last month's forecast.

On a skim-solids basis, the forecast for domestic use is 183.2 billion pounds, 0.8 billion higher than last month's forecast. Based on recent price changes, relatively high beginning stock levels, and higher expected milk production, 2021 price forecasts for Cheddar cheese and butter have been lowered to \$1.695 per pound (-4.5 cents) and \$1.455 per pound (-15.0 cents), respectively.

Based on recent price changes, the price forecast for NDM has been raised by 2.5 cents to \$1.125 per pound. With higher expected exports of whey products and recent price increases, the dry whey price forecast has been raised by 3.0 cents to \$0.480 per pound. With the lower expected cheese price more than offsetting the higher expected dry whey price, the Class III price forecast for 2020 has been lowered by \$0.30 to \$16.60 per cwt. The all-milk price forecast for 2021 has been lowered to \$17.15 per cwt, \$0.50 lower than last month's forecast.

Uniform Price

The uniform price in Fulton County, GA, was \$20.99 per hundredweight of milk at 3.5 percent butterfat for December 2020. The uniform price is \$1.33 per hundredweight higher than the previous month and is \$0.64 lower than last year.

Class I utilization was 68.29 percent in December. This represents a 0.60 percent decrease from the previous month and is 4.43 percent lower than December of last year.

USDA Ready to Assist Farmers, Ranchers and Communities Affected by Winter Storms

On February 17, 2021, the U.S. Department of Agriculture (USDA) reminded rural communities, farmers and ranchers, families and small businesses affected by the recent winter storms that USDA has programs that provide assistance. USDA staff in the regional, state and county offices are prepared with a variety of program flexibilities and other assistance to residents, agricultural producers and impacted communities.

"USDA is committed to getting help to producers and rural Americans impacted by the severe weather in many parts of the country. As severe weather and natural disasters continue to threaten the livelihoods of thousands of our farming families, we want you and your communities to know that USDA stands with you," said Kevin Shea, acting Secretary of Agriculture. "Visit farmers.gov or your local USDA Service Center to inquire about assistance." The full press release is available at: www.usda.gov/media/press-releases/2021/02/17/usda-ready-assist-farmers-ranchers-and-communities-affected-winter

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - January 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	38.84%	6,147,653	\$1.5609	\$ 9,595,871.56
Class I Differential at Location				201,078.31
Class II Butterfat	39.35%	6,227,302	\$1.5611	9,721,441.16
Class III Butterfat	1.77%	279,970	\$1.5541	435,101.39
Class IV Butterfat	20.04%	3,172,336	\$1.5541	4,930,127.32
Total Butterfat	100.00%	15,827,261		\$ 24,883,619.74

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.5722**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	69.12%	262,777,332	\$10.03 /cwt.	\$ 26,356,566.42
Class I Butterfat	38.84%	6,147,653	\$1.5609 /lb.	9,595,871.56
Class I Differential at Location		268,924,985		8,763,295.00
Total Class I Milk	67.91%	268,924,985		\$ 44,715,732.98
Class II Skim Milk	19.77%	75,159,968	\$9.03 /cwt.	\$ 6,786,945.12
Class II Butterfat	39.35%	6,227,302	\$1.5611 /lb.	9,721,441.16
Total Class II Milk	20.55%	81,387,270		\$ 16,508,386.28
Class III Skim Milk	0.97%	3,682,862	\$10.99 /cwt.	\$ 404,746.54
Class III Butterfat	1.77%	279,970	\$1.5541 /lb.	435,101.39
Total Class III Milk	1.00%	3,962,832		\$ 839,847.93
Class IV Skim Milk	10.14%	38,567,279	\$8.61 /cwt.	\$ 3,320,642.73
Class IV Butterfat	20.04%	3,172,336	\$1.5541 /lb.	4,930,127.32
Total Class IV Milk	10.54%	41,739,615		\$ 8,250,770.05
Producer Milk	100.00%	396,014,702		\$ 70,314,737.24

Adjustments

Overage and Other Source	\$177.16
Inventory Adjustments	\$199,417.08
Producer butterfat at uniform butterfat price	(\$24,883,619.74)
Location Adjustments to Producers	\$2,011,998.71
1/2 Unobligated Balance in P.S.F.	\$160,648.90
Adjusted Pool Value	\$ 12.57363
Reserve for Producer Settlement Fund	\$ 0.04363

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$12.53

Uniform Price per cwt. (Fulton County, Georgia)

\$17.59*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	January	February	December	January	January
Appalachian (Charlotte)	\$ 18.54	\$ 18.94	\$ 20.61	\$ 17.42	70.57%
Arizona (Phoenix)	\$ 17.49	\$ 17.89	\$ 16.24	\$ 14.98	29.38%
California (Woodland)	\$ 17.24	\$ 17.64	\$ 14.94	\$ 14.24	26.10%
Central (Kansas City)	\$ 17.14	\$ 17.54	\$ 16.23	\$ 14.44	41.34%
Florida (Tampa)	\$ 20.54	\$ 20.94	\$ 23.18	\$ 19.26	79.01%
Mideast (Cleveland)	\$ 17.14	\$ 17.54	\$ 15.94	\$ 14.96	41.10%
Northeast (Boston)	\$ 18.39	\$ 18.79	\$ 17.26	\$ 15.91	32.90%
Pacific Northwest (Seattle)	\$ 17.04	\$ 17.44	\$ 15.52	\$ 14.68	24.28%
Southeast (Atlanta)	\$ 18.94	\$ 19.34	\$ 20.99	\$ 17.52	67.91%
Southwest (Dallas)	\$ 18.14	\$ 18.54	\$ 16.31	\$ 14.90	34.01%
Upper Midwest (Chicago)	\$ 16.94	\$ 17.34	\$ 15.89	\$ 15.12	20.50%

SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7

STATISTICAL SUMMARY

Receipts:		Jan 2021	Jan 2020
Producer Milk			
Class I		268,924,985	299,358,321
Class II		81,387,270	59,409,720
Class III		3,962,832	13,406,329
Class IV		41,739,615	47,497,202
Total Producer Milk		396,014,702	419,671,572
Average Butterfat Test		4.00%	3.91%
Percent of Producer Milk in Class I		67.91%	71.33%
Daily Average Receipts		12,774,668	13,537,793
Other Source Milk			
Class I		3,479,995	5,935,656
Class II		2,295,528	2,488,394
Class III		2,031,237	0
Class IV		8,836,464	5,951,633
Total Other Source Milk		16,643,224	14,375,683
Overage			
Class I		0	0
Class II		0	1,271
Class III		1,612	0
Class IV		0	0
Total Overage		1,612	1,271
Opening Inventory			
Class I		21,096,372	20,309,560
Class II		771	112,046
Class III		7,304,056	0
Class IV		11,944,732	14,053,658
Total Opening Inventory		40,345,931	34,475,264
Total Receipts		453,005,469	468,523,790
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		19,080,367	23,442,690
Route Disposition Class I		270,668,343	293,258,772
Shrinkage		2,524,082	3,637,334
Transfers & Diversions to Nonpool		1,228,560	5,264,741
Total Class I Utilization		293,501,352	325,603,537
Average Butterfat Test		2.28%	2.21%
Daily Average Utilization		9,467,786	10,503,340
Class II Utilization			
Nonfluid Used To Produce		2,053,445	1,957,194
Shrinkage		42,518	350,746
Transfers & Diversions to Nonpool/Commercial Foods		65,533,015	42,944,428
Used To Produce/Other Uses		16,054,591	16,759,063
Total Class II Utilization		83,683,569	62,011,431
Average Butterfat Test		7.44%	10.26%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		13,299,737	13,406,329
Used To Produce/Other Uses		0	0
Total Class III Utilization		13,299,737	13,406,329
Average Butterfat Test		2.11%	4.21%
Class IV Utilization			
Inventory		29,005,200	14,712,165
Nonfluid Used To Fortify		560,806	693,293
Shrinkage		4,604,728	5,921,770
Transfers & Diversions to Nonpool		25,701,449	42,677,817
Used To Produce/Other Uses		2,648,628	3,497,448
Total Class IV Utilization		62,520,811	67,502,493
Average Butterfat Test		9.02%	8.55%
Total Utilization		453,005,469	468,523,790

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during January 2021 is \$17.59 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.53 per hundredweight plus 3.5 times the uniform butterfat price of 1.5722 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In January 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 69.12% of all producer skim milk (priced to handlers at \$10.03 hundredweight, plus the Class I differential, see page 2) and 38.84% of producer butterfat (priced to handlers at \$1.5609 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 19.77% of all producer skim milk (\$9.03 per hundredweight) and 39.35% of producer butterfat (\$1.5611 per pound). Class III use, mostly milk used to produce cheese, accounted for .97% of all producer skim milk (\$10.99 per hundredweight) and 1.77% of producer butterfat (\$1.5541 per pound). Class IV use, generally milk processed into butter and powder, accounted for 10.14% of all producer skim milk (\$8.61 per hundredweight) and 20.04% of producer butterfat (\$1.5541 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>December 2020</u>		
Whole Milk	137,008,550	40.12%
Fat Free Milk	15,573,933	4.57%
Low fat Milk (incl. 1%)	30,842,539	9.03%
Reduced Fat Milk (incl. 2%)	111,925,285	32.78%
Cultured Fluid Milk (incl. Buttermilk)	6,942,725	2.03%
Flavored Drinks and Milk	39,163,456	11.47%
Total Disposition in Marketing Area	341,456,488	100.00%
Total Disposition by Pool Plants	240,172,999	70.34%
Total Disposition by Nonpool Plants	101,283,489	29.66%
Total Disposition in Marketing Area	341,456,488	100.00%

Receipts of producer milk during January 2021 totaled 396 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for January 2021. Class I route disposition in the area was 341.4 million pounds in December 2020.

Prospects for Growth in U.S. Dairy Exports to Southeast Asia

(The Economic Research Service of USDA recently published a report examining the opportunity for increase U.S. exports of dairy products to Southeast Asia (SEA). The top dairy product suppliers to the region are New Zealand, the European Union (EU), the United States, and Australia. The study analyzes trends in market share over the 2006-18 timeframe and the price sensitivity for the top four U.S. dairy products imported by SEA countries: skim milk powder (SMP), whey products, cheese, and lactose. In 2018, these four products accounted for 85 percent of the total value of SEA dairy imports from the United States.

The findings show differing trends in market share and price sensitivity across products and countries. The analysis reveals that SEA importers are more likely to substitute U.S. products for EU dairy products than for dairy products from New Zealand or Australia. The research indicates that the United States has the potential to gain market share as import expenditures increase (holding prices constant) for cheese in Indonesia; whey products in Malaysia, Singapore, and the Philippines; SMP in Indonesia and Vietnam; and lactose in the Philippines, Indonesia, and Malaysia. SEA imports of U.S. dairy products are sensitive, in varying degrees, to changes in U.S. prices—as well as price changes for products from competing suppliers, such as the EU, Australia, and New Zealand.

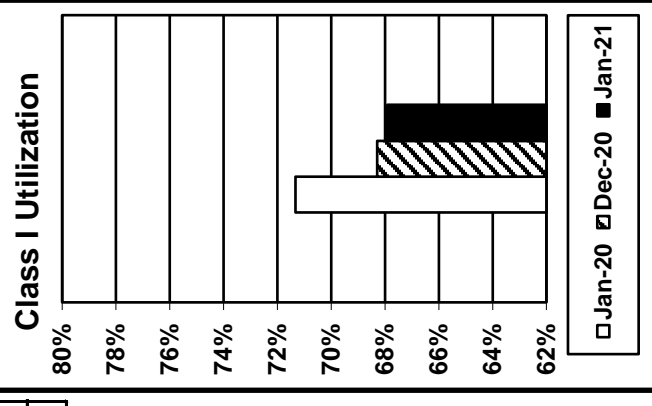
The full report is available at: <https://www.ers.usda.gov/publications/pub-details/?pubid=99951>

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov 2019	\$13.91	\$2.4335	\$21.94	\$9.02	\$2.3265	\$16.85	\$12.78	\$2.3195	\$20.45	\$8.79	\$2.3195	\$16.60	\$13.14	\$2.3705	\$20.98
Dec	\$15.41	\$2.3588	\$23.13	\$9.43	\$2.2022	\$16.81	\$12.11	\$2.1952	\$19.37	\$9.34	\$2.1952	\$16.70	\$14.20	\$2.2656	\$21.63
Jan 2020	\$15.51	\$2.2395	\$22.81	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$9.60	\$2.1117	\$16.65	\$14.25	\$2.1637	\$21.32
Feb	\$14.26	\$2.1689	\$21.35	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$9.60	\$1.9813	\$16.20	\$13.26	\$2.0586	\$20.00
Mar	\$14.62	\$2.0437	\$21.26	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$8.45	\$1.9177	\$14.87	\$13.21	\$1.9678	\$19.64
Apr	\$13.99	\$1.9819	\$20.44	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$7.02	\$1.3218	\$11.40	\$12.57	\$1.6052	\$17.75
May	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$6.07	\$1.3756	\$10.67	\$11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$6.62	\$1.8591	\$12.90	\$10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$7.16	\$1.9583	\$13.76	\$12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$7.08	\$1.6275	\$12.53	\$14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$7.43	\$1.5932	\$12.75	\$14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$8.01	\$1.6388	\$13.47	\$12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$8.14	\$1.5553	\$13.30	\$14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$8.26	\$1.5399	\$13.36	\$16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$8.61	\$1.5541	\$13.75	\$12.53	\$1.5722	\$17.59
Feb	\$13.83	\$1.5989	\$18.94	\$10.03											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Nov 2019	336,588	1,380	259,960	77.23%	55,026	16.35%	4,138	1.23%	17,463	5.19%
Dec	391,845	1,437	284,970	72.72%	58,388	14.90%	12,019	3.07%	36,468	9.31%
Jan 2020	419,672	1,430	299,358	71.33%	59,410	14.16%	13,406	3.19%	47,497	11.32%
Feb	358,024	1,353	259,633	72.51%	42,915	11.99%	13,844	3.87%	41,631	11.63%
Mar	463,410	1,390	306,587	66.16%	54,081	11.67%	18,066	3.90%	84,675	18.27%
Apr	386,784	1,393	268,509	69.42%	43,238	11.18%	20,234	5.23%	54,802	14.17%
May	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,280**	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%



* Class I and uniform prices are at Fulton County (Atlanta), Georgia; ** Estimated

Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
January	02/11/21	02/12/21	02/16/21	01/25/21	01/26/21	02/16/21	02/17/21
February	03/11/21	03/12/21	03/15/21	02/25/21	02/26/21	03/15/21	03/16/21
March	04/11/21	04/12/21	04/13/21	03/25/21	03/26/21	04/13/21	04/14/21

** The base rate for making partial payments in Fulton County, GA for January will be \$15.83 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.59 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE – 609, February 9, 2021

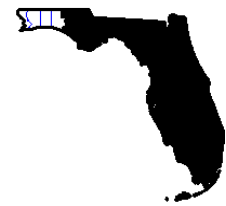
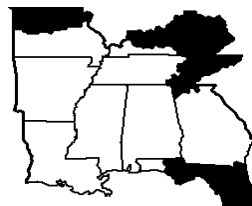
The 2020 milk production, trade, and stock estimates are adjusted to reflect December data. For 2021, the milk production forecast is raised from last month, primarily on higher dairy cow numbers. The 2021 fat basis import forecast is raised on higher expected imports of cheese and butterfat products, while exports are raised on higher shipments of butterfat. On a skim-solids basis, the import forecast is unchanged while the export forecast is raised, reflecting expectations of strong international demand.

Annual product price forecasts for cheese and butter are lowered from the previous month on current prices, increased production, and larger stocks. Nonfat dry milk (NDM) and whey price forecasts are raised from last month on firm demand. The Class III price is reduced on the lower cheese price forecast and the Class IV price is also reduced, reflecting a lower butter price forecast. The 2021 all milk price forecast is reduced to \$17.15 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator



Southeast Marketing Area
Federal Order 7

www.fmmatlanta.com

March 2021

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, March 2021, USDA, Economic Research Service:

The milk production forecast for 2021 is 227.3 billion pounds, 0.1 billion pounds lower than the February forecast. Lower expected yields per cow more than offset higher expected milk cow numbers. The forecast for the size of the dairy herd has been raised to 9.445 million head, 10,000 higher than last month's forecast. This is based on the reported average number of milk cows in January and recent slaughter rates close to those of last year. Based on yield per cow in January and lower expected cull rates, the forecast yield per cow has been lowered to 24,065 pounds per head, 35 pounds below the previous estimate.

The forecast for 2021 dairy exports on a milk-fat basis has been raised to 10.4 billion pounds, 0.3 billion above the previous forecast, as higher expected exports of butterfat products are likely to more than offset lower expected exports of cheese. On a skim-solids basis, the 2021 dairy export forecast has decreased to 48.7 billion pounds, 0.2 billion lower than last month's forecast. Lower exports of lactose are expected to more than offset higher exports of dry skim milk products. Based on lower expected imports of butterfat products (butter, anhydrous milk fat, and butteroil), the 2021 dairy import projection on a milk-fat basis is 6.5 billion pounds, 0.2 million lower than last month's projection.

On a skim-solids basis, the dairy import forecast is 5.5 billion pounds, unchanged from last month. The forecast for 2021 domestic use on a milk-fat basis is 222.5 billion pounds, 0.1 billion pounds lower than last month's forecast. On a skim solids basis, the forecast for domestic use is 183.5 billion pounds, 0.3 billion higher than last month's forecast. With lower expected milk production and higher total disappearance (domestic use plus exports), ending stock projections for 2021 have been lowered to 15.5 billion pounds on a milk-fat basis (-0.5 billion) and 10.5 billion pounds on a skim-solids basis (-0.1 billion). (continued on page 4)

Uniform Price

The uniform price in Fulton County, GA, was \$17.72 per hundredweight of milk at 3.5 percent butterfat for February 2021. The uniform price is \$0.13 per hundredweight higher than the previous month and is \$2.28 lower than last year.

Class I utilization was 71.37 percent in February. This represents a 3.46 percent increase from the previous month and is 0.14 percent lower than February of last year.

USDA Extends Free Meals to Children through Summer 2021 Due to Pandemic

On The U.S. Department of Agriculture (USDA) announced on March 9, 2021 the nationwide extension of several waivers that allow all children to continue to receive nutritious meals this summer when schools are out of session. These flexibilities are now available through Sept. 30, 2021.

USDA is extending these waivers to provide local program operators with clarity and certainty for the summer months ahead, when many children cannot access the school meals they depend on during the academic year. The waivers were previously extended only through June 30, 2021.

The waivers extended March 9th allow for safe meal distribution sites that serve all children for free, regardless of income. In addition, the waivers:

- Allow meals served through the Summer Food Service Program (SFSP) and Seamless Summer Option (SSO) – collectively known as “summer meal programs” – to be made available in all areas at no cost;
- Allow meals to be served outside of the normally required group settings and meal times; and (continued on page 4)

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - February 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	40.69%	5,778,688	\$1.5804	\$ 9,132,638.51
Class I Differential at Location				187,872.31
Class II Butterfat	42.26%	6,000,713	\$1.4446	8,668,630.02
Class III Butterfat	1.73%	245,247	\$1.4376	352,567.05
Class IV Butterfat	15.32%	2,175,539	\$1.4376	3,127,554.84
Total Butterfat	100.00%	14,200,187		\$ 21,469,262.73

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.5119**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	72.65%	247,671,003	\$10.37 /cwt.	\$ 25,683,483.00
Class I Butterfat	40.69%	5,778,688	\$1.5804 /lb.	9,132,638.51
Class I Differential at Location		253,449,691		8,271,416.09
Total Class I Milk	71.37%	253,449,691		\$ 43,087,537.60
Class II Skim Milk	18.04%	61,512,151	\$9.27 /cwt.	\$ 5,702,176.38
Class II Butterfat	42.26%	6,000,713	\$1.4446 /lb.	8,668,630.02
Total Class II Milk	19.01%	67,512,864		\$ 14,370,806.40
Class III Skim Milk	1.97%	6,710,848	\$11.11 /cwt.	\$ 745,575.23
Class III Butterfat	1.73%	245,247	\$1.4376 /lb.	352,567.05
Total Class III Milk	1.96%	6,956,095		\$ 1,098,142.28
Class IV Skim Milk	7.34%	25,017,792	\$8.45 /cwt.	\$ 2,114,003.43
Class IV Butterfat	15.32%	2,175,539	\$1.4376 /lb.	3,127,554.84
Total Class IV Milk	7.66%	27,193,331		\$ 5,241,558.27
Producer Milk	100.00%	355,111,981		\$ 63,798,044.55

Adjustments

Overage and Other Source	\$6,298.04
Inventory Adjustments	\$11,220.45
Producer butterfat at uniform butterfat price	(\$21,469,262.73)
Location Adjustments to Producers	\$1,565,685.04
1/2 Unobligated Balance in P.S.F.	\$156,053.71
Adjusted Pool Value	\$ 12.92652
Reserve for Producer Settlement Fund	\$ 0.04652

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$12.88

Uniform Price per cwt. (Fulton County, Georgia)

\$17.72*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	February	March	January	February	February
Appalachian (Charlotte)	\$ 18.94	\$ 18.60	\$ 17.42	\$ 17.56	72.04%
Arizona (Phoenix)	\$ 17.89	\$ 17.55	\$ 14.98	\$ 14.69	29.38%
California (Woodland)	\$ 17.64	\$ 17.30	\$ 14.24	\$ 13.99	26.10%
Central (Kansas City)	\$ 17.54	\$ 17.20	\$ 14.44	\$ 14.37	43.16%
Florida (Tampa)	\$ 20.94	\$ 20.60	\$ 19.26	\$ 19.54	82.13%
Mideast (Cleveland)	\$ 17.54	\$ 17.20	\$ 14.96	\$ 14.91	41.50%
Northeast (Boston)	\$ 18.79	\$ 18.45	\$ 15.91	\$ 15.80	32.90%
Pacific Northwest (Seattle)	\$ 17.44	\$ 17.10	\$ 14.68	\$ 14.43	24.28%
Southeast (Atlanta)	\$ 19.34	\$ 19.00	\$ 17.52	\$ 17.72	71.37%
Southwest (Dallas)	\$ 18.54	\$ 18.20	\$ 14.90	\$ 14.64	32.05%
Upper Midwest (Chicago)	\$ 17.34	\$ 17.00	\$ 15.12	\$ 14.85	22.30%

SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7

STATISTICAL SUMMARY

Receipts:		Feb 2021	Feb 2020
Producer Milk			
Class I		253,449,691	259,633,129
Class II		67,512,864	42,914,843
Class III		6,956,095	13,844,394
Class IV		27,193,331	41,631,450
Total Producer Milk		355,111,981	358,023,816
Average Butterfat Test		0.39%	0.39%
Percent of Producer Milk in Class I		71.37%	72.51%
Daily Average Receipts		12,682,571	12,345,649
Other Source Milk			
Class I		5,474,373	4,864,521
Class II		2,104,486	2,084,493
Class III		0	0
Class IV		3,667,408	2,508,164
Total Other Source Milk		11,246,267	9,457,178
Overage			
Class I		0	0
Class II		0	0
Class III		56,688	0
Class IV		0	0
Total Overage		56,688	0
Opening Inventory			
Class I		19,081,967	23,442,650
Class II		1,956,743	915,507
Class III		770,763	0
Class IV		26,277,694	13,796,658
Total Opening Inventory		48,087,167	38,154,815
Total Receipts		414,502,103	405,635,809
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		18,325,860	18,807,826
Route Disposition Class I		255,062,163	261,002,826
Shrinkage		1,864,917	3,348,935
Transfers & Diversions to Nonpool		2,753,091	4,780,713
Total Class I Utilization		278,006,031	287,940,300
Average Butterfat Test		0.22%	0.22%
Daily Average Utilization		9,928,787	9,928,976
Class II Utilization			
Nonfluid Used To Produce		1,698,577	1,684,963
Shrinkage		11,728	1,072,756
Transfers & Diversions to Nonpool/Commercial Foods		54,029,896	27,825,173
Used To Produce/Other Uses		15,833,892	15,331,951
Total Class II Utilization		71,574,093	45,914,843
Average Butterfat Test		0.89%	1.21%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		7,783,546	13,844,394
Used To Produce/Other Uses		0	0
Total Class III Utilization		7,783,546	13,844,394
Average Butterfat Test		0.31%	0.27%
Class IV Utilization			
Inventory		23,610,433	15,995,311
Nonfluid Used To Fortify		440,086	713,725
Shrinkage		4,044,171	5,140,560
Transfers & Diversions to Nonpool		24,965,116	29,877,723
Used To Produce/Other Uses		4,078,627	6,208,953
Total Class IV Utilization		57,138,433	57,936,272
Average Butterfat Test		0.78%	0.68%
Total Utilization		414,502,103	405,635,809

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during February 2021 is \$17.72 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.88 per hundredweight plus 3.5 times the uniform butterfat price of 1.5119 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 72.65% of all producer skim milk (priced to handlers at \$10.37 hundredweight, plus the Class I differential, see page 2) and 40.69% of producer butterfat (priced to handlers at \$1.5804 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 18.04% of all producer skim milk (\$9.27 per hundredweight) and 42.26% of producer butterfat (\$1.4446 per pound). Class III use, mostly milk used to produce cheese, accounted for 1.97% of all producer skim milk (\$11.11 per hundredweight) and 1.73% of producer butterfat (\$1.4376 per pound). Class IV use, generally milk processed into butter and powder, accounted for 7.34% of all producer skim milk (\$8.45 per hundredweight) and 15.32% of producer butterfat (\$1.4376 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
January 2021		
Whole Milk	132,671,473	39.56%
Fat Free Milk	15,554,580	4.63%
Low fat Milk (incl. 1%)	34,021,466	10.14%
Reduced Fat Milk (incl. 2%)	107,034,591	31.92%
Cultured Fluid Milk (incl. Buttermilk)	5,914,733	1.76%
Flavored Drinks and Milk	40,198,762	11.99%
Total Disposition in Marketing Area	335,395,605	100.00%
Total Disposition by Pool Plants	232,449,668	69.31%
Total Disposition by Nonpool Plants	102,945,937	30.69%
Total Disposition in Marketing Area	335,395,605	100.00%

Receipts of producer milk during February 2021 totaled 355.1 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for February 2021. Class I route disposition in the area was 335.3 million pounds in January 2021.

Dairy Outlook, continued

(continued from page 1) Based on recent price data, improving domestic demand, and higher expected exports, the 2021 price forecast for butter has been raised to \$1.615 per pound (+16.0 cents). Based on strength in international prices, the price forecast for NDM has been raised by 1.5 cents to \$1.140 per pound.

The dry whey price forecast has been raised by 2.0 cents to \$0.500 per pound. The 2021 price forecast for Cheddar cheese is \$1.695 per pound, unchanged from the previous report. With higher expected butter and NDM prices, the Class IV price forecast for 2021 has been increased by \$0.75 to \$14.45 per hundredweight (cwt). Since the price forecast has been raised for dry whey, the Class III price projection for 2021 has been raised by \$0.15 to \$16.75 per cwt. The all-milk price forecast for 2021 has been raised to \$17.75 per cwt, \$0.60 higher than last month's forecast

USDA Extends Free Meals to Children through Summer 2021 Due to Pandemic, continued

- Allow parents and guardians to pick-up meals for their children, including bulk pick-up to cover multiple days of feeding children.

USDA is issuing this guidance as early as possible to empower communities to establish as many meal sites as they can effectively manage this summer. To learn more about how the program works and the role of sponsors and meal sites, visit www.fns.usda.gov/sfsp/how-become-sponsor.

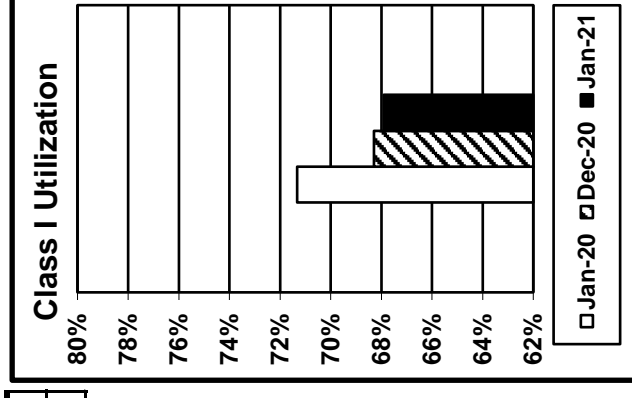
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2020	\$15.51	\$2.2395	\$22.81	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$9.60	\$2.1117	\$16.65	\$14.25	\$2.1637	\$21.32
Feb	\$14.26	\$2.1689	\$21.35	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$9.60	\$1.9813	\$16.20	\$13.26	\$2.0586	\$20.00
Mar	\$14.62	\$2.0437	\$21.26	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$8.45	\$1.9177	\$14.87	\$13.21	\$1.9678	\$19.64
Apr	\$13.99	\$1.9819	\$20.44	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$7.02	\$1.3218	\$11.40	\$12.57	\$1.6052	\$17.75
May	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$6.07	\$1.3756	\$10.67	\$11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$6.62	\$1.8591	\$12.90	\$10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$7.16	\$1.9583	\$13.76	\$12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$7.08	\$1.6275	\$12.53	\$14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$7.43	\$1.5932	\$12.75	\$14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$8.01	\$1.6388	\$13.47	\$12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$8.14	\$1.5553	\$13.30	\$14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$8.26	\$1.5399	\$13.36	\$16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$8.61	\$1.5541	\$13.75	\$12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$8.45	\$1.4376	\$13.19	\$12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2020	419,672	1,430	299,358	71.33%	59,410	14.16%	13,406	3.19%	47,497	11.32%
Feb	358,024	1,353	259,633	72.51%	42,915	11.99%	13,844	3.87%	41,631	11.63%
Mar	463,410	1,390	306,587	66.16%	54,081	11.67%	18,066	3.90%	84,675	18.27%
Apr	386,784	1,393	268,509	69.42%	43,238	11.18%	20,234	5.23%	54,802	14.17%
May	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,280**	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%

* Class I and uniform prices are at Fulton County (Atlanta), Georgia; ** Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
February	03/11/21	03/12/21	03/15/21	02/25/21	02/26/21	03/15/21	03/16/21
March	04/11/21	04/12/21	04/13/21	03/25/21	03/26/21	04/13/21	04/14/21
April	05/11/21	05/12/21	05/13/21	04/26/21	04/26/21	05/13/21	05/14/21

** The base rate for making partial payments in Fulton County, GA for February will be \$15.95 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.72 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE – 610, March 9, 2021

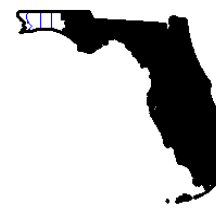
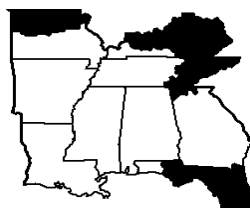
The 2020 milk production estimate is adjusted to reflect recent data revisions. For 2021, the milk production forecast is lowered slightly from last month as a higher expected cow inventory is more than offset by slower growth in milk per cow. The 2021 fat basis import forecast is reduced on lower expected imports of butterfat; fat basis exports are raised as higher shipments of butterfat more than offset lower forecast cheese exports. On a skim solids basis, the import forecast is unchanged due to offsetting changes in imports of a number of dairy products while the export forecast is lowered, reflecting expectations of lower lactose shipments which are partly offset by higher exports of skim/nonfat milk powder.

The annual cheese price forecast is unchanged from last month as weaker prices in the first part of 2021 are offset by improved demand later in the year. Butter, nonfat dry milk, and whey price forecasts are raised from last month with expected improvements in both domestic and export demand. These higher product prices are reflected in higher Class III and Class IV prices. The 2021 all milk price forecast is raised to \$17.75 per cwt..

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator

www.fmmatlanta.com

April 2021



Southeast Marketing Area
Federal Order 7

Volume 22—No. 4

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, April 15 2021 USDA, Economic Research Service:

Based on information from the most recent Milk Production report, the U.S. milking herd is projected to average 9.460 million head in 2021, 15,000 higher than last month's forecast. The number of milk cows is forecast to remain steady at 9.460 million for each quarter of the year. Relatively low milk-feed ratios in the first part of the year signal limited opportunities for expansion of the milking herd in 2021; milk production usually responds to changes in input prices with a lag of several months. Milk per cow is projected to average 24,070 pounds per head year-round, 5 pounds more than the previous forecast. The 2021 projection for milk production has been increased to 227.7 billion pounds, 0.4 billion more than last month's estimate.

The dairy export forecast for 2021 on a milk-fat basis is 10.7 billion pounds, 0.3 billion pounds higher than last month's projection. On a skim-solids basis, the dairy export forecast has been raised to 49.8 billion pounds, 1.1 billion above the last month's forecast. Expectations for exports of dry skim milk products, whey products, and cheese are higher than last month's forecast, but expectations for lactose exports are lower.

The economy is expected to continue strengthening as more people receive COVID-19 vaccinations and pandemic-related restrictions are reduced. Government stimulus measures should increase purchasing power of American consumers. Foodservice purchases are expected to continue increasing. These factors are expected to contribute to year-over-year growth in domestic use of dairy products. However, higher dairy product prices, brought about by greater U.S. and foreign demand, are expected to limit growth in domestic use, especially on a skim-solids basis. On a milk-fat basis, the forecast for 2021 domestic use is 222.5 billion pounds, unchanged from last month's forecast. (continued on Page 4)

Uniform Price

The uniform price in Fulton County, GA, was \$17.92 per hundredweight of milk at 3.5 percent butterfat for the month of March 2020. The uniform price is \$0.20 per hundredweight higher than the previous month and is \$1.72 below March 2020.

Class I utilization was 61.79 percent in March 2021. This represents a 4.37 percent decrease from March of last year.

Dairy Donation Program

The U.S. Department of Agriculture (USDA) will soon implement the Dairy Donation Program (DDP) as established in the Consolidated Appropriations Act of 2021. The program will facilitate the timely donation of dairy products to nonprofit organizations who distribute food to persons in need and prevent and minimize food waste. Because the statute allows retroactive reimbursements of donations made before donation and distribution plans are approved, USDA is providing advance notice of the minimum provisions to be included in the program to encourage the dairy industry to process and donate surplus milk supplies as it moves through the spring surplus milk production season.

Although the DDP regulations have not yet been published, the following are the minimum key program requirements included in the statute: 1) a donation and distribution plan must be submitted and approved by USDA; 2) the reimbursement will be at least equivalent to the minimum classified value of milk used to make the donated product on the date of manufacturing; 3) records related to donating and receiving products must be maintained and available for review and/or audit; 4) eligibility is open to dairy farmer cooperatives and processors who "account to" a Federal milk marketing order (FMMO) and donate dairy products to any private or public nonprofit food distribution entity.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - March 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	35.62%	6,094,872	\$1.4135	\$ 8,615,101.56
Class I Differential at Location				200,109.08
Class II Butterfat	47.44%	8,118,514	\$1.7246	14,001,189.24
Class III Butterfat	3.63%	621,473	\$1.7176	1,067,442.03
Class IV Butterfat	13.31%	2,276,737	\$1.7176	3,910,523.47
Total Butterfat	100.00%	17,111,596		\$ 27,794,365.38

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.6243**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	62.84%	265,745,872	\$10.62 /cwt.	\$ 28,222,211.62
Class I Butterfat	35.62%	6,094,872	\$1.4135 /lb.	8,615,101.56
Class I Differential at Location		271,840,744		8,895,799.62
Total Class I Milk	61.79%	271,840,744		\$ 45,733,112.80
Class II Skim Milk	22.51%	95,170,988	\$9.36 /cwt.	\$ 8,908,004.48
Class II Butterfat	47.44%	8,118,514	\$1.7246 /lb.	14,001,189.24
Total Class II Milk	23.48%	103,289,502		\$ 22,909,193.72
Class III Skim Milk	3.72%	15,709,886	\$10.51 /cwt.	\$ 1,651,109.02
Class III Butterfat	3.63%	621,473	\$1.7176 /lb.	1,067,442.03
Total Class III Milk	3.71%	16,331,359		\$ 2,718,551.05
Class IV Skim Milk	10.93%	46,199,751	\$8.46 /cwt.	\$ 3,908,498.92
Class IV Butterfat	13.31%	2,276,737	\$1.7176 /lb.	3,910,523.47
Total Class IV Milk	11.02%	48,476,488		\$ 7,819,022.39
Producer Milk	100.00%	439,938,093		\$ 79,179,879.96

Adjustments

Overage and Other Source	\$27,414.55
Inventory Adjustments	\$92,783.55
Producer butterfat at uniform butterfat price	(\$27,794,365.38)
Location Adjustments to Producers	\$2,124,720.43
1/2 Unobligated Balance in P.S.F.	\$156,626.66
Adjusted Pool Value	\$ 12.72083
Reserve for Producer Settlement Fund	\$ 0.04083

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$12.68

Uniform Price per cwt. (Fulton County, Georgia)

\$17.92*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	March	April	February	March	March
Appalachian (Charlotte)	\$ 18.60	\$ 18.91	\$ 17.56	\$ 17.94	68.10%
Arizona (Phoenix)	\$ 17.55	\$ 17.86	\$ 14.69	\$ 15.55	29.38%
California (Woodland)	\$ 17.30	\$ 17.61	\$ 13.99	\$ 14.85	26.10%
Central (Kansas City)	\$ 17.20	\$ 17.51	\$ 14.37	\$ 15.15	40.60%
Florida (Tampa)	\$ 20.60	\$ 20.91	\$ 19.54	\$ 20.11	84.38%
Mideast (Cleveland)	\$ 17.20	\$ 17.51	\$ 14.91	\$ 15.68	39.20%
Northeast (Boston)	\$ 18.45	\$ 18.76	\$ 15.80	\$ 16.50	32.90%
Pacific Northwest (Seattle)	\$ 17.10	\$ 17.41	\$ 14.43	\$ 15.15	24.28%
Southeast (Atlanta)	\$ 19.00	\$ 19.31	\$ 17.72	\$ 17.92	61.79%
Southwest (Dallas)	\$ 18.20	\$ 18.51	\$ 14.64	\$ 15.68	35.47%
Upper Midwest (Chicago)	\$ 17.00	\$ 17.31	\$ 14.85	\$ 15.64	22.70%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		March 2021	March 2020
Producer Milk			
Class I		271,840,744	306,586,840
Class II		103,289,502	54,081,441
Class III		16,331,359	18,066,252
Class IV		48,476,488	84,675,075
Total Producer Milk		439,938,093	463,409,608
Average Butterfat Test		0.39%	0.39%
Percent of Producer Milk in Class I		61.79%	66.16%
Daily Average Receipts		14,191,551	14,948,697
Other Source Milk			
Class I		3,757,334	5,363,231
Class II		3,784,484	2,902,362
Class III		0	0
Class IV		3,049,226	7,328,538
Total Other Source Milk		10,591,044	15,594,131
Overage			
Class I		0	0
Class II		0	0
Class III		0	0
Class IV		324,049	452
Total Overage		324,049	452
Opening Inventory			
Class I		18,325,975	18,807,800
Class II		2,532,000	1,808,350
Class III		0	1,347,840
Class IV		21,078,318	12,839,121
Total Opening Inventory		41,935,293	34,803,111
Total Receipts		492,788,479	513,807,302
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		19,727,608	19,958,615
Route Disposition Class I		269,766,557	304,167,340
Shrinkage		2,059,112	2,494,810
Transfers & Diversions to Nonpool		2,370,776	4,137,106
Total Class I Utilization		293,924,053	330,757,871
Average Butterfat Test		0.22%	0.23%
Daily Average Utilization		9,481,421	10,669,609
Class II Utilization			
Nonfluid Used To Produce		2,673,321	1,811,971
Shrinkage		22,542	440,410
Transfers & Diversions to Nonpool/Commercial Foods		85,898,395	40,031,655
Used To Produce/Other Uses		21,011,728	16,508,117
Total Class II Utilization		109,605,986	58,792,153
Average Butterfat Test		0.81%	1.05%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		16,331,359	19,414,092
Used To Produce/Other Uses		0	0
Total Class III Utilization		16,331,359	19,414,092
Average Butterfat Test		0.38%	0.35%
Class IV Utilization			
Inventory		20,308,441	19,498,781
Nonfluid Used To Fortify		568,744	674,850
Shrinkage		4,557,293	6,653,151
Transfers & Diversions to Nonpool		44,312,712	74,395,167
Used To Produce/Other Uses		3,180,891	3,621,237
Total Class IV Utilization		72,928,081	104,843,186
Average Butterfat Test		0.52%	0.64%
Total Utilization		492,789,479	513,807,302

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during March 2021 is \$17.92 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.68 per hundredweight plus 3.5 times the uniform butterfat price of 1.6243 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 62.84% of all producer skim milk (priced to handlers at \$10.62 hundredweight, plus the Class I differential, see page 2) and 35.62% of producer butterfat (priced to handlers at \$1.4135 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 22.51% of all producer skim milk (\$9.36 per hundredweight) and 47.44% of producer butterfat (\$1.7246 per pound). Class III use, mostly milk used to produce cheese, accounted for 3.72% of all producer skim milk (\$10.51 per hundredweight) and 3.63% of producer butterfat (\$1.7176 per pound). Class IV use, generally milk processed into butter and powder, accounted for 10.93% of all producer skim milk (\$8.46 per hundredweight) and 13.31% of producer butterfat (\$1.7176 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>February 2021</u>		
Whole Milk	124,257,289	38.93%
Fat Free Milk	14,098,555	4.43%
Low fat Milk (incl. 1%)	31,300,781	9.80%
Reduced Fat Milk (incl. 2%)	107,578,361	33.71%
Cultured Fluid Milk (incl. Buttermilk)	4,926,850	1.54%
Flavored Drinks and Milk	37,002,657	11.59%
Total Disposition in Marketing Area	319,164,493	100.00%
Total Disposition by Pool Plants	221,599,907	69.43%
Total Disposition by Nonpool Plants	97,564,586	30.57%
Total Disposition in Marketing Area	319,164,493	100.00%

Receipts of producer milk during March 2021 totaled 439.9 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for March 2021. Class I route disposition in the area was 319.1 million pounds in February 2021.

Dairy Outlook, continued from page 1

On a skim-solids basis, the domestic use forecast is 182.5 billion pounds, 1.0 billion pounds lower than last month's forecast. The forecast for 2021 ending stocks on a milk-fat basis has been lowered to 15.1 billion pounds, 0.4 billion pounds lower than last month's estimate, as higher net exports more than offset higher expected milk production. On a skim-solids basis, the forecast for 2021 ending stocks is 10.6 billion pounds, 0.1 billion higher than last month's forecast.

Due to recent upward trends in dairy prices and expectations for greater domestic and foreign demand for dairy products, dairy price forecasts for 2021 have been raised. The price forecasts for Cheddar cheese, dry whey, butter, and NDM are \$1.710 (+1.5 cents), \$0.525 (+2.5 cents), \$1.730 (+11.5 cents), and \$1.160 (+2.0 cents) per pound, respectively.

With higher dairy product price forecasts for 2021, Class III and IV milk price forecasts have been raised to \$17.10 and \$15.15 per cwt, respectively. The all-milk price forecast for 2021 is \$18.40 per cwt, \$0.65 higher than last month's forecast.

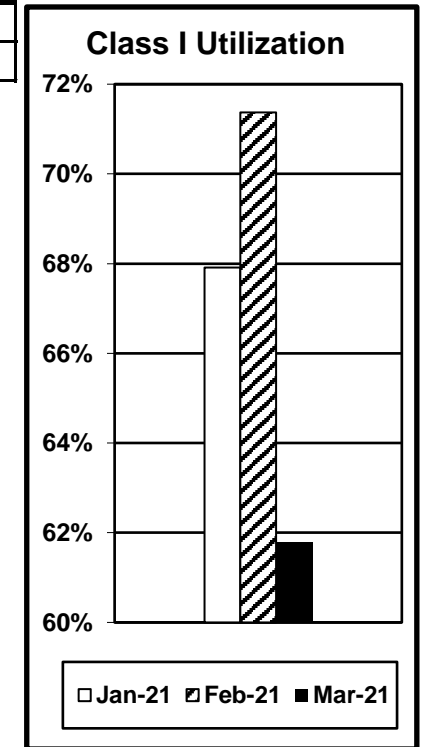
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2020	\$15.51	\$2.2395	\$22.81	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 14.25	\$2.1637	\$21.32
Feb	\$14.26	\$2.1689	\$21.35	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 13.26	\$2.0586	\$20.00
Mar	\$14.62	\$2.0437	\$21.26	\$10.38	\$1.9247	\$16.75	\$ 9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 13.21	\$1.9678	\$19.64
Apr	\$13.99	\$1.9819	\$20.44	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 12.57	\$1.6052	\$17.75
May	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2020	419,672	1,430	299,358	71.33%	59,410	14.16%	13,406	3.19%	47,497	11.32%
Feb	358,024	1,353	259,633	72.51%	42,915	11.99%	13,844	3.87%	41,631	11.63%
Mar	463,410	1,390	306,587	66.16%	54,081	11.67%	18,066	3.90%	84,675	18.27%
Apr	386,784	1,393	268,509	69.42%	43,238	11.18%	20,234	5.23%	54,802	14.17%
May	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%

* Class I and uniform prices are at Fulton County (Atlanta), Georgia;** Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
March	04/11/21	04/12/21	04/13/21	03/25/21	03/26/21	04/13/21	04/14/21
April	05/11/21	05/12/21	05/13/21	04/26/21	04/26/21	05/13/21	05/14/21
May	06/11/21	06/14/21	06/15/21	05/25/21	05/26/21	06/15/21	06/16/21

** The base rate for making partial payments in Fulton County, GA for February will be \$15.95 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.72 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE – 611, April 19, 2021

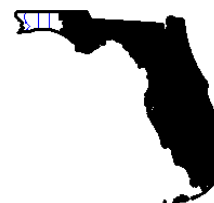
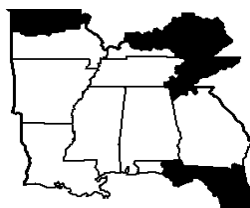
Dairy production for 2021 is raised from last month, primarily on increased cow numbers. The 2021 fat basis import forecast is reduced while fat basis exports are raised on higher shipments of cheese. On a skim-solids basis, the import forecast is reduced on lower imports of milk proteins and several other dairy products while the export forecast is raised on strong gains in shipments of skim milk powders and whey. However, lactose shipments remain relatively weak.

Product price forecasts are raised on improving demand, both domestically and in international markets. Prices of cheese, butter, nonfat dry milk, and whey are raised, boosting both Class III and Class IV prices. The 2021 all milk price forecast is raised to \$18.40 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



MILK MARKET ADMINISTRATOR
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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator

www.fmmatlanta.com

May 2021



Southeast Marketing Area
Federal Order 7

Volume 22—No. 5

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, May 18 2021 USDA, Economic Research Service:

Based on information from the U.S. milking herd is projected to average 9.465 million head in 2022, 5,000 less than the 2021 projection. Some contraction is expected due to relatively high feed prices and weaker milk prices. Milk per cow is projected to average 24,335 per head, a year-over-year increase of 1.1 percent. The milk production forecast for 2022 is 230.3 billion pounds, 1.1 percent higher than the 2021 projection.

Dairy exports on a milk-fat basis are projected to total 10.3 billion pounds in 2022, 0.5 billion lower than the forecast for 2021. On a skim-solids basis, exports are projected to total 50.0 billion pounds, 0.5 billion higher than the 2021 projection. With U.S. butter prices expected to become less competitive, exports of butterfat products are expected to decline year over year. With strong foreign demand and weaker domestic prices, exports of cheese, dry skim milk products, and whey products are anticipated to increase year over year.

Dairy imports on a milk-fat basis are projected to total 5.9 billion pounds in 2022, 0.3 billion lower than 2021. On a skim-solids basis, 2022 imports are projected to total 5.4 billion pounds, 0.1 billion lower than 2021. Imports of cheese and butterfat products are expected to be lower than 2021. The lower import numbers in 2022 reflect, in part, effects of retaliatory tariffs on some dairy products from the European Union and the United Kingdom since we assume current Government policies remain in place.

Domestic use is expected to increase modestly in 2022. The domestic use forecast on a milk-fat basis is 224.8 billion pounds, an increase of 2.0 billion (0.9 percent) higher than 2021. On a skim-solids basis, the projection is 184.7 billion pounds, 1.5 billion (0.8 percent) higher.

Dairy Outlook month's forecast. (continued on Page 4)

National Dairy Promotion and Research Board

The U.S. Department of Agriculture (USDA) Agricultural Marketing Service (AMS) is seeking nominees for 12 dairy producer seats on the National Dairy Promotion and Research Board. Nominations are due May 31, 2021. Appointed members will serve three-year terms beginning Nov. 1, 2021, and ending Oct. 31, 2024.

USDA is seeking nominees for: one seat for Region 1 (Alaska, Oregon and Washington); two seats for Region 2 (California and Hawaii); one seat for Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); one seat for Region 5 (Minnesota, North Dakota and South Dakota); two seats for Region 6 (Wisconsin); one seat for Region 7 (Illinois, Iowa, Missouri and Nebraska); one seat for Region 8 (Idaho); one seat for Region 9 (Indiana, Michigan, Ohio and West Virginia); one seat for Region 11 (Delaware, Maryland, New Jersey and Pennsylvania); and one seat for Region 12 (Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont).

Nominees must be dairy producers in the region for which they are nominated. Nomination forms are available on the AMS National Dairy Promotion and Research Board webpage (<https://www.ams.usda.gov/rules-regulations/research-promotion/dairy>). Please contact Jill Hoover at (202) 720-1069 or jill.hoover@usda.gov for more information.

The board is industry-funded and supports the research, marketing and promotion of dairy products.

AMS policy is that the diversity of the board should reflect the diversity of its industries in terms of the experience of members, methods of production and distribution, marketing strategies, and other distinguishing factors that will bring different perspectives and ideas to the table.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - April 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	37.18%	5,990,444	\$1.6735	\$ 10,025,008.04
Class I Differential at Location				195,429.19
Class II Butterfat	45.88%	7,393,901	\$1.9566	14,466,906.70
Class III Butterfat	3.45%	556,029	\$1.9496	1,084,034.14
Class IV Butterfat	13.49%	2,173,888	\$1.9496	4,238,212.05
Total Butterfat	100.00%	16,114,262		\$ 30,009,590.12

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.8623**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	64.17%	259,584,008	\$10.00 /cwt.	\$ 25,958,400.80
Class I Butterfat	21.59%	5,990,444	\$1.6735 /lb.	10,025,008.04
Class I Differential at Location		265,574,452		8,693,183.29
Total Class I Milk	63.14%	265,574,452		\$ 44,676,592.13
Class II Skim Milk	21.59%	87,353,912	\$9.03 /cwt.	\$ 7,888,058.25
Class II Butterfat	45.88%	7,393,901	\$1.9566 /lb.	14,466,906.70
Total Class II Milk	22.52%	94,747,813		\$ 22,354,964.95
Class III Skim Milk	3.04%	12,290,964	\$11.24 /cwt.	\$ 1,381,504.35
Class III Butterfat	3.45%	556,029	\$1.9496 /lb.	1,084,034.14
Total Class III Milk	3.05%	12,846,993		\$ 2,465,538.49
Class IV Skim Milk	11.20%	45,319,871	\$8.91 /cwt.	\$ 4,038,000.51
Class IV Butterfat	13.49%	2,173,888	\$1.9496 /lb.	4,238,212.05
Total Class IV Milk	11.29%	47,493,759		\$ 8,276,212.56
Producer Milk	100.00%	420,663,017		\$ 77,773,308.13

Adjustments

Overage and Other Source	\$6,031.61
Inventory Adjustments	\$134,848.57
Producer butterfat at uniform butterfat price	(\$30,009,590.12)
Location Adjustments to Producers	\$2,205,314.16
1/2 Unobligated Balance in P.S.F.	\$163,985.22
Adjusted Pool Value	\$ 12.42715
Reserve for Producer Settlement Fund	\$ 0.04715

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$12.38

Uniform Price per cwt. (Fulton County, Georgia)

\$18.46*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	April	May	March	April	April
Appalachian (Charlotte)	\$ 18.91	\$ 20.50	\$ 17.94	\$ 18.43	69.21%
Arizona (Phoenix)	\$ 17.86	\$ 19.45	\$ 15.55	\$ 16.43	32.34%
California (Woodland)	\$ 17.61	\$ 19.20	\$ 14.85	\$ 15.91	26.10%
Central (Kansas City)	\$ 17.51	\$ 19.10	\$ 15.15	\$ 15.88	41.09%
Florida (Tampa)	\$ 20.91	\$ 22.50	\$ 20.11	\$ 20.21	80.97%
Mideast (Cleveland)	\$ 17.51	\$ 19.10	\$ 15.68	\$ 16.33	40.00%
Northeast (Boston)	\$ 18.76	\$ 20.35	\$ 16.50	\$ 18.75	32.90%
Pacific Northwest (Seattle)	\$ 17.41	\$ 19.00	\$ 15.15	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 19.31	\$ 20.90	\$ 17.92	\$ 18.46	63.14%
Southwest (Dallas)	\$ 18.51	\$ 20.10	\$ 15.68	\$ 16.48	33.75%
Upper Midwest (Chicago)	\$ 17.31	\$ 18.90	\$ 15.64	\$ 16.65	22.30%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		April 2021	April 2020
Producer Milk			
Class I		265,574,452	268,509,464
Class II		94,747,813	43,238,018
Class III		12,846,993	20,233,936
Class IV		47,493,759	54,802,240
Total Producer Milk		420,663,017	386,783,658
Average Butterfat Test		0.38%	0.38%
Percent of Producer Milk in Class I		63.14%	69.42%
Daily Average Receipts		14,022,101	12,892,789
Other Source Milk			
Class I		3,400,251	3,961,565
Class II		3,035,421	2,756,101
Class III		0	0
Class IV		4,161,670	8,889,834
Total Other Source Milk		10,597,342	15,607,500
Overage			
Class I		0	0
Class II		0	0
Class III		53,662	0
Class IV		0	0
Total Overage		53,662	0
Opening Inventory			
Class I		19,718,553	19,958,881
Class II		3,768,809	2,320,768
Class III		2,869,751	0
Class IV		13,669,881	17,178,013
Total Opening Inventory		40,026,994	39,457,662
Total Receipts		471,341,015	441,848,820
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		22,756,032	14,000,619
Route Disposition Class I		260,669,371	269,236,701
Shrinkage		3,023,164	1,341,933
Transfers & Diversions to Nonpool		2,244,689	7,850,657
Total Class I Utilization		288,693,256	292,429,910
Average Butterfat Test		0.23%	0.23%
Daily Average Utilization		9,623,109	9,747,664
Class II Utilization			
Nonfluid Used To Produce		2,350,704	2,108,383
Shrinkage		15,693	4,966
Transfers & Diversions to Nonpool/Commercial Foods		78,905,234	30,372,734
Used To Produce/Other Uses		20,280,412	15,828,804
Total Class II Utilization		101,552,043	48,314,887
Average Butterfat Test		0.80%	0.95%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		15,770,406	20,233,936
Used To Produce/Other Uses		0	0
Total Class III Utilization		15,770,406	20,233,936
Average Butterfat Test		0.35%	0.40%
Class IV Utilization			
Inventory		12,093,396	10,054,896
Nonfluid Used To Fortify		540,388	627,349
Shrinkage		4,525,194	4,700,835
Transfers & Diversions to Nonpool		45,775,024	62,121,438
Used To Produce/Other Uses		2,391,308	3,365,569
Total Class IV Utilization		65,325,310	80,870,087
Average Butterfat Test		0.49%	0.89%
Total Utilization		471,341,015	441,848,820

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during April 2021 is \$18.46 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.38 per hundredweight plus 3.5 times the uniform butterfat price of 1.8623 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 64.17% of all producer skim milk (priced to handlers at \$10.00 hundredweight, plus the Class I differential, see page 2) and 37.18% of producer butterfat (priced to handlers at \$1.6735 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 21.59% of all producer skim milk (\$9.03 per hundredweight) and 45.88% of producer butterfat (\$1.9566 per pound). Class III use, mostly milk used to produce cheese, accounted for 3.04% of all producer skim milk (\$11.24 per hundredweight) and 3.45% of producer butterfat (\$1.9496 per pound). Class IV use, generally milk processed into butter and powder, accounted for 11.20% of all producer skim milk (\$8.91 per hundredweight) and 13.49% of producer butterfat (\$1.9496 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>March 2021</u>		
Whole Milk	129,152,247	37.31%
Fat Free Milk	15,841,055	4.58%
Low fat Milk (incl. 1%)	37,974,122	10.97%
Reduced Fat Milk (incl. 2%)	109,656,363	31.67%
Cultured Fluid Milk (incl. Buttermilk)	5,903,008	1.70%
Flavored Drinks and Milk	47,656,278	13.77%
Total Disposition in Marketing Area	346,183,073	100.00%
Total Disposition by Pool Plants	233,717,150	67.51%
Total Disposition by Nonpool Plants	112,465,923	32.49%
Total Disposition in Marketing Area	346,183,073	100.00%

Receipts of producer milk during April 2021 totaled 420.7 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2021. Class I route disposition in the area was 346.2 million pounds in March 2021.

Dairy Outlook, continued from page 1

The ending stock forecast for 2022 on a milk-fat basis is 15.0 billion pounds, the same as the end of 2021. On a skim-solids basis, the ending stock forecast for 2022 is 10.4 billion pounds, a year-over-year decrease of 0.1 billion pounds. In 2022, the Cheddar cheese price is projected to fall to \$1.715 per pound, 2.5 cents lower than 2021, as a greater proportion of milk is expected to move into cheese production in 2022.

The price of dry whey is projected to fall to \$0.475 per pound (-10.0 cents) due to relatively large cheese production and competitive pressure from foreign exporters. Foreign price competition is expected to contribute to a decline in the NDM price to \$1.195 (-4.5 cents). The butter price is expected to rise to \$1.790 per pound (+8.0 cents) as demand increases and a smaller proportion of milk fat moves into butter production.

The Class III milk price forecast for 2022 is \$16.85 per cwt, \$0.85 lower than the projection for 2021. The Class IV milk price projection for 2022 is \$15.70 per cwt, a year-over-year decline of \$0.05. The all milk price forecast for 2022 is \$18.50 per cwt, \$0.45 lower than the projection for 2021.

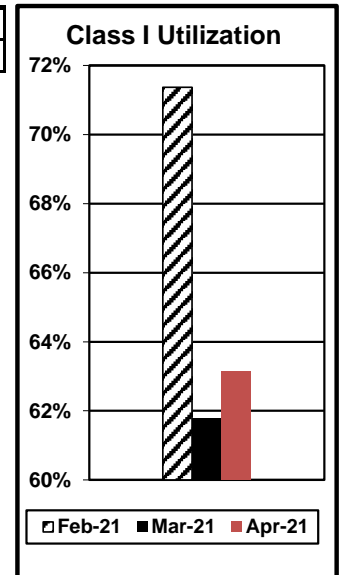
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2020	\$15.51	\$2.2395	\$22.81	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$9.60	\$2.1117	\$16.65	\$14.25	\$2.1637	\$21.32
Feb	\$14.26	\$2.1689	\$21.35	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$9.60	\$1.9813	\$16.20	\$13.26	\$2.0586	\$20.00
Mar	\$14.62	\$2.0437	\$21.26	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$8.45	\$1.9177	\$14.87	\$13.21	\$1.9678	\$19.64
Apr	\$13.99	\$1.9819	\$20.44	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$7.02	\$1.3218	\$11.40	\$12.57	\$1.6052	\$17.75
May	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$6.07	\$1.3756	\$10.67	\$11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$6.62	\$1.8591	\$12.90	\$10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$7.16	\$1.9583	\$13.76	\$12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$7.08	\$1.6275	\$12.53	\$14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$7.43	\$1.5932	\$12.75	\$14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$8.01	\$1.6388	\$13.47	\$12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$8.14	\$1.5553	\$13.30	\$14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$8.26	\$1.5399	\$13.36	\$16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$8.61	\$1.5541	\$13.75	\$12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$8.45	\$1.4376	\$13.19	\$12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$8.46	\$1.7176	\$14.18	\$12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$8.91	\$1.9496	\$15.42	\$12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2020	419,672	1,430	299,358	71.33%	59,410	14.16%	13,406	3.19%	47,497	11.32%
Feb	358,024	1,353	259,633	72.51%	42,915	11.99%	13,844	3.87%	41,631	11.63%
Mar	463,410	1,390	306,587	66.16%	54,081	11.67%	18,066	3.90%	84,675	18.27%
Apr	386,784	1,393	268,509	69.42%	43,238	11.18%	20,234	5.23%	54,802	14.17%
May	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%

*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
March	04/11/21	04/12/21	04/13/21	03/25/21	03/26/21	04/13/21	04/14/21
April	05/11/21	05/12/21	05/13/21	04/26/21	04/26/21	05/13/21	05/14/21
May	06/11/21	06/14/21	06/15/21	05/25/21	05/26/21	06/15/21	06/16/21

** The base rate for making partial payments in Fulton County, GA for February will be \$15.95 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.72 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

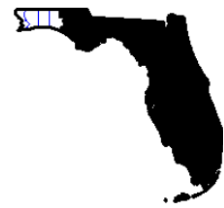
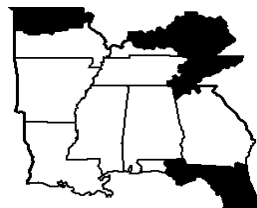
WASDE Dairy Report 1/ WASDE – 611, May 12, 2021

Milk production for 2022 is forecast higher than 2021 as continued gains in milk per cow more than offset a slight reduction in the dairy cow herd. Commercial exports on a fat basis are forecast lower as higher domestic butter prices reduce competitiveness in world markets. However, strong global demand and weaker domestic prices for cheese, nonfat dry milk (NDM), and whey are expected to support slightly higher exports on a skim-solids basis. Fat basis imports are forecast lower on lower expected imports of butterfat products and cheese, while skim-solids basis imports are expected to decline mainly on lower cheese imports. Butter prices are forecast higher, but cheese prices are forecast lower as an increased proportion of milk is expected to move into cheese production. NDM and whey prices are lowered reflecting competition in international markets. The Class III price is lowered on weaker cheese and whey prices. The Class IV price is lowered as lower NDM more than offsets higher butter prices. The 2022 all milk price is forecast at \$18.50 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator

www.fmmatlanta.com

June 2021



Southeast Marketing Area
Federal Order 7

Volume 22—No. 6

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, June 16, 2021, USDA, Economic Research Service:

The number of cows is forecast to average 9.495 million head in 2022, 30,000 higher than last month's forecast. Year over year, the annual forecast for milk cow numbers is the same as for 2021. Milk production usually responds to changes in input costs with a lag of several months. Due to relatively high input costs and weaker expected milk prices in mid-2021, milk cow numbers in 2022 are expected to decline from the second half of 2021. The forecast for milk per cow is 24,335 pounds, unchanged from last month's forecast. The forecast for 2022 milk production has been raised to 231.1 billion pounds, 0.8 billion higher than last month's forecast.

On a milk-fat basis, the export forecast for 2022 is 10.3 billion pounds, unchanged from last month's forecast. Due to strong anticipated international demand for U.S. lactose and whey products, exports are projected to total 50.7 billion pounds on a skim-solids basis, 0.7 billion higher than the forecast of the previous month.

In 2022, dairy imports on a milk-fat basis and skim-solids basis are projected to total 5.9 billion pounds and 5.4 billion pounds, respectively, both unchanged from last month's forecast. Retaliatory tariffs on some dairy imports from the European Union and the United Kingdom are assumed to remain in place.

With a stronger expected economy, domestic use forecasts for 2022 have been raised. In 2022, the domestic use forecast on a milk-fat basis is 225.7 billion pounds, an increase of 0.9 billion from the previous forecast. On a skim-solids basis, the projection is 185.1 billion pounds, 0.4 billion higher than last month. On a milk-fat basis, the ending-stock forecast for 2022 is 15.1 billion pounds, 0.1 billion higher than last month's forecast. The ending-stock projection on a skim-solids basis is 10.3 billion pounds, 0.1 billion lower than last month's forecast.

Dairy Outlook (continued on Page 4)

Additional Pandemic Assistance Announced

On June 15, 2021, Agriculture Secretary Tom Vilsack announced additional aid to agricultural producers and businesses as part of the USDA Pandemic Assistance for Producers initiative. Earlier this year, Secretary Vilsack announced plans to use available pandemic assistance funds to address a number of gaps and disparities in previous rounds of aid. As part of the Pandemic Assistance initiative announced in March, USDA pledged to continue Coronavirus Food Assistance Program (CFAP) payments and to provide aid to producers and businesses left behind. Implementation of the assistance announced on June 15th will continue within 60 days to include support to timber harvesters, biofuels, dairy farmers and processors, livestock farmers and contract growers of poultry, assistance for organic cost share, and grants for PPE.

The following programming is planned for implementation within 60 days, which will continue to be focused on filling gaps in previous rounds of assistance and helping beginning, socially disadvantaged and small and medium sized producers that need support most, including support for dairy farmers and processors:

- \$400 million: The new Dairy Donation Program to address food insecurity and mitigate food waste and loss

- Additional pandemic payments targeted to dairy farmers that have demonstrated losses that have not been covered by previous pandemic assistance

- Approximately \$580 million: Supplemental Dairy Margin Coverage for small and medium farms

As USDA looks to long-term solutions to build back a better food system, the Department is committed to delivering financial assistance to farmers, ranchers, and agricultural producers and businesses who have been impacted by COVID-19 market disruptions.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - May 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	38.44%	5,654,789	\$1.9755	\$ 11,171,035.68
Class I Differential at Location				184,827.55
Class II Butterfat	46.10%	6,782,445	\$1.9921	13,511,308.67
Class III Butterfat	1.47%	216,119	\$1.9851	429,017.82
Class IV Butterfat	13.99%	2,058,934	\$1.9851	4,087,189.88
Total Butterfat	100.00%	14,712,287		\$ 29,383,379.60

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.9972**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	64.80%	240,052,267	\$10.56 /cwt.	\$ 25,349,519.38
Class I Butterfat	38.44%	5,654,789	\$1.9755 /lb.	11,171,035.68
Class I Differential at Location		245,707,056		8,015,207.38
Total Class I Milk	63.80%	245,707,056		\$ 44,535,762.44
Class II Skim Milk	21.05%	77,961,453	\$9.58 /cwt.	\$ 7,468,707.21
Class II Butterfat	46.10%	6,782,445	\$1.9921 /lb.	13,511,308.67
Total Class II Milk	22.00%	84,743,898		\$ 20,980,015.88
Class III Skim Milk	2.66%	9,852,387	\$12.45 /cwt.	\$ 1,226,622.17
Class III Butterfat	1.47%	216,119	\$1.9851 /lb.	429,017.82
Total Class III Milk	2.61%	10,068,506		\$ 1,655,639.99
Class IV Skim Milk	11.49%	42,560,919	\$9.55 /cwt.	\$ 4,064,567.78
Class IV Butterfat	13.99%	2,058,934	\$1.9851 /lb.	4,087,189.88
Total Class IV Milk	11.59%	44,619,853		\$ 8,151,757.66
Producer Milk	100.00%	385,139,313		\$ 75,323,175.97

Adjustments

Overage and Other Source	\$0.00
Inventory Adjustments	\$87,292.68
Producer butterfat at uniform butterfat price	(\$29,383,379.60)
Location Adjustments to Producers	\$2,033,501.06
1/2 Unobligated Balance in P.S.F.	\$173,830.59
Adjusted Pool Value	\$ 13.02130
Reserve for Producer Settlement Fund	\$ 0.04130

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$12.98

Uniform Price per cwt. (Fulton County, Georgia)

\$19.52*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	May	June	April	May	May
Appalachian (Charlotte)	\$ 20.50	\$ 21.69	\$ 18.43	\$ 19.35	69.21%
Arizona (Phoenix)	\$ 19.45	\$ 20.64	\$ 16.43	\$ 16.43	30.24%
California (Woodland)	\$ 19.20	\$ 20.39	\$ 15.91	\$ 16.73	19.10%
Central (Kansas City)	\$ 19.10	\$ 20.29	\$ 15.88	\$ 16.78	41.09%
Florida (Tampa)	\$ 22.50	\$ 23.69	\$ 20.21	\$ 21.26	80.97%
Mideast (Cleveland)	\$ 19.10	\$ 20.29	\$ 16.33	\$ 17.43	40.00%
Northeast (Boston)	\$ 20.35	\$ 21.54	\$ 18.75	\$ 18.34	32.90%
Pacific Northwest (Seattle)	\$ 19.00	\$ 20.19	\$ 16.28	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 20.90	\$ 22.09	\$ 18.46	\$ 19.52	63.14%
Southwest (Dallas)	\$ 20.10	\$ 21.29	\$ 16.48	\$ 17.32	31.61%
Upper Midwest (Chicago)	\$ 18.90	\$ 20.09	\$ 16.65	\$ 17.52	21.60%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		May 2021	May 2020
Producer Milk			
Class I		245,707,056	257,104,508
Class II		84,743,898	61,885,864
Class III		10,068,506	13,859,513
Class IV		44,619,853	53,481,791
	Total Producer Milk	385,139,313	386,331,676
	Average Butterfat Test	0.38%	0.38%
	Percent of Producer Milk in Class I	63.80%	66.55%
	Daily Average Receipts	12,423,849	12,462,312
Other Source Milk			
Class I		3,616,132	8,614,556
Class II		3,513,295	3,610,476
Class III		0	0
Class IV		7,526,296	6,265,558
	Total Other Source Milk	14,655,723	18,490,590
Overage			
Class I		0	0
Class II		0	0
Class III		0	0
Class IV		0	0
	Total Overage	0	0
Opening Inventory			
Class I		22,756,032	14,000,512
Class II		1,443,973	510,178
Class III		2,093,764	0
Class IV		8,525,004	10,008,716
	Total Opening Inventory	34,818,773	24,519,406
	Total Receipts	434,613,809	429,341,672
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		16,685,437	15,416,924
Route Disposition Class I		249,851,837	259,402,072
Shrinkage		2,254,930	1,608,123
Transfers & Diversions to Nonpool		3,287,016	3,292,457
	Total Class I Utilization	272,079,220	279,719,576
	Average Butterfat Test	0.23%	0.23%
	Daily Average Utilization	8,776,749	9,023,212
Class II Utilization			
Nonfluid Used To Produce		2,435,700	2,629,397
Shrinkage		0	12,814
Transfers & Diversions to Nonpool/Commercial Foods		66,634,361	45,430,674
Used To Produce/Other Uses		20,631,105	17,933,633
	Total Class II Utilization	89,701,166	66,006,518
	Average Butterfat Test	0.84%	0.95%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		12,162,270	13,859,513
Used To Produce/Other Uses		0	0
	Total Class III Utilization	12,162,270	13,859,513
	Average Butterfat Test	0.18%	0.40%
Class IV Utilization			
Inventory		19,635,927	24,013,182
Nonfluid Used To Fortify		517,710	542,286
Shrinkage		5,326,731	4,860,129
Transfers & Diversions to Nonpool		32,676,872	37,385,213
Used To Produce/Other Uses		2,513,913	2,955,255
	Total Class IV Utilization	60,671,153	69,756,065
	Average Butterfat Test	0.52%	0.47%
	Total Utilization	434,613,809	429,341,672

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during May 2021 is \$18.46 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.98 per hundredweight plus 3.5 times the uniform butterfat price of 1.9972 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In May 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 64.80% of all producer skim milk (priced to handlers at \$10.56 hundredweight, plus the Class I differential, see page 2) and 38.44% of producer butterfat (priced to handlers at \$1.9755 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 21.05% of all producer skim milk (\$9.58 per hundredweight) and 46.10% of producer butterfat (\$1.9921 per pound). Class III use, mostly milk used to produce cheese, accounted for 2.66% of all producer skim milk (\$12.45 per hundredweight) and 1.47% of producer butterfat (\$1.9851 per pound). Class IV use, generally milk processed into butter and powder, accounted for 11.49% of all producer skim milk (\$9.55 per hundredweight) and 13.99% of producer butterfat (\$1.9851 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>April 2021</u>		
Whole Milk	121,473,642	37.27%
Fat Free Milk	14,469,649	4.45%
Low fat Milk (incl. 1%)	34,946,095	10.72%
Reduced Fat Milk (incl. 2%)	103,053,573	31.62%
Cultured Fluid Milk (incl. Buttermilk)	5,443,071	1.67%
Flavored Drinks and Milk	46,518,184	14.27%
Total Disposition in Marketing Area	325,904,214	100.00%
Total Disposition by Pool Plants	225,470,088	69.18%
Total Disposition by Nonpool Plants	100,434,126	30.82%
Total Disposition in Marketing Area	325,904,214	100.00%

Receipts of producer milk during May 2021 totaled 385.1 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for May 2021. Class I route disposition in the area was 326 million pounds in April 2021.

Dairy Outlook, continued from page 1

In 2022, the Cheddar cheese price is projected to be \$1.715 per pound, unchanged from last month's forecast. Price forecasts for butter, NDM, and dry whey have been raised to \$1.795 (+0.5 cents), \$1.220 (+2.5 cents), and \$0.510 (+3.5 cents) per pound, respectively.

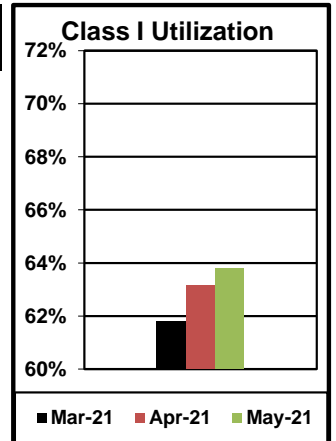
The Class III milk price forecast for 2022 is \$17.15 per cwt, \$0.30 higher than the previous month's forecast, due to higher expected whey prices. With higher butter and NDM prices, the Class IV milk price projection for 2022 is \$15.95 per cwt, \$0.25 higher than last month's forecast. The all-milk price forecast for 2022 is \$18.75 per cwt, an increase of \$0.25 from last month's forecast.

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May 2020	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
May 2020	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,743	22.00%	10,068	2.61%	44,619	11.59%



*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated

Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
April	05/11/21	05/12/21	05/13/21	04/26/21	04/26/21	05/13/21	05/14/21
May	06/11/21	06/14/21	06/15/21	05/25/21	05/26/21	06/15/21	06/16/21
June	07/11/21	07/12/21	07/13/21	06/25/21	06/28/21	07/13/21	07/14/21

** The base rate for making partial payments in Fulton County, GA for February will be \$15.95 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.72 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

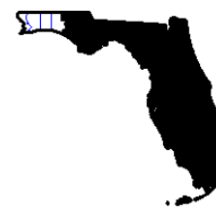
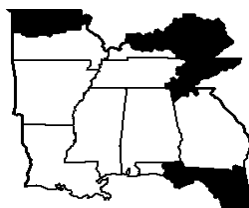
WASDE Dairy Report 1/ WASDE – 613, June 14, 2021

Milk production for 2021 is raised from last month on higher expected cow numbers. The fat basis import forecast is reduced from the previous month on lower expected imports of butterfat containing products, while the skim-solids basis import forecast is unchanged. Exports on both fat and skims-solids bases are raised from last month. Fat basis export increases are underpinned largely by higher shipments of butterfat-containing products and cheese, while skim-solids increases primarily reflect stronger expected cheese, lactose, and whey shipments. Price forecasts for butter, nonfat dry milk (NDM), and whey are raised from the previous month on recent price strength and stronger anticipated demand. The cheese price forecast is lowered from last month on relatively large stocks and current prices. The lower forecast cheese price results in a lower Class III price, but the higher NDM and butter prices support result in a higher Class IV price. The all milk price forecast is lowered to \$18.85 per cwt for 2021.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator

www.fmmatlanta.com

July 2021



Southeast Marketing Area
Federal Order 7

Volume 23—No. 7

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, June 16, 2021, USDA, Economic Research Service:

Dairy Forecasts for 2021

Based on recent data, milk cows are projected to average 9.500 million head in 2021, 5,000 more than last month's forecast. The upward trend in milk cow numbers is anticipated to continue through the end of the year. Based on recent data, expectations of continued drought, relatively high feed prices, and lower expected milk prices, the projected annual yield per cow for 2021 has been lowered to 24,020 pounds, 45 pounds less than the previous month's estimate. The milk production forecast for 2021 has been lowered to 228.2 billion pounds, 0.3 billion lower than last month, as lower expected yield per cow more than offsets higher expected milk cow numbers.

Based on recent downward trends in wholesale prices for most dairy products, stronger international price competition, lower-than-anticipated domestic demand, high stock levels, and higher expected imports, wholesale price forecasts for dairy products have been lowered. Price forecasts for cheese, butter, NDM, and dry whey are \$1.655 (-5.0 cents), \$1.690 (-2.5 cents), \$1.210 (-4.0 cents), and \$0.570 (-2.0 cents) per pound, respectively.

Due to the lower expected wholesale prices for cheese and dry whey, the Class III price forecast for 2021 has been adjusted to \$16.80 per hundredweight (cwt), 65 cents lower than last month's forecast. Lower anticipated butter and NDM prices translate to a Class IV price of \$15.40 per cwt, 45 cents lower than last month's projection. The all-milk price forecast for 2021 is \$18.30 per cwt, 55 cents lower than the June forecast.

Dairy Outlook (continued on Page 4)

USDA Invests \$20.2 Million in Grants for Dairy Business Innovation Initiatives

On July 1, 2021, the U.S. Department of Agriculture (USDA) announced \$20.2 million in grant funding for the Dairy Business Innovation (DBI) Initiatives. This program supports USDA's efforts to develop higher value uses for dairy products, diversify farmer income through processing and marketing innovation, and encourage the use of regional milk production.

DBI Initiatives provide direct technical assistance and make grants to dairy businesses. The three current DBI initiatives at University of Tennessee, The Vermont Agency of Agriculture, Food & Markets, and the University of Wisconsin are eligible for additional grant funding (up to \$18.4 million) to continue their work.

In addition, \$1.8 million will be competitively awarded to at least one new Initiative. USDA will give priority to applications that serve a geographic area not covered by an existing initiative and that cover multiple states. Initiatives must be able to draw upon existing dairy resources. Initiatives may serve a certain product niche, such as specialty cheese, or serve dairy businesses with dairy products derived from the milk of a specific type of dairy animal, including dairy products made from cow milk, sheep milk, and goat milk.

Applications must be submitted electronically through www.grants.gov by 11:59 p.m. Eastern Time on Monday, August 30, 2021. For more information about grant eligibility and previously funded projects, visit the DBI webpage at <https://www.ams.usda.gov/services/grants/dbi> dairy products made from cow milk, sheep milk, and goat milk.

Source: AMS Press Release No.: 077-21

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - June 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	41.33%	5,611,559	\$1.9674	\$ 11,040,181.16
Class I Differential at Location				183,200.90
Class II Butterfat	43.44%	5,896,922	\$1.9711	11,623,422.98
Class III Butterfat	5.47%	742,030	\$1.9641	1,457,421.12
Class IV Butterfat	9.76%	1,324,770	\$1.9641	2,601,980.78
Total Butterfat	100.00%	13,575,281		\$ 26,906,206.94

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.9820**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	65.38%	228,937,275	\$11.82 /cwt.	\$ 27,060,385.90
Class I Butterfat	41.33%	5,611,559	\$1.9674 /lb.	11,040,181.16
Class I Differential at Location		234,548,834		7,656,864.33
Total Class I Milk	64.50%	234,548,834		\$ 45,757,431.39
Class II Skim Milk	19.65%	68,784,047	\$10.12 /cwt.	\$ 6,960,945.54
Class II Butterfat	43.44%	5,896,922	\$1.9711 /lb.	11,623,422.98
Total Class II Milk	20.53%	74,680,969		\$ 18,584,368.52
Class III Skim Milk	6.10%	21,350,279	\$10.71 /cwt.	\$ 2,286,614.88
Class III Butterfat	5.47%	742,030	\$1.9641 /lb.	1,457,421.12
Total Class III Milk	6.07%	22,092,309		\$ 3,744,036.00
Class IV Skim Milk	8.87%	31,048,764	\$9.82 /cwt.	\$ 3,048,988.60
Class IV Butterfat	9.76%	1,324,770	\$1.9641 /lb.	2,601,980.78
Total Class IV Milk	8.90%	32,373,534		\$ 5,650,969.38
Producer Milk	100.00%	363,695,646		\$ 73,736,805.29

Adjustments

Overage and Other Source	\$45,511.02
Inventory Adjustments	\$21,877.86
Producer butterfat at uniform butterfat price	(\$26,906,206.94)
Location Adjustments to Producers	\$1,888,183.49
1/2 Unobligated Balance in P.S.F.	\$163,411.65

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 13.98079	\$48,949,582.37
	\$ 0.04079	\$142,803.49

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$13.94

Uniform Price per cwt. (Fulton County, Georgia)

\$20.39*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	June	July	May	June	June
Appalachian (Charlotte)	\$ 21.69	\$ 20.82	\$ 19.35	\$ 20.19	65.70%
Arizona (Phoenix)	\$ 20.64	\$ 19.77	\$ 17.25	\$ 16.43	27.99%
California (Woodland)	\$ 20.39	\$ 19.52	\$ 16.73	\$ 17.30	19.10%
Central (Kansas City)	\$ 20.29	\$ 19.42	\$ 16.78	\$ 17.44	29.96%
Florida (Tampa)	\$ 23.69	\$ 22.82	\$ 21.26	\$ 22.40	80.56%
Mideast (Cleveland)	\$ 20.29	\$ 19.42	\$ 17.43	\$ 17.81	31.20%
Northeast (Boston)	\$ 21.54	\$ 20.67	\$ 18.34	\$ 18.50	32.90%
Pacific Northwest (Seattle)	\$ 20.19	\$ 19.32	\$ 17.26	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 22.09	\$ 21.22	\$ 19.52	\$ 20.39	64.50%
Southwest (Dallas)	\$ 21.29	\$ 20.42	\$ 17.32	\$ 18.05	29.84%
Upper Midwest (Chicago)	\$ 20.09	\$ 19.22	\$ 17.52	\$ 17.38	14.60%

SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY

Receipts:		June 2021	June 2020
Producer Milk			
Class I		234,548,834	255,976,369
Class II		74,680,969	80,358,197
Class III		22,092,309	5,868,017
Class IV		32,373,534	23,183,131
Total Producer Milk		363,695,646	365,385,714
Average Butterfat Test		0.37%	0.37%
Percent of Producer Milk in Class I		64.50%	70.06%
Daily Average Receipts		12,123,188	12,179,524
Other Source Milk			
Class I		3,432,167	4,531,197
Class II		3,622,772	3,782,581
Class III		0	0
Class IV		2,950,365	1,824,494
Total Other Source Milk		10,005,304	10,138,272
Overage			
Class I		0	0
Class II		7,605	0
Class III		114,988	0
Class IV		185,393	670,759
Total Overage		307,986	670,759
Opening Inventory			
Class I		16,685,437	1,557,779
Class II		1,027,406	4,703,826
Class III		1,644,713	93,229
Class IV		16,963,808	19,075,290
Total Opening Inventory		36,321,364	39,430,124
Total Receipts		410,330,300	415,624,869
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		19,290,758	19,578,487
Route Disposition Class I		231,764,171	246,817,106
Shrinkage		1,980,499	1,264,264
Transfers & Diversions to Nonpool		1,631,010	8,405,488
Total Class I Utilization		254,666,438	276,065,345
Average Butterfat Test		0.23%	0.23%
Daily Average Utilization		8,488,881	9,202,178
Class II Utilization			
Nonfluid Used To Produce		2,913,117	2,883,508
Shrinkage		0	0
Transfers & Diversions to Nonpool/Commercial Foods		56,168,640	65,194,725
Used To Produce/Other Uses		20,256,995	20,766,371
Total Class II Utilization		79,338,752	88,844,604
Average Butterfat Test		0.82%	0.80%
Class III Utilization			
Shrinkage		80	0
Transfers & Diversions to Nonpool		23,851,930	5,961,246
Used To Produce/Other Uses		0	0
Total Class III Utilization		23,852,010	5,961,246
Average Butterfat Test		0.31%	0.28%
Class IV Utilization			
Inventory		19,783,658	17,234,352
Nonfluid Used To Fortify		557,758	566,995
Shrinkage		3,566,398	3,940,850
Transfers & Diversions to Nonpool		26,238,031	20,188,187
Used To Produce/Other Uses		2,327,255	2,823,290
Total Class IV Utilization		52,473,100	44,753,674
Average Butterfat Test		0.45%	0.47%
Total Utilization		410,330,300	415,624,869

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during June 2021 is \$20.9 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$13.94 per hundredweight plus 3.5 times the uniform butterfat price of 1.9820 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In June 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 65.38% of all producer skim milk (priced to handlers at \$11.82 hundredweight, plus the Class I differential, see page 2) and 41.33% of producer butterfat (priced to handlers at \$1.9674 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 19.65% of all producer skim milk (\$10.12 per hundredweight) and 43.44% of producer butterfat (\$1.9711 per pound). Class III use, mostly milk used to produce cheese, accounted for 6.10% of all producer skim milk (\$10.71 per hundredweight) and 5.47% of producer butterfat (\$1.9641 per pound). Class IV use, generally milk processed into butter and powder, accounted for 8.87% of all producer skim milk (\$9.82 per hundredweight) and 9.76% of producer butterfat (\$1.9641 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>May 2021</u>		
Whole Milk	121,095,578	38.68%
Fat Free Milk	14,569,536	4.65%
Low fat Milk (incl. 1%)	31,526,172	10.06%
Reduced Fat Milk (incl. 2%)	100,393,262	32.06%
Cultured Fluid Milk (incl. Buttermilk)	5,473,872	1.76%
Flavored Drinks and Milk	40,028,939	12.79%
Total Disposition in Marketing Area	313,087,359	100.00%
Total Disposition by Pool Plants	215,606,222	68.86%
Total Disposition by Nonpool Plants	97,481,137	31.14%
Total Disposition in Marketing Area	313,087,359	100.00%

Receipts of producer milk during June 2021 totaled 363.7 million pounds. There were 19 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for June 2021. Class I route disposition in the area was 313 million pounds in May 2021.

Dairy Outlook, continued from page 1

Dairy Forecasts for 2022

The upward trend in milk cow numbers projected for 2021 is expected to continue into 2022. The number of cows is forecast to average 9,515 million head in 2022, an increase of 20,000 from last month's forecast and 15,000 head more than 2021. The forecast for milk per cow is 24,335 pounds, unchanged from last month's forecast, but 315 pounds higher than 2021. The forecast for 2022 milk production has been raised to 231.6 billion pounds, 0.5 billion higher than last month's forecast and 3.4 billion pounds higher than 2021.

Due to recent price trends and greater expected supplies from milk production and imports, wholesale price forecasts for Cheddar cheese and butter have been lowered from last month's projections to \$1.680 (-3.5 cents) and \$1.750 (-4.5 cents), respectively. Price forecasts for NDM and dry whey are unchanged at \$1.220 and \$0.510 per pound, respectively, as effects of higher milk supplies are anticipated to balance higher expected export demands.

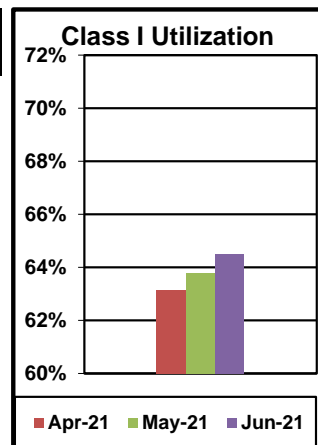
Due to lower cheese price projection, the Class III milk price forecast for 2022 is \$16.75 per cwt, \$0.40 lower than the previous month's forecast. With lower butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$15.75 per cwt, \$0.20 lower than last month's forecast. The all-milk price forecast for 2022 is \$18.50 per cwt, a decrease of \$0.25 from last month's forecast.

FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May 2020	\$12.52	\$1.3328	\$16.75	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 11.02	\$1.3582	\$15.39
Jun	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 13.94	\$1.9820	\$20.39
Jul	\$14.75	\$1.9970	\$21.22	\$10.53											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
May 2020	386,332	1,388	257,105	66.55%	61,886	16.02%	13,860	3.59%	53,482	13.84%
Jun	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,743	22.00%	10,068	2.61%	44,619	11.59%
Jun	363,695	1,272	234,548	64.50%	74,680	20.53%	22,092	6.07%	32,373	8.90%



*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated

Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
May	06/11/21	06/14/21	06/15/21	05/25/21	05/26/21	06/15/21	06/16/21
June	07/11/21	07/12/21	07/13/21	06/25/21	06/28/21	07/13/21	07/14/21
July	08/11/21	08/12/21	08/13/21	07/26/21	07/26/21	08/13/21	08/16/21

** The base rate for making partial payments in Fulton County, GA for February will be \$15.95 per hundredweight. This is 90 percent of the preceding month's uniform price of \$17.72 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE – 613, July 12, 2021

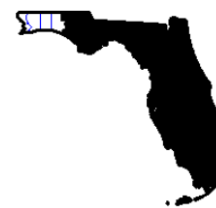
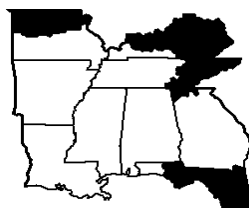
Milk production forecast for 2021 is lowered from last month as slower-expected growth in milk per cow more than offsets higher forecast cow numbers. However, the 2022 milk production forecast is raised from last month on higher cow numbers. USDA's Cattle report, to be released on July 23rd, will provide a mid-year estimate of the dairy cow inventory and producer intentions regarding retention of heifers for dairy cow replacement.

For 2021, cheese, butter, nonfat dry milk (NDM), and whey price forecasts are lowered from last month on relatively high stocks and weaker-than-previously-expected demand. As a result, Class III and Class IV prices are lowered. The 2021 all milk price forecast is lowered to \$18.30 per cwt. For 2022, price forecasts for cheese and butter are lowered on larger expected stocks and higher production, but price forecasts for NDM and whey are unchanged. With lower cheese and butter prices, Class III and Class IV price forecasts are reduced and the 2022 all milk price forecast is lowered to \$18.50 per cwt.

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator



Southeast Marketing Area
Federal Order 7

www.fmmatlanta.com

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, August 2021, USDA, Economic Research Service:

Dairy Forecasts for 2021

The milk production forecast for 2021 is 228.1 billion pounds, 0.1 billion less than last month's forecast. The lower milk production forecast is a result of NASS revisions for the first half of the year and a lower forecast for milk cow numbers in the third quarter (5,000 lower than last month's forecast). However, rounded annual forecasts for the average number of milk cows (9,500 million head) and milk per cow (24,020 pounds per head) are unchanged from last month's forecasts.

The forecast for 2021 dairy exports on a milk-fat basis is 11.0 billion pounds, down 0.1 billion from the previous month's projection due to lower anticipated exports of butter. On a skim-solids basis, 2021 exports are forecast at 51.5 billion pounds, 0.2 billion higher than forecast last month due to higher anticipated exports for whey products and lactose.

Due to higher-than-anticipated imports of butter, butterfat products, and cheese, the projection for 2021 imports on a milk-fat basis is 6.6 billion pounds, 0.4 billion higher than last month's forecast. On a skim-solids basis, the projection for imports is 5.8 billion pounds, 0.2 billion higher than projected last month, due to higher expected imports of milk protein products.

Domestic commercial use forecasts for 2021 are lower than projected last month. On a milk-fat basis, the annual forecast for 2021 domestic commercial use is 222.2 billion pounds, 0.6 billion lower than last month's forecast. The domestic use forecast on a skim-solids basis for 2021 is 181.1 billion pounds, 0.1 billion lower than last month's forecast.

The forecast for 2021 ending stocks is raised to 16.0 billion pounds on a milk-fat basis (+0.8 billion) due to expectations of higher imports, lower exports, and lower (continued on Page 4)

USDA's Pandemic Market Volatility Assistance Program

On August 19, 2021, the U.S. Department of Agriculture announced the details of the Pandemic Market Volatility Assistance Program. Through the program, USDA will provide about \$350 million in pandemic assistance payments to dairy farmers who received a lower value for their products due to market abnormalities caused by the pandemic. The assistance is part of a larger package including permanent improvements to the Dairy Margin Coverage safety net program.

Under the program, payments will reimburse qualified dairy farmers for 80 percent of the revenue difference per month based on an annual production of up to 5 million pounds of milk marketed and on fluid milk sales from July through December 2020. The payment rate will vary by region based on the actual losses on pooled milk related to price volatility. USDA will make payments through agreements with independent handlers and cooperatives. Handlers and cooperatives will distribute the monies on the same basis July - December 2020 payments were made to their dairy farmer suppliers and a formula set by USDA. USDA will reimburse handlers and cooperatives for allowed administrative costs.

USDA will contact eligible handlers and cooperatives to notify them of the opportunity to participate in the Program. USDA will distribute payments to participating handlers within 60 days of entering into an agreement. Once funding is provided, a handler will have 30 days to distribute monies to qualifying dairy farmers. As part of the program, handlers also will provide virtual or in-person education to dairy farmers on a variety of dairy topics available from USDA or other sources. A handler will have until March 1, 2022 to directly provide educational opportunities to dairy farmers. For additional details, visit <https://www.ams.usda.gov/services/pandemic-market-volatility-assistance-program>.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - July 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	58.14%	3,875,164	\$1.9590	\$ 7,591,446.28
Class I Differential at Location				216,658.38
Class II Butterfat	39.43%	2,628,447	\$1.9066	5,011,397.06
Class III Butterfat	0.28%	18,546	\$1.8996	35,229.98
Class IV Butterfat	2.15%	143,205	\$1.8996	272,032.22
Total Butterfat	100.00%	6,665,362		\$ 13,126,763.92

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.9694**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	87.38%	155,373,603	\$10.95 /cwt.	\$ 17,013,409.52
Class I Butterfat	58.14%	3,875,164	\$1.9590 /lb.	7,591,446.28
Class I Differential at Location		159,248,767		8,902,560.07
Total Class I Milk	86.33%	159,248,767		\$ 33,507,415.87
Class II Skim Milk	10.98%	19,528,931	\$10.53 /cwt.	\$ 2,056,396.42
Class II Butterfat	39.43%	2,628,447	\$1.9066 /lb.	5,011,397.06
Total Class II Milk	12.01%	22,157,378		\$ 7,067,793.48
Class III Skim Milk	0.31%	542,420	\$10.20 /cwt.	\$ 55,326.85
Class III Butterfat	0.08%	18,546	\$1.8996 /lb.	35,229.98
Total Class III Milk	0.30%	560,966		\$ 90,556.83
Class IV Skim Milk	1.33%	2,361,592	\$9.69 /cwt.	\$ 228,838.26
Class IV Butterfat	2.18%	143,205	\$1.8996 /lb.	272,032.22
Total Class IV Milk	1.36%	2,504,797		\$ 500,870.48
Producer Milk	100.00%	184,471,908		\$ 41,166,636.66

Adjustments

Overage and Other Source	\$0.00
Inventory Adjustments	\$26,122.76
Producer butterfat at uniform butterfat price	(\$13,126,763.92)
Location Adjustments to Producers	(\$278,270.10)
1/2 Unobligated Balance in P.S.F.	\$87,356.50

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 15.67720	\$27,875,081.90
	\$ 0.04720	\$87,599.26

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

\$15.63

Uniform Price per cwt. (Hillsborough County, Florida)

\$21.98*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	July	Aug	June	July	July
Appalachian (Charlotte)	\$ 20.82	\$ 20.30	\$ 20.19	\$ 19.61	69.24%
Arizona (Phoenix)	\$ 19.77	\$ 19.25	\$ 17.76	\$ 17.27	28.24%
California (Woodland)	\$ 19.52	\$ 19.00	\$ 17.30	\$ 16.94	20.70%
Central (Kansas City)	\$ 19.42	\$ 18.90	\$ 17.44	\$ 16.84	25.72%
Florida (Tampa)	\$ 22.82	\$ 22.30	\$ 22.40	\$ 21.98	86.33%
Mideast (Cleveland)	\$ 19.42	\$ 18.90	\$ 17.81	\$ 17.25	28.30%
Northeast (Boston)	\$ 20.67	\$ 20.15	\$ 18.50	\$ 18.06	27.70%
Pacific Northwest (Seattle)	\$ 19.32	\$ 18.80	\$ 17.32	\$ 16.77	17.28%
Southeast (Atlanta)	\$ 21.22	\$ 20.70	\$ 20.39	\$ 19.80	67.87%
Southwest (Dallas)	\$ 20.42	\$ 19.90	\$ 18.05	\$ 17.65	28.53%
Upper Midwest (Chicago)	\$ 19.22	\$ 18.70	\$ 17.38	\$ 16.74	10.30%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		July 2021	July 2020
Producer Milk			
Class I		236,871,554	269,248,773
Class II		85,430,931	79,863,384
Class III		14,840,429	4,373,959
Class IV		11,873,777	34,563,389
Total Producer Milk		349,016,691	388,049,505
Average Butterfat Test		3.71%	3.60%
Percent of Producer Milk in Class I		67.87%	69.38%
Daily Average Receipts		11,258,603	12,517,726
Other Source Milk			
Class I		4,370,192	7,459,007
Class II		3,616,322	9,580,871
Class III		0	0
Class IV		3,514,284	4,746,626
Total Other Source Milk		11,500,798	21,786,504
Overage			
Class I		0	0
Class II		0	0
Class III		0	0
Class IV		106,677	0
Total Overage		106,677	0
Opening Inventory			
Class I		19,287,295	15,717,827
Class II		3,148,463	5,170,421
Class III		55,945	1,596,716
Class IV		16,564,283	12,814,990
Total Opening Inventory		39,055,986	35,299,954
Total Receipts		399,680,152	445,135,963
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		18,022,087	22,690,260
Route Disposition Class I		239,474,254	260,912,613
Shrinkage		2,024,978	2,827,829
Transfers & Diversions to Nonpool		1,007,722	5,994,905
Total Class I Utilization		260,529,041	292,425,607
Average Butterfat Test		2.43%	2.30%
Daily Average Utilization		8,404,163	9,433,084
Class II Utilization			
Nonfluid Used To Produce		2,897,096	3,615,209
Shrinkage		7,078	49,932
Transfers & Diversions to Nonpool/Commercial Foods		69,798,391	58,231,861
Used To Produce/Other Uses		19,493,151	32,717,674
Total Class II Utilization		92,195,716	94,614,676
Average Butterfat Test		0.71%	0.99%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		14,896,374	5,970,675
Used To Produce/Other Uses		0	0
Total Class III Utilization		14,896,374	5,970,675
Average Butterfat Test		3.00%	7.00%
Class IV Utilization			
Inventory		14,512,174	12,422,027
Nonfluid Used To Fortify		516,028	1,059,769
Shrinkage		3,994,800	5,074,690
Transfers & Diversions to Nonpool		9,357,670	30,868,358
Used To Produce/Other Uses		3,678,349	2,700,161
Total Class IV Utilization		32,059,021	52,125,005
Average Butterfat Test		5.80%	4.70%
Total Utilization		399,680,152	445,135,963

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during July 2021 is \$19.80 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$13.47 per hundredweight plus 3.5 times the uniform butterfat price of 1.9437 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 68.76% of all producer skim milk (priced to handlers at \$10.95 hundredweight, plus the Class I differential, see page 2) and 44.50% of producer butterfat (priced to handlers at \$1.9590 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 23.70% of all producer skim milk (\$10.53 per hundredweight) and 44.77% of producer butterfat (\$1.9066 per pound). Class III use, mostly milk used to produce cheese, accounted for 4.28% of all producer skim milk (\$10.20 per hundredweight) and 3.52% of producer butterfat (\$1.8996 per pound). Class IV use, generally milk processed into butter and powder, accounted for 3.26% of all producer skim milk (\$9.69 per hundredweight) and 7.21% of producer butterfat (\$1.8996 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
June 2021		
Whole Milk	120,886,168	42.36%
Fat Free Milk	13,595,321	4.76%
Low fat Milk (incl. 1%)	27,441,280	9.62%
Reduced Fat Milk (incl. 2%)	92,015,809	32.24%
Cultured Fluid Milk (incl. Buttermilk)	5,315,570	1.86%
Flavored Drinks and Milk	26,140,060	9.16%
Total Disposition in Marketing Area	285,394,208	100.00%
Total Disposition by Pool Plants	199,429,284	69.88%
Total Disposition by Nonpool Plants	85,964,924	30.12%
Total Disposition in Marketing Area	285,394,208	100.00%

Receipts of producer milk during July 2021 totaled 349.0 million pounds. There were 18 regulated pool distributing plants, 2 pool supply plants and 16 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for July 2021. Class I route disposition in the area was 285.4 million pounds in July 2021.

Dairy Outlook

(continued from Page 1) domestic use. On a skim solid basis, the 2021 forecast for ending stocks is raised to 11.2 billion pounds (+0.1 billion) as higher expected imports and lower expected domestic use offset higher expected exports.

Based on relatively low wholesale domestic prices for most dairy products in recent weeks, recent downward trends in international prices, lower expected domestic demand, high stock levels, and higher expected imports, wholesale price forecasts for dairy products have been lowered for 2021.

Price forecasts for cheese, butter, NDM, and dry whey are \$1.635 (-2.0 cents), \$1.645 (-4.5 cents), \$1.205 (-0.5 cents), and \$0.555 (-1.5 cents) per pound, respectively. With lower estimated wholesale prices for cheese and dry whey, the Class III milk price forecast for 2021 is \$16.55 per hundredweight (cwt), \$0.25 lower than the previous month's forecast. Due to lower butter and NDM price forecasts, the Class IV milk price projection is \$15.15 per cwt, \$0.25 lower than last month's forecast. The all-milk price forecast for 2021 is \$17.95 per cwt, a decrease of \$0.35 from last month's forecast.

Outlook for Feed Prices

The 2021/22 corn price projection is \$5.75 per bushel, 15 cents higher than last month's forecast. The 2021/22 price projection for soybean meal is \$385 per short ton, \$10 lower than last month's forecast. For more information, see Feed Outlook, published by USDA, Economic Research Service. The alfalfa hay price in June was \$199 per short ton, \$5 higher than May and \$20 higher than June 2020. The 5-State weighted-average price for premium alfalfa hay in June was \$230 per short ton, \$4 higher than May and \$29 higher than June 2020.

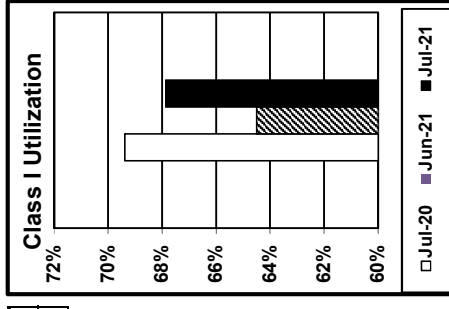
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jun 2020	\$10.88	\$1.3487	\$15.22	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$6.62	\$1.8591	\$12.90	\$10.01	\$1.6333	\$15.38
Jul	\$14.42	\$1.8403	\$20.36	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$7.16	\$1.9583	\$13.76	\$12.66	\$1.9065	\$18.89
Aug	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$7.08	\$1.6275	\$12.53	\$14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$7.43	\$1.5932	\$12.75	\$14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$8.01	\$1.6388	\$13.47	\$12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$8.14	\$1.5553	\$13.30	\$14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$8.26	\$1.5399	\$13.36	\$16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$8.61	\$1.5541	\$13.75	\$12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$8.45	\$1.4376	\$13.19	\$12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$8.46	\$1.7176	\$14.18	\$12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$8.91	\$1.9496	\$15.42	\$12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$9.55	\$1.9851	\$16.16	\$12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$9.82	\$1.9641	\$16.35	\$13.94	\$1.9820	\$20.39
Jul	\$14.75	\$1.9970	\$21.22	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$9.69	\$1.8996	\$16.00	\$13.47	\$1.9437	\$19.80
Aug	\$14.40	\$1.9430	\$20.70	\$10.37											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jun 2020	365,386	1,322	255,976	70.06%	80,358	21.99%	5,868	1.61%	23,183	6.34%
Jul	388,050	1,328	269,249	69.38%	79,863	20.58%	4,374	1.13%	34,563	8.91%
Aug	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,743	22.00%	10,068	2.61%	44,619	11.59%
Jun	363,695	1,272	234,548	64.50%	74,680	20.53%	22,092	6.07%	32,373	8.90%
Jul	349,017	1,250**	236,872	67.87%	85,431	24.48%	14,840	4.25%	11,874	3.40%

*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
July	08/11/21	08/12/21	08/13/21	07/26/21	07/26/21	08/13/21	08/16/21
August	09/11/21	09/13/21	09/14/21	08/25/21	08/26/21	09/14/21	09/15/21
September	10/11/21	10/12/21	10/13/21	09/27/21	09/27/21	10/13/21	10/14/21

** The base rate for making partial payments in Fulton County, GA for August will be \$17.82 per hundredweight. This is 90 percent of the preceding month's uniform price of \$19.80 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

WASDE Dairy Report 1/ WASDE – 615, August 12, 2021

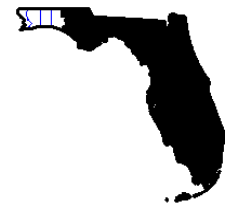
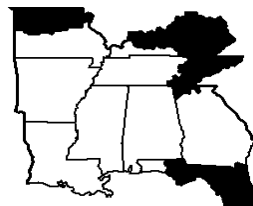
Milk production forecasts for 2021 and 2022 are reduced from last month on lower expected dairy cow numbers. For 2021, the fat basis import forecast is raised from last month on firm demand for butterfat and cheese imports, while the fat basis export forecast is reduced. The skim-solids basis import forecast for 2021 is raised primarily on higher imports of milk proteins while the export forecast is raised primarily on stronger expected sales of whey and lactose. For 2022, the fat basis import forecast is raised on continued strong import demand for butter and butterfat, while the fat basis export forecast is raised as U.S. butter prices are expected to be competitive. The skim-solids basis import and export forecasts are unchanged from last month.

For 2021, butter, cheese, nonfat dry milk, and whey price forecasts are lowered on relatively weak demand. Dairy product prices are also reduced for 2022 reflecting continued relatively soft domestic demand and higher forecast beginning stocks. The 2021 and 2022 Class III and Class IV price forecasts are reduced from the previous month on lower forecast dairy product prices. The 2021 all milk price is forecast lower at \$17.95/cwt. The all milk price forecast for 2022 is \$17.85/cwt.

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, August 2021, USDA, Economic Research Service:

Dairy Forecasts for 2021

Dairy Forecasts for 2021 Based on recent declines in milk cow numbers and relatively high dairy cow slaughter, the forecast for the average number of milk cows in 2021 has been lowered to 9.485 million head, 15,000 below the previous month estimation. Based on the decline in milk per cow from June to July, lower milk per cow is projected for the third quarter of 2021. The projected average yield per cow in 2021 is 24,010 pounds per year, 10 pounds lower than last month's forecast. The milk production forecast for 2021 is 227.8 billion pounds, 0.3 billion less than last month's forecast.

Due to anticipated hearty demand from the international market, higher export volumes of dairy products are projected throughout the rest of 2021. The forecast for 2021 dairy exports on a milk-fat basis is 11.4 billion pounds, 0.4 billion higher than the previous month's projection. On a skim-solids basis, 2021 exports are forecast at 51.7 billion pounds, 0.2 billion higher than last month's projection. Higher exports are expected for skim milk powder, whey products, cheese, and butterfat products. Due to recent weakness in domestic use and higher expected wholesale prices for most dairy products, the domestic commercial use forecasts for 2021 are lower than projected last month. Price forecasts for cheese, butter, and NDM are \$1.640 (+0.5 cents), \$1.690 (+4.5 cents), \$1.225 (+2.0 cents) per pound, respectively. The 2021 wholesale price forecast for dry whey remains unchanged from the last forecast at \$0.555 per pound. With a higher projected wholesale price for cheese, the Class III milk price forecast for 2021 is \$16.65 per hundredweight (cwt), \$0.10 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection is \$15.55 per cwt, \$0.40 higher than last month's forecast. The all-milk price forecast for 2021 is \$18.15 per cwt, an increase of \$0.20 from last month's projection. **Dairy Forecasts for 2022** The average number of milk cows is expected to continue declining in the first half of 2022.(continued on Page 4)

Dairy Donation

The U.S. Department of Agriculture (USDA) recently announced a Dairy Donation Program to facilitate timely dairy product donations while reducing food waste. Under this new program, eligible dairy organizations form partnerships with non-profit feeding organizations that distribute food to individuals and families in need. Those partnerships may apply for and receive reimbursements to cover some expenses related to eligible dairy product donations.

An eligible dairy organization is a dairy farmer, cooperative, or processor that purchases fresh milk or bulk dairy products to process into retail-packaged dairy products and accounts to a Federal milk marketing order (FMMO). The reimbursement rate will be the sum of: 1) the cost of milk used to make the donated eligible dairy product (monthly FMMO classified milk price based on the product and month of processing); 2) manufacturing cost (FMMO make allowance); and 3) transportation cost from the plant to distribution point. These reimbursements will help offset the cost for dairy products donated to food assistance programs.

Details about program eligibility and participation are available at www.ams.usda.gov/ddp. Interested partnerships must apply by completing and submitting a Dairy Donation and Distribution Plan (Plan) describing the process to be used for the donation, processing, transportation, temporary storage, and distribution of eligible dairy products. Plans will be accepted on a rolling basis and approved within 15 business days of submission. After approval, partnerships will be able to submit specific information to obtain reimbursement claims for eligible dairy products donated since January 1, 2020.

Entities participating in the MDRP will be automatically enrolled and do not need to reapply for the DDP. Supplemental reimbursements will be automatically distributed to MDRP participants who received reimbursements under the MDRP for eligible donations made since January 1, 2020. These reimbursements will equal the difference between the reimbursed values for the DDP and MDRP.

To ensure equitable participation amongst low-income and other underserved persons and communities, USDA-AMS encourages collaborations with faith-based, community-based, and non-profit organizations of all sizes.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - August 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	43.67%	5,919,993	\$1.9050	\$ 11,277,586.73
Class I Differential at Location				192,918.93
Class II Butterfat	41.42%	5,614,446	\$1.8578	10,430,517.78
Class III Butterfat	7.10%	962,345	\$1.8508	1,781,108.11
Class IV Butterfat	7.81%	1,059,190	\$1.8508	1,960,348.87
Total Butterfat	100.00%	13,555,974		\$ 25,642,480.42

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.8916**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	72.90%	253,502,371	\$10.60 /cwt.	\$ 26,871,251.34
Class I Butterfat	43.67%	5,919,993	\$1.9050 /lb.	11,277,586.73
Class I Differential at Location		259,422,364		8,473,951.76
Total Class I Milk	71.80%	259,422,364		\$ 46,622,789.83
Class II Skim Milk	15.92%	55,343,313	\$10.37 /cwt.	\$ 5,739,101.54
Class II Butterfat	41.42%	5,614,446	\$1.8578 /lb.	10,430,517.78
Total Class II Milk	16.87%	60,957,759		\$ 16,169,619.32
Class III Skim Milk	6.27%	21,818,163	\$9.82 /cwt.	\$ 2,142,543.63
Class III Butterfat	7.10%	962,345	\$1.8508 /lb.	1,781,108.11
Total Class III Milk	6.31%	22,780,508		\$ 3,923,651.74
Class IV Skim Milk	4.91%	17,075,274	\$9.78 /cwt.	\$ 1,669,961.80
Class IV Butterfat	7.81%	1,059,190	\$1.8508 /lb.	1,960,348.87
Total Class IV Milk	5.02%	18,134,464		\$ 3,630,310.67
Producer Milk	100.00%	361,295,095		\$ 70,346,371.56

Adjustments

Overage and Other Source	\$6,410.01
Inventory Adjustments	\$17,422.87
Producer butterfat at uniform butterfat price	(\$25,642,480.42)
Location Adjustments to Producers	\$2,060,786.71
1/2 Unobligated Balance in P.S.F.	\$135,943.85

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 13.49415	\$46,924,454.58
	\$ 0.04415	\$153,542.82

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$13.45

Uniform Price per cwt. (Fulton County, Georgia)

\$19.60*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Aug	Sept	July	Aug	Aug
Appalachian (Charlotte)	\$ 20.30	\$ 19.99	\$ 19.61	\$ 19.24	72.11%
Arizona (Phoenix)	\$ 19.25	\$ 18.94	\$ 17.27	\$ 16.43	32.37%
California (Woodland)	\$ 19.00	\$ 18.69	\$ 16.94	\$ 16.59	16.10%
Central (Kansas City)	\$ 18.90	\$ 18.59	\$ 16.84	\$ 16.50	28.02%
Florida (Tampa)	\$ 22.30	\$ 21.99	\$ 21.98	\$ 21.11	80.55%
Mideast (Cleveland)	\$ 18.90	\$ 18.59	\$ 17.25	\$ 16.85	29.50%
Northeast (Boston)	\$ 20.15	\$ 19.84	\$ 18.06	\$ 17.69	32.90%
Pacific Northwest (Seattle)	\$ 18.80	\$ 18.49	\$ 16.77	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 20.70	\$ 20.39	\$ 19.80	\$ 19.60	71.80%
Southwest (Dallas)	\$ 19.90	\$ 19.59	\$ 17.65	\$ 17.33	31.10%
Upper Midwest (Chicago)	\$ 18.70	\$ 18.39	\$ 16.74	\$ 16.22	9.70%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		Aug 2021	Aug 2020
Producer Milk			
Class I		259,422,364	250,479,950
Class II		60,957,759	80,105,350
Class III		22,780,508	3,497,659
Class IV		18,134,464	34,209,128
Total Producer Milk		361,295,095	368,292,087
Average Butterfat Test		3.75%	3.74%
Percent of Producer Milk in Class I		71.80%	68.01%
Daily Average Receipts		11,654,680	11,880,390
Other Source Milk			
Class I		7,705,349	6,651,084
Class II		3,988,712	4,500,573
Class III		1,754,997	0
Class IV		5,813,672	5,418,147
Total Other Source Milk		19,262,730	16,569,804
Overage			
Class I		0	0
Class II		61,813	0
Class III		0	0
Class IV		0	580,158
Total Overage		61,813	580,158
Opening Inventory			
Class I		18,022,100	20,611,105
Class II		4,332,020	263,001
Class III		0	20,512
Class IV		10,180,154	11,403,462
Total Opening Inventory		32,534,274	32,298,080
Total Receipts		413,153,912	417,740,129
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		20,717,267	19,507,231
Route Disposition Class I		258,937,072	252,548,940
Shrinkage		3,210,117	1,753,937
Transfers & Diversions to Nonpool		2,285,357	3,932,031
Total Class I Utilization		285,149,813	277,742,139
Average Butterfat Test		2.28%	2.31%
Daily Average Utilization		9,198,381	8,959,424
Class II Utilization			
Nonfluid Used To Produce		3,154,461	2,345,148
Shrinkage		10,121	15,205
Transfers & Diversions to Nonpool/Commercial Foods		46,211,638	63,488,960
Used To Produce/Other Uses		19,964,084	19,019,611
Total Class II Utilization		69,340,304	84,868,924
Average Butterfat Test		9.35%	8.00%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		24,535,505	3,518,171
Used To Produce/Other Uses		0	0
Total Class III Utilization		24,535,505	3,518,171
Average Butterfat Test		3.92%	9.88%
Class IV Utilization			
Inventory		16,825,740	21,165,340
Nonfluid Used To Fortify		606,949	519,253
Shrinkage		5,296,084	4,334,487
Transfers & Diversions to Nonpool		8,333,969	22,657,889
Used To Produce/Other Uses		3,065,548	2,933,926
Total Class IV Utilization		34,128,290	51,610,895
Average Butterfat Test		5.48%	4.88%
Total Utilization		413,153,912	417,740,129

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during August 2021 is \$19.60 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$13.45 per hundredweight plus 3.5 times the uniform butterfat price of 1.8916 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 72.90% of all producer skim milk (priced to handlers at \$10.60 hundredweight, plus the Class I differential, see page 2) and 43.67% of producer butterfat (priced to handlers at \$1.9050 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 15.92% of all producer skim milk (\$10.37 per hundredweight) and 41.42% of producer butterfat (\$1.8578 per pound). Class III use, mostly milk used to produce cheese, accounted for 6.27% of all producer skim milk (\$9.82 per hundredweight) and 7.10% of producer butterfat (\$1.8508 per pound). Class IV use, generally milk processed into butter and powder, accounted for 4.91% of all producer skim milk (\$9.78 per hundredweight) and 7.81% of producer butterfat (\$1.8508 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>July 2021</u>		
Whole Milk	128,716,676	43.39%
Fat Free Milk	13,632,657	4.60%
Low fat Milk (incl. 1%)	25,521,692	8.60%
Reduced Fat Milk (incl. 2%)	98,275,211	33.12%
Cultured Fluid Milk (incl. Buttermilk)	5,699,399	1.92%
Flavored Drinks and Milk	24,836,153	8.37%
Total Disposition in Marketing Area	296,681,788	100.00%
Total Disposition by Pool Plants	207,285,136	69.87%
Total Disposition by Nonpool Plants	89,396,652	30.13%
Total Disposition in Marketing Area	296,681,788	100.00%

Receipts of producer milk during August 2021 totaled 361.2 million pounds. There were 18 regulated pool distributing plants, 2 pool supply plants and 16 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for August 2021. Class I route disposition in the area was 296.7 million pounds in July 2021.

Dairy Outlook

(continued from Page 1)As a result, the annual forecast has been lowered to 9,480 million head, 20,000 head lower than last month's forecast. The forecast for milk per cow is 24,330 pounds, 5 pounds lower than last month's forecast. The projection for 2022 milk production has been adjusted to 230.6 billion pounds, 0.6 billion pounds lower than last month's forecast but 2.8 billion pounds higher than 2021. The export forecast for 2022 on a milk-fat basis is 10.9 billion pounds, 0.3 billion higher than last month's forecast. On a skim-solids basis, 2022 dairy exports are projected to total 51.8 billion pounds, 0.5 billion up from last month's forecast. Higher exports are expected for dry skim milk products, whey products, cheese, and butterfat products.

Except for dry whey, dairy product price forecasts for 2022 have been adjusted higher due to lower anticipated beginning stock levels, expectations of relatively strong international demand, and lower expected milk production. Wholesale price forecasts for Cheddar cheese, butter, and NDM are raised from last month's projections to \$1.655 (+2.5 cents), \$1.730 (+7.0 cents), \$1.270 (+6.0 cents), respectively, while the dry whey price forecast remains unchanged from last month's projection at \$0.500 cents per pound. With higher estimated wholesale prices for cheese, the Class III milk price forecast for 2022 is \$16.45 per cwt, \$0.30 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$16.05 per cwt, \$0.75 higher than last month's forecast. The all-milk price forecast for 2022 is \$18.40 per cwt, an increase of \$0.55 from last month's projection.

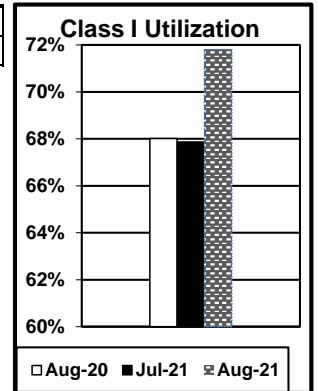
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Aug 2020	\$17.14	\$2.0123	\$23.58	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 14.42	\$1.7889	\$20.18
Sep	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 13.94	\$1.9820	\$20.39
Jul	\$14.75	\$1.9970	\$21.22	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 13.47	\$1.9437	\$19.80
Aug	\$14.40	\$1.9430	\$20.70	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 13.45	\$1.8916	\$19.60
Sep	\$14.26	\$1.8933	\$20.39	\$10.45											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Aug 2020	368,292	1,328	250,480	68.01%	80,105	21.75%	3,498	0.95%	34,209	9.29%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,743	22.00%	10,068	2.61%	44,619	11.59%
Jun	363,695	1,272	234,548	64.50%	74,680	20.53%	22,092	6.07%	32,373	8.90%
Jul	349,017	1,250	236,872	67.87%	85,431	24.48%	14,840	4.25%	11,874	3.40%
Aug	361,295	1272**	259,422	71.80%	60,957	16.87%	22,781	6.31%	18,134	5.02%

*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
August	09/11/21	09/13/21	09/14/21	08/25/21	08/26/21	09/14/21	09/15/21
September	10/11/21	10/12/21	10/13/21	09/27/21	09/27/21	10/13/21	10/14/21
October	11/11/21	11/12/21	11/15/21	10/25/21	10/26/21	11/15/21	11/16/21

** The base rate for making partial payments in Fulton County, GA for September will be \$17.64 per hundredweight. This is 90 percent of the preceding month's uniform price of \$19.60 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

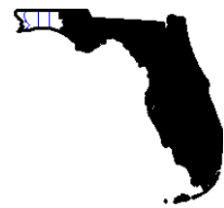
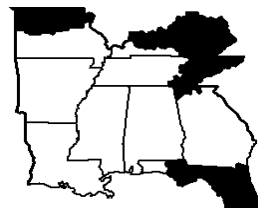
WASDE Dairy Report 1/ WASDE – 615, August 12, 2021

Milk production forecasts for 2021 and 2022 are reduced from last month on smaller dairy cow numbers and lower milk per cow. The fat basis import forecast is unchanged from the previous month, while the fat basis export forecast is raised on strong sales of cheese and butter and milk fat. The skim-solids basis import forecast is unchanged from last month, but the export forecast is raised on firm global demand for skim milk powder, cheese, and whey. For 2022, the fat basis imports are raised on strong demand for imported cheese, while the fat basis export forecast is raised as U.S. butter is expected to remain competitive in international markets. No change is made to the 2022 skim-solids basis import forecast; However, skim-solids basis exports are raised from last month on continued strong global demand for SMP and whey. For 2021 and 2022, butter, cheese, nonfat dry milk (NDM) price forecasts are raised on improving demand and lower production. The whey price forecast is unchanged for both years. The 2021 and 2022 Class III and Class IV price forecasts are raised from last month on higher dairy product prices. The 2021 all milk price is forecast higher at \$18.15 per cwt. The all milk price forecast for 2022 is \$18.40 per cwt.

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator



Southeast Marketing Area
Federal Order 7

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:

Dairy Forecasts for 2021

Based on recent information showing a decline in milk cow numbers, relatively high feed costs, and relatively high culling of dairy cows, the forecast for the average number of milk cows in 2021 has been lowered to 9.475 million head, 10,000 below the previous month's forecast. Based on the decline in milk per cow from July to August, lower yield per cow is projected for the third and fourth quarters of 2021. The projected average yield per cow in 2021 is 23,960 pounds per year, 50 pounds lower than last month's forecast. The milk production forecast for 2021 is 227.0 billion pounds, 0.8 billion less than last month's forecast. The 2021 forecasts for domestic commercial use of dairy products are lower than projected last month, mainly due to higher anticipated wholesale prices and weaker domestic demand. On a milk-fat basis, the annual forecast for 2021 domestic commercial use is 220.8 billion pounds, 1.1 billion lower than last month's forecast. The domestic use forecast on a skim-solids basis for 2021 is 180.0 billion pounds, 0.7 billion lower than last month's projection. Based on recent price data and lower expected milk production, the wholesale price forecasts for most dairy products have been adjusted higher for 2021. Price forecasts for cheese, NDM, and dry whey are \$1.680 (+4.0 cents), \$1.245 (+2.0 cents), \$0.565 (+1.0 cent) per pound, respectively. The 2021 wholesale price forecast for butter is \$1.685 per pound, 0.5 cents lower than last month's projection. With a higher projected wholesale price for cheese, the Class III milk price forecast for 2021 is \$17.05 per hundredweight (cwt), \$0.40 higher than the previous month's forecast. The Class IV milk price projection is \$15.70 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021 is \$18.45 per cwt, an increase of \$0.30 from last month's projection.

Dairy Forecasts for 2022 (continued on Page 4)

Pandemic Market Volatility Assistance Program (PMVAP) Update

Since the announcement of the Pandemic Market Volatility Assistance Program (PMVAP) in mid-August, USDA has been actively implementing the administration of this program that will distribute up to \$350 million in payments directly to dairy farmers. The role of the handler/cooperative USDA is wrapping up one-on-one meetings with approximately 200 handlers and cooperatives that purchased milk and participated in the Federal Milk Marketing Order program during the July-December 2020 period. Handlers and cooperatives are critical to the administration of the PMVAP. They have the proprietary producer production data that determines the eligible milk under PMVAP rules. Further, they are the entities that distribute program funds to dairy farmers. To ensure the integrity of the PMVAP and proper distribution of funds, USDA will enter into an agreement with each handler and cooperative. This process, along with a thorough explanation of the mechanics of the program, is currently underway. Dairy farmer payments As reported when the program was announced on August 19, 2021, PMVAP is designed to provide pandemic assistance payments directly to dairy farmers who received a lower value for their milk due to market abnormalities caused by the pandemic. Funds are projected to be paid to dairy farmers by the end of December 2021. AGI Certification Required by Dairy Farmers Similar to many USDA programs the PMVAP requires dairy farmers to meet either of the following adjusted gross income (AGI) requirements of the program: • Less than \$900,000 average AGI for tax years 2016, 2017, and 2018, or • 75 percent of your average taxable income for tax years 2016, 2017, and 2018 came from farming, ranching, or forestry-related activities Your handler or cooperative may have provided you with an attestation statement, which you MUST complete and return in order to receive a payment. Information for handlers and dairy farmers can be found at www.ams.usda.gov/services/pandemicmarket-volatility-assistance-program. For questions not covered in the resources online, please email PMVAP@usda.gov

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - September 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	43.01%	6,017,358	\$1.8553	\$ 11,164,004.30
Class I Differential at Location				197,324.50
Class II Butterfat	44.43%	6,216,145	\$1.9458	12,095,374.96
Class III Butterfat	6.97%	974,696	\$1.9388	1,889,740.61
Class IV Butterfat	5.59%	781,739	\$1.9388	1,515,635.58
Total Butterfat	100.00%	13,989,938		\$ 26,862,079.95

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.9201**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	72.24%	255,071,479	\$10.46 /cwt.	\$ 26,680,476.72
Class I Butterfat	43.01%	6,017,358	\$1.8553 /lb.	11,164,004.30
Class I Differential at Location		261,088,837		8,541,234.98
Total Class I Milk	71.14%	261,088,837		\$ 46,385,716.00
Class II Skim Milk	18.01%	63,576,874	\$10.45 /cwt.	\$ 6,643,783.32
Class II Butterfat	44.43%	6,216,145	\$1.9458 /lb.	12,095,374.96
Total Class II Milk	19.01%	69,793,019		\$ 18,739,158.28
Class III Skim Milk	7.06%	24,914,844	\$10.10 /cwt.	\$ 2,516,399.25
Class III Butterfat	6.97%	974,696	\$1.9388 /lb.	1,889,740.61
Total Class III Milk	7.05%	25,889,540		\$ 4,406,139.86
Class IV Skim Milk	2.69%	9,497,309	\$9.92 /cwt.	\$ 942,133.05
Class IV Butterfat	5.59%	781,739	\$1.9388 /lb.	1,515,635.58
Total Class IV Milk	2.80%	10,279,048		\$ 2,457,768.63
Producer Milk	100.00%	367,050,444		\$ 71,988,782.77

Adjustments

Overage and Other Source	\$225,882.05
Inventory Adjustments	\$50,143.83
Producer butterfat at uniform butterfat price	(\$26,862,079.95)
Location Adjustments to Producers	\$2,086,902.75
1/2 Unobligated Balance in P.S.F.	\$144,743.32
Adjusted Pool Value	\$ 13.49184
Reserve for Producer Settlement Fund	\$ 0.04184

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$13.45

Uniform Price per cwt. (Fulton County, Georgia)

\$19.70*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Sept	Oct	Aug	Sept	Dept
Appalachian (Charlotte)	\$ 19.99	\$ 20.48	\$ 19.24	\$ 19.37	73.77%
Arizona (Phoenix)	\$ 18.94	\$ 19.43	\$ 17.08	\$ 16.43	32.65%
California (Woodland)	\$ 18.69	\$ 19.18	\$ 16.59	\$ 16.91	20.80%
Central (Kansas City)	\$ 18.59	\$ 19.08	\$ 16.50	\$ 16.73	28.99%
Florida (Tampa)	\$ 21.99	\$ 22.48	\$ 21.11	\$ 21.22	83.34%
Mideast (Cleveland)	\$ 18.59	\$ 19.08	\$ 16.85	\$ 16.53	31.50%
Northeast (Boston)	\$ 19.84	\$ 20.33	\$ 17.69	\$ 17.96	32.90%
Pacific Northwest (Seattle)	\$ 18.49	\$ 18.98	\$ 16.47	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 20.39	\$ 20.88	\$ 19.60	\$ 19.70	71.14%
Southwest (Dallas)	\$ 19.59	\$ 20.08	\$ 17.33	\$ 17.55	31.59%
Upper Midwest (Chicago)	\$ 18.39	\$ 18.88	\$ 16.22	\$ 16.71	9.20%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		Sept 2021	Sept 2020
Producer Milk			
Class I		261,088,837	264,494,422
Class II		69,793,019	76,305,833
Class III		25,889,540	12,489,422
Class IV		10,279,048	39,826,099
Total Producer Milk		367,050,444	393,115,776
Average Butterfat Test		3.81%	3.77%
Percent of Producer Milk in Class I		71.14%	67.28%
Daily Average Receipts		12,235,015	13,103,859
Other Source Milk			
Class I		7,258,237	7,318,599
Class II		3,390,919	9,693,640
Class III		790,226	2,916,434
Class IV		6,329,518	7,735,096
Total Other Source Milk		17,768,900	27,663,769
Overage			
Class I		400,491	0
Class II		218,639	0
Class III		9,277	0
Class IV		816,166	323
Total Overage		1,444,573	323
Opening Inventory			
Class I		20,746,360	19,108,669
Class II		2,905,584	3,919,945
Class III		2,180,132	3,490,163
Class IV		11,710,931	16,842,613
Total Opening Inventory		37,543,007	43,361,390
Total Receipts		423,806,924	464,141,258
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		23,281,084	22,888,832
Route Disposition Class I		260,110,871	261,495,099
Shrinkage		3,655,555	2,799,982
Transfers & Diversions to Nonpool		2,446,415	3,737,777
Total Class I Utilization		289,493,925	290,921,690
Average Butterfat Test		2.29%	2.27%
Daily Average Utilization		9,649,798	9,697,390
Class II Utilization			
Nonfluid Used To Produce		2,787,734	3,395,629
Shrinkage		0	32,158
Transfers & Diversions to Nonpool/Commercial Foods		54,166,260	53,751,055
Used To Produce/Other Uses		19,354,167	32,740,576
Total Class II Utilization		76,308,161	89,919,418
Average Butterfat Test		8.97%	10.89%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		28,869,175	18,896,019
Used To Produce/Other Uses		0	0
Total Class III Utilization		28,869,175	18,896,019
Average Butterfat Test		3.39%	4.23%
Class IV Utilization			
Inventory		14,844,214	21,363,072
Nonfluid Used To Fortify		594,723	1,134,121
Shrinkage		4,943,366	5,453,034
Transfers & Diversions to Nonpool		6,637,324	33,875,327
Used To Produce/Other Uses		2,116,036	2,578,577
Total Class IV Utilization		29,135,663	64,404,131
Average Butterfat Test		6.27%	4.40%
Total Utilization		423,806,924	464,141,258

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during September 2021 is \$19.70 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$13.45 per hundredweight plus 3.5 times the uniform butterfat price of 1.9201 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In September 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 72.24% of all producer skim milk (priced to handlers at \$10.46 hundredweight, plus the Class I differential, see page 2) and 43.01% of producer butterfat (priced to handlers at \$1.8553 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 18.01% of all producer skim milk (\$10.45 per hundredweight) and 44.43% of producer butterfat (\$1.9458 per pound). Class III use, mostly milk used to produce cheese, accounted for 6.97% of all producer skim milk (\$10.10 per hundredweight) and 6.97% of producer butterfat (\$1.9388 per pound). Class IV use, generally milk processed into butter and powder, accounted for 2.69% of all producer skim milk (\$9.92 per hundredweight) and 5.59% of producer butterfat (\$1.9388 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>August 2021</u>		
Whole Milk	124,259,656	39.55%
Fat Free Milk	13,972,502	4.45%
Low fat Milk (incl. 1%)	31,733,693	10.10%
Reduced Fat Milk (incl. 2%)	95,501,128	30.39%
Cultured Fluid Milk (incl. Buttermilk)	6,198,494	1.97%
Flavored Drinks and Milk	42,554,754	13.54%
Total Disposition in Marketing Area	314,220,227	100.00%
Total Disposition by Pool Plants	222,719,382	70.88%
Total Disposition by Nonpool Plants	91,500,845	29.12%
Total Disposition in Marketing Area	314,220,227	100.00%

Receipts of producer milk during September 2021 totaled 367 million pounds. There were 18 regulated pool distributing plants, 2 pool supply plants and 16 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for September 2021. Class I route disposition in the area was 314.2 million pounds in August 2021.

Dairy Outlook

(continued from Page 1) The average number of milk cows is expected to continue declining in the first quarter of 2022. As a result, the annual forecast has been lowered to 9.450 million head, 30,000 head below the last month's forecast. The projection for milk per cow is 24,305 pounds, 25 pounds lower than last month's forecast. The projection for 2022 milk production has been adjusted to 229.7 billion pounds, 0.9 billion pounds lower than last month's forecast but 2.7 billion pounds higher than 2021.

In 2022, domestic use is projected to be lower than the previous month's forecast as wholesale prices are projected higher and milk production is projected down. On a milk-fat basis, the domestic use forecast for 2022 is 224.5 billion pounds, 1.0 billion lower than the previous forecast. On a skim-solids basis, the forecast for domestic use is 182.2 billion pounds, 0.7 billion lower than last month's forecast

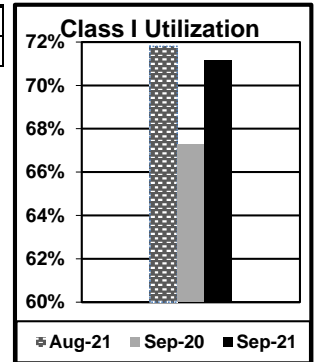
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep 2020	\$16.82	\$1.7155	\$22.24	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 14.37	\$1.6436	\$19.62
Oct	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 13.94	\$1.9820	\$20.39
Jul	\$14.75	\$1.9970	\$21.22	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 13.47	\$1.9437	\$19.80
Aug	\$14.40	\$1.9430	\$20.70	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 13.45	\$1.8916	\$19.60
Sep	\$14.26	\$1.8933	\$20.39	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 13.45	\$1.9201	\$19.70
Oct	\$14.46	\$1.9801	\$20.88	\$10.63											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Sep	393,116	1,388	264,494	67.28%	76,306	19.41%	12,489	3.18%	39,826	10.13%
Oct	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,743	22.00%	10,068	2.61%	44,619	11.59%
Jun	363,695	1,272	234,548	64.50%	74,680	20.53%	22,092	6.07%	32,373	8.90%
Jul	349,017	1,250	236,872	67.87%	85,431	24.48%	14,840	4.25%	11,874	3.40%
Aug	361,295	1,272	259,422	71.80%	60,957	16.87%	22,781	6.31%	18,134	5.02%
Sept	367,050	1297*	261,088	71.14%	69,793	19.01%	25,889	7.05%	10,279	2.80%

*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
October	11/11/21	11/12/21	11/15/21	10/25/21	10/26/21	11/15/21	11/16/21
November	12/11/21	12/13/21	12/14/21	11/26/21	11/26/21	12/14/21	12/15/21
December	01/11/22	01/12/22	01/13/22	12/27/21	12/27/21	01/13/22	01/15/22

** The base rate for making partial payments in Fulton County, GA for October will be \$17.73 per hundredweight. This is 90 percent of the preceding month's uniform price of \$19.70 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

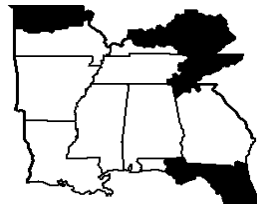
WASDE Dairy Report 1/ WASDE – 615-7, October 10, 2021

Milk production forecasts for 2021 and 2022 are reduced from last month on smaller dairy cow numbers and slower growth in milk per cow. For 2021 and 2022, fat basis import forecasts are unchanged from the previous month, while the fat basis export forecasts are raised on stronger expected sales of cheese and butterfat containing products. The skim-solids basis import forecast for 2021 is lowered slightly on weaker expected imports of milk protein concentrates, but the 2022 forecast is unchanged. Skim-solids basis export forecast for 2021 is reduced on weaker sales of skim milk powder, whey, and lactose; however, the forecast for 2022 is unchanged. For 2021, cheese, nonfat dry milk (NDM), and whey price forecasts are raised on current prices and lower expected production. The butter price is lowered slightly on current prices. For 2022, all dairy product prices are raised, largely on tighter supplies. The 2021 and 2022 Class III and Class IV price forecasts are raised from last month on higher dairy product prices. The 2021 all milk price is forecast higher at \$18.45 per cwt. The all milk price forecast for 2022 is \$19.20 per cwt.

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator



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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:

Dairy Forecasts for 2021

Based on recent milk production data, milk cows for 2021-Q4 are projected to average 9.400 million head, 60,000 below last month's projection. The average milk output per cow in 2001-Q4 is projected to be 5,910 pounds per head, 10 pounds less under the previous month than expected. The milk production forecast for 2021 is 226.4 billion pounds, 0.6 billion pounds lower than last month's projection.

On a milk-fat basis, the 2021-Q4 projection for dairy products imports has been lowered to 1.6 billion pounds (-0.1 billion) due to lower expected imports of butterfat products. The annual forecast for 2021 imports on a milk-fat basis has been lowered to 6.4 billion pounds (-0.2 billion). Due to recent weakness in domestic use and higher expected prices for most dairy products, the forecast for 2021-Q4 domestic use on a milk-fat basis is 57.0 billion pounds, 0.3 billion lower than last month's forecast.

Annual forecasts for 2021 domestic use are 220.6 billion pounds on a milk-fat basis (-0.2 billion) and 179.5 billion pounds on a skim-solids basis (-0.5 billion). Based on recent increases in prices for butter, NDM, and dry whey, 2021-Q4 price forecasts for those products have been raised to \$1.870 (+13.5 cents), \$1.460 (+9.0 cents), and \$0.570 (+2.0 cent) per pound, respectively. The 2021-Q4 price forecast for Cheddar cheese has been lowered to \$1.730, 4.5 cents lower than the previous forecast.

With the lower projected wholesale price for cheese more than offsetting the higher dry whey price forecast, the Class III milk price forecast for 2021-Q4 is \$17.65 per cwt, \$0.25 lower than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2021-Q4 is \$18.30 per cwt, \$1.35 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.00 per cwt, up \$0.20 from the previous forecast. The forecast for the year has been raised \$18.50 per cwt for all year 2021, up \$0.05 from last month's projection.

Dairy Forecasts for 2022 (continued on Page 4)

USDA Invests \$20.2 Million in Grants for DBI Initiatives

The U.S. Department of Agriculture (USDA) announced on Nov. 8, 2021 in Washington, an investment of \$20.2 million in the Dairy Business Innovation (DBI) Initiatives. DBI awarded \$18.4 million to three current Initiatives at University of Tennessee, Vermont Agency for Food and Marketing and University of Wisconsin, and \$1.8 million to the California State University Fresno.

Since its inception in 2019, DBI initiatives have provided valuable technical assistance and sub-grants to dairy farmers and businesses across their regions, assisting them with business plan development, marketing and branding, as well as, increasing access to innovative production and processing techniques to support the development of value-added products.

"These awards will expand the scope of the Dairy Business Innovation program and provide much-needed support to small dairy farms and businesses as they continue to recover from the pandemic," said USDA Under Secretary for Marketing and Regulatory Programs Jenny Moffitt. "In addition to initiatives in the Southeast, Northeast and Midwest, a new initiative for the Pacific Coast is funded, led by California State University Fresno. These DBI initiatives provide the dairy industry with additional capacity and expertise that will go beyond immediate assistance and set the stage for a more secure future."

University of Tennessee – The University of Tennessee's Center for Profitable Agriculture provides educational opportunities to help producers starting or expanding a dairy business in the Southeast (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia) to manage financial risk by evaluating opportunities to develop and market value-added dairy products.

Additional Information

Press Release, Release No.: 140-21, with more information can be found at: <https://www.ams.usda.gov/press-release/usda-invests-202-million-grants-dairy-business-innovation-initiatives-0>

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - October 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	40.27%	6,081,580	\$1.9421	\$ 11,811,036.51
Class I Differential at Location				199,598.87
Class II Butterfat	44.27%	6,683,867	\$1.9484	13,022,846.46
Class III Butterfat	2.17%	327,091	\$1.9414	635,014.46
Class IV Butterfat	13.29%	2,006,438	\$1.9414	3,895,298.71
Total Butterfat	100.00%	15,098,976		\$ 29,563,795.01

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$1.9580**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	69.08%	255,257,158	\$10.66 /cwt.	\$ 27,210,413.05
Class I Butterfat	40.27%	6,081,580	\$1.9421 /lb.	11,811,036.51
Class I Differential at Location		261,338,738		8,539,385.99
Total Class I Milk	67.95%	261,338,738		\$ 47,560,835.55
Class II Skim Milk	18.78%	69,398,305	\$10.63 /cwt.	\$ 7,377,039.81
Class II Butterfat	44.27%	6,683,867	\$1.9484 /lb.	13,022,846.46
Total Class II Milk	19.78%	76,082,172		\$ 20,399,886.27
Class III Skim Milk	1.89%	6,976,326	\$11.44 /cwt.	\$ 798,091.69
Class III Butterfat	2.17%	327,091	\$1.9414 /lb.	635,014.46
Total Class III Milk	1.90%	7,303,417		\$ 1,433,106.15
Class IV Skim Milk	10.25%	37,862,887	\$10.62 /cwt.	\$ 4,021,038.63
Class IV Butterfat	13.29%	2,006,438	\$1.9414 /lb.	3,895,298.71
Total Class IV Milk	10.37%	39,869,325		\$ 7,916,337.34
Producer Milk	100.00%	384,593,652		\$ 77,310,165.31

Adjustments

Overage and Other Source	\$0.00
Inventory Adjustments	\$34,039.10
Producer butterfat at uniform butterfat price	(\$29,563,795.01)
Location Adjustments to Producers	\$2,099,015.91
1/2 Unobligated Balance in P.S.F.	\$91,976.91

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 13.52426	\$49,971,402.22
	\$ 0.04426	\$163,519.91

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$13.48

Uniform Price per cwt. (Fulton County, Georgia)

\$19.86*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Oct	Nov	Sept	Oct	Dept
Appalachian (Charlotte)	\$ 20.48	\$ 21.38	\$ 19.37	\$ 19.70	72.54%
Arizona (Phoenix)	\$ 19.43	\$ 20.33	\$ 17.40	\$ 16.43	32.22%
California (Woodland)	\$ 19.18	\$ 20.08	\$ 16.91	\$ 17.29	21.60%
Central (Kansas City)	\$ 19.08	\$ 19.98	\$ 16.73	\$ 17.19	35.37%
Florida (Tampa)	\$ 22.48	\$ 23.38	\$ 21.22	\$ 21.55	82.50%
Mideast (Cleveland)	\$ 19.08	\$ 19.98	\$ 16.53	\$ 17.70	33.80%
Northeast (Boston)	\$ 20.33	\$ 21.23	\$ 17.96	\$ 18.44	32.90%
Pacific Northwest (Seattle)	\$ 18.98	\$ 19.88	\$ 16.67	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 20.88	\$ 21.78	\$ 19.70	\$ 19.86	67.95%
Southwest (Dallas)	\$ 20.08	\$ 20.98	\$ 17.55	\$ 17.74	37.43%
Upper Midwest (Chicago)	\$ 18.88	\$ 19.78	\$ 16.71	\$ 17.67	14.50%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		Oct 2021	Oct 2020
Producer Milk			
Class I		261,338,738	272,132,587
Class II		76,082,172	74,007,572
Class III		7,303,417	6,641,054
Class IV		39,869,325	33,103,023
	Total Producer Milk	384,593,652	385,884,236
	Average Butterfat Test	3.92%	3.92%
	Percent of Producer Milk in Class I	67.95%	70.52%
	Daily Average Receipts	12,406,247	12,447,879
Other Source Milk			
Class I		5,448,387	7,920,892
Class II		2,916,112	3,667,020
Class III		0	1,084,202
Class IV		8,115,736	8,231,590
	Total Other Source Milk	16,480,235	20,903,704
Overage			
Class I		0	0
Class II		0	0
Class III		0	150,954
Class IV		0	361
	Total Overage	0	151,315
Opening Inventory			
Class I		23,281,086	20,274,192
Class II		82,152	788,369
Class III		2,187,529	3,088,974
Class IV		12,634,779	16,632,517
	Total Opening Inventory	38,185,546	40,784,052
	Total Receipts	439,259,433	447,723,307
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		20,571,552	20,978,841
Route Disposition Class I		262,540,429	271,979,093
Shrinkage		3,159,154	4,716,837
Transfers & Diversions to Nonpool		3,797,076	2,652,900
	Total Class I Utilization	290,068,211	300,327,671
	Average Butterfat Test	2.32%	2.35%
	Daily Average Utilization	9,357	9,687,989
Class II Utilization			
Nonfluid Used To Produce		2,327,878	2,170,600
Shrinkage		1,238	0
Transfers & Diversions to Nonpool/Commercial Foods		59,710,316	61,386,877
Used To Produce/Other Uses		17,041,004	14,905,484
	Total Class II Utilization	79,080,436	78,462,961
	Average Butterfat Test	9.15%	8.79%
Class III Utilization			
Shrinkage		0	0
Transfers & Diversions to Nonpool		9,490,946	10,965,184
Used To Produce/Other Uses		0	0
	Total Class III Utilization	9,490,946	10,965,184
	Average Butterfat Test	3.44%	1.57%
Class IV Utilization			
Inventory		25,212,008	16,782,721
Nonfluid Used To Fortify		1,013,091	1,604,765
Shrinkage		5,379,030	5,299,210
Transfers & Diversions to Nonpool		26,591,550	31,060,895
Used To Produce/Other Uses		2,424,161	3,219,900
	Total Class IV Utilization	60,619,840	57,967,491
	Average Butterfat Test	5.18%	5.54%
	Total Utilization	439,259,433	447,723,307

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during October 2021 is \$19.86 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$13.48 per hundredweight plus 3.5 times the uniform butterfat price of 1.9580 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 69.08% of all producer skim milk (priced to handlers at \$10.66 hundredweight, plus the Class I differential, see page 2) and 40.27% of producer butterfat (priced to handlers at \$1.9421 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 18.78% of all producer skim milk (\$10.63 per hundredweight) and 44.27% of producer butterfat (\$1.9484 per pound). Class III use, mostly milk used to produce cheese, accounted for 1.89% of all producer skim milk (\$11.44 per hundredweight) and 2.17% of producer butterfat (\$1.9414 per pound). Class IV use, generally milk processed into butter and powder, accounted for 10.25% of all producer skim milk (\$10.62 per hundredweight) and 13.29% of producer butterfat (\$1.9414 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>September 2021</u>		
Whole Milk	124,853,637	38.81%
Fat Free Milk	13,806,478	4.29%
Low fat Milk (incl. 1%)	32,056,322	9.96%
Reduced Fat Milk (incl. 2%)	96,329,604	29.94%
Cultured Fluid Milk (incl. Buttermilk)	5,988,036	1.86%
Flavored Drinks and Milk	48,688,536	15.13%
Total Disposition in Marketing Area	321,722,613	100.00%
Total Disposition by Pool Plants	224,234,080	70.88%
Total Disposition by Nonpool Plants	97,488,533	29.12%
Total Disposition in Marketing Area	321,722,613	100.00%

Receipts of producer milk during October 2021 totaled 384.5 million pounds. There were 18 regulated pool distributing plants, 2 pool supply plants and 16 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for October 2021. Class I route disposition in the area was 321.7 million pounds in September 2021.

Dairy Outlook

(continued from Page 1) The 2022 forecast for milk per cow is 24,280 pounds, 25 pounds lower than last month's forecast. The projection for 2022 milk production has been lowered to 228.1 billion pounds, 1.6 billion pounds below last month's forecast but 1.7 billion pounds above 2021. With the substantially lower projected milk supply, dairy product price forecasts for 2022 have been raised from last month's projections. Wholesale price forecasts for Cheddar cheese, butter, NDM, and dry whey are \$1.765 (+5.0 cents), \$1.910 (+15.5 cents), \$1.485 (+10.5 cents), and \$0.530 (+2.0 cents) per pound, respectively.

With higher projected wholesale prices for cheese and dry whey, the Class III milk price forecast for 2022 is \$17.75 per cwt, \$0.65 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$18.70 per cwt, \$1.55 above last month's forecast. The all-milk price forecast for 2022 is \$20.25 per cwt, an increase of \$1.05 from last month's projection.

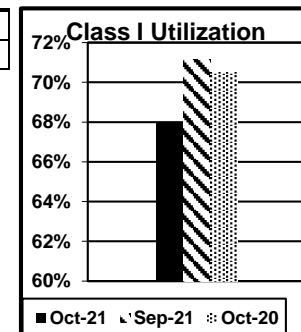
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Oct 2020	\$13.77	\$1.6313	\$19.00	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 12.57	\$1.6364	\$17.86
Nov	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 13.94	\$1.9820	\$20.39
Jul	\$14.75	\$1.9970	\$21.22	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 13.47	\$1.9437	\$19.80
Aug	\$14.40	\$1.9430	\$20.70	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 13.45	\$1.8916	\$19.60
Sep	\$14.26	\$1.8933	\$20.39	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 13.45	\$1.9201	\$19.70
Oct	\$14.46	\$1.9801	\$20.88	\$10.63	\$1.9484	\$17.08	\$11.44	\$1.9414	\$17.83	\$ 10.62	\$1.9414	\$17.04	\$ 13.48	\$1.9580	\$19.86
Nov	\$15.53	\$1.9418	\$21.78	\$11.23											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Oct 2020	385,884	1,395	272,133	70.52%	74,008	19.18%	6,641	1.72%	33,103	8.58%
Nov	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,924	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,743	22.00%	10,068	2.61%	44,619	11.59%
Jun	363,695	1,272	234,548	64.50%	74,680	20.53%	22,092	6.07%	32,373	8.90%
Jul	349,017	1,250	236,872	67.87%	85,431	24.48%	14,840	4.25%	11,874	3.40%
Aug	361,295	1,272	259,422	71.80%	60,957	16.87%	22,781	6.31%	18,134	5.02%
Sept	367,050	1,297	261,088	71.14%	69,793	19.01%	25,889	7.05%	10,279	2.80%
Oct	384,593	1272**	261,338	67.95%	76,082	19.78%	7,303	1.90%	39,869	10.37%

*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
November	12/11/21	12/13/21	12/14/21	11/26/21	11/26/21	12/14/21	12/15/21
December	01/11/22	01/12/22	01/13/22	12/27/21	12/27/21	01/13/22	01/15/22
January	02/11/22	02/14/22	2/15/22	01/25/22	01/26/22	02/15/22	02/16/22

** The base rate for making partial payments in Fulton County, GA for October will be \$17.87 per hundredweight. This is 90 percent of the preceding month's uniform price of \$19.86 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

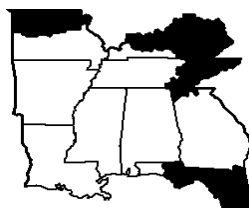
WASDE Dairy Report 1/ WASDE – 618-5, November 9, 2021

Milk production forecasts for 2021 and 2022 are reduced from the previous month on lower expected dairy cow numbers and slower growth in milk per cow. Fat basis import forecasts for 2021 and 2022 are reduced on lower expected imports of butterfat products. Fat basis export forecasts for 2021 and 2022 are raised on higher expected exports of cheese and butterfat products. Skim-solids basis import forecast for 2021 is raised while 2022 imports are unchanged from last month. The 2021 and 2022 skim-solids basis export forecasts are unchanged from last month. Butter, nonfat dry milk (NDM), and whey price forecasts for 2021 are raised from last month on strength in demand and lower expected production. The cheese price forecast for 2021 is reduced on current prices and continued large supplies. The 2021 Class III price forecast is reduced from last month as the lower forecast cheese price more than offsets the higher whey price. The Class IV price forecast is raised on higher NDM and butter prices. The 2021 all milk price forecast is raised to \$18.50 per cwt. For 2022, cheese, butter, NDM, and whey price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price for 2022 is raised to \$20.25 per cwt.

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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Market Information BULLETIN

Harold H. Friedly, Jr. - Market Administrator



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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, December 2021, USDA, Economic Research Service:

Dairy Forecasts for the Remainder of 2021

Based on recent milk production data for October and revised for September, milk cows for the third quarter of 2021 (2021-Q3) and 2021-Q4 were adjusted downward. The estimate for milk cows in 2021- Q3 is 9.451 million head, about 5,000 head lower than last month's estimate. For 2021-Q4, the number of dairy cows is projected to average 9.395 million head, 5,000 head below last month's projection. Average milk production per cow in 2021-Q4 is projected at 5,900 pounds per head, 10 pounds less than last month's forecast. The milk production forecast for 2021 is 226.2 billion pounds, 0.2 billion pounds lower than last month's forecast. The 2021-Q4 forecast for exports on a milk-fat basis was adjusted down slightly to 2.9 billion pounds (-0.1 billion pounds) on a milk-fat basis. On a skim-solids basis, the 2021-Q4 forecast is unchanged at 12.1 billion pounds. For the year, the export forecast is 11.8 billion pounds on a milk-fat basis (-0.1 billion pounds). On a skim-solids basis, the export forecast for 2021 is 51.5 billion pounds (+0.1 billion 2 Dry skim milk products include NDM, skim milk powder, and dry skim milk for animal use. pounds). Compared to 2020, the 2021 export projections are substantially higher, by 2.5 billion pounds on a milk-fat basis and 4.3 billion pounds on a skim-solid basis. Exports of cheese, butter, dry skim milk products, whey products, and lactose are expected to remain strong through the remainder of the year. On a milk-fat basis, the 2021-Q4 projection for dairy product imports has been raised to 1.7 billion pounds (+0.1 billion) due higher expected imports of cheese and butterfat products. On a skim-solids basis, the 2021 -Q4 import forecast is unchanged at 1.4 billion pounds. The annual forecast for 2021 imports on a milk-fat basis has been raised to 6.5 billion pounds (+0.1 billion) and is unchanged at 5.7 billion pounds on a skim-solids

Uniform Price

Uniform Price The uniform price in Fulton County, GA, was \$21.22 per hundredweight of milk at 3.5 percent butterfat for November 2021. The uniform price is \$1.36 per hundredweight higher than the previous month and is \$1.56 higher than last year. Class I utilization was 71.21 percent in November. This represents a 3.26 percent increase from the previous month and is 2.32 percent higher than November of last year .

Dairy Forecasts for the Remainder of 2021 (continued)

Based on recent data for the end of October, the 2021 forecast for ending stocks has been lowered by 0.2 billion pounds to 14.7 billion pounds on a milk-fat basis. On a skim-solids basis, the forecast for ending stocks is 10.9 billion pounds, down 0.1 billion pounds from last month's forecast. The forecast for 2021-Q4 domestic use on a milk-fat basis is 57.2 billion pounds, 0.2 billion higher than last month's projection. On a skim-solids basis, the forecast for domestic use for 2021-Q4 is 44.8 billion pounds, 0.2 billion above the previous forecast. Annual forecasts for 2021 domestic use are 220.9 billion pounds on a milk-fat basis (+0.3 billion) and 179.3 billion pounds on a skim-solids basis (-0.2 billion). Based on recent data, 2021-Q4 price forecasts for cheese, butter, and dry whey are raised to \$1.750 (+2.0 cents), \$1.910 (+4.0 cents), and \$0.590 (+2.0 cents) per pound, respectively. The 2021-Q4 price forecast for NDM is lowered to \$1.455 per pound, 0.5 cents lower than the previous forecast. With higher projected wholesale prices for Cheddar cheese and dry whey price, the Class III milk price forecast for 2021-Q4 is \$17.95 per cwt, \$0.30 above the previous month's forecast. The Class IV milk price projection for 2021-Q4 is \$18.45 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.45 per cwt, up \$0.45 from the previous forecast. The all-milk price forecast for 2021 has been raised to \$18.60 per cwt, up \$0.10 from last month's

(continued on Page 4)

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - November 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	43.02%	6,567,959	\$1.9038	\$ 12,504,080.36
Class I Differential at Location				214,339.83
Class II Butterfat	45.15%	6,891,257	\$2.1611	14,892,695.50
Class III Butterfat	7.68%	1,171,721	\$2.1541	2,524,004.20
Class IV Butterfat	4.15%	632,947	\$2.1541	1,363,431.13
Total Butterfat	100.00%	15,263,884		\$ 31,498,551.02

Uniform Butterfat Price per lb. (Fulton County, Georgia): **\$2.0636**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	72.42%	261,563,673	\$11.73 /cwt.	\$ 30,681,418.85
Class I Butterfat	43.02%	6,567,959	\$1.9038 /lb.	12,504,080.36
Class I Differential at Location		268,131,632		8,741,196.12
Total Class I Milk	71.21%	268,131,632		\$ 51,926,695.33
Class II Skim Milk	18.17%	65,639,146	\$11.23 /cwt.	\$ 7,371,276.09
Class II Butterfat	45.15%	6,891,257	\$2.1611 /lb.	14,892,695.50
Total Class II Milk	19.27%	72,530,403		\$ 22,263,971.59
Class III Skim Milk	7.60%	27,461,466	\$10.87 /cwt.	\$ 2,985,061.34
Class III Butterfat	7.68%	1,171,721	\$2.1541 /lb.	2,524,004.20
Total Class III Milk	7.61%	28,633,187		\$ 5,509,065.54
Class IV Skim Milk	1.81%	6,547,827	\$11.66 /cwt.	\$ 763,476.63
Class IV Butterfat	4.15%	632,947	\$2.1541 /lb.	1,363,431.13
Total Class IV Milk	1.91%	7,180,774		\$ 2,126,907.76
Producer Milk	100.00%	376,475,996		\$ 81,826,640.22

Adjustments

Overage and Other Source	\$3,975.05
Inventory Adjustments	\$101,705.72
Producer butterfat at uniform butterfat price	(\$31,498,551.02)
Location Adjustments to Producers	\$2,013,442.32
1/2 Unobligated Balance in P.S.F.	\$139,518.31

Adjusted Pool Value

\$ 14.55841	\$52,586,730.60
\$ 0.04841	\$174,853.14

Reserve for Producer Settlement Fund

Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

\$14.51

Uniform Price per cwt. (Fulton County, Georgia)

\$21.22*

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Nov	Dec	Oct	Nov	Nov
Appalachian (Charlotte)	\$ 21.38	\$ 22.57	\$ 19.70	\$ 21.13	76.75%
Arizona (Phoenix)	\$ 20.33	\$ 21.52	\$ 18.02	\$ 19.15	29.61%
California (Woodland)	\$ 20.08	\$ 21.27	\$ 17.29	\$ 18.76	20.30%
Central (Kansas City)	\$ 19.98	\$ 21.17	\$ 17.19	\$ 18.25	32.26%
Florida (Tampa)	\$ 23.38	\$ 24.57	\$ 21.55	\$ 22.93	85.05%
Mideast (Cleveland)	\$ 19.98	\$ 21.17	\$ 17.70	\$ 18.53	33.80%
Northeast (Boston)	\$ 21.23	\$ 22.42	\$ 18.44	\$ 19.54	32.70%
Pacific Northwest (Seattle)	\$ 19.88	\$ 21.07	\$ 17.13	\$ 16.28	25.25%
Southeast (Atlanta)	\$ 21.78	\$ 22.97	\$ 19.86	\$ 21.22	71.21%
Southwest (Dallas)	\$ 20.98	\$ 22.17	\$ 17.74	\$ 19.06	31.36%
Upper Midwest (Chicago)	\$ 19.78	\$ 20.97	\$ 17.67	\$ 18.21	11.40%

**SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7
STATISTICAL SUMMARY**

Receipts:		Nov 2021	Nov 2020
Producer Milk			
Class I		268,131,632	258,578,947
Class II		72,530,403	68,825,737
Class III		28,633,187	7,805,773
Class IV		7,180,774	40,129,446
Total Producer Milk		376,475,996	375,339,903
Average Butterfat Test		4.05%	3.97%
Percent of Producer Milk in Class I		71.21%	68.89%
Daily Average Receipts		12,549,200	12,511,330
Other Source Milk			
Class I		5,297,952	7,313,874
Class II		3,005,530	2,412,464
Class III		715,685	0
Class IV		8,591,334	7,013,548
Total Other Source Milk		17,610,501	16,739,886
Overage			
Class I		0	0
Class II		0	0
Class III		36,569	0
Class IV		0	235,788
Total Overage		36,569	235,788
Opening Inventory			
Class I		20,569,509	20,978,812
Class II		1,576,946	43,769
Class III		9,900,402	1,717
Class IV		13,699,518	16,737,235
Total Opening Inventory		45,746,375	37,761,533
Total Receipts		439,869,441	430,077,110
Utilization:			
Class I Utilization			
Inventory of Packaged FMP		22,937,230	19,110,947
Route Disposition Class I		262,997,590	262,896,124
Shrinkage		4,289,344	2,018,184
Transfers & Diversions to Nonpool		3,774,929	2,846,378
Total Class I Utilization		293,999,093	286,871,633
Average Butterfat Test		2.45%	2.42%
Daily Average Utilization		9,799,970	9,562,388
Class II Utilization			
Nonfluid Used To Produce		2,348,912	1,863,462
Shrinkage		12,270	4,798
Transfers & Diversions to Nonpool/Commercial Foods		57,008,946	53,883,746
Used To Produce/Other Uses		17,742,751	15,529,964
Total Class II Utilization		77,112,879	71,281,970
Average Butterfat Test		9.73%	9.01%
Class III Utilization			
Shrinkage		5,588,569	0
Transfers & Diversions to Nonpool		31,364,248	7,807,490
Used To Produce/Other Uses		2,333,026	0
Total Class III Utilization		39,285,843	7,807,490
Average Butterfat Test		3.54%	3.00%
Class IV Utilization			
Inventory		19,669,853	21,902,336
Nonfluid Used To Fortify		1,539,889	2,136,893
Shrinkage		0	4,656,952
Transfers & Diversions to Nonpool		8,261,884	32,131,140
Used To Produce/Other Uses		0	3,288,696
Total Class IV Utilization		29,471,626	64,116,017
Average Butterfat Test		6.84%	5.77%
Total Utilization		439,869,441	430,077,110

Southeast Market Summary

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during November 2021 is \$21.22 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$14.51 per hundredweight plus 3.5 times the uniform butterfat price of 2.0636 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November 2021, Class I use, which is primarily bottled or packaged fluid milk, accounted for 72.42% of all producer skim milk (priced to handlers at \$11.73 hundredweight, plus the Class I differential, see page 2) and 43.02% of producer butterfat (priced to handlers at \$1.9038 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 18.17% of all producer skim milk (\$11.23 per hundredweight) and 45.15% of producer butterfat (\$2.1611 per pound). Class III use, mostly milk used to produce cheese, accounted for 7.60% of all producer skim milk (\$10.87 per hundredweight) and 7.68% of producer butterfat (\$2.1541 per pound). Class IV use, generally milk processed into butter and powder, accounted for 1.81% of all producer skim milk (\$11.66 per hundredweight) and 4.15% of producer butterfat (\$2.1541 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>October 2021</u>		
Whole Milk	124,833,791	38.67%
Fat Free Milk	13,863,284	4.29%
Low fat Milk (incl. 1%)	31,320,028	9.70%
Reduced Fat Milk (incl. 2%)	96,139,032	29.78%
Cultured Fluid Milk (incl. Buttermilk)	5,863,391	1.82%
Flavored Drinks and Milk	50,802,305	15.74%
Total Disposition in Marketing Area	322,821,831	100.00%
Total Disposition by Pool Plants	225,655,151	69.90%
Total Disposition by Nonpool Plants	97,166,680	30.10%
Total Disposition in Marketing Area	322,821,831	100.00%

Receipts of producer milk during November 2021 totaled 376.5 million pounds. There were 17 regulated pool distributing plants, 2 pool supply plants and 15 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for November 2021. Class I route disposition in the area was 322.8 million pounds in October 2021.

Dairy Outlook (Continued from Page 1)

The 2021-Q4 price forecast for NDM is lowered to \$1.455 per pound, 0.5 cents lower than the previous forecast. With higher projected wholesale prices for Cheddar cheese and dry whey price, the Class III milk price forecast for 2021-Q4 is \$17.95 per cwt, \$0.30 above the previous month's forecast. The Class IV milk price projection for 2021-Q4 is \$18.45 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.45 per cwt, up \$0.45 from the previous forecast. The all-milk price forecast for 2021 has been raised to \$18.60 per cwt, up \$0.10 from last month's projection.

Dairy Forecasts for 2022: The number of dairy cows is expected to continue declining in 2022-Q1 and Q2. Accordingly, the annual 2022 forecast has been lowered to 9.385 million head, 10,000 head below the last month's forecast and 65,000 less than the forecast for 2021. The 2022 forecast for milk per cow is 24,265 pounds, 15 pounds lower than last month's forecast. The projection for 2022 milk production has been lowered to 227.7 billion pounds, 0.4 billion pounds below last month's forecast but 1.5 billion pounds above 2021. On a milk-fat basis, the export forecast for 2022 is 11.5 billion pounds, 0.1 billion higher than last month's projection due to higher expected exports of cheese and butterfat products. On a skim-solids basis, 2022 dairy exports are projected to total 52.0 billion pounds, 0.2 billion above last month's forecast due to the strong international demand for lactose. Due to higher expected prices and recent softness in domestic use, forecasts for domestic use have been lowered from the previous month's forecast. On a milk-fat basis, the domestic use forecast for 2022 is 221.8 billion pounds, 0.5 billion below the previous forecast, due to expected weakness in demand for butter and anhydrous milk fat (AMF). On a skim-solids basis, the forecast for domestic use is 180.1 billion pounds, 0.7 billion lower than last month's forecast.

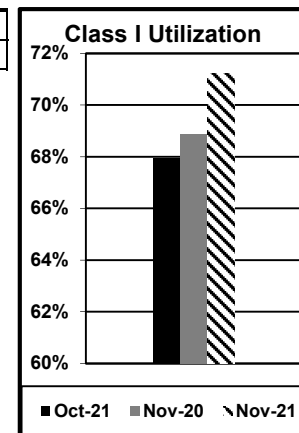
FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov 2020	\$16.58	\$1.6696	\$21.84	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 14.55	\$1.6041	\$19.66
Dec	\$18.68	\$1.6136	\$23.67	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 16.05	\$1.5709	\$20.99
Jan 2021	\$13.83	\$1.5989	\$18.94	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 12.53	\$1.5722	\$17.59
Feb	\$14.17	\$1.6184	\$19.34	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 12.88	\$1.5119	\$17.72
Mar	\$14.42	\$1.4515	\$19.00	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 12.68	\$1.6243	\$17.92
Apr	\$13.80	\$1.7115	\$19.31	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 12.38	\$1.8623	\$18.46
May	\$14.36	\$2.0135	\$20.90	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 12.98	\$1.9972	\$19.52
Jun	\$15.62	\$2.0054	\$22.09	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 13.94	\$1.9820	\$20.39
Jul	\$14.75	\$1.9970	\$21.22	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 13.47	\$1.9437	\$19.80
Aug	\$14.40	\$1.9430	\$20.70	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 13.45	\$1.8916	\$19.60
Sep	\$14.26	\$1.8933	\$20.39	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 13.45	\$1.9201	\$19.70
Oct	\$14.46	\$1.9801	\$20.88	\$10.63	\$1.9484	\$17.08	\$11.44	\$1.9414	\$17.83	\$ 10.62	\$1.9414	\$17.04	\$ 13.48	\$1.9580	\$19.86
Nov	\$15.53	\$1.9418	\$21.78	\$11.23	\$2.1611	\$18.40	\$10.87	\$2.1541	\$18.03	\$ 11.66	\$2.1541	\$18.79	\$ 14.51	\$2.0636	\$21.22
Dec	\$16.00	\$2.1519	\$22.97	\$12.22											

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Nov 2020	375,340	1,268	258,579	68.89%	68,826	18.34%	7,806	2.08%	40,129	10.69%
Dec	410,122	1,276	280,090	68.29%	68,680	16.75%	35,031	8.54%	26,321	6.42%
Jan 2021	396,015	1,272	268,925	67.91%	81,387	20.55%	3,963	1.00%	41,740	10.54%
Feb	355,112	1,297	253,450	71.37%	67,513	19.01%	6,956	1.96%	27,193	7.66%
Mar	439,938	1,276	271,841	61.79%	103,290	23.48%	16,331	3.71%	48,476	11.02%
Apr	420,663	1,287	265,574	63.14%	94,748	22.52%	12,847	3.05%	47,494	11.29%
May	385,139	1,289	245,707	63.80%	84,744	22.00%	10,069	2.61%	44,620	11.59%
Jun	363,696	1,272	234,549	64.50%	74,681	20.53%	22,092	6.07%	32,373	8.90%
Jul	349,017	1,250	236,872	67.87%	85,431	24.48%	14,840	4.25%	11,874	3.40%
Aug	361,295	1,272	259,422	71.80%	60,958	16.87%	22,781	6.31%	18,134	5.02%
Sept	367,050	1,297	261,089	71.14%	69,793	19.01%	25,890	7.05%	10,279	2.80%
Oct	384,594	1,272	261,339	67.95%	76,082	19.78%	7,303	1.90%	39,869	10.37%
Nov	376,476	1268**	268,132	71.21%	72,530	19.27%	28,633	7.61%	7,181	1.91%

*Class I and uniform prices are at Fulton County (Atlanta), Georgia, **Estimated



Southeast Marketing Area - Federal Order 7

Upcoming Pool and Payment Dates							
Pool Month	Pool & Uniform Price Release Date	MA Payment Dates		Payments for Producer Milk			
		Due to:	Due From:	Partial Payment** Due		Final Payment Due	
		All Funds	P/S & T-Credit	Coop	Nonmember	Coop	Nonmember
December	01/11/22	01/12/22	01/13/22	12/27/21	12/27/21	01/13/22	01/14/22
January	02/11/22	02/14/22	02/15/22	01/25/22	01/26/22	02/15/22	02/16/22
February	03/11/22	03/14/22	03/15/22	02/25/22	02/28/22	03/15/22	03/16/22

** The base rate for making partial payments in Fulton County, GA for December will be \$19.10 per hundredweight. This is 90 percent of the preceding month's uniform price of \$21.22 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits [per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

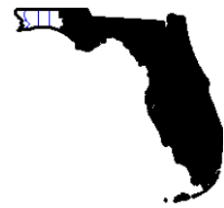
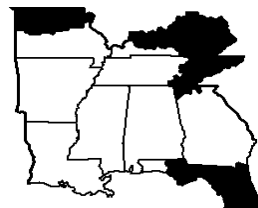
WASDE Dairy Report 1/ WASDE – 619-5, December 9, 2021

The milk production forecasts are projected lower for 2021 and 2022 on lower expected dairy cow numbers and slower growth in milk per cow. The 2021 fat basis import forecast is raised on higher imports of cheese and butterfat products while the export forecast is lowered on weaker sales of butterfat products. The 2021 skim-solids basis import forecast is unchanged, but the export forecast is raised on stronger global demand for lactose. For 2022, the fat basis and skim solid import forecasts are unchanged. The fat basis export forecast is raised due to stronger shipments of butterfat. The skim-solids basis export forecast is raised on larger shipments of lactose and other dairy products. Butter, cheese, and whey price forecasts for 2021 are raised from last month on current prices and strength in demand. The nonfat dry milk (NDM) price forecast for 2021 is WASDE-619-5 unchanged. The 2021 Class III price forecast is raised on higher cheese and whey prices and the Class IV price forecast is raised on the higher butter price. The 2021 all milk price forecast is raised to \$18.60 per cwt. For 2022, cheese, butter, NDM, and whey price forecasts are raised on lower expected milk supplies. Class III and Class IV price forecasts for 2022 are raised on higher forecast dairy product prices. The all milk price for 2022 is raised to \$20.75 per cwt

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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