# FLORIDA Fluid Milk Report

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#### www.fmmatlanta.com

January 2021

#### **Dairy Outlook**

Excerpts from Livestock, Dairy, and Poultry Outlook, January 2021, USDA, Economic Research Service:

#### Dairy Estimates for 2020

Based on recent milk production data, the milk production estimate for 2020 has been raised to 222.9 billion pounds. 0.2 billion higher than last month's forecast. The estimate for the average number of milk cows for 2020 has been raised to 9.380 million head, 5.000 more than last month's forecast. Milk per cow for 2020 is expected to average 23,765 pounds per head, 10 pounds more than the previous forecast. The estimate for 2020 dairy imports on a milk-fat basis has been lowered to 6.8 billion pounds (-0.1 billion) due to lower expected imports of butterfat products. While dairy supply and use data are not yet available for December, complete 2020 price data are available, with the exception of the allmilk price. For the year, average prices for Cheddar cheese, dry whey, butter, and NDM were \$1.9236, \$0.3621, \$1.5808, and \$1.0417 per pound, respectively. The Class III and IV milk averaged \$18.16 and \$13.49 prices per hundredweight (cwt), respectively. The all-milk price estimate for 2020 is \$18.30 per cwt, \$0.05 higher than last month's forecast.

Dairy Forecasts for 2021

Based on recent data and higher expected milk prices, the milk production forecast for 2021 has been raised to 226.7 billion pounds, 0.4 billion higher than last month's forecast. Milk cows are projected to average 9.410 million head, 15,000 higher than last month's forecast. Milk per cow is projected to average 24,095 per head, 5 pounds more than the previous forecast. Dairy import forecasts have been lowered on both the milk-fat and skim-solids bases to 6.6 billion pounds (-0.2 billion) and 5.5 billion pounds (-0.1 billion), respectively, due to lower expected imports of butterfat products and milk protein concentrate. Due to an (continued at right) Uniform Price

The uniform price in Hillsborough County, Florida was \$23.18 per hundredweight for milk at 3.5 percent butterfat for the month of December 2020. This is an increase of \$1.48 per hundredweight compared with the previous month and the same as December 2019.

Class I utilization was 80.84 percent in December. This represents a 1.21 percent decrease compared with the previous month and is 0.47 percent higher than December of last year.

#### Dairy Outlook, continued

(continued from left) improved economic outlook, enhanced by Federal Government actions to stimulate the economy and USDA's announcements regarding purchases of dairy products, domestic demand expectations for dairy products have strengthened.

The forecast for 2021 domestic use on a milkfat basis is 222.6 billion pounds, 0.1 billion higher than last month's forecast. On a skim-solids basis, the forecast for domestic use has been raised by 0.1 billion pounds to 182.4 billion pounds. Due to stronger expected demand, price forecasts for 2021 have been raised for Cheddar cheese, dry whey, butter, and NDM to \$1.740 (+10.5 cents), \$0.450 (+4.5 cents), \$1.605 (+3.5 cents), and \$1.100 (+3.5 cents), respectively. With higher dairy product prices expected across the board, Class III and IV milk price forecasts for 2021 are \$16.90 per cwt (+\$1.30) and \$14.10 per cwt (+\$0.50), respectively. The all-milk price forecast for 2021 is \$17.65 per cwt, \$1.05 higher than last month's forecast.

Recent Federal Government Actions Affecting Dairy Markets

On December 21, Congress passed the Consolidated Appropriations Act (CAA) of 2021 (H.R. 133 of the 116th Congress), and the President signed it into law on December 27. The CAA includes \$900 billion (continued. on page 4)



Volume 22-No. 1

Calculation of Uniform Butterfat F	Prico:				
Calculation of Onitorin Butterfat F		Utilization	Pounds	Price/lb.	Value
Class I Butterfat		51.55%	4,191,157	\$1.5756	\$ 6,603,586.96
Class I Differential at Location		51.55%	4,191,157	\$1.5750	
		20.050/	2 4 4 0 4 0 4	Ф4 <b>Б</b> 400	234,347.37
Class II Butterfat		38.25%	3,110,484	\$1.5469	4,811,607.69
Class III Butterfat		1.35%	109,526	\$1.5399	168,659.08
Class IV Butterfat	=	8.85%	719,996	\$1.5399	1,108,721.84
Total Butterfat		100.00%	8,131,163		\$ 12,926,922.94
Uniform Butte	rfat Price per Ik	o. (Hillsborough Co	ounty, Florida):	\$1.5898	
Calculation of Uniform Skim Milk	Price:				
Producer Milk	Utilization	Pounds	Price p	er unit	Value
Class I Skim Milk	81.99%	170,698,524	\$14.88 /		\$ 25,399,940.37
Class I Butterfat	51.55%	4,191,157	\$1.5756 /		6,603,586.96
Class I Differential at Location		174,889,681	•		9,757,401.69
Total Class I Milk	80.84%	174,889,681			\$ 41,760,929.02
Class II Skim Milk	12.09%	25,174,202	\$8.91 /	/cw/t	\$ 2,243,021.41
Class II Butterfat	38.25%	3,110,484	\$1.5469		4,811,607.69
Total Class II Milk	<b>13.07%</b>	<b>28,284,686</b>	ψ1.0+03 /	ю.	\$ 7,054,629.10
			<b>•</b> · • <b>-</b> ·		. , ,
Class III Skim Milk	1.34%	2,786,085	\$10.71 /		\$ 298,389.70
Class III Butterfat	1.35%	109,526	\$1.5399 /	lb.	168,659.08
Total Class III Milk	1.34%	2,895,611			\$ 467,048.78
Class IV Skim Milk	4.58%	9,545,305	\$8.26 /	′cwt.	\$ 788,442.18
Class IV Butterfat	8.85%	719,996	\$1.5399	lb.	1,108,721.84
Total Class IV Milk	4.75%	10,265,301			\$ 1,897,164.02
Producer Milk	100.00%	216,335,279			\$ 51,179,770.92
Adjustments					. , ,
Overage and Other Source					\$0.00
Inventory Adjustments					\$2,283.89
Producer butterfat at uniform l	outtorfat prica				(\$12,926,922.94)
Location Adjustments to Produ					(\$264,204.47)
1/2 Unobligated Balance in P.	5.1.				\$99,015.72
Adjusted Pool Value			\$ 18.29452		\$38,089,943.12
Reserve for Producer Settlem	ent Fund		\$ 0.04452		\$92,691.95
Uniform Skim Milk Price per cwt.	(Hillsborough (	County, Florida):	\$18.25		
Uniform Drice ner out (Uilleberg	wh County Els	vida)	\$23.18*		
Uniform Price per cwt. (Hillsborou	ign County, FIC	nua)	<b>⊅∠</b> 3.10″		

#### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES -December 2020

\* At 3.5% butterfat test; for information purposes.

## **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CLA	SS I	UNIFO	DRM	CLASS I %
(Priced at)	December	January	November	December	December
Appalachian (Charlotte)	\$ 23.27	\$ 18.54	\$ 19.72	\$ 20.61	68.06%
Arizona (Phoenix)	\$ 22.22	\$ 17.49	\$ 16.04	\$ 16.24	25.33%
California (Woodland)	\$ 21.97	\$ 17.24	\$ 13.79	\$ 14.94	21.90%
Central (Kansas City)	\$ 21.87	\$ 17.14	\$ 14.84	\$ 16.23	37.88%
Florida (Tampa)	\$ 25.27	\$ 20.54	\$ 21.70	\$ 23.18	80.84%
Mideast (Cleveland)	\$ 21.87	\$ 17.14	\$ 15.94	\$ 16.90	41.40%
Northeast (Boston)	\$ 23.12	\$ 18.39	\$ 18.27	\$ 17.26	31.80%
Pacific Northwest (Seattle)	\$ 21.77	\$ 17.04	\$ 16.46	\$ 15.52	24.00%
Southeast (Atlanta)	\$ 23.67	\$ 18.94	\$ 19.66	\$ 20.99	68.29%
Southwest (Dallas)	\$ 22.87	\$ 18.14	\$ 14.89	\$ 16.31	33.56%
Upper Midwest (Chicago)	\$ 21.67	\$ 16.94	\$ 17.91	\$ 15.89	13.30%

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:		Dec. 2020	Dec. 2019
Producer Milk			
Class I		174,889,681	17,676,948
Class II		28,284,686	29,556,341
Class III		2,895,611	4,824,705
Class IV	Total Producer Milk	10,265,301 <b>216,335,279</b>	8,789,170 <b>219,933,164</b>
	Average Butterfat Test	3.75%	3.74%
	Percent of Producer Milk in Class I	80.84%	80.37%
	Daily Average Receipts	6,978,557	7,094,618
Other Source Milk		0,010,001	1,001,010
Class I		1,229,022	2,890,448
Class II		4,085,979	4,797,070
Class III		0	0
Class IV		1,086,203	701,317
	Total Other Source Milk	6,401,204	8,388,835
Overage			
Class I		0	0
Class II		0	6,837
Class III		0	0
Class IV		0	716
	Total Overage	0	7,553
Opening Inventory	-		
Class I		8,347,535	9,460,397
Class II		329,853	24,613
Class III		0	0
Class IV		7,258,799	5,559,313
	Total Opening Inventory	15,936,187	15,044,323
	Total Receipts	238,672,670	243,373,875
Utilization:			
Class I Utilization			
Inventory of	Packaged FMP	7,974,286	8,655,708
Route Dispo	sition Class I	174,771,430	222,797,524
Shrinkage		686,877	-45,864,867
Transfers &	Diversions to Nonpool	1,033,645	174,296
	Total Class I Utilization	184,466,238	185,762,661
	Average Butterfat Test	2.38%	1.98%
	Daily Average Utilization	5,950,524	5,992,344
Class II Utilization			
	ed To Produce	4,085,979	5,166,717
Shrinkage		0	0
	Diversions to Nonpool/Commercial Foods	17,286,187	17,315,177
Used To Pro	duce/Other Uses	11,328,352	16,077,849
	Total Class II Utilization	32,700,518	38,559,743
	Average Butterfat Test	9.56%	11.21%
Class III Utilization		0	
Shrinkage		0	0
	Diversions to Nonpool/Used to Produce	2,788,455	4,731,997
Use to Produ	uce/Other Uses	107,156	92,708
	Total Class III Utilization	<b>2,895,611</b> 3.78%	4,824,705
Class IV Utilization	Average Butterfat Test	3.78%	3.83%
		0 115 649	0.066.080
Inventory	d To Fortify	9,115,648	9,966,089
Nonfluid Use		612,043 3 208 288	969,354
Shrinkage	Diversions to Nonnool	3,208,288	3,411,803
	Diversions to Nonpool	4,284,395 1,389,929	1,700,462 1,802,719
Licod To Dro			1.002./19
Used To Pro		· · ·	
Used To Pro	Total Class IV Utilization Average Butterfat Test	18,610,303 6.16%	<b>17,850,427</b> 4.19%

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in December 2020 is \$23.18 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$18.25 per hundredweight plus 3.5 times the uniform butterfat price of \$1.5898 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In December, Class I use accounted for 81.99% of all producer skim milk (priced to handlers at \$14.88 per hundredweight, plus the Class I differential) and 51.55% of producer

butterfat (priced to handlers at \$1.5756 per pound plus Class I differential). Class II use accounted for 12.09% of all producer skim milk (\$8.91 per hundredweight) and 38.25% of producer butterfat (\$1.5399 per pound). Class III use accounted for 1.34% of all producer skim milk (\$10.71 per cwt) and 1.35% of producer butterfat (\$1.5399 per pound). Class IV use accounted for 4.75% of all producer skim milk (\$8.26 per cwt) and 8.85% of producer butterfat (\$1.5399 per pound).

Receipts of producer milk during

#### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
November 2020		
Whole Milk	84,651,705	39.50%
Fat Free Milk	11,859,901	5.53%
Low fat Milk (incl. 1%)	20,570,079	9.60%
Reduced Fat Milk (incl. 2%)	76,250,890	35.59%
Cultured Fluid Milk (incl. Buttermilk)	1,575,943	0.74%
Flavored Drinks and Milk	19,386,684	9.04%
Total Disposition in Marketing Area	214,295,202	100.0%
Total Disposition by Pool Plants	175,059,377	81.69%
Total Disposition by Nonpool Plants	39,235,825	18.31%
Total Disposition in Marketing Area	214,295,202	100.0%

December 2020 totaled 216.3 million **Total Disposition in Marketing Area** 214,295,202 100.0% pounds, 3.6 million less than December 2019. Florida producers supplied 160.8 million pounds of milk in November 2020 or an estimated 75.00% of the producer milk pooled in Florida. In November 2019, they supplied 84.73% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for December 2020. In-area Class I route disposition was 214.2 million pounds in November 2020 1.5 million less than November 2019.

#### **Dairy Outlook, continued**

(continued from page 1) for COVID-19 relief in the form of direct payments to households, jobless aid, support for small businesses, and many other financial stimulus measures. The relief provisions include about \$13 billion specifically designated for the agricultural sector.

For the dairy industry specifically, the CAA includes supplemental Dairy Margin Coverage (DMC) payments based on the difference between each participant's actual milk production in 2019 and the operation's historical production base previously established through the program. The CAA establishes a dairy donation program to provide \$400 million to pay for milk to be processed into dairy products and donated to nonprofit entities. Also, the Secretary of Agriculture is authorized to make recourse loans available to dairy processors, packagers, or merchandisers impacted by COVID-19.

On January 4, USDA announced continuation of the Farmers to Families Food Box Program using additional funding from the CAA. Under this fifth round of the program, USDA will purchase an additional \$1.5 billion worth of food for distribution to Americans in need. Contract awards are expected to be made by January 19. Deliveries will begin shortly thereafter and will continue through the end of April. USDA will purchase combination boxes that include fresh produce, dairy products, fluid milk, meat products, and seafood products.

For more information, see the USDA Farmers to Families Food Box website. USDA has also solicited purchases of significant quantities of dairy products under the authority of Section 32 of the Act of August 24, 1935. For more information, see the USDA, Agricultural Marketing Service website.

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Pool		<b>CLASS I*</b>			CLASS II			<b>CLASS III</b>		5	<b>CLASS IV</b>			<b>UNIFORM*</b>	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Oct 2019	\$14.69	\$2.5910	\$23.24	\$8.54	\$2.4101	\$16.68	\$10.68	\$2.4031	\$18.72	\$ 8.27	\$2.4031	\$16.39	\$ 13.74	\$2.4980	\$22.00
Nov	\$15.51	\$2.4495	\$23.54	\$9.02	\$2.3265	\$16.85	\$12.78	\$2.3195	\$20.45	\$ 8.79	\$2.3195	\$16.60	\$ 14.48	\$2.3874	\$22.33
Dec	\$17.01	\$2.3748	\$24.73	\$9.43	\$2.2022	\$16.81	\$12.11	\$2.1952	\$19.37	\$ 9.34	\$2.1952	\$16.70	\$ 15.71	\$2.2900	\$23.18
Jan <b>2020</b>	\$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14		\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03											

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Class I Utilization															□Der-19 ₪ Nov-20 ■ Der-20		
	88%		86%	200	040/	04.70		82%		80%		78%		76%		<u>ו</u>	
S IV	%	1.14%	1.51%	4.00%	1.66%	2.21%	3.46%	10.60%	2.58%	1.62%	1.80%	4.59%	3.01%	2.31%	4.87%	4.75%	
CLASS IV	1000 lbs.	2,482	2,720	8,789	3,733	4,754	8,006	22,935	5,175	3,088	3,457	9,039	5,873	4,939	10,440	10,265	
CLASS III	%	0.52%	1.07%	2.19%	1.67%	3.22%	1.37%	1.61%	1.36%	0.25%	0.09%	0.28%	0.62%	0.15%	0.07%	1.34%	
CLA	1000 lbs.	1,134	1,933	4,825	3,764	6,927	3,175	3,474	2,738	477	179	548	1,201	330	160	2,896	
SS II	%	15.32%	15.19%	13.44%	11.12%	13.07%	12.73%	10.18%	14.95%	13.87%	14.89%	13.59%	14.93%	13.15%	13.01%	13.07%	
CLASS II	1000 lbs.	33,367	27,380	29,556	25,045	28,139	29,486	22,035	30,021	26,394	28,668	26,792	29,128	28,106	27,892	28,285	
ASSI	%	83.02%	82.23%	80.37%	85.55%	81.50%	82.44%	77.61%	81.11%	84.26%	83.22%	81.54%	81.44%	84.39%	82.05%	80.84%	** Estimated
CLA	1000 lbs.	180,819	148,163	176,763	192,608	175,449	190,993	167,927	162,889	160,348	160,232	160,747	158,860	180,370	175,969	174,890	<sup>r</sup> ampa), Florida;
ucer Milk Number of CLASS I CLASS II CLASS III	Farms	119	108	104	105	108	109	107	105	89	95	95	103	104	122	88**	lsborough County (7
Producer Milk	1000 lbs.	217,803	180,196	219,933	225,150	215,268	231,659	216,371	200,822	190,307	192,535	197,127	195,063	213,746	214,461	216,335	* Class I and uniform prices are at Hillsborough County (Tampa), Florida;
Pool	Period	Oct 2019	Nov	Dec	Jan <b>2020</b>	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	* Class I and L

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

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Florida Marketing Area - Federal Order 6

		Up	coming	Pool and	l Paymer	nt Dates			
	Pool &	MA Payme	ent Dates		Рау	ments for	Producer I	Milk	
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final I	Pay Due
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member
Dec-20	01/11/21	01/12/21	01/13/21	12/21/20	12/21/20	01/04/21	01/05/21	01/13/21	01/14/21
January-21	02/11/21	02/12/21	02/16/21	01/19/21	01/20/21	02/04/21	02/05/21	02/16/21	02/17/21
February-21	03/11/21	03/12/21	03/15/21	02/19/21	02/22/21	03/04/21	03/05/21	03/15/21	03/16/21

\*\*The base rate for making partial payments in Hillsborough Co., FL for January will be \$20.86 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$19.70 for nonmembers (85 percent of the preceding month's uniform price).

Producer Tou	ch Ba	se R	equi	reme	nts &	k Har	ndler	Dive	rsior	ו Lim	nits	
	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE – 608, January 12, 2021

The milk production estimate for 2020 and forecast for 2021 are raised from December on growth in milk per cow and higher dairy cow numbers. Fat basis imports for 2020 and 2021 are reduced from last month on lower expected imports of butterfat products. The fat basis export estimate for 2020 is unchanged, but the 2021 forecast is raised on higher expected exports of butterfat products. The skimsolids basis import estimate for 2020 in unchanged but the 2021 forecast is reduced. The skimsolids basis export estimate for 2020 is reduced on recent trade data while the 2021 forecast is unchanged.

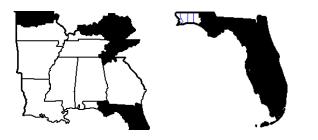
Dairy product price estimates for 2020 reflect December price data. For 2021, cheese, butter, nonfat dry milk (NDM), and whey price forecasts are raised from last month on firm domestic demand. The 2021 Class III price and Class IV price are raised from the previous month on higher product prices. The 2021 all milk price forecast is raised to \$17.65 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



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# FLORIDA Fluid Milk Report

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www.fmmatlanta.com

February 2021

#### **Dairy Outlook**

*Excerpts from Livestock, Dairy, and Poultry Outlook, February 2021, USDA, Economic Research Service:* 

Based on recent data, the milk production forecast for 2021 has been raised to 227.4 billion pounds, 0.7 billion higher than last month's forecast. Milk cows are projected to average 9.435 million head, 5,000 higher than last month's forecast. Milk cow numbers are expected to decline from the first quarter to the third quarter due to relatively low milk prices, relatively high feed prices, and a relatively low number of replacement heifers. Milk per cow is projected to average 24,100 per head in 2021, 5 pounds more than the previous forecast.

The forecast for 2021 dairy exports on a milk-fat basis has been raised to 10.1 billion pounds, 0.4 billion higher than last month, due to higher expected butter exports. On a skim-solids basis, the 2021 dairy export forecast has been raised to 48.9 billion pounds, 0.2 billion higher than last month's forecast, due to higher expected exports of whey products. The forecast for 2021 domestic use on a milk -fat basis is 222.6 billion pounds, unchanged from last month's forecast.

On a skim-solids basis, the forecast for domestic use is 183.2 billion pounds, 0.8 billion higher than last month's forecast. Based on recent price changes, relatively high beginning stock levels, and higher expected milk production, 2021 price forecasts for Cheddar cheese and butter have been lowered to \$1.695 per pound (-4.5 cents) and \$1.455 per pound (-15.0 cents), respectively.

Based on recent price changes, the price forecast for NDM has been raised by 2.5 cents to \$1.125 per pound. With higher expected exports of whey products and recent price increases, the dry whey price forecast has been raised by 3.0 cents to \$0.480 per pound. With the lower expected cheese price more than offsetting the higher expected dry whey price, the Class III price forecast for 2020 has been lowered by \$0.30 to \$16.60 per cwt. The all-milk price forecast for 2021 has been lowered to \$17.15 per cwt, \$0.50 lower than last month's forecast. Uniform Price

The uniform price in Hillsborough County, Florida was \$19.26 per hundredweight for milk at 3.5 percent butterfat for the month of January 2021. This is a decrease of \$3.92 per hundredweight compared with the previous month and a decline of \$4.07 versus January 2020.

Class I utilization was 79.01 percent in January. This represents a 1.83 percent decrease compared with the previous month and is 6.54 percent lower than January of last year.

#### USDA Ready to Assist Farmers, Ranchers and Communities Affected by Winter Storms

On February 17, 2021, the U.S. Department of Agriculture (USDA) reminded rural communities, farmers and ranchers, families and small businesses affected by the recent winter storms that USDA has programs that provide assistance. USDA staff in the regional, state and county offices are prepared with a variety of program flexibilities and other assistance to residents, agricultural producers and impacted communities.

"USDA is committed to getting help to producers and rural Americans impacted by the severe weather in many parts of the country. As severe weather and natural disasters continue to threaten the livelihoods of thousands of our farming families, we want you and your communities to know that USDA stands with you," said Kevin Shea, acting Secretary of Agriculture. "Visit farmers.gov or your local USDA Service Center to inquire about assistance."

The full press release is available at: <u>www.usda.gov/media/press-</u>

releases/2021/02/17/usda-ready-assist-

farmers-ranchers-and-communities-affectedwinter



Volume 22—No. 2

F.O. 6 - FLORID	A: CALCUL	ATION OF UNIF		-January 2	021
Calculation of Uniform Butterfat Pr	ice:				
		<b>Utilization</b>	Pounds	Price/lb.	Value
Class I Butterfat		47.80%	3,978,937	\$1.5609	\$ 6,210,722.75
Class I Differential at Location				<b>•</b> · <b>-</b> • · ·	222,671.35
Class II Butterfat		42.88%	3,569,630	\$1.5611	5,572,549.40
Class III Butterfat Class IV Butterfat		0.73% 8.59%	60,944 715,202	\$1.5541 \$1.5541	94,713.07
	=			\$1.5541	1,111,495.43
Total Butterfat		100.00%	8,324,713		\$ 13,212,152.00
Uniform Butte	rfat Price per II	b. (Hillsborough C	ounty, Florida):	\$1.5871	
Calculation of Uniform Skim Milk P	Price:				
Producer Milk	<b>Utilization</b>	Pounds	Price p	er unit	Value
Class I Skim Milk	80.23%	171,829,381	\$10.03 /	/cwt.	\$ 17,234,486.91
Class I Butterfat	47.80%	3,978,937	\$1.5609 /	lb.	6,210,722.75
Class I Differential at Location		175,808,318			9,811,093.63
Total Class I Milk	79.01%	175,808,318			\$ 33,256,303.29
Class II Skim Milk	13.77%	29,502,166	\$9.03	′cwt.	\$ 2,664,045.60
Class II Butterfat	42.88%	3,569,630	\$1.5611 /	lb.	5,572,549.40
Total Class II Milk	14.86%	33,071,796	·		\$ 8,236,595.00
Class III Skim Milk	1.65%	3,537,396	\$10.99 /	cwt.	\$ 388,759.82
Class III Butterfat	0.73%	60,944	\$1.5541		94,713.07
Total Class III Milk	1.62%	3,598,340			\$ 483,472.89
Class IV Skim Milk	4.35%	9,320,422	\$8.61 /	′cwt.	\$ 802,488.33
Class IV Butterfat	8.59%	715,202	\$1.5541		1,111,495.43
Total Class IV Milk	4.51%	10,035,624	•		\$ 1,913,983.76
Producer Milk	100.00%	222,514,078			\$ 43,890,354.94
Adjustments					
Overage and Other Source					\$0.00
Inventory Adjustments					\$2,585.19
Producer butterfat at uniform b	utterfat price				(\$13,212,152.00)
Location Adjustments to Produc					(\$272,533.36)
1/2 Unobligated Balance in P.S					\$95,853.82
Adjusted Pool Value			\$ 14.24165		\$30,504,108.59
Reserve for Producer Settleme	nt Fund		\$ 0.04165		\$89,218.76
Uniform Skim Milk Price per cwt. (H	Hillsborough C	county, Florida):	\$14.20		
Uniform Price per cwt. (Hillsboroug	gh County, Flo	rida)	\$19.26*		

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES -January 2021

\* At 3.5% butterfat test; for information purposes.

## **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	January	February	December	January	January
Appalachian (Charlotte)	\$ 18.54	\$ 18.94	\$ 20.61	\$ 17.42	70.57%
Arizona (Phoenix)	\$ 17.49	\$ 17.89	\$ 16.24	\$ 14.98	29.70%
California (Woodland)	\$ 17.24	\$ 17.64	\$ 14.94	\$ 14.24	20.05%
Central (Kansas City)	\$ 17.14	\$ 17.54	\$ 16.23	\$ 14.44	41.34%
Florida (Tampa)	\$ 20.54	\$ 20.94	\$ 23.18	\$ 19.26	79.01%
Mideast (Cleveland)	\$ 17.14	\$ 17.54	\$ 15.94	\$ 14.96	41.10%
Northeast (Boston)	\$ 18.39	\$ 18.79	\$ 17.26	\$ 15.91	30.40%
Pacific Northwest (Seattle)	\$ 17.04	\$ 17.44	\$ 15.52	\$ 14.68	22.16%
Southeast (Atlanta)	\$ 18.94	\$ 19.34	\$ 20.99	\$ 17.52	67.91%
Southwest (Dallas)	\$ 18.14	\$ 18.54	\$ 16.31	\$ 14.90	34.01%
Upper Midwest (Chicago)	\$ 16.94	\$ 17.34	\$ 15.89	\$ 15.12	20.50%

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	Jan 2021	Jan 2020
Producer Milk Class I	175 000 240	100 607 667
Class I Class II	175,808,318 33,071,796	192,607,567
Class III	3,598,340	25,045,522 3,763,668
Class IV	10,035,624	3,733,276
Total Producer Milk	222,514,078	225,150,033
Average Butterfat Test	3.74%	3.69%
Percent of Producer Milk in Class I	79.01%	85.55%
Daily Average Receipts	7,177,873	7,262,904
Other Source Milk	.,	.,,
Class I	963,200	2,510,826
Class II	4,554,598	4,968,356
Class III	0	0
Class IV	1,623,276	288,838
Total Other Source Milk	7,141,074	7,768,020
Overage		
Class I	0	0
Class II	0	23,149
Class III	0	0
Class IV	0	0
Total Overage	0	23,149
Opening Inventory		
Class I	7,974,286	7,419,432
Class II	135,480	113,335
Class III	56,483	0
Class IV	8,945,915	7,607,010
Total Opening Inventory	17,112,164	15,139,777
Total Receipts	246,767,316	248,080,979
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	7,689,046	8,152,062
Route Disposition Class I	175,832,204	192,117,024
Shrinkage	349,838	1,977,367
Transfers & Diversions to Nonpool	874,716	291,372
Total Class I Utilization	184,745,804	202,537,825
Average Butterfat Test	2.25%	2.17%
Daily Average Utilization	5,959,542	6,533,478
Class II Utilization		
Nonfluid Used To Produce	4,554,599	4,963,613
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	22,521,628	12,259,819
Used To Produce/Other Uses	10,685,647	12,926,930
Total Class II Utilization	37,761,874	30,150,362
Average Butterfat Test	9.45%	11.20%
Class III Utilization		_
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	3,504,151	3,623,058
Use to Produce/Other Uses	150,672	140,610
Total Class III Utilization	3,654,823	3,763,668
Average Butterfat Test	0.17%	0.38%
Class IV Utilization	0.040.400	
Inventory	9,918,160	4,790,547
Nonfluid Used To Fortify	223,921	243,327
Shrinkage	3,208,288	3,389,276
Transfers & Diversions to Nonpool	6,119,315	2,011,967
Used To Produce/Other Uses	933,696	1,194,007
Total Class IV Utilization	20,403,380	11,629,124
Average Butterfat Test	5.99% 246 565 881	8.57% 248 080 979
Total Utilization	246,565,881	248,080,979

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in January 2021 is \$19.26 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.20 per hundredweight plus 3.5 times the uniform butterfat price of \$1.5871 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In January, Class I use accounted for 80.23% of all producer skim milk (priced to handlers at \$10.03 per hundredweight, plus the Class I differential) and 47.80% of producer

handlers butterfat (priced to at \$1.5609 per pound plus Class I differential). Class II use accounted for 13.77% of all producer skim milk (\$9.03 per hundredweight) and 42.88% of producer butterfat (\$1.5611 per pound). Class III use accounted for 1.65% of all producer skim milk (\$10.99 per cwt) and 0.73% of producer butterfat (\$1.5541 per pound). Class IV use accounted for 4.35% of all producer skim milk (\$8.61 per cwt) and 8.59% of producer butterfat (\$1.5541 per pound).

Receipts of producer milk during January 2021 totaled 222.5 million

Product Description	Pounds	Percent
December 2020	<u>)</u>	
Whole Milk	93,765,296	42.52%
Fat Free Milk	13,558,528	6.15%
Low fat Milk (incl. 1%)	21,775,548	9.87%
Reduced Fat Milk (incl. 2%)	69,550,210	31.54%
Cultured Fluid Milk (incl. Buttermilk)	1,578,063	0.72%
Flavored Drinks and Milk	20,301,299	9.20%
Total Disposition in Marketing Area	220,528,944	100.0%
Total Disposition by Pool Plants	174,433,466	79.10%
Total Disposition by Nonpool Plants	46,095,478	20.90%
Total Disposition in Marketing Area	220,528,944	100.0%
-		

#### Packaged Class I Route Sales in Marketing Area

pounds, 2.6 million less than January 2020. Florida producers supplied 169.3 million pounds of milk in December 2020 or an estimated 78.27% of the producer milk pooled in Florida. In December 2019, they supplied 86.43% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for January 2021. In-area Class I route disposition was 220.5 million pounds in December 2020 2.2 million less than December 2019.

## Prospects for Growth in U.S. Dairy Exports to Southeast Asia

The Economic Research Service of USDA recently published a report examining the opportunity for increase U.S. exports of dairy products to Southeast Asia (SEA). The top dairy product suppliers to the region are New Zealand, the European Union (EU), the United States, and Australia. The study analyzes trends in market share over the 2006-18 timeframe and the price sensitivity for the top four U.S. dairy products imported by SEA countries: skim milk powder (SMP), whey products, cheese, and lactose. In 2018, these four products accounted for 85 percent of the total value of SEA dairy imports from the United States.

The findings show differing trends in market share and price sensitivity across products and countries. The analysis reveals that SEA importers are more likely to substitute U.S. products for EU dairy products than for dairy products from New Zealand or Australia. The research indicates that the United States has the potential to gain market share as import expenditures increase (holding prices constant) for cheese in Indonesia; whey products in Malaysia, Singapore, and the Philippines; SMP in Indonesia and Vietnam; and lactose in the Philippines, Indonesia, and Malaysia. SEA imports of U.S. dairy products are sensitive, in varying degrees, to changes in U.S. prices—as well as price changes for products from competing suppliers, such as the EU, Australia, and New Zealand.

The full report is available at: https://www.ers.usda.gov/publications/pub-details/?pubid=99951

Pool		CI ASS I*									CI ASS IV				
Period	Skim/cwt	·	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Oct 2019	<b>19</b> \$14.69	\$2.5910	\$23.24	\$8.54	\$2.4101	\$16.68	\$10.68	\$2.4031	\$18.72	\$ 8.27	\$2.4031	\$16.39	\$ 13.74	\$2.4980	\$22.00
Nov 2019	<b>19</b> \$15.51	\$2.4495	\$23.54	\$9.02	\$2.3265	\$16.85	\$12.78	\$2.3195	\$20.45	\$ 8.79	\$2.3195	\$16.60	\$ 14.48	\$2.3874	\$22.33
Dec	\$17.01	\$2.3748	\$24.73	\$9.43	\$2.2022	\$16.81	\$12.11	\$2.1952	\$19.37	\$ 9.34	\$2.1952	\$16.70	\$ 15.71	\$2.2900	\$23.18
Jan <b>2020</b>	20 \$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	<b>21</b> \$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.43	\$1.6149	\$20.54	\$10.03											

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Clace      filization																□.Jan-20 团 Dec-20 ■.Jan-21		
	88%	200		86%		84%		82%		80%	200		<u>18%</u>		26%		i	
S IV	%	1.14%	1.51%	4.00%	1.66%	2.21%	3.46%	10.60%	2.58%	1.62%	1.80%	4.59%	3.01%	2.31%	4.87%	4.75%	4.51%	
CLASS IV	1000 lbs.	2,482	2,720	8,789	3,733	4,754	8,006	22,935	5,175	3,088	3,457	9,039	5,873	4,939	10,440	10,265	10,036	
SS III	%	0.52%	1.07%	2.19%	1.67%	3.22%	1.37%	1.61%	1.36%	0.25%	0.09%	0.28%	0.62%	0.15%	0.07%	1.34%	1.62%	
CLASS III	1000 lbs.	1,134	1,933	4,825	3,764	6,927	3,175	3,474	2,738	477	179	548	1,201	330	160	2,896	3,598	
CLASS II	%	15.32%	15.19%	13.44%	11.12%	13.07%	12.73%	10.18%	14.95%	13.87%	14.89%	13.59%	14.93%	13.15%	13.01%	13.07%	14.86%	
CLA	1000 lbs.	33,367	27,380	29,556	25,045	28,139	29,486	22,035	30,021	26,394	28,668	26,792	29,128	28,106	27,892	28,285	33,072	
SS I	%	83.02%	82.23%	80.37%	85.55%	81.50%	82.44%	77.61%	81.11%	84.26%	83.22%	81.54%	81.44%	84.39%	82.05%	80.84%	79.01%	** Estimated
CLASS	1000 lbs.	180,819	148,163	176,763	192,608	175,449	190,993	167,927	162,889	160,348	160,232	160,747	158,860	180,370	175,969	174,890	175,808	ampa), Florida;
ucer Milk   Number of   CLASS I   CLASS II   CLASS III	Farms	119	108	104	105	108	109	107	105	89	95	95	103	104	122	101	100**	Isborough County (7
Producer Milk	1000 lbs.	217,803	180,196	219,933	225,150	215,268	231,659	216,371	200,822	190,307	192,535	197,127	195,063	213,746	214,461	216,335	222,514	* Class I and uniform prices are at Hillsborough County (Tampa), Florida; ** Estimated
Pool	Period	Oct 2019	Nov	Dec	Jan <b>2020</b>	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan <b>2021</b>	* Class I and u

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

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# Florida Marketing Area - Federal Order 6

		Up	coming	Pool and	l Paymer	nt Dates			
	Pool &	MA Payme	ent Dates		Рау	ments for	Producer	Milk	
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final I	Pay Due
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member
January	02/11/21	02/12/21	02/16/21	01/19/21	01/20/21	02/04/21	02/05/21	02/16/21	02/17/21
February	03/11/21	03/12/21	03/15/21	02/19/21	02/22/21	03/04/21	03/05/21	03/15/21	03/16/21
March	04/11/21	04/12/21	04/13/21	03/19/21	03/22/21	04/05/21	04/05/21	04/13/21	04/14/21

\*\*The base rate for making partial payments in Hillsborough Co., FL for January will be \$17.33 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Tou	ch Ba	se R	equi	reme	nts &	k Har	ndler	Dive	rsior	ו Lim	its	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE - 609, February 9, 2021

The 2020 milk production, trade, and stock estimates are adjusted to reflect December data. For 2021, the milk production forecast is raised from last month, primarily on higher dairy cow numbers. The 2021 fat basis import forecast is raised on higher expected imports of cheese and butterfat products, while exports are raised on higher shipments of butterfat. On a skim-solids basis, the import forecast is unchanged while the export forecast is raised, reflecting expectations of strong international demand.

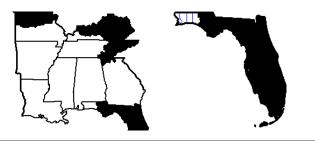
Annual product price forecasts for cheese and butter are lowered from the previous month on current prices, increased production, and larger stocks. Nonfat dry milk (NDM) and whey price forecasts are raised from last month on firm demand. The Class III price is reduced on the lower cheese price forecast and the Class IV price is also reduced, reflecting a lower butter price forecast. The 2021 all milk price forecast is reduced to \$17.15 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



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# **FLORIDA** Fluid Milk Report

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www.fmmatlanta.com

March 2021

#### **Dairy Outlook**

Excerpts from Livestock, Dairy, and Poultry Outlook, March 2021, USDA, Economic Research Service:

The milk production forecast for 2021 is 227.3 billion pounds, 0.1 billion pounds lower than the February forecast. Lower expected yields per cow more than offset higher expected milk cow numbers. The forecast for the size of the dairy herd has been raised to 9.445 million head, 10,000 higher than last month's forecast. This is based on the reported average number of milk cows in January and recent slaughter rates close to those of last year. Based on yield per cow in January and lower expected cull rates, the forecast yield per cow has been lowered to 24,065 pounds per head, 35 pounds below the previous estimate.

The forecast for 2021 dairy exports on a milk-fat basis has been raised to 10.4 billion pounds, 0.3 billion above the previous forecast, as higher expected exports of butterfat products are likely to more than offset lower expected exports of cheese. On a skim-solids basis, the 2021 dairy export forecast has decreased to 48.7 billion pounds, 0.2 billion lower than last month's forecast. Lower exports of lactose are expected to more than offset higher exports of dry skim milk products. Based on lower expected imports of butterfat products (butter, anhydrous milk fat, and butteroil), the 2021 dairy import projection on a milk-fat basis is 6.5 billion pounds, 0.2 million lower than last month's projection.

On a skim-solids basis, the dairy import forecast is 5.5 billion pounds, unchanged from last month. The forecast for 2021 domestic use on a milk-fat basis is 222.5 billion pounds, 0.1 billion pounds lower than last month's forecast. On a skim solids basis, the forecast for domestic use is 183.5 billion pounds. 0.3 billion higher than last month's forecast. With lower expected milk production and higher total disappearance (domestic use plus exports), ending stock projections for 2021 have been lowered to 15.5 billion pounds on a milk-fat basis (-0.5 billion) and 10.5 billion pounds on a skim-solids basis (-0.1 billion). (continued on page 4)

**Uniform Price** 

The uniform price in Hillsborough Florida was \$19.54 County. per hundredweight for milk at 3.5 percent butterfat for the month of February 2021. This is increase of \$0.28 а per hundredweight compared with the previous month and a decline of \$2.15 versus February 2020.

Class I utilization was 82.13 percent in February. This represents a 3.12 percent increase compared with the previous month and is 0.63 percent higher than February of last year.

#### **USDA Extends Free Meals to Children** through Summer 2021 Due to Pandemic

On The U.S. Department of Agriculture (USDA) announced on March 9, 2021 the nationwide extension of several waivers that allow all children to continue to receive nutritious meals this summer when schools are out of session. These flexibilities are now available through Sept. 30, 2021.

USDA is extending these waivers to provide local program operators with clarity and certainty for the summer months ahead. when many children cannot access the school meals they depend on during the academic year. The waivers were previously extended only through June 30, 2021.

The waivers extended March 9th allow for safe meal distribution sites that serve all children for free, regardless of income. In addition, the waivers:

 Allow meals served through the Summer Food Service Program (SFSP) and Seamless Summer Option (SSO) – collectively known as "summer meal programs" - to be made available in all areas at no cost;

 Allow meals to be served outside of the normally required group settings and meal

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F.O. 6 - FLORIDA				- rebruary 2	
Calculation of Uniform Butterfat Price	ce:		<b>_</b> .	<b>_</b>	
Class I Butterfat Class I Differential at Location		Utilization 49.02%	<u>Pounds</u> 3,561,019	<u>Price/lb.</u> \$1.5804	<u>Value</u> \$ 5,627,834.42 199,461.20
Class II Butterfat Class III Butterfat		47.54% 0.21%	3,453,139 14,904	\$1.4446 \$1.4376	4,988,404.61 21,425.99
Class IV Butterfat	=	3.23%	234,298	\$1.4376	336,826.80
Total Butterfat		100.00%	7,263,360		\$ 11,173,953.02
Uniform Butterf	at Price per II	b. (Hillsborough Co	ounty, Florida):	\$1.5384	
Calculation of Uniform Skim Milk Pr	ice:				
<b>Producer Milk</b> Class I Skim Milk Class I Butterfat Class I Differential at Location Total Class I Milk	Utilization 83.41% 49.02% 82.13%	Pounds 157,528,966 3,561,019 161,089,985 <b>161,089,985</b>	Price p \$10.37 / \$1.5804 /	′cwt.	<u>Value</u> \$ 16,335,753.77 5,627,834.42 9,003,010.86 <b>\$ 30,966,599.05</b>
Class II Skim Milk Class II Butterfat Total Class II Milk	14.63% 47.54% <b>15.85%</b>	27,634,901 3,453,139 <b>31,088,040</b>	\$9.27 / \$1.4446 /		\$ 2,561,755.32 4,988,404.61 <b>\$ 7,550,159.93</b>
Class III Skim Milk Class III Butterfat Total Class III Milk	0.26% 0.21% <b>0.26%</b>	486,163 14,904 <b>501,067</b>	\$11.11 / \$1.4376 /		\$ 54,012.71 21,425.99 <b>\$ 75,438.70</b>
Class IV Skim Milk Class IV Butterfat Total Class IV Milk	1.70% 3.23% <b>1.76%</b>	3,214,946 234,298 <b>3,449,244</b>	\$8.45 / \$1.4376 /		\$ 271,662.95 336,826.80 <b>\$ 608,489.75</b>
Producer Milk	100.00%	196,128,336			\$ 39,200,687.43
Adjustments Overage and Other Source Inventory Adjustments Producer butterfat at uniform but Location Adjustments to Produce 1/2 Unobligated Balance in P.S.I	ers				\$10,418.47 \$4,884.49 (\$11,173,953.02) (\$330,185.72) \$86,800.48
Adjusted Pool Value Reserve for Producer Settlemen			\$ 14.71880 \$ 0.04880		<b>\$27,798,652.13</b> \$92,160.14
Uniform Skim Milk Price per cwt. (H	illsborough C	county, Florida):	\$14.67		
Uniform Price per cwt. (Hillsboroug	h County, Flo	rida)	\$19.54*		

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - February 2021

\* At 3.5% butterfat test; for information purposes.

#### **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CLA	SS I	UNIFO		CLASS I %
(Priced at)	February	March	January	February	February
Appalachian (Charlotte)	\$ 18.94	\$ 18.60	\$ 17.42	\$ 17.56	72.04%
Arizona (Phoenix)	\$ 17.89	\$ 17.55	\$ 14.98	\$ 14.69	29.75%
California (Woodland)	\$ 17.64	\$ 17.30	\$ 14.24	\$ 13.99	21.20%
Central (Kansas City)	\$ 17.54	\$ 17.20	\$ 14.44	\$ 14.37	43.16%
Florida (Tampa)	\$ 20.94	\$ 20.60	\$ 19.26	\$ 19.54	82.13%
Videast (Cleveland)	\$ 17.54	\$ 17.20	\$ 14.96	\$ 14.91	41.50%
Northeast (Boston)	\$ 18.79	\$ 18.45	\$ 15.91	\$ 15.80	31.00%
Pacific Northwest (Seattle)	\$ 17.44	\$ 17.10	\$ 14.68	\$ 14.43	23.01%
Southeast (Atlanta)	\$ 19.34	\$ 19.00	\$ 17.52	\$ 17.72	71.37%
Southwest (Dallas)	\$ 18.54	\$ 18.20	\$ 14.90	\$ 14.64	32.05%
Jpper Midwest (Chicago)	\$ 17.34	\$ 17.00	\$ 15.12	\$ 14.85	22.30%

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:		Feb 2021	Feb 2020
Produc	cer Milk		
	Class I	161,089,985	175,449,212
	Class II	31,088,040	28,138,535
	Class III	501,067	6,926,758
	Class IV	3,449,244	4,753,623
	Total Producer Milk	196,128,336	215,268,128
	Average Butterfat Test Percent of Producer Milk in Class I	0.37%	0.37%
		82.13%	81.50%
Othor	Daily Average Receipts Source Milk	7,004,583	7,423,039
Other	Class I	000 001	0 699 700
	Class II	923,281	2,688,792
	Class III	4,555,915 0	5,581,636 0
	Class IV		
	Total Other Source Milk	2,294,771	261,486 <b>8,531,914</b>
Overe		7,773,967	0,001,914
Overaç	Class I	0	0
	Class I	0	0
		102,900	0
	Class III	0	0
	Class IV	10,410	1,354
<b>O</b> mensis	Total Overage	113,310	1,354
Openir	ng Inventory	7 000 040	0.450.000
	Class I	7,689,046	8,152,062
	Class II	1,095,627	0
	Class III	27,359	0
	Class IV	8,795,174	4,790,547
	Total Opening Inventory Total Receipts	17,607,206	12,942,609
Utilization:		221,622,819	236,744,005
Class	I Utilization		
	Inventory of Packaged FMP	7,458,014	7,727,529
	Route Disposition Class I	160,795,024	177,404,289
	Shrinkage	443,079	1,038,527
	Transfers & Diversions to Nonpool	1,006,195	119,721
	Total Class I Utilization	169,702,312	186,290,066
	Average Butterfat Test	0.22%	0.21%
	Daily Average Utilization	6,060,797	6,423,795
Class	II Utilization		
	Nonfluid Used To Produce	4,555,913	5,581,635
	Shrinkage	0	0
	Transfers & Diversions to Nonpool/Commercial Foods	20,600,630	16,121,146
	Used To Produce/Other Uses	11,685,939	12,017,390
	Total Class II Utilization	36,842,482	33,720,171
	Average Butterfat Test	0.94%	1.01%
Class	III Utilization		
	Shrinkage	0	0
	Transfers & Diversions to Nonpool/Used to Produce	392,288	6,794,404
	Use to Produce/Other Uses	136,138	132,354
	Total Class III Utilization	528,426	6,926,758
	Average Butterfat Test	0.37%	0.38%
Class I	IV Utilization	0.774.400	
	Inventory	9,771,122	3,964,861
	Nonfluid Used To Fortify	202,070	235,705
	Shrinkage	2,746,595	3,372,809
	Transfers & Diversions to Nonpool	1,095,144	1,007,428
	Used To Produce/Other Uses	734,668	1,226,207
	Total Class IV Utilization Average Butterfat Test	<b>14,549,599</b> 0.55%	<b>9,807,010</b> 0.74%

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in February 2021 is \$19.54 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.67 per hundredweight plus 3.5 times the uniform butterfat price of \$1.5384 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February, Class I use accounted for 83.41% of all producer skim milk (priced to handlers at \$10.37 per hundredweight, plus the Class I differential) and 49.02% of producer

Low fat Milk (incl. 1%)

Reduced Fat Milk (incl. 2%)

Flavored Drinks and Milk

Cultured Fluid Milk (incl. Buttermilk)

Total Disposition by Pool Plants

**Total Disposition by Nonpool Plants** 

**Total Disposition in Marketing Area** 

Whole Milk

Fat Free Milk

**Product Description** 

butterfat (priced to handlers at \$1.5804 per pound plus Class I differential). Class II use accounted for 14.63% of all producer skim milk (\$9.27 per hundredweight) and 47.54% of producer butterfat (\$1.4446 per pound). Class III use accounted for 0.26% of all producer skim milk (\$11.11 per cwt) and 0.21% of producer butterfat (\$1.4376 per pound). Class IV use accounted for 3.23% of all producer skim milk (\$8.45 per cwt) and 3.23% of producer butterfat (\$1.4376 per pound).

Receipts of producer milk during February 2021 totaled 196.1 million

**Total Disposition in Marketing Area** 

pounds, 19.1 million less than February 2020. Florida producers supplied 185.7 million pounds of milk in January 2021 or an estimated 83.46% of the producer milk pooled in Florida. In January 2019, they supplied 88.07% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for February 2021. In-area Class I route disposition was 221.8 million pounds in January 2020 18,145 thousand less than January 2019.

#### **Dairy Outlook, continued**

(continued from page 1) Based on recent price data, improving domestic demand, and higher expected exports, the 2021 price forecast for butter has been raised to \$1.615 per pound (+16.0 cents). Based on strength in international prices, the price forecast for NDM has been raised by 1.5 cents to \$1.140 per pound.

The dry whey price forecast has been raised by 2.0 cents to \$0.500 per pound. The 2021 price forecast for Cheddar cheese is \$1.695 per pound, unchanged from the previous report. With higher expected butter and NDM prices, the Class IV price forecast for 2021 has been increased by \$0.75 to \$14.45 per hundredweight (cwt). Since the price forecast has been raised for dry whey, the Class III price projection for 2021 has been raised by \$0.15 to \$16.75 per cwt. The all-milk price forecast for 2021 has been raised to \$17.75 per cwt, \$0.60 higher than last month's forecast

#### USDA Extends Free Meals to Children through Summer 2021 Due to Pandemic, continued

· Allow parents and guardians to pick-up meals for their children, including bulk pick-up to cover multiple days of feeding children.

USDA is issuing this guidance as early as possible to empower communities to establish as many meal sites as they can effectively manage this summer. To learn more about how the program works and the role of sponsors and meal sites, visit www.fns.usda.gov/sfsp/how-become-sponsor.

January 2021

Pounds

93,230,382

13,539,251

28,923,583

65,089,146

19,654,901

221,868,477

175,832,204

46,036,273

221,868,477

1,431,214

Percent

42.02%

6.10%

13.03%

29.34%

0.65%

8.86%

100.0%

79.25%

20.74%

100.0%

															ſ
Pool		<b>CLASS I</b> *			CLASS II			<b>CLASS III</b>			<b>CLASS IV</b>		J		
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	<u>@</u> 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2020</b>	\$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84		\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44		\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	l \$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36											

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Class I Utilization										8				h 20 m lon 21 ■ Ech 21		
Ö	88%		86%		84%		82%		80%		78%					
S IV	%	1.66%	2.21%	3.46%	10.60%	2.58%	1.62%	1.80%	4.59%	3.01%	2.31%	4.87%	4.75%	4.51%	1.76%	_
CLASS IV	1000 lbs.	3,733	4,754	8,006	22,935	5,175	3,088	3,457	9,039	5,873	4,939	10,440	10,265	10,036	3,449	
SS III	%	1.67%	3.22%	1.37%	1.61%	1.36%	0.25%	0.09%	0.28%	0.62%	0.15%	0.07%	1.34%	1.62%	0.26%	
CLASS III	1000 lbs.	3,764	6,927	3,175	3,474	2,738	477	179	548	1,201	330	160	2,896	3,598	501	
SS II	%	11.12%	13.07%	12.73%	10.18%	14.95%	13.87%	14.89%	13.59%	14.93%	13.15%	13.01%	13.07%	14.86%	15.85%	
II SSYID	1000 lbs.	25,045	28,139	29,486	22,035	30,021	26,394	28,668	26,792	29,128	28,106	27,892	28,285	33,072	31,088	
 SS I	%	85.55%	81.50%	82.44%	77.61%	81.11%	84.26%	83.22%	81.54%	81.44%	84.39%	82.05%	80.84%	79.01%	82.13%	** Estimated
CLASS I	1000 lbs.	192,608	175,449	190,993	167,927	162,889	160,348	160,232	160,747	158,860	180,370	175,969	174,890	175,808	161,090	ampa), Florida;
Number of	Farms	105	108	109	107	105	89	95	95	103	104	122	101	102	100**	lsborough County (7
Producer Milk	1000 lbs.	225,150	215,268	231,659	216,371	200,822	190,307	192,535	197,127	195,063	213,746	214,461	216,335	222,514	196,128	* Class I and uniform prices are at Hillsborough County (Tampa), Florida; ** Estimated
Pool	Period	Jan <b>2020</b>	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan <b>2021</b>	Feb	* Class I and L

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Page 5

# Florida Marketing Area - Federal Order 6

		Up	coming	Pool and	l Paymer	nt Dates						
	Pool &	MA Payme	ent Dates	s Payments for Producer Milk								
	Uniform Price	Due to:	Due From:	First Partial Payment Due**			Second Partial Payment Due**		Pay Due			
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member			
February	03/11/21	03/12/21	03/15/21	02/19/21	02/22/21	03/04/21	03/05/21	03/15/21	03/16/21			
March	04/11/21	04/12/21	04/13/21	03/19/21	03/22/21	04/05/21	04/05/21	04/13/21	04/14/21			
April	05/11/21	05/12/21	05/13/21	04/19/21	04/20/21	05/04/21	05/05/21	05/13/21	05/14/21			

\*\*The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec											
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits												

## WASDE Dairy Report 1/ WASDE - 610, March 9, 2021

The 2020 milk production estimate is adjusted to reflect recent data revisions. For 2021, the milk production forecast is lowered slightly from last month as a higher expected cow inventory is more than offset by slower growth in milk per cow. The 2021 fat basis import forecast is reduced on lower expected imports of butterfat; fat basis exports are raised as higher shipments of butterfat more than offset lower forecast cheese exports. On a skim solids basis, the import forecast is unchanged due to offsetting changes in imports of a number of dairy products while the export forecast is lowered, reflecting expectations of lower lactose shipments which are partly offset by higher exports of skim/nonfat milk powder.

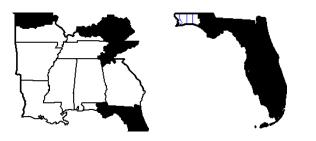
The annual cheese price forecast is unchanged from last month as weaker prices in the first part of 2021 are offset by improved demand later in the year. Butter, nonfat dry milk, and whey price forecasts are raised from last month with expected improvements in both domestic and export demand. These higher product prices are reflected in higher Class III and Class IV prices. The 2021 all milk price forecast is raised to \$17.75 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



**MILK MARKET ADMINISTRATOR** U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



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# **FLORIDA** Fluid Milk Report

Harold, H. Friedly, Jr. Market Administrator

www.fmmatlanta.com

# April 2021

#### **Dairy Outlook**

Excerpts from Livestock, Dairy, and Poultry Outlook, April 15 2021 USDA. Economic Research Service:

Based on information from the most recent Milk Production report, the U.S. milking herd is projected to average 9.460 million head in 2021, 15.000 higher than last month's forecast. The number of milk cows is forecast to remain steady at 9.460 million for each quarter of the year. Relatively low milk-feed ratios in the first part of the year signal limited opportunities for expansion of the milking herd in 2021; milk production usually responds to changes in input prices with a lag of several months. Milk per cow is projected to average 24,070 pounds per head year-round, 5 pounds more than the previous forecast. The 2021 projection for milk production has been increased to 227.7 billion pounds, 0.4 billion more than last month's estimate.

The dairy export forecast for 2021 on a milk-fat basis is 10.7 billion pounds, 0.3 billion pounds higher than last month's projection. On a skimsolids basis, the dairy export forecast has been raised to 49.8 billion pounds, 1.1 billion above the last month's forecast. Expectations for exports of dry skim milk products, whey products, and cheese are higher than last month's forecast, but expectations for lactose exports are lower.

The economy is expected to continue strengthening as more people receive COVID-19 vaccinations and pandemic-related restrictions are reduced. Government stimulus measures should of increase purchasing power American consumers. Foodservice purchases are expected to continue increasing. These factors are expected to contribute to year-over-year growth in domestic use of dairy products. However, higher dairy product prices, brought about by greater U.S. and foreign demand, are expected to limit growth in domestic use, especially on a skim-solids basis. On a milk-fat basis, the forecast for 2021 domestic use is 222.5 billion pounds, unchanged from last month's forecast. (continued on Page 4)

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#### **Uniform Price**

The uniform price in Hillsborough County, Florida was \$20.11 per hundredweight for milk at 3.5 percent butterfat for the month of March 2021. This is an increase of \$0.57 per hundredweight compared with the previous month and a decrease of \$1.53 per hundredweight from March 2020.

Class I utilization was 84.38 percent in March. This represents a 2.25 percent increase compared to last month and is 1.94 percent higher than March of last year.

#### **Dairy Donation Program**

The U.S. Department of Agriculture (USDA) will soon implement the Dairy Donation Program (DDP) as established in the Consolidated Appropriations Act of 2021. The program will facilitate the timely donation of dairy products to nonprofit organizations who distribute food to persons in need and prevent and minimize food waste. Because the statute allows retroactive reimbursements of donations made before donation and distribution plans are approved, USDA is providing advance notice of the minimum provisions to be included in the program to encourage the dairy industry to process and donate surplus milk supplies as it moves through the spring surplus milk production season.

Although the DDP regulations have not yet been published, the following are the minimum key program requirements included in the statute: 1) a donation and distribution plan must be submitted and approved by USDA; 2) the reimbursement will be at least equivalent to the minimum classified value of milk used to make the donated product on the date of manufacturing; 3) records related to donating and receiving products must be maintained and available for review and/or audit; 4) eligibility is open to dairy farmer cooperatives and processors who "account to" a Federal milk marketing order (FMMO) and donate dairy products to any private or public nonprofit food distribution entity.



F.O. 6 - FLOR	IDA: CALCUL	ATION OF UNI		S -March 20	21
Calculation of Uniform Butterfat F	Price:				
Class I Butterfat Class I Differential at Location		Utilization 52.04%	Pounds 3,891,200	<b>Price/lb.</b> \$1.4135	<u>Value</u> \$ 5,500,211.21 217,426.47
Class II Butterfat Class III Butterfat Class IV Butterfat		45.41% 0.41% 2.14%	3,395,042 30,847 160,071	\$1.7246 \$1.7176 \$1.7176	5,855,089.43 52,982.81 274,937.94
Total Butterfat	=	100.00%	7,477,160	• -	\$ 11,900,647.86
	rfat Price ner Ih	. (Hillsborough Co		\$1.5916	<b>7</b>
	-	. (Initiabolough Co	Sunty, Fiorida).	ψ1.5510	
Calculation of Uniform Skim Milk		<b>_</b> .		•	
Producer Milk	Utilization	Pounds		<u>per unit</u>	Value
Class I Skim Milk Class I Butterfat	85.60%	169,713,377	\$10.62 /		\$ 18,023,560.64
Class I Differential at Location	52.04%	3,891,200 173,604,577	\$1.4135	ID.	5,500,211.21 9,699,700.71
Total Class I Milk	84.38%	173,604,577			\$ 33,223,472.56
Class II Skim Milk	13.21%	26,179,465	\$9.36		\$ 2,450,397.94
Class II Butterfat	45.41%	3,395,042	\$1.7246	/lb.	5,855,089.43
Total Class II Milk	14.38%	29,574,507			\$ 8,305,487.37
Class III Skim Milk	0.39%	765,624	\$10.51	/cwt.	\$ 80,467.09
Class III Butterfat	0.41%	30,847	\$1.7176	/lb.	52,982.81
Total Class III Milk	0.39%	796,471			\$ 133,449.90
Class IV Skim Milk	0.80%	1,591,977	\$8.46	/cwt	\$ 134,681.25
Class IV Butterfat	2.14%	160,071	\$1.7176		274,937.94
Total Class IV Milk	0.85%	1,752,048	φι	10.	\$ 409,619.19
	=				
Producer Milk	100.00%	205,727,603			\$ 42,072,029.02
Adjustments Overage and Other Source Inventory Adjustments Producer butterfat at uniform I Location Adjustments to Produ 1/2 Unobligated Balance in P.	ucers				\$448.29 \$37,576.35 (\$11,900,647.86) (\$347,051.93) \$93,798.27
Adjusted Pool Value Reserve for Producer Settlem	ent Fund		\$ 15.11026 \$ 0.04026		<b>\$29,956,152.14</b> \$79,810.37
Uniform Skim Milk Price per cwt.	(Hillsborough C	County, Florida):	\$15.07		
Uniform Price per cwt. (Hillsborou	igh County, Flo	orida)	\$20.11*		
* At 2 EV/ hutterfet test: for information n	urpaga				

\* At 3.5% butterfat test; for information purposes.

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	March	April	February	March	March
Appalachian (Charlotte)	\$ 18.60	\$ 18.91	\$ 17.56	\$ 17.94	68.10%
Arizona (Phoenix)	\$ 17.55	\$ 17.86	\$ 14.69	\$ 15.55	31.67%
California (Woodland)	\$ 17.30	\$ 17.61	\$ 13.99	\$ 14.85	21.10%
Central (Kansas City)	\$ 17.20	\$ 17.51	\$ 14.37	\$ 15.15	40.60%
Florida (Tampa)	\$ 20.60	\$ 20.91	\$ 19.54	\$ 20.11	84.38%
Videast (Cleveland)	\$ 17.20	\$ 17.51	\$ 14.91	\$ 15.68	39.20%
Northeast (Boston)	\$ 18.45	\$ 18.76	\$ 15.80	\$ 16.50	30.40%
Pacific Northwest (Seattle)	\$ 17.10	\$ 17.41	\$ 14.43	\$ 15.15	22.19%
Southeast (Atlanta)	\$ 19.00	\$ 19.31	\$ 17.72	\$ 17.92	61.79%
Southwest (Dallas)	\$ 18.20	\$ 18.51	\$ 14.64	\$ 15.68	35.47%
Jpper Midwest (Chicago)	\$ 17.00	\$ 17.31	\$ 14.85	\$ 15.64	22.70%

# FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	March 2021	March 2020
Producer Milk		
Class I	173,604,577	190,992,513
Class II	29,574,507	29,486,081
Class III	796,471	3,174,858
Class IV	1,752,048	8,005,698
Total Producer Milk	205,727,603	231,659,150
Average Butterfat Test	0.36%	0.37%
Percent of Producer Milk in Class I	84.38%	82.44%
Daily Average Receipts	6,636,374	7,472,876
Other Source Milk		
Class I	1,016,826	2,721,963
Class II	5,075,083	4,511,162
Class III	0	0
Class IV	1,076,348	1,995,470
Total Other Source Milk	7,168,257	9,228,595
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	261	1,055
Total Overage	261	1,055
Opening Inventory		
Class I	7,458,014	7,727,529
Class II	1,734,422	371,984
Class III	94,776	26,758
Class IV	7,941,924	3,566,119
Total Opening Inventory	17,229,136	11,692,390
Total Receipts Utilization:	230,125,257	252,581,190
Class I Utilization		
Inventory of Packaged FMP	7,265,663	7,973,353
Route Disposition Class I	173,394,260	192,509,597
Shrinkage	678,964	361,837
Transfers & Diversions to Nonpool	740,530	597,218
Total Class I Utilization	182,079,417	201,442,005
Average Butterfat Test	0.22%	0.23%
Daily Average Utilization	5,873,530	6,498,129
Class II Utilization		
Nonfluid Used To Produce	5,075,083	4,511,162
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	18,334,192	17,621,659
Used To Produce/Other Uses	12,974,737	12,236,406
Total Class II Utilization	36,384,012	34,369,227
Average Butterfat Test	0.95%	0.99%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	714,947	3,059,587
Use to Produce/Other Uses	176,300	142,029
Total Class III Utilization	891,247	3,201,616
Average Butterfat Test	0.37%	0.37%
Class IV Utilization		
Inventory	5,918,011	8,468,264
Nonfluid Used To Fortify	251,369	202,939
Shrinkage	3,099,057	2,838,352
Transfers & Diversions to Nonpool	799,222	1,079,205
Used To Produce/Other Uses	702,922	979,582
Total Class IV Utilization	10,770,581	13,568,342
Average Butterfat Test	0.52%	0.66%
Total Utilization	230,125,257	252,581,190

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in March 2021 is \$20.11 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.07 per hundredweight plus 3.5 times the uniform butterfat price of \$1.5916 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use accounted for 85.60% of all producer skim milk (priced to handlers at \$10.62 per

hundredweight, plus the Class I differential) and 52.04% of producer butterfat (priced to handlers at \$1.4135 per pound plus Class I differential). Class Ш use accounted for 13.21% of all producer skim milk (\$9.36 per hundredweight) and 45.41% of producer butterfat (\$1.7246 per pound). Class III use accounted for 0.39% of all producer skim milk (\$10.51 per cwt) and 0.41% of producer butterfat (\$1.7176 per pound). Class IV use accounted for 0.80% of all producer skim milk (\$8.46 per cwt) and 2.14% of producer butterfat (\$1.7176 per pound).

Packaged Class I Route Sales	in Marketing	Area
Product Description	Pounds	Percent
February 2021		
Whole Milk	82,178,019	39.94%
Fat Free Milk	12,259,106	5.96%
Low fat Milk (incl. 1%)	22,281,558	10.83%
Reduced Fat Milk (incl. 2%)	65,473,578	31.82%
Cultured Fluid Milk (incl. Buttermilk)	1,403,808	0.68%
Flavored Drinks and Milk	22,168,655	10.77%
Total Disposition in Marketing Area	205,764,724	100.0%
Total Disposition by Pool Plants	160,795,024	78.14%
Total Disposition by Nonpool Plants	44,969,700	21.86%
Total Disposition in Marketing Area	205,764,724	100.0%
d).		

#### Packaged Class I Route Sales in Marketing Area

Receipts of producer milk during March 2021 totaled 205.7 million pounds, 25.6 million less than March 2020. Florida producers supplied 175 million pounds of milk in February 2021 or an estimated 89.23% of the producer milk pooled in Florida. In February 2020, they supplied 90.21% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for March 2021. In-area Class I route disposition was 206 million pounds in February 2021, 28,392 pounds less than February 2020.

## Dairy Outlook, continued from page 1

On a skim-solids basis, the domestic use forecast is 182.5 billion pounds, 1.0 billion pounds lower than last month's forecast. The forecast for 2021 ending stocks on a milk-fat basis has been lowered to 15.1 billion pounds, 0.4 billion pounds lower than last month's estimate, as higher net exports more than offset higher expected milk production. On a skim-solids basis, the forecast for 2021 ending stocks is 10.6 billion pounds, 0.1 billion higher than last month's forecast.

Due to recent upward trends in dairy prices and expectations for greater domestic and foreign demand for dairy products, dairy price forecasts for 2021 have been raised. The price forecasts for Cheddar cheese, dry whey, butter, and NDM are \$1.710 (+1.5 cents), \$0.525 (+2.5 cents), \$1.730 (+11.5 cents), and \$1.160 (+2.0 cents) per pound, respectively.

With higher dairy product price forecasts for 2021, Class III and IV milk price forecasts have been raised to \$17.10 and \$15.15 per cwt, respectively. The all-milk price forecast for 2021 is \$18.40 per cwt, \$0.65 higher than last month's forecast.

	r			1											
Pool		CLASS I*			CLASS II			CLASS III			CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2020</b>	\$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLA	SS I	CLA	SS II	CLAS	SS III	CLAS	SIV	Class I Utilizatio	on
Period	1000 lbs.	Farms	1000 lbs.	%	88%							
Jan <b>2020</b>	225,150	105	192,608	85.55%	25,045	11.12%	3,764	1.67%	3,733	1.66%		
Feb	215,268	108	175,449	81.50%	28,139	13.07%	6,927	3.22%	4,754	2.21%	86%	
Mar	231,659	109	190,993	82.44%	29,486	12.73%	3,175	1.37%	8,006	3.46%	0070	
Apr	216,371	107	167,927	77.61%	22,035	10.18%	3,474	1.61%	22,935	10.60%	84%	
May	200,822	105	162,889	81.11%	30,021	14.95%	2,738	1.36%	5,175	2.58%	04 %	
Jun	190,307	89	160,348	84.26%	26,394	13.87%	477	0.25%	3,088	1.62%	000/	
Jul	192,535	95	160,232	83.22%	28,668	14.89%	179	0.09%	3,457	1.80%	82%	
Aug	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%		
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%	80%	
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%		
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	78% ——	
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%		
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%	76%	
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%	□Jan-21 □Feb-21 ■Ma	r-21
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%		

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

Florida Marketing Area - Federal Order 6

		Up	coming	Pool and	l Paymer	nt Dates					
	Pool &	MA Payme	ent Dates	Payments for Producer Milk							
	Uniform Price	Due to:	Due From:	First Partial Payment Due**			I Partial nt Due**	Final I	Pay Due		
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member		
March	04/11/21	04/12/21	04/13/21	03/19/21	03/22/21	04/05/21	04/05/21	04/13/21	04/14/21		
April	05/11/21	05/12/21	05/13/21	04/19/21	04/20/21	05/04/21	05/05/21	05/13/21	05/14/21		
May	06/11/21	06/14/21	06/15/21	05/19/21	05/20/21	06/04/21	06/07/21	06/15/21	06/14/21		

\*\*The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec											
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits												

# WASDE Dairy Report 1/ WASDE - 611, April 9, 2021

Dairy production for 2021 is raised from last month, primarily on increased cow numbers. The 2021 fat basis import forecast is reduced while fat basis exports are raised on higher shipments of cheese. On a skim-solids basis, the import forecast is reduced on lower imports of milk proteins and several other dairy products while the export forecast is raised on strong gains in shipments of skim milk powders and whey. However, lactose shipments remain relatively weak.

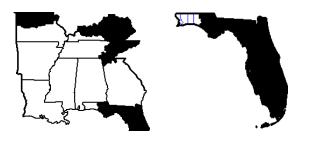
Product price forecasts are raised on improving demand, both domestically and in international markets. Prices of cheese, butter, nonfat dry milk, and whey are raised, boosting both Class III and Class IV prices. The 2021 all milk price forecast is raised to \$18.40 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/">www.usda.gov/oce/commodity/wasde/</a>.



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

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# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. *Market Administrator* 

www.fmmatlanta.com

## May 2021

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, May 18, 2021 USDA, Economic Research Service:

Based on information from the U.S. milking herd is projected to average 9.465 million head in 2022, 5,000 less than the 2021 projection. Some contraction is expected due to relatively high feed prices and weaker milk prices. Milk per cow is projected to average 24,335 per head, a year-overyear increase of 1.1 percent. The milk production forecast for 2022 is 230.3 billion pounds, 1.1 percent higher than the 2021 projection.

Dairy exports on a milk-fat basis are projected to total 10.3 billion pounds in 2022, 0.5 billion lower than the forecast for 2021. On a skim-solids basis, exports are projected to total 50.0 billion pounds, 0.5 billion higher than the 2021 projection. With U.S. butter prices expected to become less competitive, exports of butterfat products are expected to decline year over year. With strong foreign demand and weaker domestic prices, exports of cheese, dry skim milk products, and whey products are anticipated to increase year over year.

Dairy imports on a milk-fat basis are projected to total 5.9 billion pounds in 2022, 0.3 billion lower than 2021. On a skim-solids basis, 2022 imports are projected to total 5.4 billion pounds, 0.1 billion lower than 2021. Imports of cheese and butterfat products are expected to be lower than 2021. The lower import numbers in 2022 reflect, in part, effects of retaliatory tariffs on some dairy products from the European Union and the United Kingdom since we assume current Government policies remain in place.

Domestic use is expected to increase modestly in 2022. The domestic use forecast on a milk-fat basis is 224.8 billion pounds, an increase of 2.0 billion (0.9 percent) higher than 2021. On a skimsolids basis, the projection is 184.7 billion pounds, 1.5 billion (0.8 percent) higher.

Dairy Outlook month's forecast. (continued on Page 4)

#### National Dairy Promotion and Research Board

The U.S. Department of Agriculture (USDA) Agricultural Marketing Service (AMS) is seeking nominees for 12 dairy producer seats on the National Dairy Promotion and Research Board. Nominations are due May 31, 2021. Appointed members will serve three-year terms beginning Nov. 1, 2021, and ending Oct. 31, 2024.

USDA is seeking nominees for: one seat for Region 1 (Alaska, Oregon and Washington); two seats for Region 2 (California and Hawaii); one seat for Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); one seat for Region 5 (Minnesota, North Dakota and South Dakota); two seats for Region 6 (Wisconsin); one seat for Region 7 (Illinois, Iowa, Missouri and Nebraska); one seat for Region 8 (Idaho); one seat for Region 9 (Indiana, Michigan, Ohio and West Virginia); one seat for Region 11 (Delaware, Maryland, New Jersey and Pennsylvania); and one seat for Region 12 (Connecticut. Maine. Massachusetts. New Hampshire, New York, Rhode Island and Vermont).

Nominees must be dairy producers in the region for which they are nominated. Nomination forms are available on the AMS National Dairy Promotion and Research Board webpage (<u>https://www.ams.usda.gov/rules-regulations/research-promotion/dairy</u>). Please contact Jill Hoover at (202) 720-1069 or jill.hoover@usda.gov for more information.

The board is industry-funded and supports the research, marketing and promotion of dairy products.

AMS policy is that the diversity of the board should reflect the diversity of its industries in terms of the experience of members, methods of production and distribution, marketing strategies, and other distinguishing factors that will bring different perspectives and ideas to the table.



Volume 22—No. 5

F.O. 6 - FLORI				• • • • • • • • • •	
Calculation of Uniform Butterfat Price	ce:				
		<b>Utilization</b>	Pounds	Price/lb.	<u>Value</u>
Class I Butterfat		49.56%	3,770,106	\$1.6735	\$ 6,309,272.40
Class I Differential at Location					211,165.26
Class II Butterfat		46.68%	3,551,562	\$1.9566	6,948,986.21
Class III Butterfat		0.42%	31,821	\$1.9496	62,038.22
Class IV Butterfat	_	3.34%	254,262	\$1.9496	495,709.20
Total Butterfat	-	100.00%	7,607,751		\$ 14,027,171.29
Uniform Butterf	at Price per Ik	o. (Hillsborough Co	ounty, Florida):	\$1.8438	]
Calculation of Uniform Skim Milk Pr	ice:		-		_
Producer Milk	Utilization	Pounds	Price p	er unit	Value
Class I Skim Milk	82.13%	167,022,091	\$10.00 /		\$ 16,702,209.10
Class I Butterfat	49.56%	3,770,106	\$1.6735 /	lb.	6,309,272.40
Class I Differential at Location		170,792,197			9,544,555.35
Total Class I Milk	80.97%	170,792,197			\$ 32,556,036.85
Class II Skim Milk	14.95%	30,401,772	\$9.03 /	cwt.	\$ 2,745,280.02
Class II Butterfat	46.68%	3,551,562	\$1.9566 /		6,948,986.21
Total Class II Milk	16.09%	33,953,334	¢		\$ 9,694,266.23
Class III Skim Milk	0.43%	864,476	\$11.24 /	cwt.	\$ 97,167.11
Class III Butterfat	0.42%	31,821	\$1.9496 /		62,038.22
Total Class III Milk	0.42%	896,297	<i>•••••••</i>		\$ 159,205.33
Class IV Skim Milk	2.49%	5,070,263	\$8.91 /	owt	\$ 451,760.44
Class IV Skill Milk	3.34%	254,262	\$1.9496 /		495,709.20
Total Class IV Milk	3.34% <b>2.52%</b>	<b>5,324,525</b>	φ1.9490 /	ID.	<b>\$ 947,469.64</b>
Total Class IV Milk	_				
Producer Milk	100.00%	210,966,353			\$ 43,356,978.05
Adjustments					•
Overage and Other Source					\$537.56
Inventory Adjustments					\$8,937.33
Producer butterfat at uniform but					(\$14,027,171.29)
Location Adjustments to Produce					(\$338,924.86)
1/2 Unobligated Balance in P.S.I	F.				\$86,804.33
Adjusted Pool Value			\$ 14.30338		\$29,087,161.12
Reserve for Producer Settlemen	t Fund		\$ 0.04338		\$88,224.47
Uniform Skim Milk Price per cwt. (H	illsborough C	ounty, Florida):	\$14.26		
Uniform Skim Milk Price per cwt. (H Uniform Price per cwt. (Hillsboroug	•		\$14.26 \$20.21*		

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - April 2021

\* At 3.5% butterfat test; for information purposes.

## **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	April	Мау	March	April	April
Appalachian (Charlotte)	\$ 18.91	\$ 20.50	\$ 17.94	\$ 18.43	69.21%
Arizona (Phoenix)	\$ 17.86	\$ 19.45	\$ 15.55	\$ 16.43	32.34%
California (Woodland)	\$ 17.61	\$ 19.20	\$ 14.85	\$ 15.91	21.30%
Central (Kansas City)	\$ 17.51	\$ 19.10	\$ 15.15	\$ 15.88	41.09%
Florida (Tampa)	\$ 20.91	\$ 22.50	\$ 20.11	\$ 20.21	80.97%
Mideast (Cleveland)	\$ 17.51	\$ 19.10	\$ 15.68	\$ 16.33	40.00%
Northeast (Boston)	\$ 18.76	\$ 20.35	\$ 16.50	\$ 18.75	30.10%
Pacific Northwest (Seattle)	\$ 17.41	\$ 19.00	\$ 15.15	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 19.31	\$ 20.90	\$ 17.92	\$ 18.46	63.14%
Southwest (Dallas)	\$ 18.51	\$ 20.10	\$ 15.68	\$ 16.48	33.75%
Jpper Midwest (Chicago)	\$ 17.31	\$ 18.90	\$ 15.64	\$ 16.65	22.30%

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	April 2021	April 2020
Producer Milk		
Class I	170,792,197	167,927,023
Class II	33,953,334	22,035,033
Class III	896,297	3,473,782
Class IV	5,324,525	22,934,777
Total Producer Milk	210,966,353	216,370,615
Average Butterfat Test Percent of Producer Milk in Class I	0.36% 80.97%	0.37% 77.61%
Daily Average Receipts	7,032,212	7,212,354
Other Source Milk	1,002,212	7,212,004
Class I	1,013,390	2,708,849
Class II	4,920,832	5,458,360
Class III	0	0,100,000
Class IV	1,257,048	225,722
Total Other Source Milk	7,191,270	8,392,931
Overage		
Class I	0	0
Class II	5,953	0
Class III	0	0
Class IV	0	3,342
Total Overage	5,953	3,342
Opening Inventory		
Class I	7,265,663	7,973,353
Class II	656,444	80,139
Class III	0	0
Class IV	5,262,022	8,388,125
Total Opening Inventory	13,184,129	16,441,617
Total Receipts	231,347,705	241,208,505
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	8,165,114	4,696,782
Route Disposition Class I	169,817,771	169,969,558
Shrinkage	381,399	890,996
Transfers & Diversions to Nonpool	706,966	3,051,889
Total Class I Utilization	179,071,250	178,609,225
Average Butterfat Test	0.22%	0.23%
Daily Average Utilization	5,969,042	5,953,641
Class II Utilization		
Nonfluid Used To Produce	4,920,832	5,458,360
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	23,291,727	11,490,606
Used To Produce/Other Uses	11,324,004	10,624,566
Total Class II Utilization	39,536,563	27,573,532
Average Butterfat Test Class III Utilization	0.90%	0.90%
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	740,078	
Use to Produce/Other Uses	156,219	3,318,406
Total Class III Utilization	896,297	<u> </u>
Average Butterfat Test	0.36%	0.58%
Class IV Utilization	0.0070	0.0070
Inventory	6,273,886	3,657,120
Nonfluid Used To Fortify	218,286	205,800
Shrinkage	2,567,089	2,626,548
Transfers & Diversions to Nonpool	2,102,586	22,669,521
Used To Produce/Other Uses	681,748	2,392,977
Total Class IV Utilization	11,843,595	31,551,966
Average Butterfat Test	0.51%	0.55%
Total Utilization	231,347,705	241,208,505
	201,041,700	241,200,000

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in April 2021 is \$20.21 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.26 per hundredweight plus 3.5 times the uniform butterfat price of \$1.8438 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 82.13% of all producer skim milk (priced to handlers at \$10.00 per

hundredweight, plus the Class I differential) and 49.56% of producer butterfat (priced to handlers at \$1.6735 per pound plus Class I differential). Class Ш use 14.95% accounted for of all producer skim milk (\$9.03 per hundredweight) and 46.68% of producer butterfat (\$1.9566 per pound). Class III use accounted for 0.43% of all producer skim milk (\$11.24 per cwt) and 0.42% of producer butterfat (\$1.9496 per pound). Class IV use accounted for 2.49% of all producer skim milk (\$8.91 per cwt) and 3.34% of producer butterfat (\$1.9496 per pound).

Packaged Class I Route Sales in Marketing Area										
Product Description	Pounds	Percent								
<u>March 2021</u>										
Whole Milk	90,800,826	40.86%								
Fat Free Milk	14,731,474	6.63%								
Low fat Milk (incl. 1%)	23,794,531	10.70%								
Reduced Fat Milk (incl. 2%)	69,261,350	31.17%								
Cultured Fluid Milk (incl. Buttermilk)	1,393,320	0.63%								
Flavored Drinks and Milk	22,239,285	10.01%								
Total Disposition in Marketing Area	222,220,786	100.0%								
Total Disposition by Pool Plants	173,394,260	78.03%								
Total Disposition by Nonpool Plants	48,826,526	21.97%								
Total Disposition in Marketing Area	222,220,786	100.0%								
ld).										

#### Packaged Class I Route Sales in Marketing Area

Receipts of producer milk during April 2021 totaled 211 million pounds, 5.4 million less than April 2020. Florida producers supplied 182 million pounds of milk in March 2021 or an estimated 88.74% of the producer milk pooled in Florida. In March 2020, they supplied 90.07% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for April 2021. In-area Class I route disposition was 222.2 million pounds in March 2021, 1,018,510 pounds more than March 2020.

## Dairy Outlook, continued from page 1

The ending stock forecast for 2022 on a milk-fat basis is 15.0 billion pounds, the same as the end of 2021. On a skim-solids basis, the ending stock forecast for 2022 is 10.4 billion pounds, a year-over-year decrease of 0.1 billion pounds. In 2022, the Cheddar cheese price is projected to fall to \$1.715 per pound, 2.5 cents lower than 2021, as a greater proportion of milk is expected to move into cheese production in 2022.

The price of dry whey is projected to fall to \$0.475 per pound (-10.0 cents) due to relatively large cheese production and competitive pressure from foreign exporters. Foreign price competition is expected to contribute to a decline in the NDM price to \$1.195 (-4.5 cents). The butter price is expected to rise to \$1.790 per pound (+8.0 cents) as demand increases and a smaller proportion of milk fat moves into butter production.

The Class III milk price forecast for 2022 is \$16.85 per cwt, \$0.85 lower than the projection for 2021. The Class IV milk price projection for 2022 is \$15.70 per cwt, a year-over-year decline of \$0.05. The all milk price forecast for 2022 is \$18.50 per cwt, \$0.45 lower than the projection for 2021.

Pool		CLASS I*			CLASS I			CLASS III			CLASS IV		UNIFORM*		
				l								-			
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2020</b>	\$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLA	ASS I	CLA	SS II	CLAS	SS III	CLAS	S IV	Class I Utilization	
Period	1000 lbs.	Farms	1000 lbs.	%	88%	_						
Jan <b>2020</b>	225,150	105	192,608	85.55%	25,045	11.12%	3,764	1.67%	3,733	1.66%		
Feb	215,268	108	175,449	81.50%	28,139	13.07%	6,927	3.22%	4,754	2.21%	86%	
Mar	231,659	109	190,993	82.44%	29,486	12.73%	3,175	1.37%	8,006	3.46%	0070	
Apr	216,371	107	167,927	77.61%	22,035	10.18%	3,474	1.61%	22,935	10.60%	84%	
May	200,822	105	162,889	81.11%	30,021	14.95%	2,738	1.36%	5,175	2.58%	04 /0	
Jun	190,307	89	160,348	84.26%	26,394	13.87%	477	0.25%	3,088	1.62%		
Jul	192,535	95	160,232	83.22%	28,668	14.89%	179	0.09%	3,457	1.80%	82%	
Aug	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%		
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%	80%	
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%		
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	78%	-
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%		
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%	76%	_
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%		~
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%	I⊒Feb-21 ■Mar-21 ■Apr-	21
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%		

Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates											
	Pool &	MA Payme	ent Dates	Payments for Producer Milk							
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final Pay Due			
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member		
March	04/11/21	04/12/21	04/13/21	03/19/21	03/22/21	04/05/21	04/05/21	04/13/21	04/14/21		
April	05/11/21	05/12/21	05/13/21	04/19/21	04/20/21	05/04/21	05/05/21	05/13/21	05/14/21		
May	06/11/21	06/14/21	06/15/21	05/19/21	05/20/21	06/04/21	06/07/21	06/15/21	06/16/21		

\*\*The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits         15%         15%         20%         20%         20%         10%         10%         10%         10%         10%         15%												

# WASDE Dairy Report 1/ WASDE - 612, May 12, 2021

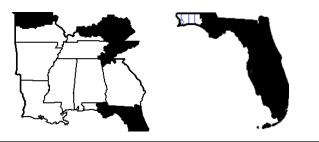
Milk production for 2022 is forecast higher than 2021 as continued gains in milk per cow more than offset a slight reduction in the dairy cow herd. Commercial exports on a fat basis are forecast lower as higher domestic butter prices reduce competitiveness in world markets. However, strong global demand and weaker domestic prices for cheese, nonfat dry milk (NDM), and whey are expected to support slightly higher exports on a skim-solids basis. Fat basis imports are forecast lower on lower expected imports of butterfat products and cheese, while skim-solids basis imports are expected to decline mainly on lower cheese imports. Butter prices are forecast higher, but cheese process are forecast lower as an increased proportion of milk is expected to move into cheese production. NDM and whey prices are lowered reflecting competition in international markets. The Class III price is lowered on weaker cheese and whey prices. The Class IV price is lowered as lower NDM more than offsets higher butter prices. The 2022 all milk price is forecast at \$18.50 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <u>www.usda.gov/oce/commodity/wasde/</u>.



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

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# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. *Market Administrator* 

www.fmmatlanta.com

# June 2021

#### **Dairy Outlook**

*Excerpts from Livestock, Dairy, and Poultry Outlook, June 16, 2021, USDA, Economic Research Service:* 

The number of cows is forecast to average 9.495 million head in 2022, 30,000 higher than last month's forecast. Year over year, the annual forecast for milk cow numbers is the same as for 2021. Milk production usually responds to changes in input costs with a lag of several months. Due to relatively high input costs and weaker expected milk prices in mid-2021, milk cow numbers in 2022 are expected to decline from the second half of 2021. The forecast for milk per cow is 24,335 pounds, unchanged from last month's forecast. The forecast for 2022 milk production has been raised to 231.1 billion pounds, 0.8 billion higher than last month's forecast.

On a milk-fat basis, the export forecast for 2022 is 10.3 billion pounds, unchanged from last month's forecast. Due to strong anticipated international demand for U.S. lactose and whey products, exports are projected to total 50.7 billion pounds on a skim-solids basis, 0.7 billion higher than the forecast of the previous month.

In 2022, dairy imports on a milk-fat basis and skim-solids basis are projected to total 5.9 billion pounds and 5.4 billion pounds, respectively, both unchanged from last month's forecast. Retaliatory tariffs on some dairy imports from the European Union and the United Kingdom are assumed to remain in place.

With a stronger expected economy, domestic use forecasts for 2022 have been raised. In 2022, the domestic use forecast on a milk-fat basis is 225.7 billion pounds, an increase of 0.9 billion from the previous forecast. On a skim-solids basis, the projection is 185.1 billion pounds, 0.4 billion higher than last month. On a milk-fat basis, the endingstock forecast for 2022 is 15.1 billion pounds, 0.1 billion higher than last month's forecast. The ending -stock projection on a skim-solids basis is 10.3 billion pounds, 0.1 billion lower than last month's forecast.

## Additional Pandemic Assistance Announced

On June 15, 2021, Agriculture Secretary Tom Vilsack announced additional aid to agricultural producers and businesses as part of the USDA Pandemic Assistance for Producers initiative. Earlier this year, Secretary Vilsack announced plans to use available pandemic assistance funds to address a number of gaps and disparities in previous rounds of aid. As part of the Pandemic Assistance initiative announced in March. USDA pledged to continue Coronavirus Food Assistance Pro-gram (CFAP) payments and to provide aid to producers businesses and left behind. Implementation of the assistance announced on June 15th will continue within 60 days to include support to timber harvesters, biofuels, dairy farmers and processors, livestock farmers and contract growers of poultry, assistance for organic cost share, and grants for PPE.

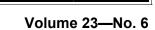
The following programming is planned for implementation within 60 days, which will continue to be focused on filling gaps in previous rounds of assistance and helping beginning, socially disadvantaged and small and medium sized producers that need support most, including support for dairy farmers and processors:

- \$400 million: The new Dairy Donation Program to address food insecurity and mitigate food waste and loss

- Additional pandemic payments targeted to dairy farmers that have demonstrated losses that have not been covered by previous pandemic assistance

- Approximately \$580 million: Supplemental Dairy Margin Coverage for small and medium farms

As USDA looks to long-term solutions to build back a better food system, the Department is committed to delivering financial assistance to farmers, ranchers, and agricultural producers and businesses who have been impacted by COVID-19 market disruptions.





		JLATION OF UN		10 may 202	
Calculation of Uniform Butterfat P	rice:	<u>Utilization</u>	Pounds	Price/lb.	Value
Class I Butterfat Class I Differential at Location		49.58%	3,665,101	\$1.9755	\$ 7,240,407.03 205,149.47
Class II Butterfat		45.86%	3,390,853	\$1.9921	6,754,918.27
Class III Butterfat		0.22%	16,285	\$1.9851	32,327.35
Class IV Butterfat	=	4.34%	320,909	\$1.9851	637,036.45
Total Butterfat		100.00%	7,393,148		\$ 14,869,838.57
Uniform Butte	rfat Price per I	b. (Hillsborough Co	ounty, Florida):	\$2.0113	
Calculation of Uniform Skim Milk I					
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		per unit	Value
Class I Skim Milk	80.20%	159,236,579	\$10.56		\$ 16,815,382.74
Class I Butterfat	49.58%	3,665,101	\$1.9755	/lb.	7,240,407.03
Class I Differential at Location	70 4 00 /	162,901,680			9,108,263.17
Total Class I Milk	79.10%	162,901,680			\$ 33,164,052.94
Class II Skim Milk	14.70%	29,190,246	\$9.58	/cwt.	\$ 2,796,425.57
Class II Butterfat	45.86%	3,390,853	\$1.9921	/lb.	6,754,918.27
Total Class II Milk	15.82%	32,581,099			\$ 9,551,343.84
Class III Skim Milk	0.22%	443,339	\$12.45	/cwt.	\$ 55,195.71
Class III Butterfat	0.22%	16,285	\$1.9851	/lb.	32,327.35
Total Class III Milk	0.22%	459,624			\$ 87,523.06
Class IV Skim Milk	4.88%	9,695,841	\$9.55	/cwt.	\$ 925,952.81
Class IV Butterfat	4.34%	320,909	\$1.9851		637,036.45
Total Class IV Milk	4.86%	10,016,750			\$ 1,562,989.26
Producer Milk	100.00%	205,959,153			\$ 44,365,909.10
Adjustments Overage and Other Source Inventory Adjustments Producer butterfat at uniform b Location Adjustments to Produ 1/2 Unobligated Balance in P.S	icers				\$0.00 \$0.00 (\$14,869,838.57) (\$229,507.00) \$88,146.54
Adjusted Pool Value Reserve for Producer Settleme	ent Fund		\$ 14.78335 \$ 0.04335		<b>\$29,354,710.07</b> \$86,080.92
Uniform Skim Milk Price per cwt. (	Hillsborough C	County, Florida):	\$14.74		
Uniform Price per cwt. (Hillsborou	gh County, Flo	rida)	\$21.26*		

### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - May 2021

\* At 3.5% butterfat test; for information purposes.

### **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	Мау	June	April	Мау	Мау
Appalachian (Charlotte)	\$ 20.50	\$ 21.69	\$ 18.43	\$ 19.35	69.21%
Arizona (Phoenix)	\$ 19.45	\$ 20.64	\$ 16.43	\$ 17.25	30.24%
California (Woodland)	\$ 19.20	\$ 20.39	\$ 15.91	\$ 16.73	19.10%
Central (Kansas City)	\$ 19.10	\$ 20.29	\$ 15.88	\$ 16.78	41.09%
Florida (Tampa)	\$ 22.50	\$ 23.69	\$ 20.21	\$ 21.26	80.97%
Videast (Cleveland)	\$ 19.10	\$ 20.29	\$ 16.33	\$ 17.43	40.00%
Northeast (Boston)	\$ 20.35	\$ 21.54	\$ 18.75	\$ 18.34	28.90%
Pacific Northwest (Seattle)	\$ 19.00	\$ 20.19	\$ 16.28	\$ 17.26	21.09%
Southeast (Atlanta)	\$ 20.90	\$ 22.09	\$ 18.46	\$ 19.52	63.14%
Southwest (Dallas)	\$ 20.10	\$ 21.29	\$ 16.48	\$ 17.32	31.61%
Upper Midwest (Chicago)	\$ 18.90	\$ 20.09	\$ 16.65	\$ 17.52	21.60%

#### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	May 2021	May 2020
Producer Milk	400.004.000	405 400 707
Class I Class II	162,901,680	165,420,797
Class III	32,581,099	30,118,338
Class IV	459,624	2,737,932
Total Producer Milk	<u>10,016,750</u> <b>205,959,153</b>	<u>5,374,638</u> <b>203,651,705</b>
Average Butterfat Test	0.36%	0.37%
Percent of Producer Milk in Class I	79.10%	81.11%
Daily Average Receipts	6,643,844	8,569,410
Other Source Milk	0,010,011	0,000,110
Class I	940,486	4,197,144
Class II	5,412,512	4,842,129
Class III	0	0
Class IV	253,581	2,587,548
Total Other Source Milk	6,606,579	11,626,821
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	0
Total Overage	0	0
Opening Inventory		
Class I	8,098,235	5,844,640
Class II	0	105,701
Class III	0	0
Class IV	6,238,635	4,391,129
Total Opening Inventory	14,336,870	10,341,470
Total Receipts	226,902,602	225,619,996
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	8,042,338	6,861,581
Route Disposition Class I	160,049,626	167,691,371
Shrinkage	2,980,846	330,771
Transfers & Diversions to Nonpool	867,591	578,858
Total Class I Utilization	171,940,401	175,462,581
Average Butterfat Test	0.22%	0.23%
Daily Average Utilization	5,546,465	5,660,083
Class II Utilization	5 440 540	4 000 400
Nonfluid Used To Produce	5,412,512	4,839,198
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	20,428,161	18,285,342
Total Class II Utilization	12,152,938	11,941,628
Average Butterfat Test	<b>37,993,611</b> 0.89%	<b>35,066,168</b> 0.96%
Class III Utilization	0.0378	0.90 %
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	459,624	2,569,028
Use to Produce/Other Uses	0	168,904
Total Class III Utilization	459,624	2,737,932
Average Butterfat Test	0.35%	0.37%
Class IV Utilization		
Inventory	7,570,258	8,101,789
Nonfluid Used To Fortify	223,456	227,802
Shrinkage	2,910,303	2,365,915
Transfers & Diversions to Nonpool	5,052,361	599,251
Used To Produce/Other Uses	752,588	1,058,558
	16,508,966	12,353,315
Total Class IV Utilization	10,000,000	12,000,010
l otal Class IV Utilization Average Butterfat Test	0.42%	0.45%

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in May 2021 is \$21.26 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.74 per hundredweight plus 3.5 times the uniform butterfat price of \$2.0113 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 80.20% of all producer skim milk (priced to handlers at \$10.56 per

hundredweight, plus the Class I differential) and 49.58% of producer butterfat (priced to handlers at \$1.9755 per pound plus Class I differential). Class Ш use 14.70% accounted for of all producer skim milk (\$9.58 per hundredweight) and 45.86% of producer butterfat (\$1.9921 per pound). Class III use accounted for 0.22% of all producer skim milk (\$12.45 per cwt) and 0.22% of producer butterfat (\$1.9851 per pound). Class IV use accounted for 4.88% of all producer skim milk (\$9.55 per cwt) and 4.34% of producer butterfat (\$1.9851 per pound).

Packaged Class I Route Sales III Marketing Area										
Product Description	Pounds	Percent								
<u>April 2021</u>										
Whole Milk	83,519,562	39.65%								
Fat Free Milk	13,104,310	6.22%								
Low fat Milk (incl. 1%)	26,181,264	12.43%								
Reduced Fat Milk (incl. 2%)	66,431,229	31.54%								
Cultured Fluid Milk (incl. Buttermilk)	1,456,438	0.70%								
Flavored Drinks and Milk	19,926,642	9.46%								
Total Disposition in Marketing Area	210,619,445	100.0%								
Total Disposition by Pool Plants	169,817,771	80.63%								
Total Disposition by Nonpool Plants	40,801,674	19.37%								
Total Disposition in Marketing Area	210,619,445	100.0%								
nd).										

#### Packaged Class I Route Sales in Marketing Area

Receipts of producer milk during May 2021 totaled 205 million pounds, 5.1 million more than May 2020. Florida producers supplied 188 million pounds of milk in April 2021 or an estimated 89.06% of the producer milk pooled in Florida. In April 2020, they supplied 92.27% of producer milk pooled on the Florida market. There were 8 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for May 2021. In-area Class I route disposition was 210.6 million pounds in April 2021, 11 million pounds less than April 2020.

# Dairy Outlook, continued from page 1

In 2022, the Cheddar cheese price is projected to be \$1.715 per pound, unchanged from last month's forecast. Price forecasts for butter, NDM, and dry whey have been raised to \$1.795 (+0.5 cents), \$1.220 (+2.5 cents), and \$0.510 (+3.5 cents) per pound, respectively.

The Class III milk price forecast for 2022 is \$17.15 per cwt, \$0.30 higher than the previous month's forecast, due to higher expected whey prices. With higher butter and NDM prices, the Class IV milk price projection for 2022 is \$15.95 per cwt, \$0.25 higher than last month's forecast. The all-milk price forecast for 2022 is \$18.75 per cwt, an increase of \$0.25 from last month's forecast.

Pool		CLASS I*			CLASS II		(	CLASS III		(	CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May 2020	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLA	SS III	CLAS	SIV	Class I Utilization
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	88%
May <b>2020</b>	200,822	105	162,889	81.11%	30,021	14.95%	2,738	1.36%	5,175	2.58%	86%
Jun	190,307	89	160,348	84.26%	26,394	13.87%	477	0.25%	3,088	1.62%	00 %
Jul	192,535	95	160,232	83.22%	28,668	14.89%	179	0.09%	3,457	1.80%	84%
Aug	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%	
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%	82%
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%	80%
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%	78%
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%	
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%	76%
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%	■ Mar-21 ■ Apr-21 ■ May-21
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%	
May	205,959	91	162,901	79.10%	32,581	15.82%	459	0.22%	10,016	4.86%	

\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated

# Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates											
	Pool &	MA Payme	ent Dates	Payments for Producer Milk							
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final Pay Due			
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member		
April	05/11/21	05/12/21	05/13/21	04/19/21	04/20/21	05/04/21	05/05/21	05/13/21	05/14/21		
May	06/11/21	06/14/21	06/15/21	05/19/21	05/20/21	06/04/21	06/07/21	06/15/21	06/16/21		
June	07/11/21	07/12/21	07/13/21	06/21/21	06/21/21	07/06/21	07/06/21	07/13/21	07/14/21		

\*\*The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE - 613, June 14, 2021

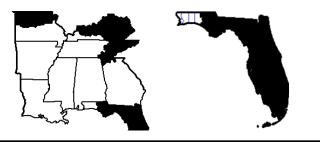
Milk production for 2021 is raised from last month on higher expected cow numbers. The fat basis import forecast is reduced from the previous month on lower expected imports of butterfat containing products, while the skim-solids basis import forecast is unchanged. Exports on both fat and skims-solids bases are raised from last month. Fat basis export increases are underpinned largely by higher shipments of butterfat-containing products and cheese, while skim-solids increases primarily reflect stronger expected cheese, lactose, and whey shipments. Price forecasts for butter, nonfat dry milk (NDM), and whey are raised from the previous month on recent price strength and stronger anticipated demand. The cheese price forecast is lowered from last month on relatively large stocks and current prices. The lower forecast cheese price results in a lower Class III price, but the higher NDM and butter prices support result in a higher Class IV price. The all milk price forecast is lowered to \$18.85 per cwt for 2021.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <a href="http://www.usda.gov/oce/commodity/wasde/">www.usda.gov/oce/commodity/wasde/</a>.



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

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# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. *Market Administrator* 

Florida Marketing Area Federal Order No. 6

www.fmmatlanta.com

## July 2021

### **Dairy Outlook**

*Excerpts from Livestock, Dairy, and Poultry Outlook, June 16, 2021, USDA, Economic Research Service:* 

### **Dairy Forecasts for 2021**

Based on recent data, milk cows are projected to average 9.500 million head in 2021, 5,000 more than last month's forecast. The upward trend in milk cow numbers is anticipated to continue through the end of the year. Based on recent data, expectations of continued drought, relatively high feed prices, and lower expected milk prices, the projected annual yield per cow for 2021 has been lowered to 24,020 pounds, 45 pounds less than the previous month's estimate. The milk production forecast for 2021 has been lowered to 228.2 billion pounds, 0.3 billion lower than last month, as lower expected yield per cow more than offsets higher expected milk cow numbers.

Based on recent downward trends in wholesale products, prices for most dairy stronger international price competition. lower-thananticipated domestic demand, high stock levels, and higher expected imports, wholesale price forecasts for dairy products have been lowered. Price forecasts for cheese, butter, NDM, and dry whey are \$1.655 (-5.0 cents), \$1.690 (-2.5 cents), \$1.210 (-4.0 cents), and \$0.570 (-2.0 cents) per pound, respectively.

Due to the lower expected wholesale prices for cheese and dry whey, the Class III price forecast for 2021 has been adjusted to \$16.80 per hundredweight (cwt), 65 cents lower than last month's forecast. Lower anticipated butter and NDM prices translate to a Class IV price of \$15.40 per cwt, 45 cents lower than last month's projection. The all-milk price forecast for 2021 is \$18.30 per cwt, 55 cents lower than the June forecast.

### USDA Invests \$20.2 Million in Grants for Dairy Business Innovation Initiatives

Volume 23-No. 7

On July 1, 2021, the U.S. Department of Agriculture (USDA) announced \$20.2 million in grant funding for the Dairy Business Innovation (DBI) Initiatives. This program supports USDA's efforts to develop higher value uses for dairy products, diversify farmer income through processing and marketing innovation, and encourage the use of regional milk production.

DBI Initiatives provide direct technical assistance and make grants to dairy businesses. The three current DBI initiatives at University of Tennessee, The Vermont Agency of Agriculture, Food & Markets, and the University of Wisconsin are eligible for additional grant funding (up to \$18.4 million) to continue their work.

In addition, \$1.8 million will be competitively awarded to at least one new Initiative. USDA will give priority to applications that serve a geographic area not covered by an existing initiative and that cover multiple states. Initiatives must be able to draw upon existing dairy resources. Initiatives may serve a certain product niche, such as specialty cheese, or serve dairy businesses with dairy products derived from the milk of a specific type of dairy animal, including dairy products made from cow milk, sheep milk, and goat milk.

Applications must be submitted electronically through <u>www.grants.gov</u> by 11:59 p.m. Eastern Time on Monday, August 30, 2021. For more information about grant eligibility and previously funded projects, visit the DBI webpage at <u>https://</u> <u>www.ams.usda.gov/services/grants/dbi</u> dairy products made from cow milk, sheep milk, and goat milk.

Source: AMS Press Release No.: 077-21

Calculation of Uniform Butterfat Pr	rice:				
Class I Butterfat Class I Differential at Location		Utilization 54.05%	Pounds 3,596,762	<u>Price/lb.</u> \$1.9674	<u>Value</u> \$ 7,076,269.55 200,874.57
Class II Butterfat Class III Butterfat Class IV Butterfat		40.40% 1.21% 4.34%	2,688,060 80,551 288,658	\$1.9711 \$1.9641 \$1.9641	5,298,435.05 158,210.22 566,953.18
Total Butterfat	=	100.00%	6,654,031		\$ 13,300,742.57
Uniform Butte	rfat Price per II	o. (Hillsborough Co	ounty, Florida):	\$1.9989	]
Calculation of Uniform Skim Milk F	Price:		-		-
<b>Producer Milk</b> Class I Skim Milk Class I Butterfat Class I Differential at Location Total Class I Milk	<u>Utilization</u> 81.55% 54.05% <b>80.56%</b>	Pounds 145,843,440 3,596,762 149,440,202 <b>149,440,202</b>	<mark>Price p</mark> / \$11.82 / \$1.9674		Value \$ 17,238,694.61 7,076,269.55 8,344,291.34 \$ 32,659,255.50
Class II Skim Milk Class II Butterfat Total Class II Milk	14.23% 40.40% <b>15.17%</b>	25,453,608 2,688,060 <b>28,141,668</b>	\$10.12 / \$1.9711 /		\$ 2,575,905.13 5,298,435.05 <b>\$ 7,874,340.18</b>
Class III Skim Milk Class III Butterfat Total Class III Milk	1.22% 1.21% <b>1.22%</b>	2,175,259 80,551 <b>2,255,810</b>	\$10.71 / \$1.9641 /		\$ 232,970.24 158,210.22 <b>\$ 391,180.46</b>
Class IV Skim Milk Class IV Butterfat Total Class IV Milk	3.00% 4.34% <b>3.05%</b>	5,365,457 288,658 <b>5,654,115</b>	\$9.82 / \$1.9641 /		\$ 526,887.86 566,953.18 <b>\$ 1,093,841.04</b>
Producer Milk	= 100.00%	185,491,795			\$ 42,018,617.18
Adjustments Overage and Other Source Inventory Adjustments Producer butterfat at uniform b Location Adjustments to Produ 1/2 Unobligated Balance in P.S	cers				\$3,317.36 \$447.09 (\$13,300,742.57) (\$178,646.40) \$87,113.74
Adjusted Pool Value Reserve for Producer Settleme			\$ 16.00898 \$ 0.04898		<b>\$28,630,106.40</b> \$87,599.26
Uniform Skim Milk Price per cwt. (I	Hillsborough C	ounty, Florida):	\$15.96		
Uniform Price per cwt. (Hillsborou	gh County, Flo	rida)	\$22.40*		

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES -June 2021

\* At 3.5% butterfat test; for information purposes.

### **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	June	July	Мау	June	June
Appalachian (Charlotte)	\$ 21.69	\$ 20.82	\$ 19.35	\$ 20.19	65.70%
Arizona (Phoenix)	\$ 20.64	\$ 19.77	\$ 17.25	\$ 17.76	27.99%
California (Woodland)	\$ 20.39	\$ 19.52	\$ 16.73	\$ 17.30	19.10%
Central (Kansas City)	\$ 20.29	\$ 19.42	\$ 16.78	\$ 17.44	29.96%
Florida (Tampa)	\$ 23.69	\$ 22.82	\$ 21.26	\$ 22.40	80.56%
Videast (Cleveland)	\$ 20.29	\$ 19.42	\$ 17.43	\$ 17.81	31.20%
Northeast (Boston)	\$ 21.54	\$ 20.67	\$ 18.34	\$ 18.50	28.10%
Pacific Northwest (Seattle)	\$ 20.19	\$ 19.32	\$ 17.26	\$ 17.32	20.81%
Southeast (Atlanta)	\$ 22.09	\$ 21.22	\$ 19.52	\$ 20.39	64.50%
Southwest (Dallas)	\$ 21.29	\$ 20.42	\$ 17.32	\$ 18.05	29.84%
Jpper Midwest (Chicago)	\$ 20.09	\$ 19.22	\$ 17.52	\$ 17.38	14.60%

### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	June 2021	June 2020
Producer Milk	440,440,000	400.047.500
Class I Class II	149,440,202	160,347,529
Class III	28,141,668	26,394,487
Class IV	2,255,810 5,654,115	477,119 3,087,856
Total Producer Milk	185,491,795	190,306,991
Average Butterfat Test	0.35%	0.37%
Percent of Producer Milk in Class I	80.56%	84.26%
Daily Average Receipts	6,183,060	6,343,566
Other Source Milk	-,	-,,
Class I	1,607,684	2,252,997
Class II	4,029,632	6,432,064
Class III	0	0
Class IV	304,101	448,004
Total Other Source Milk	5,941,417	9,133,065
Overage		
Class I	0	0
Class II	0	0
Class III	0	17,069
Class IV	1,689	0
Total Overage	1,689	17,069
Opening Inventory		
Class I	8,042,338	6,861,581
Class II	78,437	172,959
Class III	0	116,677
Class IV	7,581,318	7,812,153
Total Opening Inventory	15,702,093	14,963,370
Total Receipts	207,136,994	214,420,495
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	6,233,629	8,407,394
Route Disposition Class I	150,404,299	160,444,937
Shrinkage	929,289	-67,286
Transfers & Diversions to Nonpool	1,523,007	677,062
Total Class I Utilization	159,090,224	169,462,107
Average Butterfat Test	0.23%	0.23%
Daily Average Utilization	5,303,007	5,648,737
Class II Utilization		
Nonfluid Used To Produce	4,029,632	6,429,812
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	18,331,495	14,796,113
Used To Produce/Other Uses	9,888,610	11,773,585
Total Class II Utilization	32,249,737	32,999,510
Average Butterfat Test	0.83%	0.91%
Class III Utilization		_
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	2,084,928	434,909
Use to Produce/Other Uses	170,882	175,956
Total Class III Utilization	2,255,810	610,865
Average Butterfat Test	0.36%	0.35%
Class IV Utilization	0 100 600	0 000 707
Inventory Nonfluid Used To Fortify	8,433,628	6,909,787
Nonfluid Used To Fortify	232,620	233,148
Shrinkage Transfore & Diversions to Nonnool	2,657,020	2,946,886
Transfers & Diversions to Nonpool	1,500,747	332,622
Used To Produce/Other Uses Total Class IV Utilization	717,208	925,570
	13,541,223	11,348,013
Average Butterfat Test Total Utilization	0.50% <b>207,136,994</b>	0.49% <b>214,420,495</b>
I otal Utilization	201,130,334	214,420,490

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in June 2021 is \$22.46 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.96 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9989 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In June, Class I use accounted for 81.55% of all producer skim milk (priced to handlers at \$11.82 per

hundredweight, plus the Class I differential) and 54.05% of producer butterfat (priced to handlers at \$1.9674 per pound plus Class I differential). Class Ш use accounted for 14.23% of all producer skim milk (\$10.12 per hundredweight) and 40.40% of producer butterfat (\$1.9711 per pound). Class III use accounted for 1.22% of all producer skim milk (\$10.71 per cwt) and 1.21% of producer butterfat (\$1.9641 per pound). Class IV use accounted for 3.00% of all producer skim milk (\$9.82 per cwt) and 4.34% of producer butterfat (\$1.9641 per pound).

Fackaged Class I Route Sales	in marketing	Area
Product Description	Pounds	Percent
<u>May 2021</u>		
Whole Milk	86,250,859	42.10%
Fat Free Milk	11,752,789	5.74%
Low fat Milk (incl. 1%)	24,178,249	11.80%
Reduced Fat Milk (incl. 2%)	60,724,132	29.64%
Cultured Fluid Milk (incl. Buttermilk)	1,237,107	0.60%
Flavored Drinks and Milk	20,725,474	10.12%
Total Disposition in Marketing Area	204,868,610	100.0%
Total Disposition by Pool Plants	160,049,626	78.12%
Total Disposition by Nonpool Plants	44,818,984	21.88%
Total Disposition in Marketing Area	204,868,610	100.0%
nd).		

### Packaged Class I Route Sales in Marketing Area

Receipts of producer milk during June 2021 totaled 185.5 million pounds, 4.8 million less than June 2020. Florida producers supplied 179 million pounds of milk in May 2021 or an estimated 86.9% of the producer milk pooled in Florida. In May 2020, they supplied 94.24% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for June 2021. In-area Class I route disposition was 204.8 million pounds in May 2021, 8.6 million pounds more than May 2020.

## **Dairy Forecasts for 2022**

## Dairy Outlook, continued from page 1

The upward trend in milk cow numbers projected for 2021 is expected to continue into 2022. The number of cows is forecast to average 9,515 million head in 2022, an increase of 20,000 from last month's forecast and 15,000 head more than 2021. The forecast for milk per cow is 24,335 pounds, unchanged from last month's forecast, but 315 pounds higher than 2021. The forecast for 2022 milk production has been raised to 231.6 billion pounds, 0.5 billion higher than last month's forecast and 3.4 billion pounds higher than 2021.

Due to recent price trends and greater expected supplies from milk production and imports, wholesale price forecasts for Cheddar cheese and butter have been lowered from last month's projections to \$1.680 (-3.5 cents) and \$1.750 (-4.5 cents), respectively. Price forecasts for NDM and dry whey are unchanged at \$1.220 and \$0.510 per pound, respectively, as effects of higher milk supplies are anticipated to balance higher expected export demands.

Due to lower cheese price projection, the Class III milk price forecast for 2022 is \$16.75 per cwt, \$0.40 lower than the previous month's forecast. With lower butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$15.75 per cwt, \$0.20 lower than last month's forecast. The all-milk price forecast for 2022 is \$18.50 per cwt, a decrease of \$0.25 from last month's forecast.

Pool	(	CLASS I*			CLASS II			CLASS III			CLASS IV		U	INIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May 2020	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLAS	SI	CLAS	SS II	CLA	SS III	CLAS	IV SIV		Class I Utilization
Period	1000 lbs.	Farms	1000 lbs.	%	88%							
May 2020	200,822	105	162,889	81.11%	30,021	14.95%	2,738	1.36%	5,175	2.58%	86% -	
Jun	190,307	89	160,348	84.26%	26,394	13.87%	477	0.25%	3,088	1.62%	00 /0	
Jul	192,535	95	160,232	83.22%	28,668	14.89%	179	0.09%	3,457	1.80%	84%	
Aug	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%		
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%	82% -	
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%	80%	
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	00 /0	
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%	78% -	
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%		
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%	76% -	
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%	Apr	-21 May-21 Jun-21
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%		L

# Florida Marketing Area - Federal Order 6

	Upcoming Pool and Payment Dates									
	Pool &	MA Payme	ent Dates		ments for	Producer I	Milk			
	Uniform Price	Due to:	Due From:				I Partial nt Due**	Final Pay Due		
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member	
May	06/11/21	06/14/21	06/15/21	05/19/21	05/20/21	06/04/21	06/07/21	06/15/21	06/16/21	
June	07/11/21	07/12/21	07/13/21	06/21/21	06/21/21	07/06/21	07/06/21	07/13/21	07/14/21	
July	08/11/21	08/12/21	08/13/21	07/19/21	07/20/21	08/04/21	08/05/21	08/13/21	08/16/21	

\*\*The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE - 613, July 12, 2021

Milk production forecast for 2021 is lowered from last month as slower-expected growth in milk per cow more than offsets higher forecast cow numbers. However, the 2022 milk production forecast is raised from last month on higher cow numbers. USDA's Cattle report, to be released on July 23rd, will provide a mid-year estimate of the dairy cow inventory and producer intentions regarding retention of heifers for dairy cow replacement.

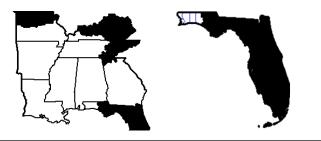
For 2021, cheese, butter, nonfat dry milk (NDM), and whey price forecasts are lowered from last month on relatively high stocks and weaker-than-previously-expected demand. As a result, Class III and Class IV prices are lowered. The 2021 all milk price forecast is lowered to \$18.30 per cwt. For 2022, price forecasts for cheese and butter are lowered on larger expected stocks and higher production, but price forecasts for NDM and whey are unchanged. With lower cheese and butter prices, Class III and Class IV price forecasts are reduced and the 2022 all milk price forecast is lowered to \$18.50 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <u>www.usda.gov/oce/commodity/wasde/</u>.



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# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. *Market Administrator* 

www.fmmatlanta.com

# August 2021

### **Dairy Outlook**

Excerpts from Livestock, Dairy, and Poultry Outlook, August 2021, USDA, Economic Research Service:

## Dairy Forecasts for 2021

The milk production forecast for 2021 is 228.1 billion pounds, 0.1 billion less than last month's forecast. The lower milk production forecast is a result of NASS revisions for the first half of the year and a lower forecast for milk cow numbers in the third quarter (5,000 lower than last month's forecast). However, rounded annual forecasts for the average number of milk cows (9,500 million head) and milk per cow (24,020 pounds per head) are unchanged from last month's forecasts.

The forecast for 2021 dairy exports on a milkfat basis is 11.0 billion pounds, down 0.1 billion from the previous month's projection due to lower anticipated exports of butter. On a skim-solids basis, 2021 exports are forecast at 51.5 billion pounds, 0.2 billion higher than forecast last month due to higher anticipated exports for whey products and lactose.

Due to higher-than-anticipated imports of butter, butterfat products, and cheese, the projection for 2021 imports on a milk-fat basis is 6.6 billion pounds, 0.4 billion higher than last month's forecast. On a skim-solids basis, the projection for imports is 5.8 billion pounds, 0.2 billion higher than projected last month, due to higher expected imports of milk protein products.

Domestic commercial use forecasts for 2021 are lower than projected last month. On a milk-fat basis, the annual forecast for 2021 domestic commercial use is 222.2 billion pounds, 0.6 billion lower than last month's forecast. The domestic use forecast on a skim-solids basis for 2021 is 181.1 billion pounds, 0.1 billion lower than last month's forecast.

The forecast for 2021 ending stocks is raised to 16.0 billion pounds on a milk-fat basis (+0.8 billion) due to expectations of higher imports, lower exports, and lower (continued on Page 4)

### USDA's Pandemic Market Volatility Assistance Program

On August 19, 2021, the U.S. Department of Agriculture announced the details of the Pandemic Market Volatility Assistance Program. Through the program, USDA will provide about \$350 million in pandemic assistance payments to dairy farmers who received a lower value for their products due to market abnormalities caused by the pandemic. The assistance is part of a larger package including permanent improvements to the Dairy Margin Coverage safety net program.

Under the program, payments will reimburse qualified dairy farmers for 80 percent of the revenue difference per month based on an annual production of up to 5 million pounds of milk marketed and on fluid milk sales from July through December 2020. The payment rate will vary by region based on the actual losses on pooled milk related to price volatility. USDA will make payments through agreements with independent handlers and cooperatives. Handlers and cooperatives will distribute the monies on the same basis July - December 2020 payments were made to their dairy farmer suppliers and a formula set by USDA. USDA will reimburse handlers and cooperatives for allowed administrative costs.

USDA will contact eligible handlers and cooperatives to notify them of the opportunity to participate in the Program. USDA will distribute payments to participating handlers within 60 days of entering into an agreement. Once funding is provided, a handler will have 30 days to distribute monies to qualifying dairy farmers. As part of the program, handlers also will provide virtual or inperson education to dairy farmers on a variety of dairy topics available from USDA or other sources. A handler will have until March 1, 2022 to directly provide educational opportunities to dairy farmers. For additional details, visit <u>https://www.ams.usda.gov/services/pandemic-market-volatility-assistance-program</u>.



Florida Marketing Area Federal Order No. 6

Volume 22—No. 8

<b>Calculation of Uniform Butter</b>	fat Price:				
		<b>Utilization</b>	Pounds	Price/lb.	Value
Class I Butterfat		58.14%	3,875,164	\$1.9590	\$ 7,591,446.28
Class I Differential at Loca	ation				216,658.38
Class II Butterfat		39.43%	2,628,447	\$1.9066	5,011,397.06
Class III Butterfat Class IV Butterfat		0.28% 2.15%	18,546 143,205	\$1.8996 \$1.8996	35,229.98 272,032.22
-	=			φ1.0990	
Total Butterfat		100.00%	6,665,362		\$ 13,126,763.92
Uniform I	Butterfat Price per I	b. (Hillsborough Co	ounty, Florida):	\$1.9694	
Calculation of Uniform Skim I					
Producer Milk	<b>Utilization</b>	Pounds		<u>per unit</u>	Value
Class I Skim Milk	87.38%	155,373,603	\$10.95		\$ 17,013,409.52
Class I Butterfat		3,875,164	\$1.9590	/lb.	7,591,446.28
Class I Differential at Loca		159,248,767			8,902,560.07
Total Class I Milk	86.33%	159,248,767			\$ 33,507,415.87
Class II Skim Milk	10.98%	19,528,931	\$10.53		\$ 2,056,396.42
Class II Butterfat	39.43%	2,628,447	\$1.9066	/lb.	5,011,397.06
Total Class II Milk	12.01%	22,157,378			\$ 7,067,793.48
Class III Skim Milk	0.31%	542,420	\$10.20	/cwt.	\$ 55,326.85
Class III Butterfat	0.08%	18,546	\$1.8996	/lb.	35,229.98
Total Class III Milk	0.30%	560,966			\$ 90,556.83
Class IV Skim Milk	1.33%	2,361,592	\$9.69	/cwt.	\$ 228,838.26
Class IV Butterfat	2.18%	143,205	\$1.8996	/lb.	272,032.22
Total Class IV Milk	1.36%	2,504,797			\$ 500,870.48
Producer Milk	100.00%	184,471,908			\$ 41,166,636.66
Adjustments					
Overage and Other Source	e				\$0.00
Inventory Adjustments					\$26,122.76
Producer butterfat at unifo	orm butterfat price				(\$13,126,763.92
Location Adjustments to F	Producers				(\$278,270.10
1/2 Unobligated Balance	in P.S.F.				\$87,356.50
Adjusted Pool Value			\$ 15.67720		\$27,875,081.90
Reserve for Producer Set	tlement Fund		\$ 0.04720		\$87,599.26
Uniform Skim Milk Price per o	wt. (Hillsborough C	ounty, Florida):	\$15.63		
Uniform Price per cwt. (Hillsb	orough County, Flo	rida)	\$21.98*		
* At 2 EQ/ buttorfat to at: for informa	tion numpeooo				

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - July 2021

\* At 3.5% butterfat test; for information purposes.

### **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	July	Aug	June	July	July
Appalachian (Charlotte)	\$ 20.82	\$ 20.30	\$ 20.19	\$ 19.61	69.24%
Arizona (Phoenix)	\$ 19.77	\$ 19.25	\$ 17.76	\$ 17.27	28.24%
California (Woodland)	\$ 19.52	\$ 19.00	\$ 17.30	\$ 16.94	20.70%
Central (Kansas City)	\$ 19.42	\$ 18.90	\$ 17.44	\$ 16.84	25.72%
Florida (Tampa)	\$ 22.82	\$ 22.30	\$ 22.40	\$ 21.98	86.33%
Videast (Cleveland)	\$ 19.42	\$ 18.90	\$ 17.81	\$ 17.25	28.30%
Northeast (Boston)	\$ 20.67	\$ 20.15	\$ 18.50	\$ 18.06	27.70%
Pacific Northwest (Seattle)	\$ 19.32	\$ 18.80	\$ 17.32	\$ 16.77	17.28%
Southeast (Atlanta)	\$ 21.22	\$ 20.70	\$ 20.39	\$ 19.80	67.87%
Southwest (Dallas)	\$ 20.42	\$ 19.90	\$ 18.05	\$ 17.65	28.53%
Upper Midwest (Chicago)	\$ 19.22	\$ 18.70	\$ 17.38	\$ 16.74	10.30%

## FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Producer Milk         100.231,955           Class II         22,167,378         22,067,872           Class II         500,098         127,777         3457,100           Class IV         250,777         3457,100         3457,100           Class IV         250,777         3457,100         3457,100           Average Butlerfat Test         3,815         3,00%         320,777         6,213,816           Other Source Milk         1084,957         4,803,35%         83,22%         6,213,816           Other Source Milk         1,064,957         4,800,237         Class II         0,00         0,00           Class II         0         0         0         0,00         0,00         0,00           Class II         0         0         0         0         0,00	Receipts:	July 2021	July 2020
Class II         22,157,378         28,667,812           Class II         360,096         177,197           Class IV         Total Producer Milk         184,471,908         192,253,304           Average Butterfal Test         3,617,100         3,607,100           Average Butterfal Test         3,617,100         3,607,100           Class II         0         6,033,4         3,802,27           Class II         1,064,357         4,800,237         Class II         5,060,707         6,210,816           Class II         0         0         0         0         0         0         0           Class II         0			
Class III         580,966         -173,797           Class IV         Total Producer Milk         124,471,309         3457,100           Average Butterfat Test         3,01%         3,00%         322,353,300           Percent of Producer Milk         1618,51         8,23%         83,22%           Daily Average Receipts         5,550,707         6,210,816           Class I         1,044,957         4,480,237           Class II         1,044,957         4,480,237           Class II         0         0         0           Class II         0         542,224         74,881           Class II         0         543,577         6,608,929           Class II         0         543,577         6,608,929           Class II         74,4871         0         205,585,938           Utilization         74,22	Class I	159,248,767	160,231,595
Class IV         2,264,797         3,457,100           Total Producer Milk         194,471,408         192,253,394           Average Butterfal Test         3,61%         3,00%           Daily Average Receipts         5,65,07         6,216,016           Other Source Milk         0         6,220,626           Class I         1,064,957         4,800,237           Class II         0         0         0           Class III         0         566         221           Class III         0         566         221           Class III         0         567         6,169,929           Class II         741,000         367         1,168,334           Class II         742,024         74,1881         364,747           Class II         744,029         1,168,334         10,352,924           Class II         70,6454         2,707,654         10,24,249			
Total Producer Milk         194,471,90         192,353,304           Average Butterfat Test         3,315         3,00%           Percent of Producer Milk         0,813         8,22%           Daily Average Receipts         5,550,707         6,210,816           Class I         1,064,957         4,800,237           Class II         4,745,507         6,210,816           Class II         4,745,507         6,200,207           Class II         0         0         0           Class II         0         0         0           Class II         0         0         0           Class II         0         0         2,251           Class II         0         2,261         2,192,234           Class II         0         2,261         2,00           Class II         0         2,261         2,00           Class II         7,42,27         7,108,052         7,11,863,324           Class II         7,42,471,401         2,214,223         2,109,224           Class II         7,42,471,401         2,214,272         2,16,93,242           Class II         7,42,471,401         2,414,464,272         1,468,33,242           Class II Utilization </td <td></td> <td></td> <td></td>			
Average Butterfat Test         3.81%         3.83%           Percent of Producer Milk         83.33%         63.23%           Cass I         1064,957         4.980.237           Class I         1064,957         4.980.237           Class I         4.745,551         5.800.567           Class II         0         0           Class II         410.620         1.486.400           Class II         0         0         0           Class II         754.224         741,881         0           Class II         744.247         741,881         0           Class II         744.867,267         11.865.344         0           Class II Utilization         163.477,49         0         14.687,267           Class II Utilization         156.471,490,491         64.4639           Total Opening Inventory			
Percent of Producer Milk         83.3%         83.2%           Daily Average Receipts         5.99.707         6.210.816           Class I         1.064.957         4.990.237           Class II         0.064.957         4.990.237           Class II         0.0         0           Class II         0.0         0           Class II         0.0         0           Class II         0.0         0           Class II         0         0           Class II         0         0           Class II         0         0           Class II         0         261           Class II         0         261           Class II         0         261           Class II         754.224         741.881           Class II         754.242         741.881           Class II         754.247         11.085.334           Class II         726.590         4.955.524           Class II         726.590         4.955.524           Class II         Total Opening Inventory         14.667.747           Class II Utilization         1.656.413.162         156.413.162           Inventory Of Packaged FMP         7.709.4			
Daily Average Receipts         5,950,707         6,210,816           Othor Source Milk         1,004,957         4,980,237           Class II         4,745,551         5,805,507           Class II         0         0           Class II         4,745,551         5,805,507           Class II         0         0         0           Class II         0         261         0           Class IV         0         256         0         817           Opening Inventory         0         216         4,963,524         741,881           Class II         744,224         741,881         744,224         741,881           Class II         104 Pening Inventory         14,667,557         11,863,344           Class II         104,867,357         11,863,345         107,654           Kotto Disposition Class I         1164,413,162         113,817,611         124,871,162	C C		
Other Source Nilk         1.004.957         4.890.237           Class II         1.004.957         5.800.587           Class II         0         0           Class II         0         251           Class II         0         261           Class II         0         261           Class II         53471         0           Class II         7266,980         216,933,683           Class IV         7266,983         216,593,683           Class IV         7264,945         6,707,654           Class IV         7264,945         6,707,654           Class IV         7264,945         6,707,654           Class II Utilization         166,413,162         163,417,581           Shrinkage         940,611         54,630           Class I Utilization         166,507,266         171,217,81			
Class I         1,064,957         4,890,237           Class II         4,745,551         5,605,697           Class IV         410,020         1,496,400           Class IV         410,020         1,496,400           Overage         0         0         0           Class I         0         0         0           Class I         0         0         0           Class II         0         0         0           Class II         0         0         0           Class II         0         568         0         167           Class II         5,593,572         6,169,929         0         817           Class II         10,64,731         0         0         0           Class II         5,43,471         0         0         0           Class IV         7,285,990         4,353,524         1,168,53,849         216,535,863         216,535,863           Utilization:         Class IV         7,285,990         4,243,475,851         1,74,444,839         2,305,636           Class IV Utilization         16,64,73,162         163,447,581         1,44,639         14,4639           Transfers & Diversions to Nonpool         1,355,068	, , , , , , , , , , , , , , , , , , , ,	5,950,707	6,210,816
Class II         4,745,551         5,885,597           Class II         0         0         0           Class IV         410,020         1,486,400           Class I         0         0         0           Class I         0         0         0           Class II         0         0         0           Class II         0         0         0           Class II         0         0         666           Class II         0         0         677           Class II         6,593,572         6,169,3572         6,169,3572           Class II         754,224         741,891         754,224         741,891           Class II         754,224         741,891         754,224         741,891           Class II         7104,055         6,070,654         721,456,334         733,417,581           Moute Disposition Class I         116,413,162         163,347,581         741,456,354         741,456,354           Vilization         Inventory of Packaged FMP         7,709,455         6,070,654         741,424,757           Average Butterfat Test         2,417,975         16,568,469         741,424,757         741,424,757           Average Butter			
Class III         0         1,486,400           Class IV         Total Other Source Milk         6,220,528         12,192,234           Overage         0         0         0           Class I         0         0         0           Class II         0         0         0           Class II         0         0         666           Class II         0         6593,572         6,169,299           Class II         754,224         741,881           Class II         754,224         741,881           Class II         754,224         741,881           Class II         754,224         741,881           Class II         745,206         4,455,534           Total Opening Inventory         7,465,600         4,455,534           Class II Utilization         7,709,455         6,707,854           Route Disposition Class I         156,413,162         163,341,563           Shrinkage         949,811         544,633         62,1897           Average Butterfat Test         2,30%, 0         5,525,541           Class II Utilization         166,907,286         171,1247,671           Nonfluid Used To Produce         4,745,550         5,694,519			
Class IV         Total Other Source Milk         410.020 6.220.528         1,486.400 12,195.234           Overage Class I         0         0         0           Class II         0         0         0           Class I         6.509.572         6.160.929           Class I         6.509.572         6.160.929           Class II         742.24         741.881           Class II         742.55.90         14.365.334           Class IV         72.65.903         216.553.689           Utilization         77.09.455         6.707.654           Class IV tailization         1156.413.162         163.417.581           Diversions to Nonpool         1.355.088         622.187           Transfers & Diversions to Nonpool         1.856.334         622.187           Daily Average Utilization         166.907.296         177.217.761           Average Butterfat Test         2.474.975         16.760.486           Used To Produce         4.745.550         5.694.519           Shrinkage         0         0         0			
Total Other Source Milk         6,220,529         12,192,234           Overage         0         0         0           Class II         0         0         0           Class II         0         0         0           Class II         0         281         0         281           Class IV         0         281         0         281           Class I         6,593,572         6,169,929         0         817           Opening Inventory         0         283         1         6,593,572         6,169,929           Class I         0         74,224         741,861         216,853,824         741,861           Class I Utilization         10,467,267         11,4667,347         11,665,334           Itization:         201,893,083         216,893,083         216,893,083           Utilization         110,467,147,161         113,47,581         113,471,581           Shrinkage         949,411         546,453         117,291,761           Average Butterfat Test         2.41%         2.30%           Average Butterfat Test         2.41%         2.30%           Class II Utilization         5,265,541         0         0           Transfers &			
Overage         International activity           Class I         0         0           Class II         0         0           Class IV         0         251           Class IV         0         817           Opening Inventory         0         817           Class I         6.593,572         6.190,929           Class I         74,224         741,851           Class II         73,471         0           Class II         74,224         741,851           Class II         74,2650         14,855,24           Class II         74,26707         14,865,324           Class IV         72,85990         4,935,524           Class IV         72,85990         4,935,524           Total Opening Inventory         14,667,257         14,865,326           Utilization         156,413,162         163,47,551           Shrinkage         949,611         544,659           Transfers & Diversions to Nonpool         1,835,666         621,887           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         16,766,466           Used To Produce/Other Uses         10,763,428         12,754,285           Total Class II Utilization			
Class I         0         0           Class II         0         0           Class II         0         0           Class IV         0         251           Class IV         0         251           Class I         6,593,572         6,169,929           Class I         6,593,572         6,169,929           Class II         754,224         741,861           Class II         53,471         0           Class IV         7,285,990         4,953,524           Total Opening Inventory         14,667,257         11,865,334           Class IV         7,285,990         4,953,524           Total Opening Inventory         14,667,257         11,865,334           Class IV Utilization         10,667,353         6,707,654           Inventory of Packaged FMP         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,811         544,639           Class II Utilization         166,907,296         171,291,761           Nonfluid Used To Produce         4,745,550         5,644,519           Shrinkage         0         0         0           Verage Butterfat T		6,220,528	12,192,234
Class II         0         0           Class IV         0         261           Class IV         0         281           Opening Inventory         6         817           Class I         6,593,572         6,169,29           Class II         754,224         741,881           Class II         53,471         0           Class II         53,471         0           Class II         754,224         741,881           Class II         53,471         0           Class II         755,590         4,955,254           Total Opening Inventory         14,667,257         11,868,334           Total Opening Inventory         14,667,267         11,868,336           Utilization         106,413,162         163,47,564           Route Disposition Class I         106,413,162         163,47,564           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         166,307,296         171,71,297,644           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         5,364,106         5,525,41           Class II Utilization         10,648,4519         0<0	0		
Class II         0         261           Class IV         0         817           Total Overage         0         817           Opening Inventory         6,593,572         6,169,592           Class II         754,224         741,891           Class III         74,224         741,891           Class III         72,25,900         4,353,224           Class III         72,25,900         4,355,324           Class II Utilization         72,05,901         4,863,334           Total Opening Inventory         14,865,334         165,417,861           Muter Disposition Class I         156,413,162         165,417,861           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1,835,086         621,887           Total Class I Utilization         166,997,296         171,721,761           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         176,864,5550         5,694,519           Shrinkage         0         0         0           Verage Butterfat Test         9,67%         9,10%           Used To Produce/Other Uses			
Class IV         0         251           Total Overage         0         817           Opening Inventory         6,593,572         6,169,929           Class I         754,224         741,881           Class II         754,224         741,881           Class III         72,65,900         4,953,524           Class IV         7,265,900         4,953,524           Total Opening Inventory         14,667,257         11,856,334           Class I Utilization         700,455         6,707,654           Inventory of Packaged FMP         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,561           Shrinkage         949,611         544,639           Total Class I         1,835,068         621,887           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         168,690,296         171,291,761           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         5,384,106         5,525,541           Daily Average Utilization         27,654,285         16,766,486           Used To Produce/Other Uses         10,763,628         12,724,285           Total Class			
Total Overage         0         817           Opening Inventory Class I         6,593,572         6,169,929           Class II         754,224         741,881           Class II         53,471         0           Class II         53,471         0           Class IV         72,255,990         4,953,524           Class IV         72,65,990         4,953,524           Total Opening Inventory         14,467,257         11,865,334           Total Receipts         205,359,693         216,593,689           Utilization         Inventory of Packaged FMP         7,709,455         6,707,684           Route Disposition Class I         1156,413,162         163,417,581           Shrinkage         949,611         544,403           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         1,835,088         621,887           Monfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Verage Butterfat Test         2,41%         2,30%           Used To Produce/Other Uses         10,763,628         12,747,75         16,766,486           Used To Produce/Other Uses         10,763,628         1		0	566
Opening Inventory         Class I         6.593.572         6.169.929           Class II         754.224         741.881           Class III         53.471         0           Class IV         7.265.990         4.953.524           Total Opening Inventory         14.667.257         11.865.334           Class IV         7.265.990         4.953.524           Total Opening Inventory         14.667.257         11.865.334           Utilization         205.359.693         216.593.689           Utilization         Inventory of Packaged FMP         7.709.455         6.707.654           Route Disposition Class I         156.413.162         163.417.581           Shrinkage         949.611         544.639           Transfers & Diversions to Nonpool         1385.068         621.887           Total Class I Utilization         1665.907.286         171.291.761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5.384.106         5.525.541           Class II Utilization         176.764.86         12.147.975         16.766.486           Used To Produce/Other Uses         10.763.628         12.754.285         12.764.285           Total Class II Utilization         27.657.163 <td></td> <td></td> <td></td>			
Class I         6,593,572         6,169,929           Class II         754,224         741,81           Class III         53,471         0           Class IV         7265,990         4,953,524           Total Opening Inventory         14,667,257         11,865,334           Total Receipts         205,339,693         216,593,669           Utilization         Inventory of Packaged FMP         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1.835,068         621,897           Total Class I Utilization         166,072,896         177,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         0         0         0           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         16,766,486           Used To Produce/Other Uses         10763,623         12,754,285         12,754,285           Class II Utilization         24,6437         179,853         Average Butterfat Test         9,67%         9,10% <td< td=""><td>6</td><td>0</td><td>817</td></td<>	6	0	817
Class II         774,224         741,881           Class III         53,471         0           Class IV         7,265,990         4,953,524           Total Opening Inventory         14,667,257         11,865,334           Total Receipts         205,359,693         216,593,689           Utilization         Inventory of Packaged FMP         7,709,455         6,707,654           Routo Disposition Class I         156,413,162         163,417,561           Shrinkage         949,611         544,439           Transfers & Diversions to Nonpool         1,850,668         621,867           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         166,907,296         12,754,285           Total Class II Utilization         27,652,682         12,754,285           O         0         0         0           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         16,766,486           Used To Produce/Other Uses         10,763,628         12,754,285         12,754,285           Class III Utilization         27,657,153         35,215			
Class III         53,471         0           Class IV         7,265,990         4,953,524           Total Opening Inventory         14,667,257         11,865,334           Total Receipts         205,359,663         216,593,689           Utilization:         Inventory of Packaged FMP         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,651         54,67,654           Shrinkage         940,611         544,639         71,291,675         6,707,654           Transfers & Diversions to Nonpool         1,835,068         621,887         166,907,296         171,291,761           Average Butterfat Test         2,41%         2,30%         2,30%         2,341,106         5,525,541           Class II Utilization         166,907,296         171,291,671         2,664,459         0         0           Shrinkage         0	Class I	6,593,572	6,169,929
Class IV         7.285,990         4.963,524           Total Opening Inventory         14,667,257         11,885,334           Total Receipts         205,359,693         216,593,689           Utilization         Inventory of Packaged FMP         7.709,455         6.707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1.835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5.384,106         5,525,541           Class II Utilization         106,907,296         171,291,761           Nonfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         116,626,290           Average Butterfat Test         9.67%         9.10%           Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         614,437         179,343		754,224	741,881
Total Opening Inventory         14,667,257         11,865,334           Total Receipts         205,359,693         216,593,689           Utilization:         Inventory of Packaged FMP         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1,835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         5,384,106         5,525,541           Nonfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9,67%         9,10%           Class III Utilization         27,657,153         35,215,290           Average Butterfat Test         9,67%         9,10%           Class III Utilization         21,2754,285         12,754,285           Total Class III Utilization         14,437         179,363		53,471	0
Total Receipts         205,359,693         216,593,689           Utilization:         Inventory of Packaged FMP         7.709,455         6.707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1,835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         5,384,106         5,525,541           Monfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         16,766,486           Used To Produce/Other Uses         10,763,628         12,754,285           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9,67%         9,10%           Use to Produce/Other Uses         153,1166         163,486           Total Class III Utilization         614,437         179,363           Average Butterfat Test         3,64% </td <td></td> <td>7,265,990</td> <td>4,953,524</td>		7,265,990	4,953,524
Utilization:         Class I Utilization         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1.835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         4,745,550         5,694,519           Shrinkage         0         0         0           Shrinkage         0         0         0           Shrinkage         0         0         0           Shrinkage         0         0         0           Total Class II Utilization         27,657,153         35,215,200           Average Butterfat Test         9,67%         9,10%           Class III Utilization         27,657,153         35,215,200           Average Butterfat Test         3,64%         3,40%           Class III Utilization         614,437         179,363           Average Butterfat Test         3,64%         3,40%           Class IV Utilization	Total Opening Inventory		11,865,334
Class I Utilization         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,561           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1.835,068         621,887           Total Class I Utilization         166,907,296         1171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         5,384,106         5,525,541           Class II Utilization         0         0         0           Shrinkage         0         0         0           Shrinkage         0         0         0           Shrinkage         0         0         0           Otal Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9.67%         9.10%           Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         614,437	•	205,359,693	216,593,689
Inventory of Packaged FMP         7,709,455         6,707,654           Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1,835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         5,384,106         5,525,541           Class II Utilization         0         0         0           Nonfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Shrinkage         0         0         0           Used To Produce/Other Uses         10,763,628         12,754,285           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9,67%         9,10%           Class III Utilization         2164,271         15,877           Use to Produce/Other Uses         153,166         163,486           Total Class III Utilization         614,437         179,863           Avera			
Route Disposition Class I         156,413,162         163,417,581           Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1,835,068         621,187           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization          0         0           Nonfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         16,766,486           Used To Produce/Other Uses         10,763,628         12,754,285           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9,67%         9,10%           Class III Utilization         214,437         115,877           Use to Produce/Other Uses         153,166         163,486           Total Class III Utilization         614,437         179,363           Average Butterfat Test         3,64%         3,40%           Class IV Utilization         113,466         163,486		7 709 455	6 707 654
Shrinkage         949,611         544,639           Transfers & Diversions to Nonpool         1,835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2,41%         2,30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         5,694,519         5,694,519           Shrinkage         0         0         0           Total Class I Diversions to Nonpool/Commercial Foods         12,147,975         16,766,486           Used To Produce/Other Uses         10,763,628         12,754,285           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9,67%         9,10%           Class III Utilization         614,437         17,963           Average Butterfat Test         3,64%         3,40%           Class IV Utilization         614,437         179,663           Average Butterfat Test         3,64%         3,40%           Class IV Utilization         614,437         179,663           Average Butterfat Test         3,64%         3,40%           Class IV Utilization         1,742,636         359,870           Inventory			
Transfers & Diversions to Nonpool         1.835,068         621,887           Total Class I Utilization         166,907,296         171,291,761           Average Butterfat Test         2.41%         2.30%           Daily Average Utilization         5,384,106         5,525,541           Class II Utilization         5,384,106         5,525,541           Class II Utilization         5,384,106         5,525,541           Nonfluid Used To Produce         4,745,550         5,694,519           Shrinkage         0         0         0           Used To Produce/Other Uses         12,147,975         16,766,486           Used To Produce/Other Uses         10,763,628         12,754,285           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9.67%         9.10%           Class III Utilization         27,657,153         35,215,290           Average Butterfat Test         3.67%         9.10%           Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Shrinkage	-		
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Shrinkage         0         0           Transfers & Diversions to Nonpool/Commercial Foods         12,147,975         16,766,486           Used To Produce/Other Uses         10,763,628         12,754,285           Total Class II Utilization         27,657,153         35,215,290           Average Butterfat Test         9.67%         9.10%           Class III Utilization         0         0           Shrinkage         0         0         0           Transfers & Diversions to Nonpool/Used to Produce         461,271         15,877           Use to Produce/Other Uses         153,166         163,486           Total Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         10,22,5794         5,346,065           Nonfluid Used To Fortify         236,110         220,548           Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV U		4 745 550	5 694 519
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Shrinkage         0         0           Transfers & Diversions to Nonpool/Used to Produce         461,271         15,877           Use to Produce/Other Uses         153,166         163,486           Total Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         4,925,794         5,346,065           Nonfluid Used To Fortify         236,110         220,548           Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	C C		0.1070
Transfers & Diversions to Nonpool/Used to Produce         461,271         15,877           Use to Produce/Other Uses         153,166         163,486           Total Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         1         100,100           Inventory         4,925,794         5,346,065           Nonfluid Used To Fortify         236,110         220,548           Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%		0	0
Use to Produce/Other Uses         153,166         163,486           Total Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         1         1         1         1         1         1         1         1         1         1         1         1         1         3.63%         3.40	•		
Total Class III Utilization         614,437         179,363           Average Butterfat Test         3.64%         3.40%           Class IV Utilization         4,925,794         5,346,065           Nonfluid Used To Fortify         236,110         220,548           Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	•		
Average Butterfat Test         3.64%         3.40%           Class IV Utilization			
Inventory         4,925,794         5,346,065           Nonfluid Used To Fortify         236,110         220,548           Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%			,
Nonfluid Used To Fortify         236,110         220,548           Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	Class IV Utilization		
Shrinkage         2,559,171         2,958,101           Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	Inventory	4,925,794	5,346,065
Transfers & Diversions to Nonpool         1,742,636         359,870           Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	Nonfluid Used To Fortify	236,110	220,548
Used To Produce/Other Uses         717,096         1,022,691           Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	Shrinkage	2,559,171	2,958,101
Total Class IV Utilization         10,180,807         9,907,275           Average Butterfat Test         5.20%         4.90%	Transfers & Diversions to Nonpool	1,742,636	359,870
Average Butterfat Test5.20%4.90%	Used To Produce/Other Uses	717,096	1,022,691
<sup>o</sup>	Total Class IV Utilization	10,180,807	9,907,275
Total Utilization 205,359,693 216,593,689	Average Butterfat Test	5.20%	4.90%
	Total Utilization	205,359,693	216,593,689

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in July 2021 is \$21.98 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.63 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9694 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July, Class I use accounted for 87.38% of all producer skim milk (priced to handlers at \$10.95 per hundredweight, plus the Class I differential) and 58.14% of producer butterfat

(priced to handlers at \$1.9590 per pound plus Class I differential). Class II use accounted for 10.98% of all producer skim milk (\$10.53 per hundredweight) and 39.43% of producer butterfat (\$1.9066 per pound). Class III use accounted for 0.31% of all producer skim milk (\$10.20 per cwt) and 0.28% of producer butterfat (\$1.8996 per pound). Class IV use accounted for 1.33% of all producer skim milk (\$9.69 per cwt) and 2.15% of producer butterfat (\$1.8996 per pound).

Receipts of producer milk during

Product Description	Pounds	Percent
<u>June 2021</u>		
Whole Milk	87,463,724	44.31%
Fat Free Milk	11,833,357	6.00%
Low fat Milk (incl. 1%)	20,186,868	10.23%
Reduced Fat Milk (incl. 2%)	62,047,898	31.44%
Cultured Fluid Milk (incl. Buttermilk)	1,393,378	0.70%
Flavored Drinks and Milk	14,448,720	7.32%
Total Disposition in Marketing Area	197,373,945	100.0%
Total Disposition by Pool Plants	150,404,299	76.20%
Total Disposition by Nonpool Plants	46,969,646	23.80%
Total Disposition in Marketing Area	197,373,945	100.0%

### Packaged Class I Route Sales in Marketing Area

July 2021 totaled 184.5 million **Foral Disposition in Marketing Area** 197,373,945 100.0% pounds, 8.1 million less than July 2020. Florida producers supplied 160 million pounds of milk in June 2021 or an estimated 86.61% of the producer milk pooled in Florida. In June 2020, they supplied 83.40% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for July 2021. In-area Class I route disposition was 197.4 million pounds in June 2021, 8.0 million pounds less than June 2020.

# **Dairy Outlook**

(continued from Page 1) domestic use. On a skim solid basis, the 2021 forecast for ending stocks is raised to 11.2 billion pounds (+0.1 billion) as higher expected imports and lower expected domestic use offset higher expected exports.

Based on relatively low wholesale domestic prices for most dairy products in recent weeks, recent downward trends in international prices, lower expected domestic demand, high stock levels, and higher expected imports, wholesale price forecasts for dairy products have been lowered for 2021.

Price forecasts for cheese, butter, NDM, and dry whey are \$1.635 (-2.0 cents), \$1.645 (-4.5 cents), \$1.205 (-0.5 cents), and \$0.555 (-1.5 cents) per pound, respectively. With lower estimated wholesale prices for cheese and dry whey, the Class III milk price forecast for 2021 is \$16.55 per hundredweight (cwt), \$0.25 lower than the previous month's forecast. Due to lower butter and NDM price forecasts, the Class IV milk price projection is \$15.15 per cwt, \$0.25 lower than last month's forecast. The all-milk price forecast for 2021 is \$17.95 per cwt, a decrease of \$0.35 from last month's forecast.

#### **Outlook for Feed Prices**

The 2021/22 corn price projection is \$5.75 per bushel, 15 cents higher than last month's forecast. The 2021/22 price projection for soybean meal is \$385 per short ton, \$10 lower than last month's forecast. For more information, see Feed Outlook, published by USDA, Economic Research Service. The alfalfa hay price in June was \$199 per short ton, \$5 higher than May and \$20 higher than June 2020. The 5-State weighted-average price for premium alfalfa hay in June was \$230 per short ton, \$4 higher than May and \$29 higher than June 2020.

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Pool		CLASS I*			CLASS II		0	CLASS III			CLASS IV		כ	UNIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jun 2020	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591 \$	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583 \$	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275 \$	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388 \$	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86			\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01			\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18			\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376 \$	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496 \$	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37											

	Class I Utilization														⊡Jul-20 ⊠Jun-21 ∎Jul-21		
	Class	88%		86%		84%	/000	07.70	80%	200	78%		26%		DJul-20 2J		
	S IV	%	1.62%	1.80%	4.59%	3.01%	2.31%	4.87%	4.75%	4.51%	1.76%	0.85%	2.52%	4.86%	3.05%	1.36%	
	CLASS IV	1000 lbs.	3,088	3,457	9,039	5,873	4,939	10,440	10,265	10,036	3,449	1,752	5,324	10,016	5,654	2,504	
MILK	CLASS III	%	0.25%	0.09%	0.28%	0.62%	0.15%	0.07%	1.34%	1.62%	0.26%	0.39%	0.42%	0.22%	1.22%	0.30%	
<b>DDUCER</b>	CLA:	1000 lbs.	477	179	548	1,201	330	160	2,896	3,598	501	796	896	459	2,255	561	
N OF PR	II Si	%	13.87%	14.89%	13.59%	14.93%	13.15%	13.01%	13.07%	14.86%	15.85%	14.38%	16.09%	15.82%	15.17%	12.01%	
UTILIZATIO	CLASS II	1000 lbs.	26,394	28,668	26,792	29,128	28,106	27,892	28,285	33,072	31,088	29,575	33,953	32,581	28,141	22,157	
<b>ECEIPTS AND UTILIZATION OF PRODUCER MILK</b>	-0	%	84.26%	83.22%	81.54%	81.44%	84.39%	82.05%	80.84%	79.01%	82.13%	84.38%	80.97%	79.10%	80.56%	86.33%	ted
POOLED RECI	CLASS	1000 lbs.	160,348	160,232	160,747	158,860	180,370	175,969	174,890	175,808	161,090	173,605	170,792	162,901	149,440	159,249	. Florida: **Estima
FEDERAL ORDER 6 - FLORIDA: POOLED R	Number of	Farms	89	95	95	103	104	122	101	102	82	77	81	91	89	85**	orough County (Tampa)
FEDERAL (	Producer Milk	1000 lbs.	190,307	192,535	197,127	195,063	213,746	214,461	216,335	222,514	196,128	205,728	210,966	205,959	185,491	184,471	"Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: **Estimated
	Pool	Period	Jun 2020	Jul	Aug	Sep	Oct	Nov	Dec	Jan <b>2021</b>	Feb	Mar	Apr	May	Jun	Jul	*Class 1 and u

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Page 5

Florida Marketing Area - Federal Order 6

		Up	coming	Pool and	l Paymer	nt Dates			
	Pool &	MA Payme	ent Dates		Рау	ments for	Producer I	Milk	
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final I	Pay Due
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member
July	08/11/21	08/12/21	08/13/21	07/21/21	07/21/21	08/04/21	08/05/21	08/13/21	08/16/21
August	09/11/21	09/12/21	09/14/21	08/19/21	08/20/21	09/07/21	09/07/21	09/14/21	09/15/21
September	10/11/21	10/12/21	10/13/21	09/20/21	09/20/21	10/04/21	10/05/21	10/13/21	10/14/21

\*\*The base rate for making partial payments in Hillsborough Co., FL for August will be \$19.78 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$18.68 for nonmembers (85 percent of the preceding month's uniform price).

Producer Tou	ch Ba	ise R	equi	reme	nts &	k Har	ndler	Dive	rsior	n Lim	its	
	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE - 615, August 12, 2021

Milk production forecasts for 2021 and 2022 are reduced from last month on lower expected dairy cow numbers. For 2021, the fat basis import forecast is raised from last month on firm demand for butterfat and cheese imports, while the fat basis export forecast is reduced. The skim-solids basis import forecast for 2021 is raised primarily on higher imports of milk proteins while the export forecast is raised primarily on stronger expected sales of whey and lactose. For 2022, the fat basis import forecast is raised on continued strong import demand for butter and butterfat, while the fat basis export forecast is raised as U.S. butter prices are expected to be competitive. The skim-solids basis import and export forecasts are unchanged from last month.

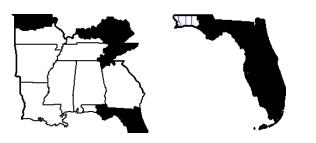
For 2021, butter, cheese, nonfat dry milk, and whey price forecasts are lowered on relatively weak demand. Dairy product prices are also reduced for 2022 reflecting continued relatively soft domestic demand and higher forecast beginning stocks. The 2021 and 2022 Class III and Class IV price forecasts are reduced from the previous month on lower forecast dairy product prices. The 2021 all milk price is forecast lower at \$17.95/cwt. The all milk price forecast for 2022 is \$17.85/cwt

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <a href="http://www.usda.gov/oce/commodity/wasde/">www.usda.gov/oce/commodity/wasde/</a>.



**MILK MARKET ADMINISTRATOR** U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



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# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. Market Administrator

### www.fmmatlanta.com

September 2021

## Dairy Outlook

*Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:* 

### **Dairy Forecasts for 2021**

Dairy Forecasts for 2021 Based on recent declines in milk cow numbers and relatively high dairy cow slaughter, the forecast for the average number of milk cows in 2021 has been lowered to 9.485 million head, 15,000 below the previous month estimation. Based on the decline in milk per cow from June to July, lower milk per cow is projected for the third quarter of 2021. The projected average yield per cow in 2021 is 24,010 pounds per year, 10 pounds lower than last month's forecast. The milk production forecast for 2021 is 227.8 billion pounds, 0.3 billion less than last month's forecast.

Due to anticipated hearty demand from the international market, higher export volumes of dairy products are projected throughout the rest of 2021. The forecast for 2021 dairy exports on a milk-fat basis is 11.4 billion pounds, 0.4 billion higher than the previous month's projection. On a skim-solids basis, 2021 exports are forecast at 51.7 billion pounds, 0.2 billion higher than last month's projection. Higher exports are expected for skim milk powder, whey products, cheese, and butterfat products. Due to recent weakness in domestic use and higher expected wholesale prices for most dairy products, the domestic commercial use forecasts for 2021 are lower than projected last month. Price forecasts for cheese, butter, and NDM are \$1.640 (+0.5 cents), \$1.690 (+4.5 cents), \$1.225 (+2.0 cents) per pound, respectively. The 2021 wholesale price forecast for dry whey remains unchanged from the last forecast at \$0.555 per pound. With a higher projected wholesale price for cheese, the Class III milk price forecast for 2021 is \$16.65 per hundredweight (cwt), \$0.10 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection is \$15.55 per cwt, \$0.40 higher than last month's forecast. The all-milk price forecast for 2021 is \$18.15 per cwt, an increase of \$0.20 from last month's projection. Dairy Forecasts for 2022 The average number of milk cows is expected to continue declining in the first half of 2022 (continued on Page 4)

The U.S. Department of Agriculture (USDA) recently announced a Dairy Donation Program to facilitate timely dairy product donations while reducing food waste. Under this new program, eligible dairy organizations form partnerships with non-profit feeding organizations that distribute food to individuals and families in need. Those partnerships may apply for and receive reimbursements to cover some expenses related to eligible dairy product donations. An eligible dairy organization is a dairy farmer, cooperative, or processor that purchases fresh milk or bulk dairy products to process into retail-packaged dairy products and accounts to a Federal milk marketing order (FMMO). The reimbursement rate will be the sum of: 1) the cost of milk used to make the donated eligible dairy product (monthly FMMO classified milk price based on the product and month of processing); 2) manufacturing cost (FMMO make allowance); and 3) transportation cost from the plant to distribution point. These reimbursements will help offset the cost for dairy products donated to food assistance programs.

**Dairy Donation** 

Details about program eligibility and participation are available at www.ams.usda.gov/ddp. Interested partnerships must apply by completing and submitting a Dairy Donation and Distribution Plan (Plan) describing the process to be used for the donation, processing, transportation, temporary storage, and distribution of eligible dairy products. Plans will be accepted on a rolling basis and approved withing 15 business days of submission. After approval, partnerships will be able to submit specific information to obtain reimbursement claims for eligible dairy products donated since January 1, 2020. Entities participating in the MDRP will be automatically enrolled and do not need to reapply for the DDP. Supplemental reimbursements will be automatically distributed to MDRP participants who received reimbursements under the MDRP for eligible donations made since January 1, 2020. These reimbursements will equal the difference between the reimbursed values for the DDP and MDRP. To ensure equitable participation amongst low-income and other underserved persons and communities, USDA-AMS encourages collaborations with faithbased, community-based, and non-profit

Volume 22—No. 9



Calculation of Uniform Butterfat P	rice:			<u> </u>	
Class I Butterfat	106.	<u>Utilization</u> 50.62%	<u>Pounds</u> 3,840,410	<u>Price/lb.</u> \$1.9050	<u>Value</u> \$ 7,315,981.08
Class I Differential at Location Class II Butterfat		44.61%	3,385,160	\$1.8578	215,075.92 6,288,950.26
Class III Butterfat Class IV Butterfat	=	0.36% 4.41%	27,651 334,594	\$1.8508 \$1.8508	51,176.47 619,266.58
Total Butterfat		100.00%	7,587,815		\$ 14,490,450.31
Uniform Butte	rfat Price per II	o. (Hillsborough Co	ounty, Florida):	\$1.9097	
alculation of Uniform Skim Milk F	Price:				
<b>Producer Milk</b> Class I Skim Milk Class I Butterfat Class I Differential at Location Total Class I Milk	Utilization 81.69% 50.62% 80.55%	Pounds 163,378,265 3,840,410 167,218,675 <b>167,218,675</b>	Price p \$10.60 / \$1.9050 /		<u>Value</u> \$ 17,318,096.08 7,315,981.08 9,335,910.24 <b>\$ 33,969,987.40</b>
Class II Skim Milk Class II Butterfat Total Class II Milk	14.13% 44.61% <b>15.25%</b>	28,264,400 3,385,160 <b>31,649,560</b>	\$10.37 / \$1.8578 /		\$ 2,931,018.28 6,288,950.26 <b>\$ 9,219,968.54</b>
Class III Skim Milk Class III Butterfat Total Class III Milk	0.36% 0.36% <b>0.36%</b>	726,229 27,651 <b>753,880</b>	\$9.82 / \$1.8508 /		\$ 71,315.68 51,176.47 <b>\$ 122,492.15</b>
Class IV Skim Milk Class IV Butterfat Total Class IV Milk	3.82% 4.41% <b>3.84%</b>	7,646,363 334,594 <b>7,980,957</b>	/ \$9.78 / \$1.8508		\$ 747,814.31 619,266.58 <b>\$ 1,367,080.89</b>
Producer Milk	100.00%	207,603,072			\$ 44,679,528.98
Adjustments Overage and Other Source Inventory Adjustments Producer butterfat at uniform b Location Adjustments to Produ 1/2 Unobligated Balance in P.S	cers				\$211.74 \$0.00 (\$14,490,450.31 (\$275,764.27 \$85,637.63
Adjusted Pool Value Reserve for Producer Settleme	nt Fund		\$ 14.99844 \$ 0.04844		<b>\$29,999,163.7</b> 7 \$96,882.85
Jniform Skim Milk Price per cwt. (I	-		\$14.95		
Jniform Price per cwt. (Hillsborou	gh County, Flo	rida)	\$21.11*		

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - August 2021

\* At 3.5% butterfat test; for information purposes.

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	Aug	Sept	July	Aug	Aug
Appalachian (Charlotte)	\$ 20.30	\$ 19.99	\$ 19.61	\$ 19.24	72.11%
Arizona (Phoenix)	\$ 19.25	\$ 18.94	\$ 17.27	\$ 17.08	32.37%
California (Woodland)	\$ 19.00	\$ 18.69	\$ 16.94	\$ 16.59	16.10%
Central (Kansas City)	\$ 18.90	\$ 18.59	\$ 16.84	\$ 16.50	28.02%
Florida (Tampa)	\$ 22.30	\$ 21.99	\$ 21.98	\$ 21.11	80.55%
Videast (Cleveland)	\$ 18.90	\$ 18.59	\$ 17.25	\$ 16.85	29.50%
Northeast (Boston)	\$ 20.15	\$ 19.84	\$ 18.06	\$ 17.69	28.40%
Pacific Northwest (Seattle)	\$ 18.80	\$ 18.49	\$ 16.77	\$ 16.47	22.32%
Southeast (Atlanta)	\$ 20.70	\$ 20.39	\$ 19.80	\$ 19.60	71.80%
Southwest (Dallas)	\$ 19.90	\$ 19.59	\$ 17.65	\$ 17.33	31.10%
Jpper Midwest (Chicago)	\$ 18.70	\$ 18.39	\$ 16.74	\$ 16.22	9.70%

### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	Aug 2021	Aug 2020
Producer Milk		
Class I	167,218,675	160,747,237
Class II	31,649,560	26,792,332
Class III	753,880	548,141
Class IV	7,980,957	9,039,093
Total Producer Milk	207,603,072	197,126,803
Average Butterfat Test Percent of Producer Milk in Class I	3.65% 80.55%	3.72%
Daily Average Receipts	6,696,873	81.54% 6,358,929
Other Source Milk	0,030,073	0,550,929
Class I	928,061	2,479,016
Class II	4,591,466	5,659,132
Class III	0	0,000,102
Class IV	288,811	256,017
Total Other Source Milk	5,808,338	8,394,165
Overage	-,,	-,,
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	2,165	0
Total Overage	2,165	0
Opening Inventory		
Class I	7,711,668	6,707,654
Class II	0	438,956
Class III	0	0
Class IV	4,913,704	4,907,109
Total Opening Inventory	12,625,372	12,053,719
Total Receipts	226,038,947	217,574,687
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	9,509,046	8,136,547
Route Disposition Class I	163,900,598	160,794,559
Shrinkage	784,543	675,942
Transfers & Diversions to Nonpool	1,664,217	326,859
Total Class I Utilization	175,858,404	169,933,907
Average Butterfat Test	2.28%	2.32%
Daily Average Utilization	5,672,852	5,481,739
Class II Utilization		
Nonfluid Used To Produce	4,591,466	5,659,131
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	20,319,529	15,357,889
Used To Produce/Other Uses	11,330,031	11,873,400
Total Class II Utilization	36,241,026	32,890,420
Average Butterfat Test	9.34%	9.44%
Class III Utilization		_
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	579,558	407,359
Use to Produce/Other Uses	174,322	140,782
Total Class III Utilization	753,880	548,141
Average Butterfat Test	3.66%	3.44%
Class IV Utilization	6 001 404	7 00 / 100
Inventory Nonfluid Used To Fortify	6,931,481	7,394,193
Nonfluid Used To Fortify	217,891	226,660
Shrinkage Transfors & Diversions to Nonnool	2,863,950	2,593,591
Transfers & Diversions to Nonpool	2,217,600	3,040,013
Used To Produce/Other Uses	954,715	947,762
Total Class IV Utilization	13,185,637	14,202,219
Average Butterfat Test Total Utilization	4.69% <b>226,038,947</b>	5.28% <b>217,574,687</b>
	220,000,077	211,514,001

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2021 is \$21.11 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.95 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9097 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 81.69% of all producer skim milk (priced to handlers at \$10.60 per hundredweight, plus the Class I differential) and 50.62% of producer

butterfat (priced to handlers at \$1.9590 per pound plus Class I differential). Class II use accounted for 14.13% of all producer skim milk (\$10.60 per hundredweight) and 44.61% producer butterfat of (\$1.9050 per pound). Class III use accounted for 0.36% of all producer skim milk (\$10.37 per cwt) and of producer butterfat 0.36% (\$1.8578 per pound). Class IV use accounted for 3.82% of all producer skim milk (\$9.78 per cwt) and 4.41% of producer butterfat (\$1.8508 per pound).

Receipts of producer milk during

i ackaged Class i Noule Gales	in marketing	Alea
Product Description	Pounds	Percent
<u>July 2021</u>		
Whole Milk	93,815,851	45.26%
Fat Free Milk	12,615,352	6.09%
Low fat Milk (incl. 1%)	19,865,672	9.58%
Reduced Fat Milk (incl. 2%)	66,466,475	32.06%
Cultured Fluid Milk (incl. Buttermilk)	1,397,614	0.67%
Flavored Drinks and Milk	13,140,006	6.34%
Total Disposition in Marketing Area	207,300,970	100.0%
Total Dispersition by Deal Directo	450 440 400	75 450/
Total Disposition by Pool Plants	156,413,162	75.45%
Total Disposition by Nonpool Plants	50,887,808	24.55%
Total Disposition in Marketing Area	207,300,970	100.0%

### Packaged Class I Route Sales in Marketing Area

August 2021 totaled 207.6 million **Foral Disposition in Marketing Area** 207,300,970 100.0% pounds, 10.5 million more than August 2020. Florida producers supplied 155.4 million pounds of milk in July 2021 or an estimated 84.25% of the producer milk pooled in Florida. In July 2020, they supplied 82.30% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for August 2021. In-area Class I route disposition was 207.3 million pounds in July 2021, 5 million pounds more than July 2020.

# **Dairy Outlook**

(continued from Page 1) As a result, the annual forecast has been lowered to 9,480 million head, 20,000 head lower than last month's forecast. The forecast for milk per cow is 24,330 pounds, 5 pounds lower than last month's forecast. The projection for 2022 milk production has been adjusted to 230.6 billion pounds, 0.6 billion pounds lower than last month's forecast but 2.8 billion pounds higher than 2021. The export forecast for 2022 on a milk-fat basis is 10.9 billion pounds, 0.3 billion higher than last month's forecast. On a skim-solids basis, 2022 dairy exports are projected to total 51.8 billion pounds, 0.5 billion up from last month's forecast. Higher exports are expected for dry skim milk products, whey products, cheese, and butterfat products.

Except for dry whey, dairy product price forecasts for 2022 have been adjusted higher due to lower anticipated beginning stock levels, expectations of relatively strong international demand, and lower expected milk production. Wholesale price forecasts for Cheddar cheese, butter, and NDM are raised from last month's projections to \$1.655 (+2.5 cents), \$1.730 (+7.0 cents), \$1.270 (+6.0 cents), respectively, while the dry whey price forecast remains unchanged from last month's projection at \$0.500 cents per pound. With higher estimated wholesale prices for cheese, the Class III milk price forecast for 2022 is \$16.45 per cwt, \$0.30 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$16.05 per cwt, \$0.75 higher than last month's forecast. The all-milk price forecast for 2022 is \$18.40 per cwt, an increase of \$0.55 from last month's projection.

Pool	C	LASS I*			CLASS II		(	CLASS III			CLASS IV		ι	JNIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Aug <b>2020</b>	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

#### FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLAS	SI	CLA	SS II	CLA	SS III	CLAS	SIV		Class I Utilization
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	88% -	
Aug <b>2020</b>	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%	86% -	
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%	0070	
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%	84%	
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	82% -	
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%	02%	
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%	80% -	
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%		
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%	78% -	
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%	76%	
May	205,959	91	162,901	79.10%	32,581	15.82%	459	0.22%	10,016	4.86%		
Jun	185,491	89	149,440	80.56%	28,141	15.17%	2,255	1.22%	5,654	3.05%	□Au	g-20 ⊠Jul-21 ∎Aug-21
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,504	1.36%		
Aug	207,603	91**	167,218	80.55%	31,650	15.25%	753	0.36%	7,980	3.84%		

\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated

Florida Marketing Area - Federal Order 6

		Up	coming	Pool and	l Paymer	nt Dates			
	Pool &	MA Payme	ent Dates		Рау	ments for	Producer I	Milk	
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final I	Pay Due
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member
August	09/11/21	09/12/21	09/14/21	08/19/21	08/20/21	09/07/21	09/07/21	09/14/21	09/15/21
September	10/11/21	10/12/21	10/13/21	09/20/21	09/20/21	10/04/21	10/05/21	10/13/21	10/14/21
October	11/11/21	11/12/21	11/15/21	10/19/21	10/20/21	11/04/21	11/05/21	11/15/21	11/16/21

\*\*The base rate for making partial payments in Hillsborough Co., FL for September will be \$18.99 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$17.94 for nonmembers (85 percent of the preceding month's uniform price).

Producer Tou	ch Ba	se R	equi	reme	nts 8	& Har	ndler	Dive	rsio	n Lim	nits	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE - 616-5, September 10, 2021

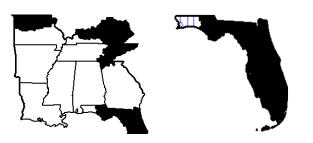
Milk production forecasts for 2021 and 2022 are reduced from last month on smaller dairy cow numbers and lower milk per cow. The fat basis import forecast is unchanged from the previous month, while the fat basis export forecast is raised on strong sales of cheese and butter and milk fat. The skim-solids basis import forecast is unchanged from last month, but the export forecast is raised on firm global demand for skim milk powder, cheese, and whey. For 2022, the fat basis imports are raised on strong demand for imported cheese, while the fat basis export forecast is raised as U.S. butter is expected to be remain competitive in international markets. No change is made to the 2022 skim-solids basis import forecast; However, skim-solids basis exports are raised from last month on continued strong global demand for SMP and whey. For 2021 and 2022, butter, cheese, nonfat dry milk (NDM) price forecasts are raised on improving demand and lower production. The whey price forecast is unchanged for both years. The 2021 and 2022 Class III and Class IV price forecasts are raised from last month on higher dairy product prices. The 2021 all milk price is forecast higher at \$18.15 per cwt. The all milk price forecast for 2022 is \$18.40 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <u>www.usda.gov/oce/commodity/wasde/</u>



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at http://www.ascr.usda.gov/complaint\_filing\_cust.html, or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.

# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. Market Administrator

### www.fmmatlanta.com

October 2021

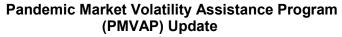
Dairy Outlook

*Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:* 

#### **Dairy Forecasts for 2021**

Based on recent information showing a decline in milk cow numbers, relatively high feed costs, and relatively high culling of dairy cows, the forecast for the average number of milk cows in 2021 has been lowered to 9.475 million head, 10,000 below the previous month's forecast. Based on the decline in milk per cow from July to August, lower yield per cow is projected for the third and fourth quarters of 2021. The projected average yield per cow in 2021 is 23,960 pounds per year, 50 pounds lower than last month's forecast. The milk production forecast for 2021 is 227.0 billion pounds, 0.8 billion less than last month's forecast. The 2021 forecasts for domestic commercial use of dairy products are lower than projected last month, mainly due to higher anticipated wholesale prices and weaker domestic demand. On a milk-fat basis, the annual forecast for 2021 domestic commercial use is 220.8 billion pounds, 1.1 billion lower than last month's forecast. The domestic use forecast on a skim-solids basis for 2021 is 180.0 billion pounds, 0.7 billion lower than last month's projection. Based on recent price data and lower expected milk production, the wholesale price forecasts for most dairy products have been adjusted higher for 2021. Price forecasts for cheese, NDM, and dry whey are \$1.680 (+4.0 cents), \$1.245 (+2.0 cents), \$0.565 (+1.0 cent) per pound, respectively. The 2021 wholesale price forecast for butter is \$1.685 per pound, 0.5 cents lower than last month's projection. With a higher projected wholesale price for cheese, the Class III milk price forecast for 2021 is \$17.05 per hundredweight (cwt), \$0.40 higher than the previous month's forecast. The Class IV milk price projection is \$15.70 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021 is \$18.45 per cwt, an increase of \$0.30 from last month's projection.

Dairy Forecasts for 2022 (continued on Page 4)



Since the announcement of the Pandemic Market Volatility Assistance Program (PMVAP) in mid-August, USDA has been actively implementing the administration of this program that will distribute up to \$350 million in payments directly to dairy farmers. The role of the handler/cooperative USDA is wrapping up one-on-one meetings with approximately 200 handlers and cooperatives that purchased milk and participated in the Federal Milk Marketing Order program during the July-December 2020 period. Handlers and cooperatives are critical to the administration of the PMVAP. They have the proprietary producer production data that determines the eligible milk under PMVAP rules. Further, they are the entities that distribute program funds to dairy farmers. To ensure the integrity of the PMVAP and proper distribution of funds, USDA will enter into an agreement with each handler and cooperative. This process, along with a thorough explanation of the mechanics of the program, is currently underway. Dairy farmer payments As reported when the program was announced on August 19, 2021, PMVAP is designed to provide pandemic assistance payments directly to dairy farmers who received a lower value for their milk due to market abnormalities caused by the pandemic. Funds are projected to be paid to dairy farmers by the end of December 2021. AGI Certification Required by Dairy Farmers Similar to many USDA programs the PMVAP requires dairy farmers to meet either of the following adjusted gross income (AGI) requirements of the program: • Less than \$900,000 average AGI for tax years 2016, 2017, and 2018, or • 75 percent of your average taxable income for tax years 2016, 2017, and 2018 came from farming, ranching, or forestry-related activities Your handler or cooperative may have provided you with an attestation statement, which you MUST complete and return in order to receive a payment. Information for handlers and dairy farmers can be found at www.ams.usda.gov/services/ pandemicmarket-volatility-assistance-program. For questions not covered in the resources online, please email PMVAP@usda.gov



Volume 22—No. 10

Price: <u>Utilization</u> 84.57%	<u>Utilization</u> 51.18% 44.99% 0.37% <u>3.46%</u> 100.00% 5. (Hillsborough Co <u>Pounds</u>		Price/lb. \$1.8553 \$1.9458 \$1.9388 \$1.9388 <b>\$1.9388</b>	Value           \$ 6,896,528.59           207,610.91           6,358,683.72           52,161.48           487,902.90           \$ 14,002,887.60
Price: <u>Utilization</u> 84.57%	0.37% <u>3.46%</u> 100.00% 5. (Hillsborough Co <u>Pounds</u>	26,904 251,652 7,263,662 punty, Florida):	\$1.9388 \$1.9388	6,358,683.72 52,161.48 487,902.90
Price: <u>Utilization</u> 84.57%	100.00% b. (Hillsborough Co <u>Pounds</u>	7,263,662 punty, Florida):	\$1.9278	
Price: <u>Utilization</u> 84.57%	Pounds		\$1.9278	]
Utilization 84.57%		Price n		
84.57%		Price n		
51.18% <b>83.34%</b>	160,479,465 3,717,204 164,196,669 <b>164,196,669</b>	\$10.46 /0 \$1.8553 /0		Value \$ 16,786,152.05 6,896,528.59 9,149,218.44 \$ 32,831,899.08
12.79% 44.99% <b>13.98%</b>	24,281,308 3,267,902 <b>27,549,210</b>	•		\$ 2,537,396.69 6,358,683.72 <b>\$ 8,896,080.41</b>
0.32% 0.37% <b>0.32%</b>	611,788 26,904 <b>638,692</b>			\$ 61,790.60 52,161.48 <b>\$ 113,952.08</b>
2.32% 3.46% <b>2.36%</b>	4,400,834 251,652 <b>4,652,486</b>			\$ 436,562.73 487,902.90 <b>\$ 924,465.63</b>
100.00%	197,037,057			\$ 42,766,397.20
icers				\$0.00 \$9,148.17 (\$14,002,887.60) (\$317,906.36) \$91,260.23
		\$ 15.04216 \$ 0.04216		<b>\$28,546,011.64</b> \$80,002.39
Hillsborough C	ounty, Florida):	\$15.00		
	83.34% 12.79% 44.99% 13.98% 0.32% 0.37% 0.32% 2.32% 3.46% 2.36% 100.00% = outterfat price ucers S.F. ent Fund (Hillsborough C	164,196,669         83.34%       164,196,669         12.79%       24,281,308         44.99%       3,267,902         13.98%       27,549,210         0.32%       611,788         0.37%       26,904         0.32%       638,692         2.32%       4,400,834         3.46%       251,652         2.36%       4,652,486         100.00%       197,037,057	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccc} & 164,196,669 \\ \hline 83.34\% & 164,196,669 \\ \hline 12.79\% & 24,281,308 \\ \hline 44.99\% & 3,267,902 \\ \hline 13.98\% & 27,549,210 \\ \hline 0.32\% & 611,788 \\ \hline 0.32\% & 638,692 \\ \hline 2.32\% & 4,400,834 \\ \hline 3.46\% & 251,652 \\ \hline 2.36\% & 4,652,486 \\ \hline 100.00\% & 197,037,057 \end{array} \\ \begin{array}{c} \$15.04216 \\ \$15.04216 \\ \$15.00 \\ \hline 15.00 \\ \hline 15$

\* At 3.5% butterfat test; for information purposes.

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFO	RM	CLASS I %
(Priced at)	Sept	Oct	Aug	Sept	Dept
Appalachian (Charlotte)	\$ 19.99	\$ 20.48	\$ 19.24	\$ 19.37	73.77%
Arizona (Phoenix)	\$ 18.94	\$ 19.43	\$ 17.08	\$ 17.40	32.65%
California (Woodland)	\$ 18.69	\$ 19.18	\$ 16.59	\$ 16.91	20.80%
Central (Kansas City)	\$ 18.59	\$ 19.08	\$ 16.50	\$ 16.73	28.99%
Florida (Tampa)	\$ 21.99	\$ 22.48	\$ 21.11	\$ 21.22	83.34%
Mideast (Cleveland)	\$ 18.59	\$ 19.08	\$ 16.85	\$ 16.53	31.50%
Northeast (Boston)	\$ 19.84	\$ 20.33	\$ 17.69	\$ 17.96	31.00%
Pacific Northwest (Seattle)	\$ 18.49	\$ 18.98	\$ 16.47	\$ 16.67	23.88%
Southeast (Atlanta)	\$ 20.39	\$ 20.88	\$ 19.60	\$ 19.70	71.14%
Southwest (Dallas)	\$ 19.59	\$ 20.08	\$ 17.33	\$ 17.55	31.59%
Jpper Midwest (Chicago)	\$ 18.39	\$ 18.88	\$ 16.22	\$ 16.71	9.20%

### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	Sept 2021	Sept 2020
Producer Milk		
	164,196,669	158,859,922
Class II	27,549,210	29,128,396
Class III Class IV	638,692	1,201,306
Total Producer Milk	4,652,486	5,873,032
Average Butterfat Test	<b>197,037,057</b> 3.68%	<b>195,062,656</b> 3.71%
Percent of Producer Milk in Class I	83.34%	81.44%
Daily Average Receipts	6,567,902	6,502,089
Other Source Milk	0,007,002	0,002,000
Class I	690,194	2,112,899
Class II	5,195,345	5,697,071
Class III	0	0,001,011
Class IV	350,729	449,854
Total Other Source Milk	6,236,268	8,259,824
Overage	-,,	-,,
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	0
Total Overage	0	0
Opening Inventory		
Class I	9,509,046	8,136,547
Class II	997,088	50,269
Class III	50,678	147,503
Class IV	5,883,715	7,196,421
Total Opening Inventory	16,440,527	15,530,740
Total Receipts	219,713,852	218,853,220
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	9,588,074	7,101,402
Route Disposition Class I	161,973,408	160,691,855
Shrinkage	795,670	516,469
Transfers & Diversions to Nonpool	2,038,757	799,642
Total Class I Utilization	174,395,909	169,109,368
Average Butterfat Test	2.24%	2.29%
Daily Average Utilization	5,813,197	5,636,979
Class II Utilization		
Nonfluid Used To Produce	5,195,344	5,697,070
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	17,549,111	16,634,934
Used To Produce/Other Uses	10,997,188	12,543,732
Total Class II Utilization	33,741,643	34,875,736
Average Butterfat Test	9.76%	9.42%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	558,822	1,201,147
Use to Produce/Other Uses	130,548	147,662
Total Class III Utilization	689,370	1,348,809
Average Butterfat Test	3.90%	3.91%
Class IV Utilization		
Inventory	6,291,705	7,490,938
Nonfluid Used To Fortify	321,347	276,238
Shrinkage	2,996,361	2,853,242
Transfers & Diversions to Nonpool	522,019	1,660,266
Used To Produce/Other Uses	755,498	1,238,623
Total Class IV Utilization	10,886,930	13,519,307
Average Butterfat Test	5.63%	5.31%
Total Utilization	219,713,852	218,853,220

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in September 2021 is \$21.22 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.00 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9278 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In September, Class I use accounted for 83.34% of all producer skim milk (priced to handlers at \$10.46 per hundredweight, plus the Class I differential) and 51.18% of producer

butterfat (priced to handlers at \$1.8553 per pound plus Class I differential). Class II use accounted for 13.98% of all producer skim milk (\$10.45 per hundredweight) and 44.99% producer of butterfat (\$1.9388 per pound). Class III use accounted for 0.32% of all producer skim milk (\$10.10 per cwt) and of producer 0.37% butterfat (\$1.9388 per pound). Class IV use accounted for 2.36% of all producer skim milk (\$9.92 per cwt) and 3.46% of producer butterfat (\$1.9388 per pound).

Receipts of producer milk during

Fachayeu Class I Roule Sales	in marketing	Alea
Product Description	Pounds	Percent
August 2021		
Whole Milk	89,180,238	42.13%
Fat Free Milk	13,018,267	6.15%
Low fat Milk (incl. 1%)	22,936,968	10.85%
Reduced Fat Milk (incl. 2%)	63,102,084	29.81%
Cultured Fluid Milk (incl. Buttermilk)	1,344,175	0.63%
Flavored Drinks and Milk	22,075,528	10.43%
Total Disposition in Marketing Area	211,657,260	100.0%
Total Disposition by Pool Plants	163,900,598	77.43%
Total Disposition by Nonpool Plants	47,756,662	22.57%
Total Disposition in Marketing Area	211,657,260	100.0%

## Packaged Class I Route Sales in Marketing Area

September 2021 totaled 197 million **Total Disposition in Marketing Area** 211,657,260 100.0% pounds, 2 million more than September 2020. Florida producers supplied 159 million pounds of milk in August 2021 or an estimated 76.35% of the producer milk pooled in Florida. In August 2020, they supplied 79.84% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for September 2021. In-area Class I route disposition was 211.6 million pounds in August 2021, 7.3 million pounds more than August 2020.

## **Dairy Outlook**

(continued from Page 1) The average number of milk cows is expected to continue declining in the first quarter of 2022. As a result, the annual forecast has been lowered to 9.450 million head, 30,000 head below the last month's forecast. The projection for milk per cow is 24,305 pounds, 25 pounds lower than last month's forecast. The projection for 2022 milk production has been adjusted to 229.7 billion pounds, 0.9 billion pounds lower than last month's forecast but 2.7 billion pounds higher than 2021.

In 2022, domestic use is projected to be lower than the previous month's forecast as wholesale prices are projected higher and milk production is projected down. On a milk-fat basis, the domestic use forecast for 2022 is 224.5 billion pounds, 1.0 billion lower than the previous forecast. On a skim-solids basis, the forecast for domestic use is 182.2 billion pounds, 0.7 billion lower than last month's forecast

Pool	(	CLASS I*			CLASS II			CLASS III			CLASS IV		U	JNIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep 2020	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 15.00	\$1.9278	\$21.22
Oct	\$16.06	\$1.9961	\$22.48	\$10.63											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLAS	SI	CLA	SS II	CLAS	SS III	CLAS	S IV		Class I Utilization
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	88%	
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%	86% -	
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%	0.49/	
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	84% -	
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%	82%	
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%	000/	
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%	80% -	
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%	78% -	
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%	76%	
May	205,959	91	162,901	79.10%	32,581	15.82%	459	0.22%	10,016	4.86%	76% -	
Jun	185,491	89	149,440	80.56%	28,141	15.17%	2,255	1.22%	5,654	3.05%	■Aug	-21
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,504	1.36%		
Aug	207,603	91	167,218	80.55%	31,650	15.25%	753	0.36%	7,980	3.84%		
Sept	197,037	85**	164,196	83.34%	27,549	13.98%	638	0.32%	4,652	2.36%		

\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated

Florida Marketing Area - Federal Order 6

	Upcoming Pool and Payment Dates											
	Pool &	MA Payme	ent Dates	Payments for Producer Milk								
	Uniform Price	Due to:	Due From:		Partial nt Due**		l Partial nt Due**	Final I	Pay Due			
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member			
October	11/11/21	11/12/21	11/15/21	10/19/21	10/20/21	11/04/21	11/05/21	11/15/21	11/16/21			
November	12/11/21	12/13/21	12/14/21	11/19/21	11/22/21	12/06/21	12/06/21	12/14/21	12/15/21			
December	01/11/22	01/12/22	01/13/22	12/20/21	12/20/21	01/04/22	01/05/22	01/13/22	01/14/22			

\*\*The base rate for making partial payments in Hillsborough Co., FL for October will be \$19.09 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$18.03 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

# WASDE Dairy Report 1/ WASDE - 617-5, October 10, 2021

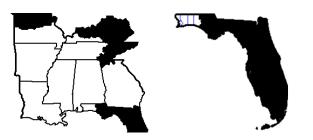
Milk production forecasts for 2021 and 2022 are reduced from last month on smaller dairy cow numbers and slower growth in milk per cow. For 2021 and 2022, fat basis import forecasts are unchanged from the previous month, while the fat basis export forecasts are raised on stronger expected sales of cheese and butterfat containing products. The skim-solids basis import forecast for 2021 is lowered slightly on weaker expected imports of milk protein concentrates, but the 2022 forecast is unchanged. Skim-solids basis export forecast for 2021 is reduced on weaker sales of skim milk powder, whey, and lactose; however, the forecast for 2022 is unchanged. For 2021, cheese, nonfat dry milk (NDM), and whey price forecasts are raised on current prices and lower expected production. The butter price is lowered slightly on current prices. For 2022, all dairy product prices are raised, largely on tighter supplies. The 2021 and 2022 Class III and Class IV price forecasts are raised from last month on higher dairy product prices. The 2021 all milk price is forecast higher at \$18.45 per cwt. The all milk price forecast for 2022 is \$19.20 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <u>www.usda.gov/oce/commodity/wasde/</u>



**MILK MARKET ADMINISTRATOR** U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



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# **FLORIDA Fluid Milk Report**

Harold, H. Friedly, Jr. Market Administrator

### www.fmmatlanta.com

### November 2021

**Dairy Outlook** 

Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:

#### **Dairy Forecasts for 2021**

Based on recent milk production data, milk cows for 2021-Q4 are projected to average 9.400 million head, 60,000 below last month's projection. The average milk output per cow in 2001-Q4 is projected to be 5,910 pounds per head, 10 pounds less under the previous month than expected. The milk production forecast for 2021 is 226.4 billion pounds, 0.6 billion pounds lower than last month's projection.

On a milk-fat basis, the 2021-Q4 projection for dairy products imports has been lowered to 1.6 billion pounds (-0.1 billion) due to lower expected imports of butterfat products. The annual forecast for 2021 imports on a milk-fat basis has been lowered to 6.4 billion pounds (-0.2 billion). Due to recent weakness in domestic use and higher expected prices for most dairy products, the forecast for 2021-Q4 domestic use on a milk-fat basis is 57.0 billion pounds. 0.3 billion lower than last month's forecast.

Annual forecasts for 2021 domestic use are 220.6 billion pounds on a milk-fat basis (-0.2 billion) and 179.5 billion pounds on a skim-solids basis (-0.5 billion). Based on recent increases in prices for butter, NDM, and dry whey, 2021-Q4 price forecasts for those products have been raised to \$1.870 (+13.5 cents), \$1.460 (+9.0 cents), and \$0.570 (+2.0 cent) per pound, respectively. The 2021-Q4 price forecast for Cheddar cheese has been lowered to \$1.730, 4.5 cents lower than the previous forecast.

With the lower projected wholesale price for cheese more than offsetting the higher dry whey price forecast, the Class III milk price forecast for 2021-Q4 is \$17.65 per cwt, \$0.25 lower than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2021-Q4 is \$18.30 per cwt, \$1.35 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.00 per cwt, up \$0.20 from the previous forecast. The forecast for the year has been raised \$18.50 per cwt for all year 2021, up \$0.05 from last month's projection.

Florida Marketing Area Federal Order No. 6

USDA Invests \$20.2 Million in Grants for DBI Initiatives

The U.S. Department of Agriculture (USDA) announced on Nov. 8, 2021 in Washington, an investment of \$20.2 million in the Dairy Business Innovation (DBI) Initiatives. DBI awarded \$18.4 million to three current Initiatives at University of Tennessee, Vermont Agency for Food and Marketing and University of Wisconsin, and \$1.8 million to the California State University Fresno.

Since its inception in 2019, DBI initiatives have provided valuable technical assistance and sub-grants to dairy farmers and businesses across their regions, assisting them with business plan development, marketing and branding, as well as, increasing access to innovative production and processing techniques to support the development of value-added products.

"These awards will expand the scope of the Dairy Business Innovation program and provide much-needed support to small dairy farms and businesses as they continue to recover from the pandemic," said USDA Under Secretary for Marketing and Regulatory Programs Jenny Moffitt. "In addition to initiatives in the Southeast, Northeast and Midwest, a new initiative for the Pacific Coast is funded, led by California State University Fresno. These DBI initiatives provide the dairy industry with additional capacity and expertise that will go beyond immediate assistance and set the stage for a more secure future."

University of Tennessee - The University of Tennessee's Center for Profitable Agriculture provides educational opportunities to help producers starting or expanding a dairy business in the Southeast (Alabama, Arkansas. Florida. Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia) to manage financial risk by evaluating opportunities to develop and market valueadded dairy products.

### Additional Information

Press Release, Release No.: 140-21, with more information can be found at: https://www.ams.usda.gov/ press-release/usda-invests-202-million-grants-dairybusiness-innovation-initiatives-0

Dairy Forecasts for 2022 (continued on Page 4)

Volume 22—No. 11



Calculation of Uniform Butterfat Pri	<b>CO</b> .				
Class I Butterfat		<u>Utilization</u> 50.73%	<u>Pounds</u> 3,838,897	<u>Price/lb.</u> \$1.9421	<u>Value</u> \$ 7,455,521.86
Class I Differential at Location Class II Butterfat		45.82%	3,467,462	\$1.9484	214,427.11 6,756,002.96
Class III Butterfat Class IV Butterfat	=	0.26% 3.19%	19,343 241,275	\$1.9414 \$1.9414	37,552.50 468,411.28
Total Butterfat		100.00%	7,566,977		\$ 14,931,915.71
Uniform Butter	fat Price per II	o. (Hillsborough Co	ounty, Florida):	\$1.9733	
Calculation of Uniform Skim Milk P					
<b>Producer Milk</b> Class I Skim Milk Class I Butterfat Class I Differential at Location Total Class I Milk	Utilization 83.71% 50.73% 82.50%	<u>Pounds</u> 166,362,844 3,838,897 170,201,741 <b>170,201,741</b>	Price p \$10.66 / \$1.9421 /		<u>Value</u> \$ 17,734,279.17 7,455,521.86 9,498,572.67 <b>\$ 34,688,373.70</b>
Class II Skim Milk Class II Butterfat Total Class II Milk	12.76% 45.82% <b>13.97%</b>	25,362,926 3,467,462 <b>28,830,388</b>	\$10.63 / \$1.9484 /		\$ 2,696,079.03 6,756,002.96 <b>\$ 9,452,081.99</b>
Class III Skim Milk Class III Butterfat Total Class III Milk	0.29% 0.26% <b>0.29%</b>	581,641 19,343 <b>600,984</b>	\$11.44 / \$1.9414 /		\$ 66,539.74 37,552.50 <b>\$ 104,092.24</b>
Class IV Skim Milk Class IV Butterfat Total Class IV Milk	3.24% 3.19% <b>3.24%</b>	6,438,561 241,275 <b>6,679,836</b>	\$10.62 / \$1.9414 /		\$ 683,775.19 468,411.28 <b>\$ 1,152,186.47</b>
Producer Milk	100.00%	206,312,949			\$ 45,396,734.40
Adjustments Overage and Other Source Inventory Adjustments Producer butterfat at uniform bu Location Adjustments to Produce 1/2 Unobligated Balance in P.S.	ers				\$23,244.01 \$469.04 (\$14,931,915.71) (\$327,028.49) \$85,631.32
Adjusted Pool Value Reserve for Producer Settlemer	nt Fund		\$ 15.21899 \$ 0.04899		<b>\$30,247,134.57</b> \$97,370.62
Uniform Skim Milk Price per cwt. (H	lillsborough C	ounty, Florida):	\$15.17		
Uniform Price per cwt. (Hillsboroug	h County, Flo	rida)	\$21.55*		

# F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - October 2021

\* At 3.5% butterfat test; for information purposes.

# **OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME	CL	ASSI	UNIFO	RM	CLASS I %
(Priced at)	Oct	Nov	Sept	Oct	Dept
Appalachian (Charlotte)	\$ 20.48	\$ 21.38	\$ 19.37	\$ 19.70	72.54%
Arizona (Phoenix)	\$ 19.43	\$ 20.33	\$ 17.40	\$ 18.02	32.22%
California (Woodland)	\$ 19.18	\$ 20.08	\$ 16.91	\$ 17.29	21.60%
Central (Kansas City)	\$ 19.08	\$ 19.98	\$ 16.73	\$ 17.19	35.37%
Florida (Tampa)	\$ 22.48	\$ 23.38	\$ 21.22	\$ 21.55	82.50%
Videast (Cleveland)	\$ 19.08	\$ 19.98	\$ 16.53	\$ 17.70	33.80%
Northeast (Boston)	\$ 20.33	\$ 21.23	\$ 17.96	\$ 18.44	30.80%
Pacific Northwest (Seattle)	\$ 18.98	\$ 19.88	\$ 16.67	\$ 17.13	23.24%
Southeast (Atlanta)	\$ 20.88	\$ 21.78	\$ 19.70	\$ 19.86	67.95%
Southwest (Dallas)	\$ 20.08	\$ 20.98	\$ 17.55	\$ 17.74	37.43%
Jpper Midwest (Chicago)	\$ 18.88	\$ 19.78	\$ 16.71	\$ 17.67	14.50%

### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	Oct 2021	Oct 2020
Producer Milk		
Class I	170,201,741	180,369,662
Class II Class III	28,830,388	28,106,147
Class IV	600,984	330,950
Total Producer Milk	6,679,836 <b>206,312,949</b>	4,939,137 <b>213,745,896</b>
Average Butterfat Test	3.66%	3.74%
Percent of Producer Milk in Class I	82.50%	84.39%
Daily Average Receipts	6,655,256	6,895,029
Other Source Milk	-,,	-,
Class I	597,526	1,178,078
Class II	4,306,929	3,903,056
Class III	0	0
Class IV	464,932	1,507,909
Total Other Source Milk	5,369,387	6,589,043
Overage		
Class I	0	0
Class II	4,780	0
Class III	51,223	0
Class IV	43,464	0
Total Overage	99,467	0
Opening Inventory		
Class I	9,588,074	7,499,387
Class II	54,722	390,317
Class III	2,364	0
Class IV	6,234,619	6,702,636
Total Opening Inventory	15,879,779	14,592,340
Total Receipts Utilization:	227,661,582	234,927,279
Class I Utilization		
Inventory of Packaged FMP	7,827,560	9,108,313
Route Disposition Class I	171,006,974	178,228,251
Shrinkage	729,534	884,487
Transfers & Diversions to Nonpool	823,273	826,076
Total Class I Utilization	180,387,341	189,047,127
Average Butterfat Test	2.24%	2.28%
Daily Average Utilization	5,818,946	6,098,294
Class II Utilization		
Nonfluid Used To Produce	4,306,928	3,903,056
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	18,263,065	18,744,828
Used To Produce/Other Uses	10,626,826	9,751,636
Total Class II Utilization	33,196,819	32,399,520
Average Butterfat Test	10.54%	10.00%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	529,785	213,990
Use to Produce/Other Uses	124,786	116,960
Total Class III Utilization	654,571	330,950
Average Butterfat Test	3.60%	8.07%
Class IV Utilization		
Inventory	8,747,754	4,812,387
Nonfluid Used To Fortify	429,989	396,088
Shrinkage	3,037,710	3,507,692
Transfers & Diversions to Nonpool	467,623	3,564,696
Used To Produce/Other Uses	739,775	868,819
Total Class IV Utilization	13,422,851	13,149,682
Average Butterfat Test	4.53%	8.05%
Total Utilization	227,661,582	234,927,279

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in October 2021 is \$21.55 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.17 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9733 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use accounted for 82.50% of all producer skim milk (priced to handlers at \$10.66 per hundredweight, plus the Class I differential) and 50.73% of producer

(priced to handlers butterfat at \$1.9421 per pound plus Class I differential). Class II use accounted for 13.97% of all producer skim milk (\$10.63 per hundredweight) and producer 45.82% of butterfat (\$1.9484 per pound). Class III use accounted for 0.29% of all producer skim milk (\$11.44 per cwt) and producer 0.26% of butterfat (\$1.9414 per pound). Class IV use accounted for 3.24% of all producer skim milk (\$10.62 per cwt) and producer 3.19% of butterfat (\$1.9414 per pound).

Receipts of producer milk during

Fachageu Class I Nulle Sales I	in marketing	Alta
Product Description	Pounds	Percent
September 202	<u>1</u>	
Whole Milk	87,804,272	41.44%
Fat Free Milk	12,445,983	5.88%
Low fat Milk (incl. 1%)	21,992,097	10.38%
Reduced Fat Milk (incl. 2%)	62,975,555	29.73%
Cultured Fluid Milk (incl. Buttermilk)	1,363,087	0.64%
Flavored Drinks and Milk	25,264,710	11.93%
Total Disposition in Marketing Area	211,845,704	100.0%
Total Disposition by Pool Plants	161,884,488	76.42%
Total Disposition by Nonpool Plants	49,961,216	23.58%
Total Disposition in Marketing Area	211,845,704	100.0%

Packaged Class I Route Sales in Marketing Area

October 2021 totaled 206.3 million **Total Disposition in Marketing Area** 211,845,704 100.0% pounds, 7.4 million less than October 2020. Florida producers supplied 146.5 million pounds of milk in September 2021 or an estimated 74.36% of the producer milk pooled in Florida. In September 2020, they supplied 78.48% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for October 2021. In-area Class I route disposition was 211.8 million pounds in September 2021, 8.7 million pounds more than September 2020.

## **Dairy Outlook**

(continued from Page 1) The 2022 forecast for milk per cow is 24,280 pounds, 25 pounds lower than last month's forecast. The projection for 2022 milk production has been lowered to 228.1 billion pounds, 1.6 billion pounds below last month's forecast but 1.7 billion pounds above 2021. With the substantially lower projected milk supply, dairy product price forecasts for 2022 have been raised from last month's projections. Wholesale price forecasts for Cheddar cheese, butter, NDM, and dry whey are \$1.765 (+5.0 cents), \$1.910 (+15.5 cents), \$1.485 (+10.5 cents), and \$0.530 (+2.0 cents) per pound, respectively.

With higher projected wholesale prices for cheese and dry whey, the Class III milk price forecast for 2022 is \$17.75 per cwt, \$0.65 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$18.70 per cwt, \$1.55 above last month's forecast. The all-milk price forecast for 2022 is \$20.25 per cwt, an increase of \$1.05 from last month's projection.

Pool	(	CLASS I*			CLASS II			CLASS III			CLASS IV		l	JNIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Oct 2020	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 15.00	\$1.9278	\$21.22
Oct	\$16.06	\$1.9961	\$22.48	\$10.63	\$1.9484	\$17.08	\$11.44	\$1.9414	\$17.83	\$ 10.62	\$1.9414	\$17.04	\$ 15.17	\$1.9733	\$21.55
Nov	\$17.13	\$1.9578	\$23.38	\$11.23											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLAS	SI	CLA	SS II	CLA	SS III	CLAS	S IV	88% -	Class I Utiliz	ation
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	00% -		
Oct 2020	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%	86% -		
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%	84% -		
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%		111.	
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%	82% -		
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%	80% -	//////////////////////////////////	
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%	78% -	/\N	
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%			
May	205,959	91	162,901	79.10%	32,581	15.82%	459	0.22%	10,016	4.86%	76% -		
Jun	185,491	89	149,440	80.56%	28,141	15.17%	2,255	1.22%	5,654	3.05%	⊠ Se	ot Oct-21	■ Oct
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,504	1.36%			
Aug	207,603	91	167,218	80.55%	31,650	15.25%	753	0.36%	7,980	3.84%			
Sept	197,037	85	164,196	83.34%	27,549	13.98%	638	0.32%	4,652	2.36%			
Oct	206,312	89**	170,201	82.50%	28,830	13.97%	600	0.29%	6,679	3.24%			

\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated

# Florida Marketing Area - Federal Order 6

	Upcoming Pool and Payment Dates													
	Pool &	MA Payme	ent Dates		Рау	ments for	Producer I	Milk						
	Uniform Price	Due to:	Due From:		Partial nt Due**		I Partial nt Due**	Final I	Pay Due					
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member					
November	12/11/21	12/13/21	12/14/21	11/19/21	11/22/21	12/06/21	12/06/21	12/14/21	12/15/21					
December	01/11/22	01/12/22	01/13/22	12/20/21	01/13/22	01/14/22								
January	02/11/22	02/14/22	02/14/22 02/15/22 01/19/22 01/20/22 02/04/22 02/07/22 02/15/22 02/16/2											

\*\*The base rate for making partial payments in Hillsborough Co., FL for November will be \$19.39 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$18.31 for nonmembers (85 percent of the preceding month's uniform price).

Producer Tou	Producer Touch Base Requirements & Handler Diversion Limits														
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10			
Diversion Percentage Limits         15%         15%         20%         20%         20%         10%         10%         10%         10%         10%         15%															

# WASDE Dairy Report 1/ WASDE - 618-5, November 9, 2021

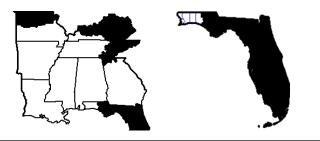
Milk production forecasts for 2021 and 2022 are reduced from the previous month on lower expected dairy cow numbers and slower growth in milk per cow. Fat basis import forecasts for 2021 and 2022 are reduced on lower expected imports of butterfat products. Fat basis export forecasts for 2021 and 2022 are raised on higher expected exports of cheese and butterfat products. Skim-solids basis import forecast for 2021 is raised while 2022 imports are unchanged from last month. The 2021 and 2022 skim-solids basis export forecasts are unchanged from last month. Butter, nonfat dry milk (NDM), and whey price forecasts for 2021 are raised from last month on strength in demand and lower expected production. The cheese price forecast for 2021 is reduced on current prices and continued large supplies. The 2021 Class III price forecast is reduced from last month as the lower forecast cheese price more than offsets the higher whey price. The Class IV price forecast is raised on higher NDM and butter prices. The 2021 all milk price forecasts are raised on strength in demand and lower expected milk supplies. The 2021 all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price forecast is raised to \$20.25 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <u>www.usda.gov/oce/commodity/wasde/</u>



MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 2763 Meadow Church Rd, Ste 100 Duluth, Georgia 30097

# www.fmmatlanta.com



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# FLORIDA Fluid Milk Report

Harold, H. Friedly, Jr. Market Administrator

### www.fmmatlanta.com

December 2021

**Dairy Outlook** 

*Excerpts from Livestock, Dairy, and Poultry Outlook, December 2021, USDA, Economic Research Service:* 

#### Dairy Forecasts for the Remainder of 2021

Based on recent milk production data for October and revised for September, milk cows for the third guarter of 2021 (2021-Q3) and 2021-Q4 were adjusted downward. The estimate for milk cows in 2021- Q3 is 9.451 million head, about 5,000 head lower than last month's estimate. For 2021-Q4, the number of dairy cows is projected to average 9.395 million head, 5,000 head below last month's projection. Average milk production per cow in 2001-Q4 is projected at 5,900 pounds per head, 10 pounds less than last month's forecast. The milk production forecast for 2021 is 226.2 billion pounds, 0.2 billion pounds lower than last month's forecast. The 2021-Q4 forecast for exports on a milk-fat basis was adjusted down slightly to 2.9 billion pounds (-0.1 billion pounds) on a milk-fat basis. On a skim-solids basis, the 2021-Q4 forecast is unchanged at 12.1 billion pounds. For the year, the export forecast is 11.8 billion pounds on a milk-fat basis (-0.1 billion pounds). On a skimsolids basis, the export forecast for 2021 is 51.5 billion pounds (+0.1 billion 2 Dry skim milk products include NDM, skim milk powder, and dry skim milk for animal use. pounds). Compared to 2020, the 2021 export projections are substantially higher, by 2.5 billion pounds on a milk-fat basis and 4.3 billion pounds on a skim-solid basis. Exports of cheese, butter, dry skim milk products, whey products, and lactose are expected to remain strong through the remainder of the year. On a milk-fat basis, the 2021-Q4 projection for dairy product imports has been raised to 1.7 billion pounds (+0.1 billion) due higher expected imports of cheese and butterfat products. On a skim-solids basis, the 2021-Q4 import forecast is unchanged at 1.4 billion pounds. The annual forecast for 2021 imports on a milk-fat basis has been raised to 6.5 billion pounds (+0.1 billion) and is unchanged at 5.7 billion pounds on a skim-solids basis.



Volume 22—No. 12

# **Uniform Price**

The uniform price in Hillsborough County, Florida was \$22.93 per hundredweight for milk at 3.5 percent butterfat for the month of November 2021. This is an increase of \$1.38 per hundredweight compared with the previous month and \$1.23 higher then November 2020 . Class I utilization was 86.23 percent in November. This represents a 2.52 percent increase compared with the previous month and is 0.57percent higher than November of last year

# Dairy Forecasts for the Remainder of 2021 (continued)

Based on recent data for the end of October, the 2021 forecast for ending stocks has been lowered by 0.2 billion pounds to 14.7 billion pounds on a milk-fat basis. On a skim-solids basis, the forecast for ending stocks is 10.9 billion pounds, down 0.1 billion pounds from last month's forecast. The forecast for 2021-Q4 domestic use on a milk-fat basis is 57.2 billion pounds, 0.2 billion higher than last month's projection. On a skim-solids basis, the forecast for domestic use for 2021-Q4 is 44.8 billion pounds, 0.2 billion above the previous forecast. Annual forecasts for 2021 domestic use are 220.9 billion pounds on a milk-fat basis (+0.3 billion) and 179.3 billion pounds on a skim-solids basis (-0.2 billion). Based on recent data, 2021-Q4 price forecasts for cheese, butter, and dry whey are raised to \$1.750 (+2.0 cents), \$1.910 (+4.0 cents), and \$0.590 (+2.0 cents) per pound, respectively. The 2021-Q4 price forecast for NDM is lowered to \$1.455 per pound, 0.5 cents lower than the previous forecast. With higher projected wholesale prices for Cheddar cheese and dry whey price, the Class III milk price forecast for 2021-Q4 is \$17.95 per cwt, \$0.30 above the previous month's forecast. The Class IV milk price projection for 2021-Q4 is \$18.45 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.45 per cwt, up \$0.45 from the previous forecast. The all-milk price forecast for 2021 has been raised to \$18.60 per cwt, up \$0.10 from last month's

(continued on Page 4)

Calculation of Uniform Butterfat P	rice:				
		<b>Utilization</b>	Pounds	Price/lb.	Value
Class I Butterfat		54.15%	4,130,021	\$1.9038	\$ 7,862,733.99
Class I Differential at Location					230,857.79
Class II Butterfat		42.31%	3,227,278	\$2.1611	6,974,470.49
Class III Butterfat		1.84%	140,423	\$2.1541	302,485.19
Class IV Butterfat	=	1.70%	129,800	\$2.1541	279,602.18
Total Butterfat		100.00%	7,627,522		\$ 15,650,149.64
Uniform Butte	rfat Price per I	b. (Hillsborough Co	ounty, Florida):	\$2.0518	]
Calculation of Uniform Skim Milk F	Price:				
Producer Milk	<b>Utilization</b>	Pounds	Price p		<u>Value</u>
Class I Skim Milk	86.23%	171,973,883	\$11.73 /		\$ 20,172,536.47
Class I Butterfat	54.15%	4,130,021	\$1.9038 /	lb.	7,862,733.99
Class I Differential at Location		176,103,904			9,835,960.04
Total Class I Milk	85.05%	176,103,904			\$ 37,871,230.50
Class II Skim Milk	11.72%	23,368,883	\$11.23 /	cwt.	\$ 2,624,325.56
Class II Butterfat	42.31%	3,227,278	\$2.1611 /	lb.	6,974,470.49
Total Class II Milk	12.84%	26,596,161			\$ 9,598,796.05
Class III Skim Milk	1.24%	2,480,005	\$10.87 /	cwt.	\$ 269,576.55
Class III Butterfat	1.84%	140,423	\$2.1541 /		302,485.19
Total Class III Milk	1.27%	2,620,428			\$ 572,061.74
Class IV Skim Milk	0.81%	1,614,253	\$11.66 /	cwt.	\$ 188,221.90
Class IV Butterfat	1.70%	129,800	\$2.1541 /		279,602.18
Total Class IV Milk	0.84%	1,744,053	• - ·		\$ 467,824.08
Producer Milk	100.00%	207,064,546			\$ 48,509,912.37
Adjustments					
Overage and Other Source					\$0.00
Inventory Adjustments					\$28,192.37
Producer butterfat at uniform b	utterfat price				(\$15,650,149.64
Location Adjustments to Produ	cers				(\$345,272.83
1/2 Unobligated Balance in P.S	S.F.				\$91,500.96
Adjusted Pool Value			\$ 16.36315		\$32,634,183.23
Reserve for Producer Settleme	ent Fund		\$ 0.04315		\$97,370.62
Uniform Skim Milk Price per cwt. (	Hillsborough C	county, Florida):	\$16.32		
			¢00.00*		
Jniform Price per cwt. (Hillsborou	gn County, Flo	rida)	\$22.93*		

### F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - November 2021

\* At 3.5% butterfat test; for information purposes.

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CL	ASS I	UNIFC	RM	CLASS I %
(Priced at)	Νον	Dec	Oct	Nov	Nov
Appalachian (Charlotte)	\$ 21.38	\$ 22.57	\$ 19.70	\$ 21.13	76.75%
Arizona (Phoenix)	\$ 20.33	\$ 21.52	\$ 18.02	\$ 19.15	29.61%
California (Woodland)	\$ 20.08	\$ 21.27	\$ 17.29	\$ 18.76	20.30%
Central (Kansas City)	\$ 19.98	\$ 21.17	\$ 17.19	\$ 18.25	32.26%
Florida (Tampa)	\$ 23.38	\$ 24.57	\$ 21.55	\$ 22.93	85.05%
Videast (Cleveland)	\$ 19.98	\$ 21.17	\$ 17.70	\$ 18.53	33.80%
Northeast (Boston)	\$ 21.23	\$ 22.42	\$ 18.44	\$ 19.54	32.70%
Pacific Northwest (Seattle)	\$ 19.88	\$ 21.07	\$ 17.13	\$ 18.38	25.25%
Southeast (Atlanta)	\$ 21.78	\$ 22.97	\$ 19.86	\$ 21.22	71.21%
Southwest (Dallas)	\$ 20.98	\$ 22.17	\$ 17.74	\$ 19.06	31.36%
Jpper Midwest (Chicago)	\$ 19.78	\$ 20.97	\$ 17.67	\$ 18.21	11.40%

### FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6 STATISTICAL SUMMARY

Receipts:	Nov 2021	Nov 2020
Producer Milk		
Class I	176,103,904	175,968,742
Class II	26,596,161	27,891,829
Class III	2,620,428	160,484
Class IV Total Producer Milk	1,744,053	10,440,376
	207,064,546	214,461,431
Average Butterfat Test Percent of Producer Milk in Class I	3.68% 85.05%	3.74% 82.05%
Daily Average Receipts	6,902,152	7,148,714
Other Source Milk	0,002,102	7,140,714
Class I	592,830	1,096,607
Class II	4,350,902	5,216,382
Class III	3,041	0
Class IV	741,155	964,991
Total Other Source Milk	5,687,928	7,277,980
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	0
Total Overage	0	0
Opening Inventory		
Class I	7,827,547	9,108,313
Class II	488,846	441,421
Class III	1,967,854	0
Class IV	6,291,054	4,370,966
Total Opening Inventory	16,575,301	13,920,700
Total Receipts Utilization:	229,327,775	235,660,111
Class I Utilization		
Inventory of Packaged FMP	9,054,537	8,347,535
Route Disposition Class I	173,613,412	175,567,758
Shrinkage	904,285	626,165
Transfers & Diversions to Nonpool	952,047	1,632,204
Total Class I Utilization	184,524,281	186,173,662
Average Butterfat Test	2.33%	2.44%
Daily Average Utilization	6,150,809	6,205,789
Class II Utilization		
Nonfluid Used To Produce	4,319,156	5,216,379
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial	<b>Foods</b> 15,635,774	17,117,885
Used To Produce/Other Uses	11,480,979	11,215,368
Total Class II Utilization	31,435,909	33,549,632
Average Butterfat Test	10.45%	8.83%
Class III Utilization	0.010.074	
Shrinkage	3,012,974	0
Transfers & Diversions to Nonpool/Used to Proc		51,092
Use to Produce/Other Uses Total Class III Utilization	820,216 <b>4,591,323</b>	109,392 <b>160,484</b>
Average Butterfat Test	4,591,523	4.50%
Class IV Utilization	0.0075	4.0070
Inventory	6,779,059	7,588,652
Nonfluid Used To Fortify	681,919	568,306
Shrinkage	0	2,882,052
Transfers & Diversions to Nonpool	1,315,284	3,504,481
Used To Produce/Other Uses	0	1,232,842
Total Class IV Utilization	8,776,262	15,776,333
Average Butterfat Test	5.53%	6.62%
Total Utilization		235,660,111

# Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in November 2021 is \$22.93 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$16.32 per hundredweight plus 3.5 times the uniform butterfat price of \$2.0518 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November, Class I use accounted for 86.23% of all producer skim milk (priced to handlers at \$11.73 per hundredweight, plus the Class I differential) and 54.15% of producer

butterfat (priced to handlers at \$1.9038 per pound plus Class I differential). Class II use accounted for 11.72% of all producer skim milk (\$11.23 per hundredweight) and producer 42.31% of butterfat (\$2.1611 per pound). Class III use accounted for 1.24% of all producer skim milk (\$10.87 per cwt) and producer 1.84% of butterfat (\$2.1541 per pound). Class IV use accounted for 0.81% of all producer skim milk (\$11.66 per cwt) and 1.70% of producer butterfat (\$2.1541 per pound).

Receipts of producer milk during

I ackaged Class I Noule Sales I	in marketing	Alca
Product Description	Pounds	Percent
October 2021		
Whole Milk	89,493,766	40.67%
Fat Free Milk	12,755,792	5.80%
Low fat Milk (incl. 1%)	22,874,201	10.40%
Reduced Fat Milk (incl. 2%)	64,869,628	29.46%
Cultured Fluid Milk (incl. Buttermilk)	1,373,007	0.62%
Flavored Drinks and Milk	28,726,989	13.05%
Total Disposition in Marketing Area	220,093,383	100.0%
Total Disposition by Pool Plants	170,701,049	77.56%
Total Disposition by Nonpool Plants	49,392,334	22.44%
Total Disposition in Marketing Area	220,093,383	100.0%

Packaged Class I Route Sales in Marketing Area

November 2021 totaled 207 million **Total Disposition in Marketing Area** 220,093,383 100.0% pounds, 7.4 million less than November 2020. Florida producers supplied 152.3 million pounds of milk in October 2021 or an estimated 73.55% of the producer milk pooled in Florida. In October 2020, they supplied 76.10% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for November 2021. In-area Class I route disposition was 220 million pounds in October 2021, 1.8 million pounds more than October 2020.

### Dairy Outlook (Continued from Page 1)

The 2021-Q4 price forecast for NDM is lowered to \$1.455 per pound, 0.5 cents lower than the previous forecast. With higher projected wholesale prices for Cheddar cheese and dry whey price, the Class III milk price forecast for 2021-Q4 is \$17.95 per cwt, \$0.30 above the previous month's forecast.

The Class IV milk price projection for 2021-Q4 is \$18.45 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.45 per cwt, up \$0.45 from the previous forecast. The all-milk price forecast for 2021 has been raised to \$18.60 per cwt, up \$0.10 from last month's projection.

**Dairy Forecasts for 2022:** The number of dairy cows is expected to continue declining in 2022-Q1 and Q2. Accordingly, the annual 2022 forecast has been lowered to 9.385 million head, 10,000 head below the last month's forecast and 65,000 less than the forecast for 2021. The 2022 forecast for milk per cow is 24,265 pounds, 15 pounds lower than last month's forecast. The projection for 2022 milk production has been lowered to 227.7 billion pounds, 0.4 billion pounds below last month's forecast but 1.5 billion pounds above 2021. On a milk-fat basis, the export forecast for 2022 is 11.5 billion pounds, 0.1 billion higher than last month's projection due to higher expected exports of cheese and butterfat products. On a skim-solids basis, 2022 dairy exports are projected to total 52.0 billion pounds, 0.2 billion above last month's forecast due to the strong international demand for lactose. Due to higher expected prices and recent softness in domestic use, forecast for 2022 is 221.8 billion pounds, 0.5 billion below the previous forecast, due to expected weakness in demand for butter and anhydrous milk fat (AMF). On a skim-solids basis, the forecast for domestic use is 180.1 billion pounds, 0.7 billion lower than last month's forecast.

Pool		CLASS I*			CLASS II			CLASS III			CLASS IV		L	JNIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov 2020	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan <b>2021</b>	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 15.00	\$1.9278	\$21.22
Oct	\$16.06	\$1.9961	\$22.48	\$10.63	\$1.9484	\$17.08	\$11.44	\$1.9414	\$17.83	\$ 10.62	\$1.9414	\$17.04	\$ 15.17	\$1.9733	\$21.55
Nov	\$17.13	\$1.9578	\$23.38	\$11.23	\$2.1611	\$18.40	\$10.87	\$2.1541	\$18.03	\$ 11.66	\$2.1541	\$18.79	\$ 16.32	\$2.0518	\$22.93
Dec	\$17.60	\$2.1679	\$24.57	\$12.22											

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool	Producer Milk	Number of	CLAS	SI	CLAS	SS II	CLA	SS III	CLAS	IV IV	CI	ass I Utiliz	ation
Period	1000 lbs.	Farms	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	88%		
Nov 2020	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%			
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%	86%		
Jan <b>2021</b>	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%			
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%	84%		
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%			
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,325	2.52%	82%		
May	205,959	91	162,902	79.10%	32,581	15.82%	460	0.22%	10,017	4.86%			
Jun	185,491	89	149,440	80.56%	28,142	15.17%	2,256	1.22%	5,654	3.05%	80% —		
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,505	1.36%			
Aug	207,603	91	167,219	80.55%	31,650	15.25%	754	0.36%	7,981	3.84%	78% —		
Sept	197,037	85	164,196	83.34%	27,549	13.98%	639	0.32%	4,652	2.36%	76%		
Oct	206,312	89	170,202	82.50%	28,830	13.97%	601	0.29%	6,680	3.24%			
Nov	207,064	97**	176,104	85.05%	26,596	12.84%	2,620	1.27%	1,744	0.84%	. Oct-21	■Nov-21	■ Nov-20

\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated

# Florida Marketing Area - Federal Order 6

	Upcoming Pool and Payment Dates													
	Pool &	MA Payme	ent Dates		Рау	ments for	Producer I	Milk						
	Uniform Price	Due to:	Due From:	First Partial Payment Due**			l Partial nt Due**	Final Pay Due						
Pool Month	Release Date	All Funds	P/S	Соор	Non - member	Соор	Non - member	Соор	Non - member					
December	01/11/22	01/12/22	01/13/22	12/20/21	12/20/21	01/04/22	01/05/22	01/13/22	01/14/22					
January	02/11/22	02/14/22	02/15/22	2/15/22 01/19/22 01/20/22 02/04/22 02/07/22 02/15/22 02/										
February	03/11/22	03/14/22	03/14/22 03/15/22 02/22/22 02/22/22 03/04/22 03/07/22 03/15/22 03/16/2											

\*\*The base rate for making partial payments in Hillsborough Co., FL for December will be \$20.64 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$19.49 for nonmembers (85 percent of the preceding month's uniform price).

Producer Tou	Producer Touch Base Requirements & Handler Diversion Limits														
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10			
Diversion Percentage Limits         15%         15%         20%         20%         20%         10%         10%         10%         10%         10%         15%															

# WASDE Dairy Report 1/ WASDE - 619-5, December 9, 2021

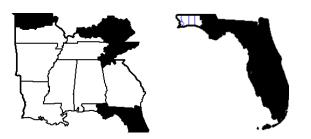
The milk production forecasts are projected lower for 2021 and 2022 on lower expected dairy cow numbers and slower growth in milk per cow. The 2021 fat basis import forecast is raised on higher imports of cheese and butterfat products while the export forecast is lowered on weaker sales of butterfat products. The 2021 skim-solids basis import forecast is unchanged, but the export forecast is raised on stronger global demand for lactose. For 2022, the fat basis and skim solid import forecasts are unchanged. The fat basis export forecast is raised due to stronger shipments of butterfat. The skim-solids basis export forecast is raised on larger shipments of lactose and other dairy products. Butter, cheese, and whey price forecasts for 2021 are raised from last month on current prices and strength in demand. The nonfat dry milk (NDM) price forecast for 2021 is WASDE-619-5 unchanged. The 2021 Class III price forecast is raised on higher cheese and whey prices and the Class IV price forecast is raised on the higher butter price. The 2021 all milk price forecast is raised to \$18.60 per cwt. For 2022, cheese, butter, NDM, and whey price forecasts are raised on lower expected milk supplies. Class III and Class IV price forecasts for 2022 are raised on lower expected milk supplies. The all milk price for 2022 is raised to \$20.75 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at <u>www.usda.gov/oce/commodity/wasde/</u>



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