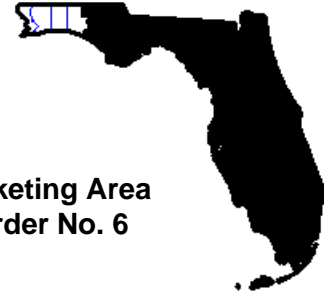


# FLORIDA Fluid Milk Report

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Market Administrator

Florida Marketing Area  
Federal Order No. 6



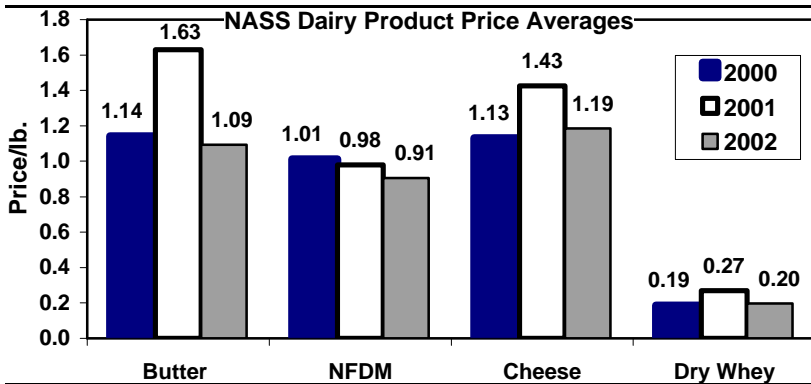
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## A Look Back at 2002

We now have a complete record of commodity price surveys for 2002 from the National Agricultural Statistics Service (NASS). These prices are the foundation of the Federal Order class pricing system. Comparing yearly average NASS commodity prices (see chart below) over the past three years reveals the level of price fluctuation the industry has been forced to manage. The year 2001 brought butter and cheese prices that were, respectively, 43 and 26 percent higher than during 2000. Accordingly,



producer blend prices rose 14 percent between 2000 and 2001. Likewise, while 2002 average butter and cheese prices have fallen off 33 and 17 percent, producer blend prices have declined almost 22 percent from last year. The root cause of these price swings is the milk supply and how it varies relative to the demand for milk products. Given a stable demand and unstable supply, price must adjust upward or downward. In 2001 when total U.S. milk production was 1.4 percent lower than the previous year, commodity prices adjusted upward. In 2002, when milk production increased an estimated 2.5 percent, prices were forced lower to clear the market of excess supply.

## Southern Dairy Conference

The 29th Southern Dairy Conference will be held February 10 and 11 in Atlanta, GA. Sponsored by the Southern Land Grants Universities, this year's program will address dairy product safety, dairy politics and policy as well as regional marketing and promotion programs. Conference registration available online at [www.pware.com/2532](http://www.pware.com/2532). Reserve lodging at the Atlanta Airport Marriott by January 22 at 404-766-7900; mention 'Southern dairy Conference'.

## Year Ends at \$14.15

The uniform blend in Hillsborough County, FL, was \$14.15 per hundredweight for milk at 3.5 percent butterfat for the month of December. This was a decrease of seventeen cents from last month and a decrease of \$1.43 from December of 2001. Class I utilization was 84.62 percent, the lowest utilization since May 2000. This was a 5.8 percent decline from the previous month and was 4.2 percent lower than December 2001. While it was a steep drop, Class I utilization has historically fallen between November and December, only to rise again in January. The pattern is likely to hold once more for the upcoming month.

## National Dairy Situation

USDA estimates total U.S. production of milk in November at 13.6 billion pounds which is 2.6 percent below October and an increase of 1.9 percent from a year ago. Cumulative production through the month of November is an estimated 2.7 percent higher this year than the previous year.

Total cheese output was 712 million pounds, 3.0 percent above November 2001 but 0.8 percent below October 2002. Butter production was 103 million pounds in November, 3.1 percent above November 2001 and 1.1 percent above October 2002. Nonfat dry milk intended for human consumption was 96.2 million pounds, 10.2 percent below November 2001 and 3.5 percent below October 2002.

The milk-feed price ratio increased to 2.45 in December, a minimal increase from a revised 2.43 price ratio in November. The all-milk price rose to \$11.90 per hundredweight in December, an increase of \$0.10 over the revised November price.

During 2002, CCC purchased 12.9 million pounds of cheese and 680.2 million pounds of nonfat dry milk. For comparison, 2001 purchases totaled 1.3 and 356.8 million pounds of cheese and nonfat dry milk, respectively.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - DECEMBER 2002**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	53.64%	4,820,386	\$1.0782	\$ 5,197,340.18
Class I Differential at Location				197,103.16
Class II Butterfat	31.56%	2,837,044	\$1.1992	3,402,183.16
Class III Butterfat	3.85%	346,080	\$1.1922	412,596.56
Class IV Butterfat	10.95%	984,640	\$1.1922	1,173,887.82
<b>Total Butterfat</b>	<b>100.00%</b>	<b>8,988,150</b>		<b>\$ 10,383,110.88</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.1552</b>	

**Calculation of Uniform Skim Milk Price:**

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	85.81%	202,287,290	\$6.99 /cwt.	\$ 14,139,881.55
Class I Butterfat	53.64%	4,820,386	\$1.0782 /lb.	5,197,340.18
Class I Differential at Location		207,107,676		8,458,572.98
<b>Total Class I Milk</b>	<b>84.62%</b>	<b>207,107,676</b>		<b>\$ 27,795,794.71</b>
Class II Skim Milk	6.72%	15,853,421	\$7.69 /cwt.	\$ 1,219,128.06
Class II Butterfat	31.56%	2,837,044	\$1.1992 /lb.	3,402,183.16
<b>Total Class II Milk</b>	<b>7.64%</b>	<b>18,690,465</b>		<b>\$ 4,621,311.22</b>
Class III Skim Milk	4.61%	10,856,821	\$5.77 /cwt.	\$ 626,438.57
Class III Butterfat	3.85%	346,080	\$1.1922 /lb.	412,596.56
<b>Total Class III Milk</b>	<b>4.58%</b>	<b>11,202,901</b>		<b>\$ 1,039,035.13</b>
Class IV Skim Milk	2.86%	6,744,849	\$6.55 /cwt.	\$ 441,787.62
Class IV Butterfat	10.95%	984,640	\$1.1922 /lb.	1,173,887.82
<b>Total Class IV Milk</b>	<b>3.16%</b>	<b>7,729,489</b>		<b>\$ 1,615,675.44</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>244,730,531</b>		<b>\$ 35,071,816.50</b>

**Adjustments**

Overage and Other Source	35,431.46
Inventory Adjustments	(3,424.98)
Producer butterfat at uniform butterfat price	(10,383,110.88)
Location Adjustments to Producers	(8,839.10)
1/2 Unobligated Balance in P.S.F.	73,816.11

**Adjusted Pool Value**

	<b>\$ 10.51389</b>	<b>\$ 24,785,689.11</b>
Reserve for Producer Settlement Fund	<b>\$ 0.04389</b>	103,461.81

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$10.47**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$14.15\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	DEC 2002	JAN 2003	NOV 2002	DEC 2002	DEC 2002
Appalachian (Charlotte)	\$ 13.62	\$ 13.66	\$ 13.06	\$ 12.96	67.20%
Arizona-Las Vegas (Phoenix)	\$ 12.87	\$ 12.91	\$ 11.14	\$ 11.07	32.53%
Central (Kansas City)	\$ 12.52	\$ 12.56	\$ 10.74	\$ 10.67	25.33%
<b>Florida (Tampa)</b>	<b>\$ 14.52</b>	<b>\$ 14.56</b>	<b>\$ 14.32</b>	<b>\$ 14.15</b>	<b>84.62%</b>
Mideast (Cleveland)	\$ 12.52	\$ 12.56	\$ 11.17	\$ 11.12	40.40%
Northeast (Boston)	\$ 13.77	\$ 13.81	\$ 12.31	\$ 12.24	44.60%
Pacific Northwest (Seattle)	\$ 12.42	\$ 12.46	\$ 10.84	\$ 10.81	27.45%
Southeast (Atlanta)	\$ 13.62	\$ 13.66	\$ 12.84	\$ 12.76	64.98%
Southwest (Dallas)	\$ 13.52	\$ 13.56	\$ 11.97	\$ 11.92	42.26%
Upper Midwest (Chicago)	\$ 12.32	\$ 12.36	\$ 10.43	\$ 10.33	18.80%
Western (Salt Lake City)	\$ 12.41	\$ 12.45	\$ 10.65	\$ 10.50	22.94%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>		<b>December 2002</b>	<b>December 2001</b>
<b>Producer Milk</b>			
Class I		207,107,676	204,294,613
Class II		18,690,465	11,798,369
Class III		11,202,901	1,201,917
Class IV		7,729,489	12,736,043
	Total Producer Milk	<b>244,730,531</b>	<b>230,030,942</b>
	Average Butterfat Test	3.67%	3.64%
	Percent of Producer Milk in Class I	84.62%	88.81%
	Daily Average Receipts	7,894,533	7,420,353
<b>Other Source Milk</b>			
Class I		7,065,134	12,285,643
Class II		10,456,094	12,094,961
Class III		134,939	0
Class IV		5,514,339	2,917,348
	Total Other Source Milk	<b>23,170,566</b>	<b>27,297,952</b>
<b>Overage</b>			
Class I		0	0
Class II		49,088	2,739
Class III		0	0
Class IV		38,399	44,472
	Total Overage	<b>87,487</b>	<b>47,211</b>
<b>Opening Inventory</b>			
Class I		11,657,369	13,230,325
Class II		14,490	105,085
Class III		439,151	0
Class IV		3,563,626	5,333,811
	Total Opening Inventory	<b>15,674,636</b>	<b>18,669,221</b>
	<b>Total Receipts</b>	<b>283,663,220</b>	<b>276,045,326</b>
<b>Utilization:</b>			
<b>Class I Utilization</b>			
	Inventory of Packaged FMP	11,162,705	11,920,090
	Route Disposition Class I	214,212,583	216,022,694
	Shrinkage	291,770	1,183,744
	Transfers and Diversions to Nonpool	163,121	684,053
	Total Class I Utilization	<b>225,830,179</b>	<b>229,810,581</b>
	Average Butterfat Test	2.32%	2.33%
	Daily Average Utilization	7,284,844	7,413,245
<b>Class II Utilization</b>			
	Nonfluid Used To Produce	8,134,352	4,257,441
	Shrinkage	0	0
	Transfers and Diversions to Nonpool	5,804,391	3,214,681
	Used To Produce/Other Uses	15,271,394	16,529,032
	Total Class II Utilization	<b>29,210,137</b>	<b>24,001,154</b>
	Average Butterfat Test	9.89%	9.55%
<b>Class III Utilization</b>			
	Shrinkage	3,867,206	0
	Transfers and Diversions to Nonpool	6,581,181	1,201,917
	Used To Produce/Other Uses	1,328,604	0
	Total Class III Utilization	<b>11,776,991</b>	<b>1,201,917</b>
	Average Butterfat Test	3.01%	6.35%
<b>Class IV Utilization</b>			
	Inventory	5,243,596	7,069,699
	Nonfluid Used To Fortify	4,623,518	2,961,276
	Shrinkage	0	3,601,233
	Transfers and Diversions to Nonpool	6,978,799	6,225,655
	Used To Produce/Other Uses	0	1,173,811
	Total Class IV Utilization	<b>16,845,913</b>	<b>21,301,674</b>
	Average Butterfat Test	8.12%	8.78%
	<b>Total Utilization</b>	<b>283,663,220</b>	<b>276,045,326</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in December 2002 is \$14.15 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$10.47 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1552 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In December, Class I use accounted for 85.81% of all producer skim milk (priced to handlers at \$6.99 per hundredweight, plus the Class I differential and 53.64% of producer butterfat (priced to handlers at \$1.0782 per pound plus Class I differential). Class II use accounted for 6.72% of all producer skim milk (\$7.69 per hundredweight) and 31.56% of producer butterfat (\$1.1992 per pound). Class III use accounted for 4.61% of all producer skim milk (\$5.77 per hundredweight) and 3.85% of producer butterfat (\$1.1922 per pound). Class IV use accounted for 2.86% of all producer skim milk (\$6.55 per hundredweight) and 10.95% of producer butterfat (\$1.1922 per pound).

Receipts of producer milk during December 2002 totaled 244.7 million pounds, 14.7 million pounds more than was pooled in December of last year. Florida producers supplied 164.8 million pounds of milk in November 2002 to pool plants or 77.97% of the total producer milk pooled in Florida. In November 2001 Florida producers supplied 77.36% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for December 2002. In-area Class I route disposition totaled 246.4 million pounds in November 2002, which was 9.6 million pounds more than November of last year. This represents a 4.33 percent increase after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>November 2002</b>
Whole Milk	103,436,463
Fat Free Milk	35,284,682
Lowfat Milk (incl. 1%)	26,533,431
Reduced Fat Milk (incl. 2%)	58,723,538
Cultured Fluid Milk (incl. Buttermilk)	1,507,925
Flavored Drinks and Milk	20,938,024
<b>Total Disposition in Marketing Area</b>	<b>246,424,063</b>
Total Disposition by Pool Plants	213,827,153
Total Disposition by Nonpool Plants	32,596,910
<b>Total Disposition in Marketing Area</b>	<b>246,424,063</b>

### Mailbox Prices January 2002 through September 2002

Reporting Area	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Simple 9 Mo. Average
<b>Florida</b>	<b>15.81</b>	<b>15.34</b>	<b>15.13</b>	<b>15.09</b>	<b>14.75</b>	<b>14.68</b>	<b>15.28</b>	<b>15.58</b>	<b>15.36</b>	<b>15.22</b>
Southeast States	14.09	13.57	13.21	13.05	12.69	12.83	12.98	13.17	13.10	13.19
Appalachian States	13.83	13.37	12.92	12.57	12.31	12.08	12.18	12.29	12.21	12.64
Northern Missouri	13.45	12.94	12.91	12.67	12.56	12.21	11.42	11.64	12.03	12.43
Wisconsin	13.57	13.12	12.45	12.48	12.16	11.42	10.61	10.98	11.46	12.03
Southern Missouri	13.09	12.46	12.19	12.06	11.76	11.66	11.61	11.73	11.55	12.01
Western Texas	13.48	13.10	12.39	11.98	11.66	11.14	11.11	11.38	11.75	12.00
Northeast F.O.1	13.24	12.91	12.48	12.05	11.74	11.49	11.14	11.25	11.29	11.95
Illinois	13.22	13.07	12.32	12.21	12.02	11.31	10.83	10.83	11.29	11.90
Ohio	13.45	12.92	12.42	12.25	11.85	11.19	10.63	11.06	11.19	11.88
Minnesota	13.50	12.75	12.22	12.23	11.88	11.08	10.49	10.90	11.48	11.84
Michigan	13.26	12.79	12.27	12.06	11.68	11.06	10.48	10.87	11.03	11.72
Corn Belt States	13.12	12.71	12.06	12.02	11.68	10.96	10.45	10.82	11.19	11.67
Northwest States	12.81	12.44	12.08	11.91	11.52	11.12	10.78	10.87	11.07	11.62
New Mexico	12.60	12.18	11.45	11.07	10.80	10.21	10.21	10.44	10.86	11.09
Idaho	12.34	11.77	11.50	11.29	10.88	10.30	9.87	10.24	10.52	10.97
Utah	12.41	11.99	11.30	11.08	10.72	10.13	9.48	9.85	10.16	10.79
All Federal Order Areas	13.34	12.91	12.39	12.16	11.83	11.33	10.95	11.18	11.40	11.94
California	12.48	11.73	11.46	11.38	10.98	10.44	10.11	10.35	NA	11.12

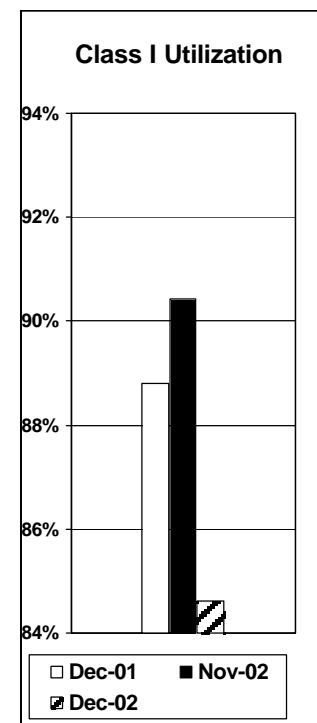
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2001	\$11.88	\$1.8644	\$17.99	\$8.58	\$1.2966	\$12.82	\$5.68	\$1.2896	\$9.99	\$ 7.89	\$1.2896	\$12.13	\$ 11.56	\$1.5988	\$16.75
Feb	\$11.89	\$1.2752	\$15.94	\$8.59	\$1.4696	\$13.43	\$5.34	\$1.4626	\$10.27	\$ 7.86	\$1.4626	\$12.70	\$ 11.54	\$1.3644	\$15.91
Mar	\$11.86	\$1.4883	\$16.65	\$8.56	\$1.6890	\$14.17	\$5.73	\$1.6820	\$11.42	\$ 7.85	\$1.6820	\$13.46	\$ 11.58	\$1.5768	\$16.69
Apr	\$11.86	\$1.7122	\$17.44	\$8.56	\$1.9553	\$15.10	\$5.43	\$1.9483	\$12.06	\$ 7.87	\$1.9483	\$14.41	\$ 11.36	\$1.8210	\$17.34
May	\$11.88	\$1.9287	\$18.21	\$8.58	\$2.1261	\$15.72	\$6.65	\$2.1191	\$13.83	\$ 7.90	\$2.1191	\$15.04	\$ 11.58	\$2.0139	\$18.22
Jun	\$11.90	\$2.1433	\$18.99	\$8.60	\$2.2159	\$16.05	\$7.55	\$2.2089	\$15.02	\$ 7.87	\$2.2089	\$15.33	\$ 11.69	\$2.1732	\$18.89
Jul	\$11.88	\$2.2504	\$19.34	\$8.58	\$2.1953	\$15.96	\$8.08	\$2.1883	\$15.46	\$ 7.41	\$2.1883	\$14.81	\$ 11.49	\$2.2253	\$18.88
Aug	\$11.90	\$2.2612	\$19.40	\$8.20	\$2.3046	\$15.98	\$7.78	\$2.2976	\$15.55	\$ 7.27	\$2.2976	\$15.06	\$ 11.62	\$2.2799	\$19.19
Sep	\$11.99	\$2.2832	\$19.56	\$7.94	\$2.4519	\$16.24	\$7.61	\$2.4449	\$15.90	\$ 7.29	\$2.4449	\$15.59	\$ 11.60	\$2.3592	\$19.45
Oct	\$11.38	\$2.5560	\$19.93	\$8.00	\$1.6595	\$13.53	\$9.14	\$1.6526	\$14.60	\$ 7.24	\$1.6526	\$12.77	\$ 11.16	\$2.1505	\$18.30
Nov	\$13.60	\$1.8956	\$19.76	\$7.96	\$1.4570	\$12.78	\$6.46	\$1.4500	\$11.31	\$ 7.15	\$1.4500	\$11.97	\$ 13.10	\$1.6992	\$18.59
Dec	\$11.15	\$1.4913	\$15.98	\$7.85	\$1.4392	\$12.61	\$7.03	\$1.4322	\$11.80	\$ 7.02	\$1.4322	\$11.79	\$ 10.82	\$1.4681	\$15.58
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2001	259,032	265	232,905	89.91%	16,619	6.42%	5,561	2.15%	3,947	1.52%
Feb	233,485	241	209,315	89.57%	16,832	7.20%	4,364	1.87%	3,170	1.36%
Mar	262,748	235	239,873	91.30%	17,686	6.73%	3,717	1.41%	1,472	0.56%
Apr	240,954	230	211,136	87.63%	16,701	6.93%	6,493	2.69%	6,624	2.75%
May	235,280	201	212,698	90.40%	16,496	7.01%	5,127	2.18%	959	0.41%
Jun	222,089	220	202,721	91.28%	15,503	6.98%	3,499	1.58%	366	0.16%
Jul	225,754	300	197,340	87.41%	16,840	7.46%	1,583	0.70%	9,991	4.43%
Aug	218,562	353	198,789	90.96%	16,097	7.36%	1,197	0.55%	2,478	1.13%
Sep	199,937	299	178,719	89.39%	11,652	5.83%	1,088	0.54%	8,478	4.24%
Oct	218,364	299	200,802	91.96%	13,193	6.04%	774	0.35%	3,596	1.65%
Nov	225,399	301	203,237	90.17%	13,503	5.99%	4,641	2.06%	4,016	1.78%
Dec	230,031	303	204,295	88.81%	11,798	5.13%	1,202	0.52%	12,736	5.54%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
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Dec	244,731	290**	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated



## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods January 2003 through March 2003

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
January 2003	02/11/03	02/12/03	02/13/03	01/21/03	01/21/03	02/04/03	02/05/03	02/13/03	02/14/03
February 2003	03/11/03	03/12/03	03/13/03	02/19/03	02/20/03	03/04/03	03/05/03	03/13/03	03/14/03
March 2003	04/11/03	04/14/03	04/15/03	03/19/03	03/20/03	04/04/03	04/07/03	04/15/03	04/16/03

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**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 1208  
NORCROSS, GEORGIA 30091-1208**

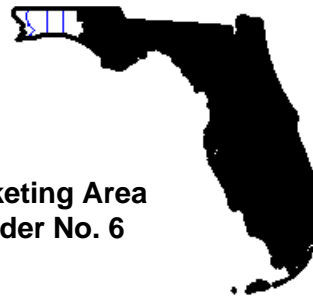
Address Correction Requested



# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

February 2003

Volume 4—No.2

## Orders Amended, Current Formulas OK'd

Producers supplying milk for each of the 11 Federal milk markets have approved their respective orders, as amended, to incorporate the current Class III and IV Federal milk order pricing formulas. USDA determined producer approval by polling the producer cooperative associations in nine of the markets, and by conducting referenda in the Northeast and Mideast markets. The amended orders are scheduled to become effective for milk marketed on or after April 1, 2003.

For a complete history of the events bringing about the Final Decision for Class III and IV formulas, including an economic analysis of its impact, visit [www.ams.usda.gov/dairy/hearing-III\\_IV.htm](http://www.ams.usda.gov/dairy/hearing-III_IV.htm).

## Forward Contracting Program Participation Shown To Be Small

USDA has released the results of a nineteen month study of the Dairy Forward Pricing Pilot Program. The major findings are: 1) by any measure, participation in the program was limited, and 2) the Program effectively reduced price volatility. Approximately four percent of eligible producers and six percent of eligible manufacturing plants participated in the Program nationwide. Monthly milk shipments on forward contracts averaged about five percent of pooled milk from eligible producers. The average monthly contract price was \$14.02 per hundredweight, ranging between \$13.23 and \$14.86. USDA's study finds that same milk would have received between \$12.04 and \$17.75 per hundredweight, averaging \$14.51 if the Dairy Forward Pricing Pilot Program were not in place.

One caveat to these findings is that the study period, from September 2000 to March 2002, included a significant run-up in commodity prices that few could have predicted at the Program's inception. Commodity markets are generally thought to have been inconsistent with long-term trends during this time, which makes comparisons of contracting alternatives during the observed period, and thus Program evaluation, more difficult.

## '03 Begins Like '02 Ended

The uniform blend in Hillsborough County, FL, was \$14.18 per hundredweight for milk at 3.5 percent butterfat for the month of January. This was an increase of three cents from last month and a decrease of \$1.58 from January of 2002. Class I utilization was 88.91, percent an increase of 4.28 percent from the previous month and 1.38 percent lower than January of 2002.

## National Dairy Situation

USDA estimates total U.S. production of milk in December at 14.1 billion pounds, which is 4.9 percent above November and an increase of 1.7 percent from a year ago. Cumulative production for 2002 is estimated at 169.6 billion pounds, 2.6 percent higher than during the previous year.

Total cheese output was 732 million pounds, 4.0 percent above December 2001 and 2.6 percent above November 2002. Butter production was 127 million pounds in December, 3.2 percent above December 2001 and 21.8 percent above November 2002. Nonfat dry milk production was 127 million pounds in December.

The milk-feed price ratio increased to 2.47 in January, a minimal increase from a revised 2.43 price ratio in December. While returns to dairy farmers via their milk prices were down, all the major components of feed prices (corn, alfalfa hay, soybeans and wheat prices) were also lower in January than in December.

January found Commodity Credit Corporation warehouses storing butter for the first time since 1995. Total monthly purchases included 66.2 million pounds of nonfat dry milk, 1.3 million pounds of processed cheese and 2.4 million pounds of butter. Privately held stocks of these commodities are quite large and have been holding prices in check for many months. The movement of large amounts of butter and cheese into government hands, while a testament to the productivity of the nation's dairy farmers, does not bode well for short-term price improvement.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JANUARY 2002

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	51.96%	4,852,044	\$1.1784	\$ 5,717,648.65
Class I Differential at Location				199,007.16
Class II Butterfat	28.99%	2,706,782	\$1.1926	3,228,108.22
Class III Butterfat	3.65%	340,689	\$1.1856	403,920.89
Class IV Butterfat	15.40%	1,438,237	\$1.1856	1,705,173.79
<b>Total Butterfat</b>	<b>100.00%</b>	<b>9,337,752</b>		<b>\$ 11,253,858.71</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.2052</b>	

### Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	90.31%	222,797,528	\$6.67 /cwt.	\$ 14,860,595.13
Class I Butterfat	51.96%	4,852,044	\$1.1784 /lb.	5,717,648.65
Class I Differential at Location		227,649,572		9,313,352.11
<b>Total Class I Milk</b>	<b>88.91%</b>	<b>227,649,572</b>		<b>\$ 29,891,595.89</b>
Class II Skim Milk	5.88%	14,496,797	\$7.37 /cwt.	\$ 1,068,413.94
Class II Butterfat	28.99%	2,706,782	\$1.1926 /lb.	3,228,108.22
<b>Total Class II Milk</b>	<b>6.72%</b>	<b>17,203,579</b>		<b>\$ 4,296,522.16</b>
Class III Skim Milk	2.31%	5,700,457	\$5.83 /cwt.	\$ 332,336.64
Class III Butterfat	3.65%	340,689	\$1.1856 /lb.	403,920.89
<b>Total Class III Milk</b>	<b>2.36%</b>	<b>6,041,146</b>		<b>\$ 736,257.53</b>
Class IV Skim Milk	1.50%	3,698,716	\$6.13 /cwt.	\$ 226,731.29
Class IV Butterfat	15.40%	1,438,237	\$1.1856 /lb.	1,705,173.79
<b>Total Class IV Milk</b>	<b>2.01%</b>	<b>5,136,953</b>		<b>\$ 1,931,905.08</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>256,031,250</b>		<b>\$ 36,856,280.66</b>

### Adjustments

Overage and Other Source	2,898.72
Inventory Adjustments	1,247.40
Producer butterfat at uniform butterfat price	(11,253,858.71)
Location Adjustments to Producers	(136,976.26)
1/2 Unobligated Balance in P.S.F.	90,004.85

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 10.36087	\$ 25,559,596.66
	<b>\$ 0.04087</b>	100,827.65

### Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

**\$10.32**

### Uniform Price per cwt. (Hillsborough County, Florida)

**\$14.18\***

\* At 3.5% butterfat test; for information purposes.

## OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	JAN 2003	FEB 2003	DEC 2002	JAN 2002	JAN 2002
Appalachian (Charlotte)	\$ 13.66	\$ 13.33	\$ 12.96	\$ 12.94	71.39%
Arizona-Las Vegas (Phoenix)	\$ 12.91	\$ 12.58	\$ 11.07	\$ 10.97	32.36%
Central (Kansas City)	\$ 12.56	\$ 12.23	\$ 10.67	\$ 10.67	26.07%
<b>Florida (Tampa)</b>	<b>\$ 14.56</b>	<b>\$ 14.23</b>	<b>\$ 14.15</b>	<b>\$ 14.18</b>	<b>88.91%</b>
Mideast (Cleveland)	\$ 12.56	\$ 12.23	\$ 11.12	\$ 11.05	40.80%
Northeast (Boston)	\$ 13.81	\$ 13.48	\$ 12.24	\$ 12.19	45.30%
Pacific Northwest (Seattle)	\$ 12.46	\$ 12.13	\$ 10.81	\$ 10.76	30.46%
Southeast (Atlanta)	\$ 13.66	\$ 13.33	\$ 12.76	\$ 12.68	64.29%
Southwest (Dallas)	\$ 13.56	\$ 13.23	\$ 11.92	\$ 11.88	44.31%
Upper Midwest (Chicago)	\$ 12.36	\$ 12.03	\$ 10.33	\$ 10.36	19.70%
Western (Salt Lake City)	\$ 12.45	\$ 12.12	\$ 10.50	\$ 10.49	18.74%



**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>January 2003</b>	<b>January 2002</b>
<b>Producer Milk</b>		
Class I	227,649,572	219,556,067
Class II	17,203,579	14,479,397
Class III	6,041,146	5,143,704
Class IV	5,136,953	3,978,226
Total Producer Milk	<u>256,031,250</u>	<u>243,157,394</u>
Average Butterfat Test	3.65%	3.71%
Percent of Producer Milk in Class I	88.91%	90.29%
Daily Average Receipts	8,259,073	7,843,787
<b>Other Source Milk</b>		
Class I	3,718,889	9,366,947
Class II	9,624,071	13,736,633
Class III	12,057	25,901
Class IV	2,839,852	2,012,454
Total Other Source Milk	<u>16,194,869</u>	<u>25,141,935</u>
<b>Overage</b>		
Class I	0	0
Class II	981	0
Class III	0	77,011
Class IV	28,202	39,468
Total Overage	<u>29,183</u>	<u>116,479</u>
<b>Opening Inventory</b>		
Class I	10,311,736	11,924,568
Class II	1,051,111	287
Class III	1,407,097	10,717
Class IV	3,636,357	7,054,217
Total Opening Inventory	<u>16,406,301</u>	<u>18,989,789</u>
<b>Total Receipts</b>	<b>288,661,603</b>	<b>287,405,597</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	13,715,408	12,848,735
Route Disposition Class I	227,130,950	225,601,269
Shrinkage	663,383	1,980,660
Transfers and Diversions to Nonpool	170,456	416,918
Total Class I Utilization	<u>241,680,197</u>	<u>240,847,582</u>
Average Butterfat Test	2.13%	2.15%
Daily Average Utilization	7,796,135	7,769,277
<b>Class II Utilization</b>		
Nonfluid Used To Produce	7,434,030	5,002,720
Shrinkage	0	0
Transfers and Diversions to Nonpool	5,517,554	3,104,860
Used To Produce/Other Uses	14,928,158	20,108,737
Total Class II Utilization	<u>27,879,742</u>	<u>28,216,317</u>
Average Butterfat Test	9.82%	8.76%
<b>Class III Utilization</b>		
Shrinkage	3,277,193	3,040,978
Transfers and Diversions to Nonpool	3,221,511	891,862
Used To Produce/Other Uses	961,596	1,324,493
Total Class III Utilization	<u>7,460,300</u>	<u>5,257,333</u>
Average Butterfat Test	4.58%	7.19%
<b>Class IV Utilization</b>		
Inventory	3,712,963	7,442,238
Nonfluid Used To Fortify	2,527,094	1,659,411
Shrinkage	0	0
Transfers and Diversions to Nonpool	5,401,307	3,982,716
Used To Produce/Other Uses	0	0
Total Class IV Utilization	<u>11,641,364</u>	<u>13,084,365</u>
Average Butterfat Test	15.40%	15.65%
<b>Total Utilization</b>	<b>288,661,603</b>	<b>287,405,597</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in January 2003 is \$14.18 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$10.32 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2052 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In January, Class I use accounted for 90.31% of all producer skim milk (priced to handlers at \$6.67 per hundredweight, plus the Class I differential and 51.96% of producer butterfat (priced to handlers at \$1.1784 per pound plus Class I differential). Class II use accounted for 5.88% of all producer skim milk (\$7.37 per hundredweight) and 28.99% of producer butterfat (\$1.1926 per pound). Class III use accounted for 2.31% of all producer skim milk (\$5.83 per hundredweight) and 3.65% of producer butterfat (\$1.1856 per pound). Class IV use accounted for 1.50% of all producer skim milk (\$6.13 per hundredweight) and 15.40% of producer butterfat (\$1.1856 per pound).

Receipts of producer milk during January 2003 totaled 256.0 million pounds, 12.9 million pounds more than was pooled in January of last year. Florida producers supplied 191.6 million pounds of milk in December 2002 to pool plants or 78.29% of the total producer milk pooled in Florida. In December 2001 Florida producers supplied 85.64% of the total producer milk pooled in the Florida market.

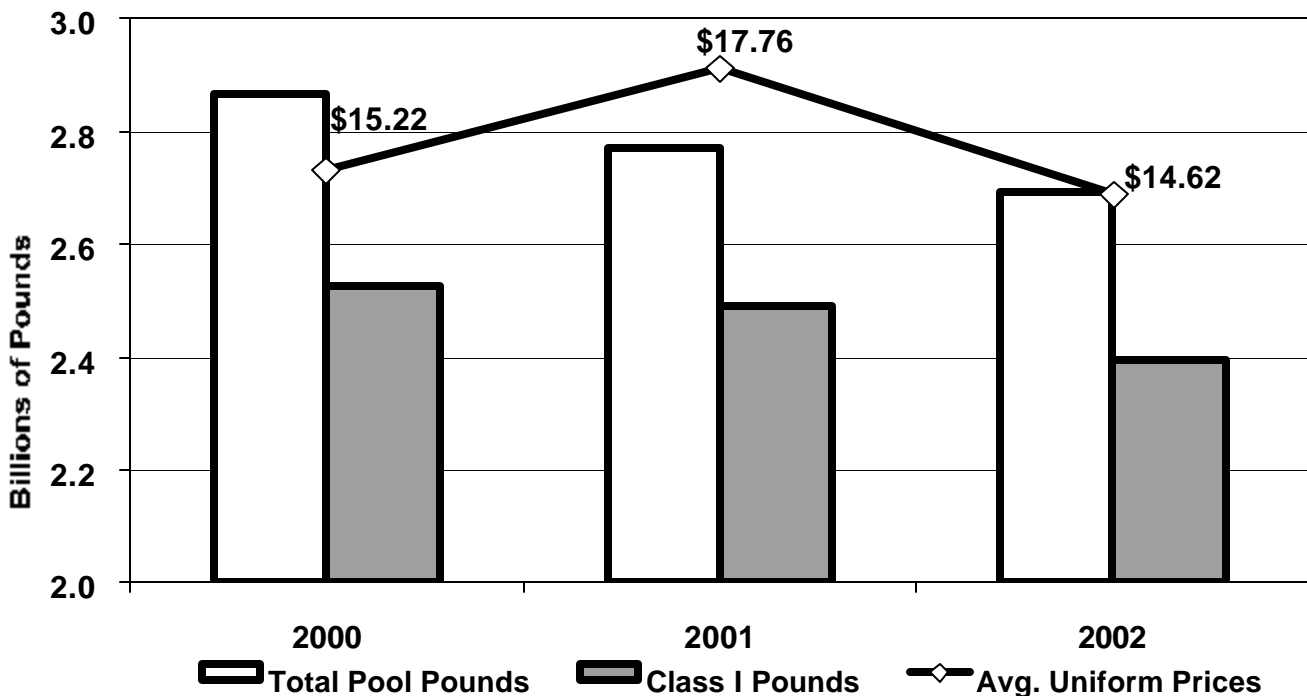
There were 12 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for January 2003. In-area Class I route disposition totaled 242.5 million pounds in December 2002, which was 0.1 million pounds less than December of last year. This represents a 0.15 percent decrease after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>December 2002</b>
Whole Milk	104,457,145
Fat Free Milk	33,067,555
Lowfat Milk (incl. 1%)	24,288,467
Reduced Fat Milk (incl. 2%)	58,761,178
Cultured Fluid Milk (incl. Buttermilk)	1,410,756
Flavored Drinks and Milk	20,532,674
<b>Total Disposition in Marketing Area</b>	<b>242,517,775</b>
Total Disposition by Pool Plants	<b>212,962,190</b>
Total Disposition by Nonpool Plants	<b>29,555,585</b>
<b>Total Disposition in Marketing Area</b>	<b>242,517,775</b>

### Total and Class I Pool Pounds, With Average Uniform Price: 2000-2002

A trend seems to be developing in the Florida marketing area. While the amount of milk pooled on the order is declining, the amount of Class I milk pooled is declining as well. Look for future Reports to address this topic.



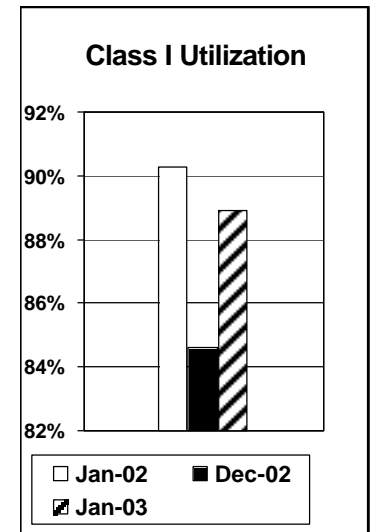
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
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Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	290**	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated



## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods February 2003 through April 2003

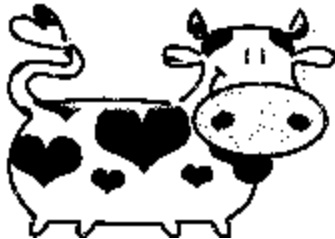
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
February 03	03/11/03	03/12/03	03/13/03	02/19/03	02/20/03	03/04/03	03/05/03	03/13/03	03/14/03
March 2003	04/11/03	04/14/03	04/15/03	03/19/03	03/20/03	04/04/03	04/07/03	04/15/03	04/16/03
April 2003	05/11/03	05/12/03	05/13/03	04/21/03	04/21/03	05/05/03	05/05/03	05/13/03	05/14/03

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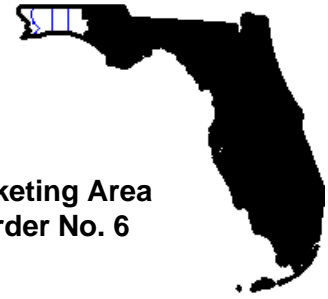
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**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 1208  
NORCROSS, GEORGIA 30091-1208  
Address Correction Requested**



# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator



Florida Marketing Area  
Federal Order No. 6

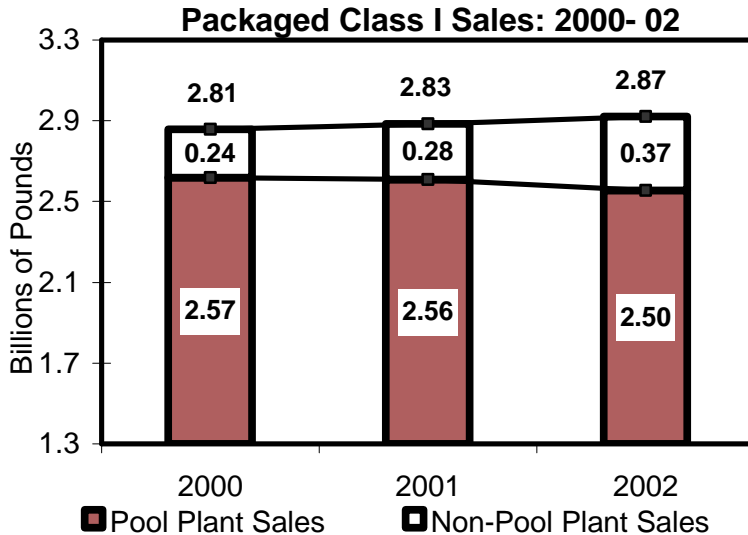
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March 2003

Volume 4—No.3

## Fluid Sales Trend Upward

Sales of packaged Class I fluid milk products in Federal Order 6 increased last year, a bright spot in an otherwise gloomy period for the dairy industry. The chart shows that while fluid sales reached 2.87 billion pounds last year, the share of those sales attributed to pool plants has declined markedly. In 2000, pool plants sold 2.57 billion pounds, or 91.46



percent of the fluid products in the Florida marketing area. In 2002, that figure had fallen to 2.50 billion pounds, or 87.20 percent of total sales in the marketing area. The corresponding rate of increase in non pool plant sales has been impressive, yet that growth has occurred on a relatively small base. Therefore, despite a 53.40 percent increase in sales over 2 years, in nominal terms non pool plants are still dwarfed by pool plants.

The overall trend of increasing Class I sales in the Florida marketing area is contrary to the national sales picture. From 2000 to 2002, total sales of fluid milk products in the country are estimated to have fallen from 55.50 billion pounds to 55.24 billion pounds, a decrease of 0.46 percent. During that same time frame, Florida sales of packaged Class I fluid milk products increased 2.30 percent, from 2.81 billion pound to 2.87 billion pounds.

## Blend Falls Another \$0.53

The uniform blend in Hillsborough County, FL, was \$13.65 per hundredweight for milk at 3.5 percent butterfat for the month of February. This was an decrease of \$0.53 from last month and a decrease of \$1.81 from February of 2002. Since Order Reform, the Federal Order 6 blend price has never been lower than February 2003. The previous lowest value was \$13.97 during September 2002. Class I utilization was 87.10 percent, a decrease of 1.81 percent from the previous month and 2.98 percent lower than February of 2002.

## National Dairy Situation

The annual production of milk for the U.S. during 2002 was 169.8 billion pounds, 2.6 percent above 2001. Production per cow in the U.S. averaged 18,571 pounds for 2002, 412 pounds above 2001. The average annual rate of milk production per cow has increased 18 percent since 1993. The average number of milk cows on farms in the U.S. during 2002 was 9.14 million head, up 0.3 percent from 2001. Average number of milk cows was revised down 1,000 head for 2001, and up 2,000 head for 2002 from the previous estimates.

Total cheese output in January was 724 million pounds, 2.7 percent above January 2002 but 1.7 percent below December 2002. Butter production was 142 million pounds in January, 1.3 percent above January 2002 and 11.7 percent above December 2002. Nonfat dry milk production was 134 million pounds in January.

Commodity Credit Corporation purchased large amounts of product during February. Total monthly purchases included 72.3 million pounds of nonfat dry milk, 2.1 million pounds of processed cheese and 0.8 million pounds of butter. An offer of 1.8 million pounds of butter made in January was cancelled in February, resulting in the accounting phenomenon of negative purchases. But regardless of accountants, commodity stocks continue to build through early March.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - FEBRUARY 2003

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	51.35%	4,268,327	\$1.2133	\$ 5,178,761.16
Class I Differential at Location				174,779.22
Class II Butterfat	30.66%	2,548,543	\$1.1443	2,916,297.74
Class III Butterfat	3.14%	261,050	\$1.1373	296,892.17
Class IV Butterfat	14.85%	1,234,168	\$1.1373	1,403,619.27
<b>Total Butterfat</b>	<b>100.00%</b>	<b>8,312,088</b>		<b>\$ 9,970,349.56</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$1.1995**

### Calculation of Uniform Skim Milk Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
<b>Producer Milk</b>				
Class I Skim Milk	88.43%	197,269,073	\$6.20 /cwt.	\$ 12,230,682.52
Class I Butterfat	51.35%	4,268,327	\$1.2133 /lb.	5,178,761.16
Class I Differential at Location		201,537,400		8,248,229.97
<b>Total Class I Milk</b>	<b>87.10%</b>	<b>201,537,400</b>		<b>\$ 25,657,673.65</b>
Class II Skim Milk	6.43%	14,334,144	\$6.90 /cwt.	\$ 989,055.95
Class II Butterfat	30.66%	2,548,543	\$1.1443 /lb.	2,916,297.74
<b>Total Class II Milk</b>	<b>7.30%</b>	<b>16,882,687</b>		<b>\$ 3,905,353.69</b>
Class III Skim Milk	3.16%	7,042,394	\$5.89 /cwt.	\$ 414,797.01
Class III Butterfat	3.14%	261,050	\$1.1373 /lb.	296,892.17
<b>Total Class III Milk</b>	<b>3.16%</b>	<b>7,303,444</b>		<b>\$ 711,689.18</b>
Class IV Skim Milk	1.98%	4,421,961	\$6.04 /cwt.	\$ 267,086.44
Class IV Butterfat	14.85%	1,234,168	\$1.1373 /lb.	1,403,619.27
<b>Total Class IV Milk</b>	<b>2.44%</b>	<b>5,656,129</b>		<b>\$ 1,670,705.71</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>231,379,660</b>		<b>\$ 31,945,422.23</b>

### Adjustments

Overage and Other Source	15,394.14
Inventory Adjustments	274.55
Producer butterfat at uniform butterfat price	(9,970,349.56)
Location Adjustments to Producers	(125,108.31)
1/2 Unobligated Balance in P.S.F.	74,926.20

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 9.83584	\$ 21,940,559.25
	\$ 0.04584	102,243.96

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

\$9.79

**Uniform Price per cwt. (Hillsborough County, Florida)**

\$13.65\*

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	FEB 2003	MAR 2003	JAN 2003	FEB 2003	FEB 2003
Appalachian (Charlotte)	\$ 13.33	\$ 12.91	\$ 12.94	\$ 12.52	71.40%
Arizona-Las Vegas (Phoenix)	\$ 12.58	\$ 12.16	\$ 10.97	\$ 10.63	30.80%
Central (Kansas City)	\$ 12.23	\$ 11.81	\$ 10.67	\$ 10.41	24.72%
<b>Florida (Tampa)</b>	<b>\$ 14.23</b>	<b>\$ 13.81</b>	<b>\$ 14.18</b>	<b>\$ 13.65</b>	<b>87.10%</b>
Mideast (Cleveland)	\$ 12.23	\$ 11.81	\$ 11.05	\$ 10.72	37.60%
Northeast (Boston)	\$ 13.48	\$ 13.06	\$ 12.19	\$ 11.79	44.80%
Pacific Northwest (Seattle)	\$ 12.13	\$ 11.71	\$ 10.76	\$ 10.44	28.83%
Southeast (Atlanta)	\$ 13.33	\$ 12.91	\$ 12.68	\$ 12.32	65.22%
Southwest (Dallas)	\$ 13.23	\$ 12.81	\$ 11.88	\$ 11.42	38.65%
Upper Midwest (Chicago)	\$ 12.03	\$ 11.61	\$ 10.36	\$ 10.13	18.50%
Western (Salt Lake City)	\$ 12.12	\$ 11.70	\$ 10.49	\$ 10.29	18.56%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>February 2003</b>	<b>February 2002</b>
<b>Producer Milk</b>		
Class I	201,537,400	202,289,167
Class II	16,882,687	14,631,154
Class III	7,303,444	1,446,896
Class IV	5,656,129	6,231,556
	<hr/>	<hr/>
Total Producer Milk	<b>231,379,660</b>	<b>224,598,773</b>
Average Butterfat Test	3.59%	3.67%
Percent of Producer Milk in Class I	87.10%	90.08%
Daily Average Receipts	8,263,559	8,021,385
<b>Other Source Milk</b>		
Class I	2,224,794	4,721,427
Class II	10,157,172	12,065,773
Class III	2,261	0
Class IV	1,692,683	1,508,011
	<hr/>	<hr/>
Total Other Source Milk	<b>14,076,910</b>	<b>18,295,211</b>
<b>Overage</b>		
Class I	0	0
Class II	25,794	0
Class III	30,998	18,410
Class IV	24,244	37,664
	<hr/>	<hr/>
Total Overage	<b>81,036</b>	<b>56,074</b>
<b>Opening Inventory</b>		
Class I	13,746,175	12,848,735
Class II	24,928	265,424
Class III	70,741	0
Class IV	3,586,527	7,176,814
	<hr/>	<hr/>
Total Opening Inventory	<b>17,428,371</b>	<b>20,290,973</b>
	<hr/>	<hr/>
<b>Total Receipts</b>	<b>262,965,977</b>	<b>263,241,031</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	13,335,652	12,316,840
Route Disposition Class I	202,865,599	205,814,733
Shrinkage	1,193,844	1,176,631
Transfers and Diversions to Nonpool	113,274	551,125
	<hr/>	<hr/>
Total Class I Utilization	<b>217,508,369</b>	<b>219,859,329</b>
Average Butterfat Test	2.11%	2.15%
Daily Average Utilization	7,768,156	7,852,119
<b>Class II Utilization</b>		
Nonfluid Used To Produce	8,176,356	11,756,635
Shrinkage	0	0
Transfers and Diversions to Nonpool	5,358,793	3,244,890
Used To Produce/Other Uses	13,555,432	11,960,826
	<hr/>	<hr/>
Total Class II Utilization	<b>27,090,581</b>	<b>26,962,351</b>
Average Butterfat Test	9.46%	9.27%
<b>Class III Utilization</b>		
Shrinkage	3,447,918	0
Transfers and Diversions to Nonpool	3,157,275	1,465,306
Used To Produce/Other Uses	802,251	0
	<hr/>	<hr/>
Total Class III Utilization	<b>7,407,444</b>	<b>1,465,306</b>
Average Butterfat Test	3.65%	17.69%
<b>Class IV Utilization</b>		
Inventory	4,733,384	6,410,059
Nonfluid Used To Fortify	1,489,935	1,592,404
Shrinkage	0	3,328,688
Transfers and Diversions to Nonpool	4,736,264	2,650,152
Used To Produce/Other Uses	0	972,742
	<hr/>	<hr/>
Total Class IV Utilization	<b>10,959,583</b>	<b>14,954,045</b>
Average Butterfat Test	13.97%	11.02%
	<hr/>	<hr/>
<b>Total Utilization</b>	<b>262,965,977</b>	<b>263,241,031</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in February 2003 is \$13.65 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$9.79 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1995 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February, Class I use accounted for 88.43% of all producer skim milk (priced to handlers at \$6.20 per hundredweight, plus the Class I differential and 51.35% of producer butterfat (priced to handlers at \$1.2133 per pound plus Class I differential). Class II use accounted for 6.43% of all producer skim milk (\$6.90 per hundredweight) and 30.66% of producer butterfat (\$1.1443 per pound). Class III use accounted for 3.16% of all producer skim milk (\$5.89 per hundredweight) and 3.14% of producer butterfat (\$1.1373 per pound). Class IV use accounted for 1.98% of all producer skim milk (\$6.04 per hundredweight) and 14.85% of producer butterfat (\$1.1373 per pound).

Receipts of producer milk during February 2003 totaled 231.4 million pounds, 6.8 million pounds more than was pooled in February of last year. Florida producers supplied 204.8 million pounds of milk in January 2003 to pool plants or 79.99% of the total producer milk pooled in Florida. In January 2002 Florida producers supplied 87.00% of the total producer milk pooled in the Florida market.

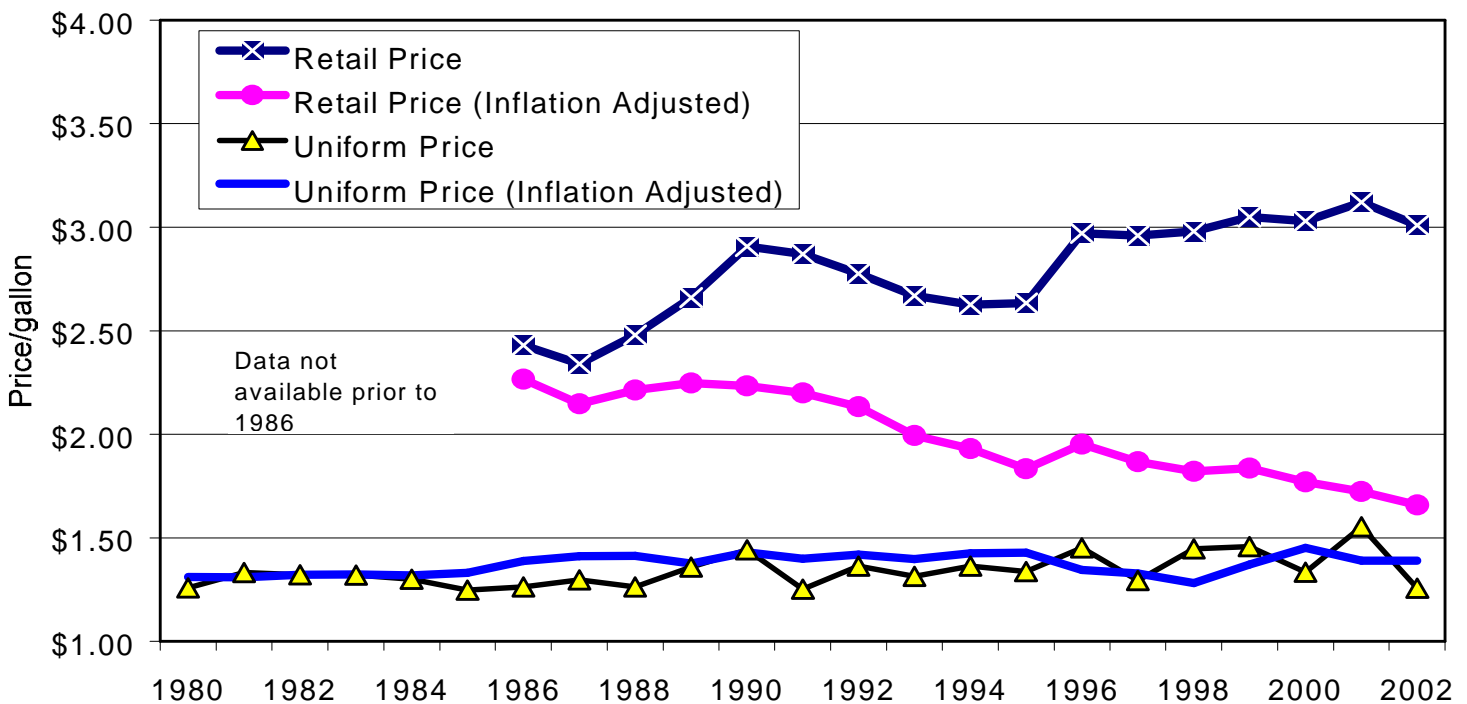
There were 12 regulated pool distributing plants and 1 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for February 2003. In-area Class I route disposition totaled 258.8 million pounds in January 2003, which was 4.7 million pounds more than January of last year. This represents a 2.48 percent increase after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>January 2003</b>
Whole Milk	110,136,271
Fat Free Milk	37,895,199
Lowfat Milk (incl. 1%)	28,099,129
Reduced Fat Milk (incl. 2%)	63,298,156
Cultured Fluid Milk (incl. Buttermilk)	1,348,894
Flavored Drinks and Milk	18,023,106
<b>Total Disposition in Marketing Area</b>	<b>258,800,755</b>
Total Disposition by Pool Plants	<b>226,743,295</b>
Total Disposition by Nonpool Plants	<b>32,057,460</b>
<b>Total Disposition in Marketing Area</b>	<b>258,800,755</b>

### Retail and Uniform Prices Per Gallon, Miami, FL: 1980-2002

The chart displays prices received by retailers and producers adjusted by Bureau of Labor Statistics consumer and producer price indices for fluid milk products. Retail prices are collected by the Market Administrator and represent an average price for whole milk in Miami. The nominal (non-inflation adjusted) price spread has grown significantly since the late 1980s. But contrary to perceptions, the real (inflation adjusted) price spread has been drastically reduced over time.





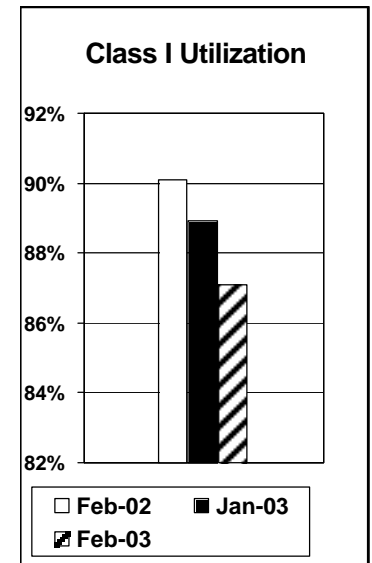
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$ 6.04	\$1.1373	\$9.81	\$ 9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	280**	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated



**Florida Marketing Area - Federal Order 6**  
**Pool and Payment Dates For the Pooling Periods**  
**March through April 2003**

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
March 2003	04/11/03	04/14/03	04/15/03	03/19/03	03/20/03	04/04/03	04/07/03	04/15/03	04/16/03
April 2003	05/11/03	05/12/03	05/13/03	04/21/03	04/21/03	05/05/03	05/05/03	05/13/03	05/14/03
May 2003	06/11/03	06/12/03	06/13/03	05/19/03	05/20/03	06/04/03	06/05/03	06/13/03	06/16/03

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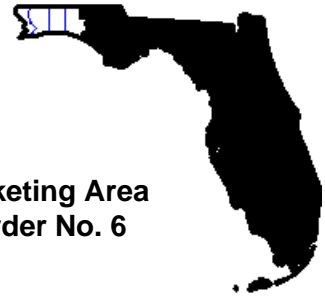
**FEDERAL MILK MARKET ADMINISTRATOR**  
**U.S. DEPARTMENT OF AGRICULTURE**  
**P.O. BOX 1208**  
**NORCROSS, GEORGIA 30091-1208**  
**Address Correction Requested**



# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

April 2003

Volume 4—No.4

## Legal Challenge to Orders Denied

On April 4, U.S. District Court Judge Royce Lamberth decided against the issuance of an injunction on the implementation of the orders, as amended, that producers approved in November of 2002 (the results which were not publicly released until February 11th, 2003). The injunction sought to prevent the incorporation of changes into the Class III and IV pricing formulas, which are estimated to increase average blend prices in the country by six cents over the next five year. The legal claim of the lawsuit, brought by several dairy cooperatives from the northwestern part of the country, was that Secretary of Agriculture Ann Veneman failed to properly consider the interaction of California's state order with the Final Rule. Judge Lamberth found that Secretary Veneman offered adequate consideration of the California issue based on the hearing record. Therefore, all milk marketed on or after April 1 will be priced according to the Final Rule. For more on the Class III/IV formulas, visit [www.ams.usda.gov/dairy/hearing-III\\_IV.htm](http://www.ams.usda.gov/dairy/hearing-III_IV.htm).

## Dairy Promotion Program Upheld

In a Pennsylvania Federal court, Judge John Jones III found in favor of Secretary Veneman in a suit brought by an independent dairy farmer challenging the Dairy Promotion and Research Program. The claim that the program violated free speech and free association rights of dairy farmers was rejected by Judge Jones based on precedent set by Supreme court rulings on the tree fruit and mushroom promotion programs. Both decisions hinged on the level of governmental involvement and amount of regulation within an industry, which in the case of milk is quite extensive. In essence, the ability to act independently is already constrained by the regulatory scheme in dairy and the promotion program works in conjunction with the price support program, the Federal order system, import controls and the policy supporting dairy farmer cooperatives. In addition, it was ruled that farmers are not prevented from communicating their own message nor forced to communicate the dairy promotion program's message.

## Blend Falls Another \$0.34

The uniform blend in Hillsborough County, FL, was \$13.31 per hundredweight for milk at 3.5 percent butterfat for the month of March. This was a decrease of \$0.34 from last month and a decrease of \$1.89 from March of 2002. Just as last month set a record low price in the Florida marketing area since Order Reform, March set that record even lower. Whether or not that record will fall lower still next month is unknown at this time. Class I utilization was 86.40 percent, a decrease of just 0.7 percent from the previous month and decline of 1.95 percent from March of 2002.

## National Dairy Situation

USDA estimates total U.S. production of milk in February at 13.5 billion pounds, which is a decline of 7.6 percent from January yet still an increase of 1.7 percent over February 2002. Both cow numbers and milk per cow are estimated to be above February of last year.

In February, total cheese output was 655 million pounds, slightly below February 2002 and 8.8 percent below January 2003. Butter production was 128 million pounds in February, 2.5 percent above February 2002 but 9.2 percent below January 2003. Nonfat dry milk production was 133 million pounds in February, up 5.3 percent from February 2002 and down 0.7 percent from January 2003.

The milk-feed price ratio fell to 2.29 in March, from a revised 2.35 price ratio in February. For reference, March 2002's price ratio was 2.89.

In response to the continued depression in milk prices, Commodity Credit Corporation has had to make good on its standing offer to buy manufactured products in order to buoy farm level prices. Total CCC purchases in March included 62.2 million pounds of nonfat dry milk, 9.3 million pounds of processed cheese and 3.1 million pounds of butter. These large government stockpiles will tend to delay the arrival of any impending price recovery.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - MARCH 2003**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	52.31%	4,680,773	\$1.1374	\$ 5,323,911.22
Class I Differential at Location				191,135.85
Class II Butterfat	34.10%	3,051,205	\$1.1529	3,517,734.24
Class III Butterfat	4.36%	390,540	\$1.1459	447,519.78
Class IV Butterfat	9.23%	826,068	\$1.1459	946,591.32
<b>Total Butterfat</b>	<b>100.00%</b>	<b>8,948,586</b>		<b>\$ 10,426,892.41</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>				<b>\$1.1652</b>

**Calculation of Uniform Skim Milk Price:**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	87.65%	214,302,708	\$6.04 /cwt.	\$ 12,943,883.56
Class I Butterfat	52.31%	4,680,773	\$1.1374 /lb.	5,323,911.22
Class I Differential at Location		218,983,481		8,959,640.24
<b>Total Class I Milk</b>	<b>86.40%</b>	<b>218,983,481</b>		<b>\$ 27,227,435.02</b>
Class II Skim Milk	7.18%	17,550,945	\$6.74 /cwt.	\$ 1,182,933.70
Class II Butterfat	34.10%	3,051,205	\$1.1529 /lb.	3,517,734.24
<b>Total Class II Milk</b>	<b>8.13%</b>	<b>20,602,150</b>		<b>\$ 4,700,667.94</b>
Class III Skim Milk	3.45%	8,438,137	\$5.28 /cwt.	\$ 445,533.65
Class III Butterfat	4.36%	390,540	\$1.1459 /lb.	447,519.78
<b>Total Class III Milk</b>	<b>3.48%</b>	<b>8,828,677</b>		<b>\$ 893,053.43</b>
Class IV Skim Milk	1.72%	4,214,389	\$5.99 /cwt.	\$ 252,441.90
Class IV Butterfat	9.23%	826,068	\$1.1459 /lb.	946,591.32
<b>Total Class IV Milk</b>	<b>1.99%</b>	<b>5,040,457</b>		<b>\$ 1,199,033.22</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>253,454,765</b>		<b>\$ 34,020,189.61</b>

**Adjustments**

Overage and Other Source	1,379.34
Inventory Adjustments	47.05
Producer butterfat at uniform butterfat price	(10,426,892.41)
Location Adjustments to Producers	(156,121.59)
1/2 Unobligated Balance in P.S.F.	80,662.80
<b>Adjusted Pool Value</b>	<b>\$ 9.61909</b>
Reserve for Producer Settlement Fund	\$ 0.04909
	<b>\$ 23,519,264.80</b>

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$9.57**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$13.31\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	MAR 2003	APR 2003	FEB 2003	MAR 2003	MAR 2003
Appalachian (Charlotte)	\$ 12.91	\$ 12.74	\$ 12.52	\$ 12.07	64.97%
Arizona-Las Vegas (Phoenix)	\$ 12.16	\$ 11.99	\$ 10.63	\$ 10.29	29.57%
Central (Kansas City)	\$ 11.81	\$ 11.64	\$ 10.41	\$ 10.08	27.48%
<b>Florida (Tampa)</b>	<b>\$ 13.81</b>	<b>\$ 13.64</b>	<b>\$ 13.65</b>	<b>\$ 13.31</b>	<b>86.40%</b>
Mideast (Cleveland)	\$ 11.81	\$ 11.64	\$ 10.72	\$ 10.36	37.40%
Northeast (Boston)	\$ 13.06	\$ 12.89	\$ 11.79	\$ 11.43	41.30%
Pacific Northwest (Seattle)	\$ 11.71	\$ 11.54	\$ 10.44	\$ 10.13	27.17%
Southeast (Atlanta)	\$ 12.91	\$ 12.74	\$ 12.32	\$ 11.91	62.49%
Southwest (Dallas)	\$ 12.81	\$ 12.64	\$ 11.42	\$ 11.10	35.95%
Upper Midwest (Chicago)	\$ 11.61	\$ 11.44	\$ 10.13	\$ 9.65	17.50%
Western (Salt Lake City)	\$ 11.70	\$ 11.53	\$ 10.29	\$ 9.88	20.39%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>March 2003</b>	<b>March 2002</b>
<b>Producer Milk</b>		
Class I	218,983,481	218,189,282
Class II	20,602,150	17,378,438
Class III	8,828,677	7,145,400
Class IV	5,040,457	4,240,972
	<hr/>	<hr/>
Total Producer Milk	<b>253,454,765</b>	<b>246,954,092</b>
Average Butterfat Test	3.53%	3.65%
Percent of Producer Milk in Class I	86.40%	88.35%
Daily Average Receipts	8,175,960	7,966,261
<b>Other Source Milk</b>		
Class I	2,548,614	4,073,282
Class II	11,060,131	13,823,109
Class III	0	28,476
Class IV	1,792,806	1,425,774
	<hr/>	<hr/>
Total Other Source Milk	<b>15,401,551</b>	<b>19,350,641</b>
<b>Overage</b>		
Class I	0	0
Class II	0	0
Class III	0	5,808
Class IV	10,862	108,630
	<hr/>	<hr/>
Total Overage	<b>10,862</b>	<b>114,438</b>
<b>Opening Inventory</b>		
Class I	13,335,652	12,362,991
Class II	22,960	51,124
Class III	61,657	287,608
Class IV	4,648,767	6,025,176
	<hr/>	<hr/>
Total Opening Inventory	<b>18,069,036</b>	<b>18,726,899</b>
	<hr/>	<hr/>
<b>Total Receipts</b>	<b>286,936,214</b>	<b>285,146,070</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	11,084,611	11,460,113
Route Disposition Class I	223,373,384	221,400,363
Shrinkage	343,805	1,101,793
Transfers and Diversions to Nonpool	65,947	663,286
	<hr/>	<hr/>
Total Class I Utilization	<b>234,867,747</b>	<b>234,625,555</b>
Average Butterfat Test	2.13%	2.17%
Daily Average Utilization	7,576,379	7,568,566
<b>Class II Utilization</b>		
Nonfluid Used To Produce	8,878,532	13,154,683
Shrinkage	0	0
Transfers and Diversions to Nonpool	6,370,293	5,375,555
Used To Produce/Other Uses	16,436,416	12,722,433
	<hr/>	<hr/>
Total Class II Utilization	<b>31,685,241</b>	<b>31,252,671</b>
Average Butterfat Test	9.71%	10.59%
<b>Class III Utilization</b>		
Shrinkage	3,589,576	3,256,979
Transfers and Diversions to Nonpool	4,386,779	3,012,405
Used To Produce/Other Uses	913,979	1,197,908
	<hr/>	<hr/>
Total Class III Utilization	<b>8,890,334</b>	<b>7,467,292</b>
Average Butterfat Test	4.50%	5.07%
<b>Class IV Utilization</b>		
Inventory	7,418,873	8,531,418
Nonfluid Used To Fortify	1,589,402	1,587,293
Shrinkage	0	0
Transfers and Diversions to Nonpool	2,484,617	1,681,841
Used To Produce/Other Uses	0	0
	<hr/>	<hr/>
Total Class IV Utilization	<b>11,492,892</b>	<b>11,800,552</b>
Average Butterfat Test	9.77%	9.19%
	<hr/>	<hr/>
<b>Total Utilization</b>	<b>286,936,214</b>	<b>285,146,070</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in March 2003 is \$13.31 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$9.57 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1652 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use accounted for 87.65% of all producer skim milk (priced to handlers at \$6.04 per hundredweight, plus the Class I differential and 52.31% of producer butterfat (priced to handlers at \$1.1374 per pound plus Class I differential). Class II use accounted for 7.18% of all producer skim milk (\$6.74 per hundredweight) and 34.10% of producer butterfat (\$1.1529 per pound). Class III use accounted for 3.45% of all producer skim milk (\$5.28 per hundredweight) and 4.36% of producer butterfat (\$1.1459 per pound). Class IV use accounted for 1.72% of all producer skim milk (\$5.99 per hundredweight) and 9.23% of producer butterfat (\$1.1459 per pound).

Receipts of producer milk during March 2003 totaled 253.5 million pounds, 6.5 million pounds more than was pooled in March of last year. Florida producers supplied 193.8 million pounds of milk in February 2003 to pool plants or 83.76% of the total producer milk pooled in Florida. In February 2002 Florida producers supplied 89.08% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 2 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for March 2003. In-area Class I route disposition totaled 232.8 million pounds in February 2003, which was 55 thousand pounds less than February of last year. This represents a 0.02 percent decrease after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>February 2003</b>
Whole Milk	96,993,848
Fat Free Milk	39,201,839
Lowfat Milk (incl. 1%)	21,184,688
Reduced Fat Milk (incl. 2%)	56,767,183
Cultured Fluid Milk (incl. Buttermilk)	1,320,960
Flavored Drinks and Milk	17,360,884
<b>Total Disposition in Marketing Area</b>	<b>232,829,402</b>
Total Disposition by Pool Plants	<b>202,308,326</b>
Total Disposition by Nonpool Plants	<b>30,521,076</b>
<b>Total Disposition in Marketing Area</b>	<b>232,829,402</b>

### Measures of Growth in Federal Milk Order Markets, Selected Years, 1950-2002

Year	Population in FO Markets	# of Handlers	# of Producers	Receipts of Producer Milk	Producer Milk used in Class I	% of Producer Milk used in Class I	Blend Price @ 3.5	Daily Deliveries of milk per producer	Gross Value of Receipts of Producer Milk Per Producer	Gross Value of Receipts of Producer Milk; All Producers
	1,000			Million Pounds		%	\$/cwt	Pounds	\$	\$1,000
1950	---	1,101	156,584	18,660	11,000	58.9	3.93	326	4,914	769,442
1955	46,963	1,483	188,611	28,948	18,032	62.3	4.08	420	6,510	1,227,815
1960	88,818	2,259	189,816	44,812	28,758	64.2	4.47	648	10,482	1,989,615
1965	102,351	1,891	158,077	54,444	34,561	63.5	4.31	944	15,300	2,418,526
1970	125,721	1,588	143,411	65,104	40,063	61.5	5.95	1,244	27,636	3,963,311
1975	150,666	1,315	123,855	69,249	40,106	57.9	8.64	1,532	49,233	6,097,768
1980	164,908	1,091	117,490	83,998	41,034	48.9	12.86	1,954	93,685	11,007,001
1985	176,440	884	116,765	97,762	42,201	43.2	12.61	2,294	107,871	12,595,522
1990	195,841	753	100,397	102,396	43,783	42.8	13.78	2,796	142,324	14,289,567
1995	207,548	571	88,717	108,548	45,004	41.5	12.79	3,350	157,754	13,995,454
2000	228,899	346	69,590	116,920	45,989	39.3	12.11	4,590	207,913	14,468,892
2001	231,487	350	66,423	120,223	45,887	38.2	14.90	4,959	275,642	18,308,968
<b>2002</b>	<b>234,256</b>	<b>338</b>	<b>63,856</b>	<b>125,546</b>	<b>46,043</b>	<b>36.7</b>	<b>11.91</b>	<b>5,387</b>	<b>237,503</b>	<b>15,165,997</b>

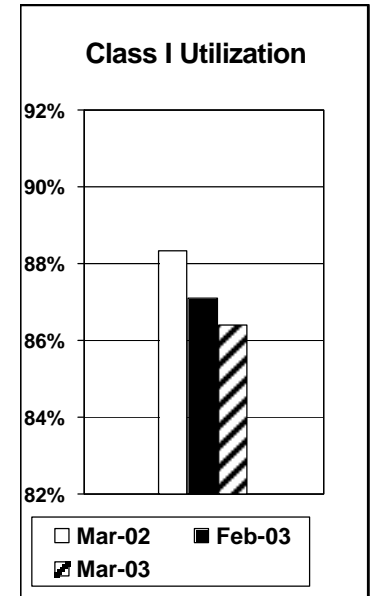
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$ 6.04	\$1.1373	\$9.81	\$ 9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$ 5.99	\$1.1459	\$9.79	\$ 9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	210**	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated



**Florida Marketing Area - Federal Order 6**  
**Pool and Payment Dates For the Pooling Periods**  
**April through June 2003**

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
April 2003	05/11/03	05/12/03	05/13/03	04/21/03	04/21/03	05/05/03	05/05/03	05/13/03	05/14/03
May 2003	06/11/03	06/12/03	06/13/03	05/19/03	05/20/03	06/04/03	06/05/03	06/13/03	06/16/03
June 2003	07/11/03	07/14/03	07/15/03	06/19/03	06/20/03	07/07/03	07/07/03	07/15/03	07/16/03

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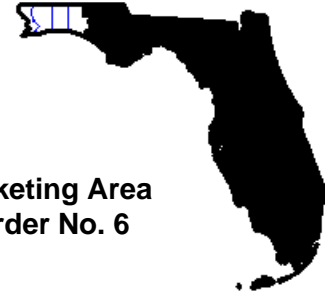
**FEDERAL MILK MARKET ADMINISTRATOR**  
**U.S. DEPARTMENT OF AGRICULTURE**  
**P.O. BOX 1208**  
**NORCROSS, GEORGIA 30091-1208**  
**Address Correction Requested**





# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator



Florida Marketing Area  
Federal Order No. 6

www.fmmatlanta.com

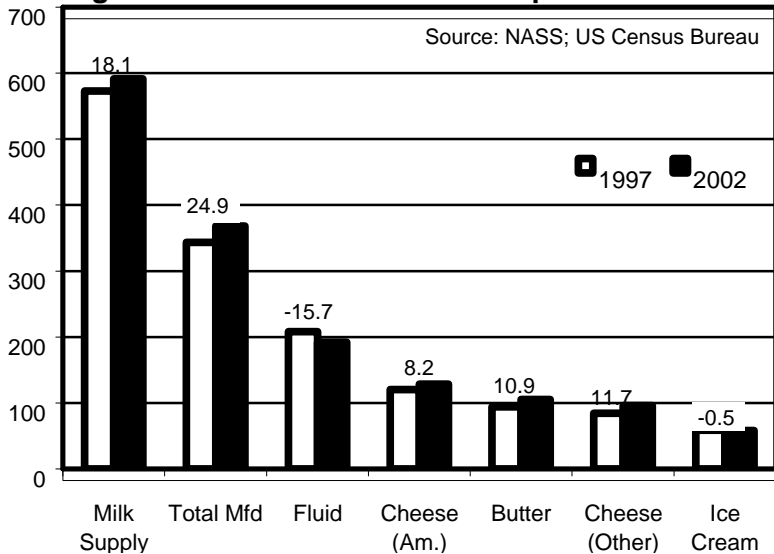
May 2003

Volume 4—No.5

## Commodity Growth Continued in 2002

The National Agricultural Statistics Service (NASS) recently released the dairy products annual summary for 2002. It aggregates the wide variety of dairy products produced within the country and provides insight as to the dynamics of dairy consumption. Last year, the milk supply totaled 170.1 billion pounds, including the equivalent of 315 million pounds of imported milk in the form of hard products. Therefore, the estimated

### Change in Pounds of Product Per Capita: 1997 & 2002



287.7 million people in the nation consumed, on average, the equivalent of 591.3 pounds of milk in the form of cheese, butter, and fluid milk among others. This is 18.1 pounds more than was consumed five years earlier during 1997. The chart above displays the most common ways Americans enjoy dairy products, and the per capita consumption change between 1997 and 2002. Cheese, both American and other types combined, is the largest use of milk and has been the most significant area of growth over the past five years. While fluid uses have remained stagnant in aggregate at about 55.6 billion pounds a year, the amount drank by the average person has actually fallen 15.7 pounds per year compared with 1997. Butter has not shown consistent growth, but its consumption was up 10.9 pounds per person over this period.

## Low Prices Prevail Again in April

The uniform blend in Hillsborough County, FL, was \$12.96 per hundredweight for milk at 3.5 percent butterfat for the month of April. This was a decrease of \$0.35 from last month and a decrease of \$1.97 from April of 2002. For the third consecutive month Federal Order 6 lowered its record low blend price. Also, since the consolidation of the Florida market in 2000, Class I utilization has never been lower than April's 77.76 percent. In fact, we must look back three years to find the next lowest utilization, and at 81.75 percent, April 2000's Class I utilization was nearly four percentage points higher than April 2003.

### National Dairy Situation

USDA estimates total U.S. production of milk in March at 15.0 billion pounds, which is an increase of 12.2 percent from the short month of February, and an increase of 1.2 percent over March 2002. Both cow numbers and milk per cow are estimated to be above March of last year. Quarterly production is estimated to be 1.3 percent higher than the first quarter of 2002 with 9.16 million milk cows, approximately 43,000 head more than the same period last year.

In March, total cheese output (excluding cottage cheese) was 733 million pounds, 1.3 percent below March 2002 but 12.2 percent above February 2003. Butter production was 127 million pounds in March, 1.0 percent below March 2002 and 1.4 percent below February 2003. Nonfat dry milk production was 146 million pounds in March, down 4.5 percent from March 2002 and an increase of 9.7 percent from February 2003.

The milk-feed price ratio fell to 2.23 in April, down from a revised 2.27 price ratio in March. For comparison, April 2002's price ratio was 2.81.

Total Commodity Credit Corporation purchases under the price support program in April included 94.2 million pounds of nonfat dry milk, 10.6 million pounds of processed, block and barrel cheese and 3.6 million pounds of butter.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - APRIL 2003

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	47.86%	4,513,963	\$1.1227	\$ 5,067,826.27
Class I Differential at Location				184,946.75
Class II Butterfat	30.00%	2,829,050	\$1.1573	3,274,059.57
Class III Butterfat	8.63%	814,032	\$1.1503	936,381.02
Class IV Butterfat	13.51%	1,274,102	\$1.1503	1,465,599.53
<b>Total Butterfat</b>	<b>100.00%</b>	<b>9,431,147</b>		<b>\$ 10,928,813.14</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$1.1588**

### Calculation of Uniform Skim Milk Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
<b>Producer Milk</b>				
Class I Skim Milk	78.85%	204,960,138	\$5.92 /cwt.	\$ 12,133,640.17
Class I Butterfat	47.86%	4,513,963	\$1.1227 /lb.	5,067,826.27
Class I Differential at Location		209,474,101		8,567,560.99
<b>Total Class I Milk</b>	<b>77.76%</b>	<b>209,474,101</b>		<b>\$ 25,769,027.43</b>
Class II Skim Milk	6.19%	16,099,154	\$6.62 /cwt.	\$ 1,065,763.98
Class II Butterfat	30.00%	2,829,050	\$1.1573 /lb.	3,274,059.57
<b>Total Class II Milk</b>	<b>7.03%</b>	<b>18,928,204</b>		<b>\$ 4,339,823.55</b>
Class III Skim Milk	8.22%	21,359,163	\$5.58 /cwt.	\$ 1,191,841.30
Class III Butterfat	8.63%	814,032	\$1.1503 /lb.	936,381.02
<b>Total Class III Milk</b>	<b>8.23%</b>	<b>22,173,195</b>		<b>\$ 2,128,222.32</b>
Class IV Skim Milk	6.74%	17,518,995	\$5.91 /cwt.	\$ 1,035,372.60
Class IV Butterfat	13.51%	1,274,102	\$1.1503 /lb.	1,465,599.53
<b>Total Class IV Milk</b>	<b>6.98%</b>	<b>18,793,097</b>		<b>\$ 2,500,972.13</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>269,368,597</b>		<b>\$ 34,738,045.43</b>

### Adjustments

Overage and Other Source	14,375.78
Inventory Adjustments	882.02
Producer butterfat at uniform butterfat price	(10,928,813.14)
Location Adjustments to Producers	194,467.47
1/2 Unobligated Balance in P.S.F.	102,572.64

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 9.27974	\$ 24,121,530.20
	\$ 0.04974	129,303.57

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$9.23**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$12.96\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	APR 2003	MAY 2003	MAR 2003	APR 2003	APR 2003
Appalachian (Charlotte)	\$ 12.74	\$ 12.81	\$ 12.07	\$ 12.04	65.89%
Arizona-Las Vegas (Phoenix)	\$ 11.99	\$ 12.06	\$ 10.29	\$ 10.34	29.15%
Central (Kansas City)	\$ 11.64	\$ 11.71	\$ 10.08	\$ 10.22	27.41%
<b>Florida (Tampa)</b>	<b>\$ 13.64</b>	<b>\$ 13.71</b>	<b>\$ 13.31</b>	<b>\$ 12.96</b>	<b>77.76%</b>
Mideast (Cleveland)	\$ 11.64	\$ 11.71	\$ 10.36	\$ 10.47	36.20%
Northeast (Boston)	\$ 12.89	\$ 12.96	\$ 11.43	\$ 11.45	41.30%
Pacific Northwest (Seattle)	\$ 11.54	\$ 11.61	\$ 10.13	\$ 10.21	28.05%
Southeast (Atlanta)	\$ 12.74	\$ 12.81	\$ 11.91	\$ 11.81	60.38%
Southwest (Dallas)	\$ 12.64	\$ 12.71	\$ 11.10	\$ 11.19	36.67%
Upper Midwest (Chicago)	\$ 11.44	\$ 11.51	\$ 9.65	\$ 9.87	18.20%
Western (Salt Lake City)	\$ 11.53	\$ 11.60	\$ 9.88	\$ 9.95	16.27%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>April 2003</b>	<b>April 2002</b>
<b>Producer Milk</b>		
Class I	209,474,101	211,361,149
Class II	18,928,204	18,433,818
Class III	22,173,195	7,178,388
Class IV	18,793,097	3,934,187
	<hr/>	<hr/>
Total Producer Milk	<b>269,368,597</b>	<b>240,907,542</b>
Average Butterfat Test	3.50%	3.58%
Percent of Producer Milk in Class I	77.76%	87.74%
Daily Average Receipts	8,978,953	8,030,251
<b>Other Source Milk</b>		
Class I	2,221,818	3,845,197
Class II	12,235,166	12,458,009
Class III	9,405	0
Class IV	1,801,876	1,651,049
	<hr/>	<hr/>
Total Other Source Milk	<b>16,268,265</b>	<b>17,954,255</b>
<b>Overage</b>		
Class I	0	0
Class II	4	0
Class III	0	0
Class IV	37,482	23,326
	<hr/>	<hr/>
Total Overage	<b>37,486</b>	<b>23,326</b>
<b>Opening Inventory</b>		
Class I	10,717,735	11,460,113
Class II	63,057	355,121
Class III	52,579	2,228,889
Class IV	7,311,836	5,947,408
	<hr/>	<hr/>
Total Opening Inventory	<b>18,145,207</b>	<b>19,991,531</b>
	<hr/>	<hr/>
<b>Total Receipts</b>	<b>303,819,555</b>	<b>278,876,654</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	11,468,827	12,340,603
Route Disposition Class I	209,908,146	212,917,162
Shrinkage	918,411	612,005
Transfers and Diversions to Nonpool	118,270	796,689
	<hr/>	<hr/>
Total Class I Utilization	<b>222,413,654</b>	<b>226,666,459</b>
Average Butterfat Test	2.15%	2.19%
Daily Average Utilization	7,413,788	7,555,549
<b>Class II Utilization</b>		
Nonfluid Used To Produce	9,163,575	12,393,388
Shrinkage	0	0
Transfers and Diversions to Nonpool	5,237,757	6,216,072
Used To Produce/Other Uses	16,825,099	12,637,488
	<hr/>	<hr/>
Total Class II Utilization	<b>31,226,431</b>	<b>31,246,948</b>
Average Butterfat Test	9.26%	9.76%
<b>Class III Utilization</b>		
Shrinkage	3,663,460	3,611,612
Transfers and Diversions to Nonpool	17,556,023	4,708,700
Used To Produce/Other Uses	1,015,696	1,086,965
	<hr/>	<hr/>
Total Class III Utilization	<b>22,235,179</b>	<b>9,407,277</b>
Average Butterfat Test	3.71%	4.11%
<b>Class IV Utilization</b>		
Inventory	9,171,839	7,139,399
Nonfluid Used To Fortify	1,529,851	1,624,768
Shrinkage	0	0
Transfers and Diversions to Nonpool	17,242,601	2,791,803
Used To Produce/Other Uses	0	0
	<hr/>	<hr/>
Total Class IV Utilization	<b>27,944,291</b>	<b>11,555,970</b>
Average Butterfat Test	5.90%	8.82%
	<hr/>	<hr/>
<b>Total Utilization</b>	<b>303,819,555</b>	<b>278,876,654</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in April 2003 is \$12.96 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$9.23 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1588 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 78.85% of all producer skim milk (priced to handlers at \$5.92 per hundredweight, plus the Class I differential and 47.86% of producer butterfat (priced to handlers at \$1.1227 per pound plus Class I differential). Class II use accounted for 6.19% of all producer skim milk (\$6.62 per hundredweight) and 30.00% of producer butterfat (\$1.1573 per pound). Class III use accounted for 8.22% of all producer skim milk (\$5.58 per hundredweight) and 8.63% of producer butterfat (\$1.1503 per pound). Class IV use accounted for 6.74% of all producer skim milk (\$5.91 per hundredweight) and 13.51% of producer butterfat (\$1.1503 per pound).

Receipts of producer milk during April 2003 totaled 269.4 million pounds, 28.5 million pounds more than was pooled in April of last year. Florida producers supplied 212.3 million pounds of milk in March 2003 to pool plants or 83.76% of the total producer milk pooled in Florida. In March 2002 Florida producers supplied 90.44% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 3 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2003. In-area Class I route disposition totaled 253.8 million pounds in March 2003, which was 2.9 million pounds more than March of last year. This represents a 0.93 percent increase after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>March 2003</b>
Whole Milk	106,133,686
Fat Free Milk	37,969,722
Lowfat Milk (incl. 1%)	26,982,394
Reduced Fat Milk (incl. 2%)	63,556,152
Cultured Fluid Milk (incl. Buttermilk)	1,445,852
Flavored Drinks and Milk	17,751,156
<b>Total Disposition in Marketing Area</b>	<b>253,838,962</b>
Total Disposition by Pool Plants	<b>222,725,014</b>
Total Disposition by Nonpool Plants	<b>31,113,948</b>
<b>Total Disposition in Marketing Area</b>	<b>253,838,962</b>

### Annual Average Mailbox Prices

	2001	2002	Change
Northeast Federal Milk Order	14.95	11.89	-3.06
Appalachian States	15.67	12.62	-3.05
Southeast States	15.91	13.19	-2.72
<b>Florida</b>	<b>17.61</b>	<b>15.22</b>	<b>-2.39</b>
Ohio	14.83	11.91	-2.92
Michigan	14.62	11.69	-2.93
Wisconsin	14.65	12.02	-2.63
Minnesota	14.53	11.85	-2.68
Illinois	14.50	11.94	-2.56
Northern Missouri	14.26	12.47	-1.79
Southern Missouri	14.71	11.99	-2.72
Corn Belt States	14.37	11.67	-2.70
Western Texas	14.73	12.02	-2.71
New Mexico	13.89	11.05	-2.84
Idaho	13.56	10.88	-2.68
Utah	13.71	10.68	-3.03
Northwest States	14.29	11.54	-2.75
<b>All Federal Order Areas</b>	<b>14.77</b>	<b>11.91</b>	<b>-2.86</b>
California	13.89	10.99	-2.90

The chart at left displays the simple average of monthly mailbox prices for the last two years for the reporting areas that the Agricultural Marketing Service publishes in Dairy Market News (available at [www.ams.usda.gov/dairy/mncs/weekly.htm](http://www.ams.usda.gov/dairy/mncs/weekly.htm)). The 'All Federal Order Areas' price, however, is a weighted average based on the amount of pooled milk from each of the reporting areas. It will come as no surprise that the three southeasterly areas, Appalachian States, Southeast States and Florida have the highest mailbox prices. But it is interesting to note that these areas had quite a wide range in their own respective differences between 2001 and 2002 mailbox prices, from a \$2.39 decline in Florida to a \$3.05 decline in Appalachian States.

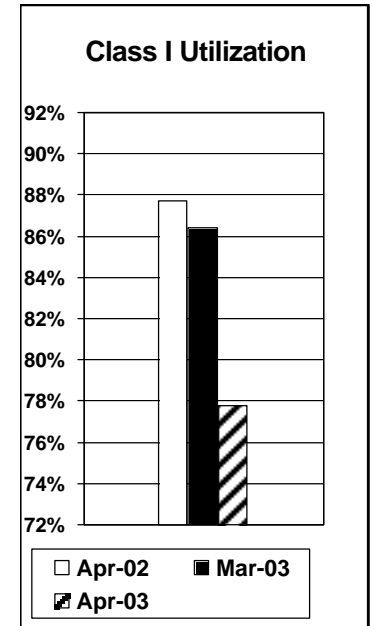
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$ 6.04	\$1.1373	\$9.81	\$ 9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$ 5.99	\$1.1459	\$9.79	\$ 9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$ 5.91	\$1.1503	\$9.73	\$ 9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	250**	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

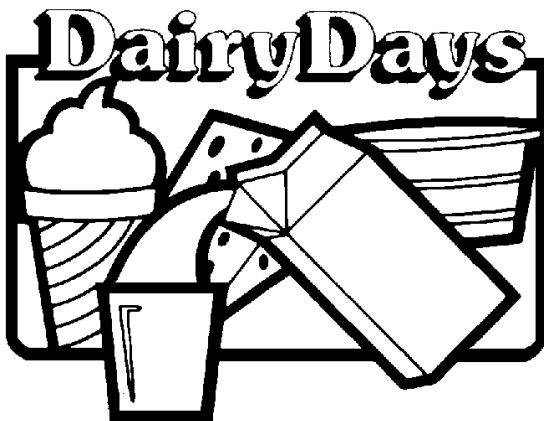


**Florida Marketing Area - Federal Order 6**  
**Pool and Payment Dates For the Pooling Periods**  
**May through July 2003**

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
May 2003	06/11/03	06/12/03	06/13/03	05/19/03	05/20/03	06/04/03	06/05/03	06/13/03	06/16/03
June 2003	07/11/03	07/14/03	07/15/03	06/19/03	06/20/03	07/07/03	07/07/03	07/15/03	07/16/03
July 2003	08/11/03	08/12/03	08/13/03	07/21/03	07/21/03	08/04/03	08/05/03	08/13/03	08/14/03

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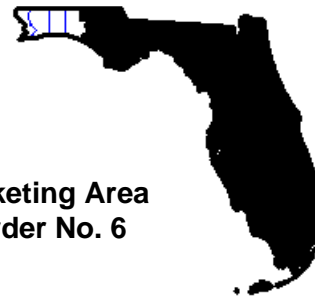
**FEDERAL MILK MARKET ADMINISTRATOR**  
**U.S. DEPARTMENT OF AGRICULTURE**  
**P.O. BOX 1208**  
**NORCROSS, GEORGIA 30091-1208**  
 Address Correction Requested



# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

June 2003

Volume 4—No. 6

## New and Improved Information Sources

The Market Administrator, in the continuing effort to improve efficiency and quality of service to the dairy industry, has created new ways to access information on, and enhanced the performance of, the Florida marketing area website. Independent producers now have ready access to their individual test results on the 'Laboratory and Test Results' page, and handlers have access to all relevant information required to pool milk on Federal Order 6 on the 'Handler Reporting and Pool Information' page. Both can be accessed from our homepage ([www.fmmatlanta.com](http://www.fmmatlanta.com)), which has been redesigned to be more user-friendly.

Related to these improvements in information access from USDA, the Economic Research Service has recently begun estimating cost of production for milk on a monthly basis for selected states. Florida is of the majority of states that lack sufficient data to provide reliable estimates, but Georgia is one of the states included in the new report that may be of value to those producers serving the Florida marketing area. Georgia's cost of production data is likely more relevant to Florida's producers than the annual cost of production in which Florida data is combined with parts of Texas and California. This report, beginning with January 2003 data, can be found at [www.ers.usda.gov/data/costsandreturns/testpick.htm#milkproduction](http://www.ers.usda.gov/data/costsandreturns/testpick.htm#milkproduction).

## Supreme Court Rules on Dairy Case

The Supreme Court ruled earlier this month that California's milk-pricing plan can be challenged in federal court. The court ruled Congress, in the 1996 Federal Agriculture Improvement and Reform Act, did not offer California exemption from the Commerce Clause, which prohibits obstruction of interstate commerce. (It was exactly this sort of exemption granted by Congress which permitted the now defunct Northeast Dairy Compact.) The decision left it to the lower courts to decide the merits of the case, which was brought by a group of Nevada farmers who ship milk to California.

## Blend Prices Gains \$0.14

The uniform blend in Hillsborough County, FL, was \$13.10 per hundredweight for milk at 3.5 percent butterfat for the month of May. This was an increase of \$0.14 from last month and a decrease of \$1.45 from May of 2002. Class I utilization was 79.13 percent, an increase of 1.37 percent from the previous month, yet May's utilization was still nearly ten percent less than May of last year. Perhaps the best news of the month is that no longer are record low prices being set in the Florida marketing area.

## National Dairy Situation

USDA estimates total U.S. production of milk in April at 14.7 billion pounds, which is a decrease of 2.3 percent from March, and an increase of 0.6 percent over March 2002. A more in-depth look at national production reveals a positive trend developing that bodes well for producers. When viewed on a daily average basis, that is to say the estimated monthly production divided by the number of days in the month, the national milk supply is increasing *but at a decreasing rate*. To illustrate this point, January's daily average production was 1.5 percent above last January, February was 1.3 percent above last February, March was 1.0 percent above last March and April was 0.6 percent above last April. If this trend continues, excess supplies of dairy products will eventually equilibrate with consumer demand, and producer prices will rise.

Total cheese output (excluding cottage cheese) was 722 million pounds, 0.4 percent above April 2002 but 1.8 percent below March 2003. Butter production was 123 million pounds in April, 6.3 percent below April 2002 and 2.4 percent below March 2003. Nonfat dry milk production was 150 million pounds in April, down 8.4 percent from April 2002 and an increase of 2.7 percent from March 2003. The milk-feed price ratio was 2.16, a decrease from last month's revised 2.25 ratio, due entirely to a sharp increase in surveyed prices for corn, alfalfa hay, and soybeans.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - MAY 2003

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	50.40%	4,568,156	\$1.1462	\$ 5,236,020.42
Class I Differential at Location				187,072.72
Class II Butterfat	28.30%	2,565,353	\$1.1582	2,971,191.84
Class III Butterfat	9.46%	857,744	\$1.1512	987,434.89
Class IV Butterfat	11.84%	1,072,897	\$1.1512	1,235,119.03
<b>Total Butterfat</b>	<b>100.00%</b>	<b>9,064,150</b>		<b>\$ 10,616,838.90</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida):** **\$1.1713**

### Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	80.16%	202,506,490	\$5.91 /cwt.	\$ 11,968,133.55
Class I Butterfat	50.40%	4,568,156	\$1.1462 /lb.	5,236,020.42
Class I Differential at Location		207,074,646		8,473,309.34
<b>Total Class I Milk</b>	<b>79.13%</b>	<b>207,074,646</b>		<b>\$ 25,677,463.31</b>
Class II Skim Milk	4.86%	12,274,357	\$6.61 /cwt.	\$ 811,334.99
Class II Butterfat	28.30%	2,565,353	\$1.1582 /lb.	2,971,191.84
<b>Total Class II Milk</b>	<b>5.67%</b>	<b>14,839,710</b>		<b>\$ 3,782,526.83</b>
Class III Skim Milk	7.44%	18,788,598	\$5.89 /cwt.	\$ 1,106,648.42
Class III Butterfat	9.46%	857,744	\$1.1512 /lb.	987,434.89
<b>Total Class III Milk</b>	<b>7.51%</b>	<b>19,646,342</b>		<b>\$ 2,094,083.31</b>
Class IV Skim Milk	7.54%	19,046,881	\$5.92 /cwt.	\$ 1,127,575.37
Class IV Butterfat	11.84%	1,072,897	\$1.1512 /lb.	1,235,119.03
<b>Total Class IV Milk</b>	<b>7.69%</b>	<b>20,119,778</b>		<b>\$ 2,362,694.40</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>261,680,476</b>		<b>\$ 33,916,767.85</b>

### Adjustments

Overage and Other Source	6,879.38
Inventory Adjustments	21,128.35
Producer butterfat at uniform butterfat price	(10,616,838.90)
Location Adjustments to Producers	236,117.28
1/2 Unobligated Balance in P.S.F.	111,556.54

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 9.37216	\$ 23,675,610.51
	\$ 0.04216	106,507.29

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$9.33**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$13.10\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	MAY 2003	JUNE 2003	APR 2003	MAY 2003	MAY 2003
Appalachian (Charlotte)	\$ 12.81	\$ 12.84	\$ 12.04	\$ 12.11	66.40%
Arizona-Las Vegas (Phoenix)	\$ 12.06	\$ 12.09	\$ 10.34	\$ 10.45	28.89%
Central (Kansas City)	\$ 11.71	\$ 11.74	\$ 10.22	\$ 10.41	27.12%
<b>Florida (Tampa)</b>	<b>\$ 13.71</b>	<b>\$ 13.74</b>	<b>\$ 12.96</b>	<b>\$ 13.10</b>	<b>79.13%</b>
Mideast (Cleveland)	\$ 11.71	\$ 11.74	\$ 10.47	\$ 10.63	36.70%
Northeast (Boston)	\$ 12.96	\$ 12.99	\$ 11.45	\$ 11.60	42.10%
Pacific Northwest (Seattle)	\$ 11.61	\$ 11.64	\$ 10.21	\$ 10.38	28.07%
Southeast (Atlanta)	\$ 12.81	\$ 12.84	\$ 11.81	\$ 11.99	62.38%
Southwest (Dallas)	\$ 12.71	\$ 12.74	\$ 11.19	\$ 11.30	35.59%
Upper Midwest (Chicago)	\$ 11.51	\$ 11.54	\$ 9.87	\$ 10.11	17.90%
Western (Salt Lake City)	\$ 11.60	\$ 11.63	\$ 9.95	\$ 10.19	14.69%



**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>May 2003</b>	<b>May 2002</b>
<b>Producer Milk</b>		
Class I	207,074,646	207,195,054
Class II	14,839,710	20,400,225
Class III	19,646,342	3,540,783
Class IV	20,119,778	5,854,359
Total Producer Milk	<b>261,680,476</b>	<b>236,990,421</b>
Average Butterfat Test	3.46%	3.60%
Percent of Producer Milk in Class I	79.13%	87.43%
Daily Average Receipts	8,441,306	7,644,852
<b>Other Source Milk</b>		
Class I	2,357,674	3,899,111
Class II	11,161,192	14,172,526
Class III	0	0
Class IV	1,629,244	1,602,259
Total Other Source Milk	<b>15,148,110</b>	<b>19,673,896</b>
<b>Overage</b>		
Class I	0	135,493
Class II	22,452	0
Class III	0	0
Class IV	19,253	86,867
Total Overage	<b>41,705</b>	<b>222,360</b>
<b>Opening Inventory</b>		
Class I	11,726,951	12,340,603
Class II	1,549,556	481,332
Class III	330,601	0
Class IV	4,033,558	6,658,067
Total Opening Inventory	<b>20,640,666</b>	<b>19,480,002</b>
<b>Total Receipts</b>	<b>297,510,957</b>	<b>276,366,679</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	11,858,674	12,653,482
Route Disposition Class I	208,358,860	206,974,010
Shrinkage	897,407	903,735
Transfers and Diversions to Nonpool	44,330	903,541
Total Class I Utilization	<b>221,159,271</b>	<b>223,434,768</b>
Average Butterfat Test	2.19%	2.20%
Daily Average Utilization	7,134,170	7,207,573
<b>Class II Utilization</b>		
Nonfluid Used To Produce	8,817,335	13,623,803
Shrinkage	0	0
Transfers and Diversions to Nonpool	4,935,720	8,094,170
Used To Produce/Other Uses	13,819,855	13,471,603
Total Class II Utilization	<b>27,572,910</b>	<b>35,189,576</b>
Average Butterfat Test	9.49%	9.16%
<b>Class III Utilization</b>		
Shrinkage	3,657,538	0
Transfers and Diversions to Nonpool	18,234,460	3,540,783
Used To Produce/Other Uses	1,084,945	0
Total Class III Utilization	<b>22,976,943</b>	<b>3,540,783</b>
Average Butterfat Test	3.90%	7.14%
<b>Class IV Utilization</b>		
Inventory	3,248,501	5,353,469
Nonfluid Used To Fortify	1,391,618	1,531,067
Shrinkage	0	3,422,303
Transfers and Diversions to Nonpool	21,161,714	2,812,068
Used To Produce/Other Uses	0	1,082,645
Total Class IV Utilization	<b>25,801,833</b>	<b>14,201,552</b>
Average Butterfat Test	5.65%	7.09%
<b>Total Utilization</b>	<b>297,510,957</b>	<b>276,366,679</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in May 2003 is \$13.10 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$9.33 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1713 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In May, Class I use accounted for 80.16% of all producer skim milk (priced to handlers at \$5.91 per hundredweight, plus the Class I differential and 50.40% of producer butterfat (priced to handlers at \$1.1462 per pound plus Class I differential). Class II use accounted for 4.86% of all producer skim milk (\$6.61 per hundredweight) and 28.30% of producer butterfat (\$1.1582 per pound). Class III use accounted for 7.44% of all producer skim milk (\$5.89 per hundredweight) and 9.46% of producer butterfat (\$1.1512 per pound). Class IV use accounted for 7.54% of all producer skim milk (\$5.92 per hundredweight) and 11.84% of producer butterfat (\$1.1512 per pound).

Receipts of producer milk during May 2003 totaled 261.7 million pounds, 24.8 million pounds more than was pooled in May of last year. Florida producers supplied 202.8 million pounds of milk in April 2003 to pool plants or 75.29% of the total producer milk pooled in Florida. In April 2002 Florida producers supplied 88.36% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 3 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for May 2003. In-area Class I route disposition totaled 242.5 million pounds in April 2003, which was 0.6 million pounds more than April of last year. This represents a 1.38 percent decrease after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>April 2003</b>
Whole Milk	101,990,449
Fat Free Milk	34,317,935
Lowfat Milk (incl. 1%)	25,015,799
Reduced Fat Milk (incl. 2%)	60,487,946
Cultured Fluid Milk (incl. Buttermilk)	1,341,835
Flavored Drinks and Milk	19,330,030
<b>Total Disposition in Marketing Area</b>	<b>242,483,994</b>
Total Disposition by Pool Plants	<b>209,296,544</b>
Total Disposition by Nonpool Plants	<b>33,187,450</b>
<b>Total Disposition in Marketing Area</b>	<b>242,483,994</b>

### Comparison of Aggregate Cash Receipts from Milk Marketings: 2002

Rank	State	Total Marketings	Total Receipts from Marketings	Average Gross Receipts
1	CA	34,848	3,812,371	\$ 10.94
2	WI	21,825	2,662,650	\$ 12.20
3	NY	12,154	1,555,712	\$ 12.80
4	PA	10,742	1,482,396	\$ 13.80
5	MN	8,358	1,011,318	\$ 12.10
6	ID	8,122	917,786	\$ 11.30
7	NM	6,251	743,869	\$ 11.90
8	MI	5,885	712,085	\$ 12.10
9	WA	5,592	671,040	\$ 12.00
10	TX	5,276	680,604	\$ 12.90
<b>16</b>	<b>FL</b>	<b>2,328</b>	<b>356,184</b>	<b>\$ 15.30</b>
21	MO	1,919	236,037	\$ 12.30
24	KY	1,580	208,560	\$ 13.20
25	GA	1,460	192,720	\$ 13.20
28	TN	1,310	172,920	\$ 13.20
34	LA	568	73,840	\$ 13.00
36	MS	476	62,356	\$ 13.10
38	AR	385	50,820	\$ 13.20
43	AL	275	38,500	\$ 14.00
	US	168,617	20,546,980	\$ 12.19

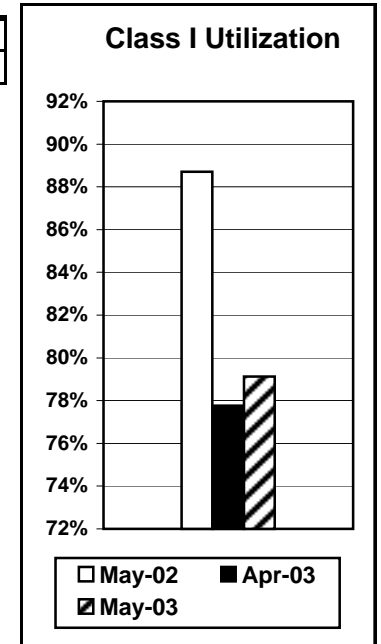
The chart at left was compiled from the "Milk Production, Disposition and Income, 2002 Summary," from the National Agricultural Statistics Service and shows the top ten states as well as those in the Florida and Southeast marketing areas. States are ranked in order of their producer's total milk marketings, which are shown in millions of pounds. The total cash receipts from milk marketings are shown in thousands of dollars, and when divided by total marketings, an average gross receipts per hundredweight is obtained. Apart from the extreme cases of Alaska and Hawaii, Florida producers extracted the highest average cash value from marketings of any state. Note these are not profitability measures. However in the future, when combined with the newly released cost of production reports (mentioned on page one), a general sense of the regional return on investment in dairying will be available.

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$ 6.04	\$1.1373	\$9.81	\$ 9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$ 5.99	\$1.1459	\$9.79	\$ 9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$ 5.91	\$1.1503	\$9.73	\$ 9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$ 5.92	\$1.1512	\$9.74	\$ 9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	270**	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods June through August 2003

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
June 2003	07/11/03	07/14/03	07/15/03	06/19/03	06/20/03	07/07/03	07/07/03	07/15/03	07/16/03
July 2003	08/11/03	08/12/03	08/13/03	07/21/03	07/21/03	08/04/03	08/05/03	08/13/03	08/14/03
August 2003	09/11/03	09/12/03	09/15/03	08/19/03	08/20/03	09/04/03	09/05/03	09/15/03	09/16/03

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, sexual orientation, marital or familial status, political beliefs, parental status or protected genetic information. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means of communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720 -2600 (voice and TDD). To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250 -9410, or call (202) 720 -5964 (voice and TDD). USDA is an equal opportunity provider and employer.

**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 1208  
NORCROSS, GEORGIA 30091-1208  
Address Correction Requested**



# The Atlanta Market Administrator's Home Office



**Effective July 21, 2003**

*The New Street Address Is:*

1550 North Brown Road, Suite 120  
Lawrenceville, Georgia 30043

*The New Mailing Address Is:*

PO Box 491778  
Lawrenceville, Georgia 30049

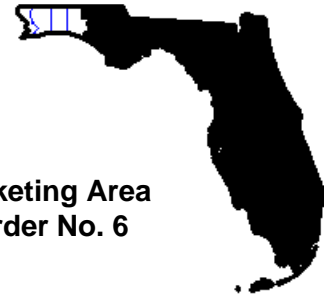
*New Phone Number: 770-682-2501*

*New Fax Number: 770-822-1038*

# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



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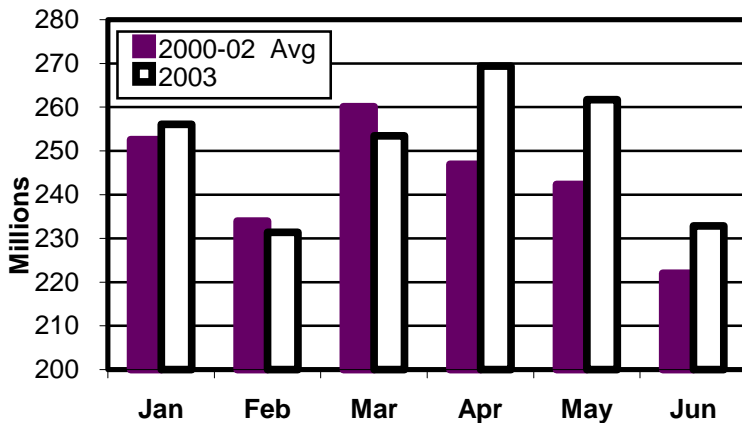
July 2003

Volume 4—No. 7

## More Milk Being Pooled on Market in '03

Being at the mid-point of the year provides an opportunity to review market activity and make comparisons with our expectations. The chart below tracks the total volume of producer milk pooled on the Florida Order for the first six months of the year compared with the average monthly volume of producer milk for the three previous years; 2000, 2001 and 2002. Year-to-date, 1.50 billion pounds have participated in the Federal Order 6 pool, an increase of 3.2 percent over the previous three

Producer Milk Volume: 2003 vs. Previous Years



year average. More dramatic is 2003's 6.8 percent increase in aggregate pool volume when compared with last year, when through the first half of the year just 1.40 billion pounds were pooled. That is an increase of nearly 100 million pounds.

## Changes to National Dairy Board Proposed

The U.S. Department of Agriculture has proposed altering the number of representatives from several of the National Dairy Promotion and Research Board's geographic regions. Reflecting the shift in milk production from the southern and eastern portions of the country to the west, Regions 1 (Oregon and Washington) and 2 (California) would each gain one board seat, while Regions 5 (Minnesota, North Dakota, and South Dakota) and 10 (Florida, Georgia, North Carolina, South Carolina and Virginia) would each lose one board seat.

## June's Uniform Price Slips Lower

The uniform blend in Hillsborough County, FL, was \$13.02 per hundredweight for milk at 3.5 percent butterfat for the month of June. This was a decrease of \$0.08 from last month and a decrease of \$1.42 from June of 2002. Class I utilization was 77.25 percent, a decrease of 1.88 percent from the previous month and 8.94 percent lower than June of last year.

## National Dairy Situation

The most significant news for producers is the recent rise in cheese prices witnessed on the Chicago Mercantile Exchange. Should these increases be translated to the wholesale cheese prices surveyed by USDA, Class III prices could soon exceed twelve dollars per hundredweight.

USDA estimates total U.S. production of milk in May at 15.0 billion pounds, which is an increase of 2.6 percent from April, but a decrease of 0.5 percent when compared with May 2002. On a daily average basis, milk production in the U.S. was lower in May (485 million pounds per day) than in April (489 million pounds per day). While daily average production does decline seasonally as temperatures rise, this decline has normally happened later in the year. This could be a sign of poor weather conditions across the country or of the pressures of sustained low producer prices, or both. Whatever the explanation, that the supply of milk is declining warrants some optimism that producer prices will improve.

Total cheese output (excluding cottage cheese) was 740 million pounds, 1.1 percent below May 2002 but 2.6 percent above April 2003. Butter production was 115 million pounds in May, 8.7 percent below May 2002 and 6.6 percent below April 2003. Nonfat dry milk production was 154 million pounds in May, down 5.5 percent from May 2002 and an increase of 2.7 percent from April 2003. The milk-feed price ratio was 2.24 in June, an increase from last month's revised 2.19 ratio. The change resulted from decreased feed prices.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JUNE 2003**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	50.36%	4,216,155	\$1.1500	\$ 4,848,578.25
Class I Differential at Location				172,261.05
Class II Butterfat	30.75%	2,574,480	\$1.1646	2,998,239.39
Class III Butterfat	8.32%	696,559	\$1.1576	806,336.71
Class IV Butterfat	10.57%	885,273	\$1.1576	1,024,792.03

**Total Butterfat** **100.00%** **8,372,467** **\$ 9,850,207.43**

**Uniform Butterfat Price per lb. (Hillsborough County, Florida):** **\$1.1765**

**Calculation of Uniform Skim Milk Price:**

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	78.21%	182,118,980	\$5.92 /cwt.	\$ 10,781,443.60
Class I Butterfat	50.36%	4,216,155	\$1.1500 /lb.	4,848,578.25
Class I Differential at Location		186,335,135		7,618,535.26
<b>Total Class I Milk</b>	<b>77.25%</b>	<b>186,335,135</b>		<b>\$ 23,248,557.11</b>
Class II Skim Milk	6.46%	15,034,420	\$6.62 /cwt.	\$ 995,278.61
Class II Butterfat	30.75%	2,574,480	\$1.1646 /lb.	2,998,239.39
<b>Total Class II Milk</b>	<b>7.30%</b>	<b>17,608,900</b>		<b>\$ 3,993,518.00</b>
Class III Skim Milk	7.79%	18,142,234	\$5.91 /cwt.	\$ 1,072,206.05
Class III Butterfat	8.32%	696,559	\$1.1576 /lb.	806,336.71
<b>Total Class III Milk</b>	<b>7.81%</b>	<b>18,838,793</b>		<b>\$ 1,878,542.76</b>
Class IV Skim Milk	7.54%	17,551,613	\$5.92 /cwt.	\$ 1,039,055.48
Class IV Butterfat	10.57%	885,273	\$1.1576 /lb.	1,024,792.03
<b>Total Class IV Milk</b>	<b>7.64%</b>	<b>18,436,886</b>		<b>\$ 2,063,847.51</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>241,219,714</b>		<b>\$ 31,184,465.38</b>

**Adjustments**

Overage and Other Source	31,241.85
Inventory Adjustments	796.73
Producer butterfat at uniform butterfat price	(9,850,207.43)
Location Adjustments to Producers	112,047.95
1/2 Unobligated Balance in P.S.F.	109,099.15

**Adjusted Pool Value** **\$ 9.27108** **\$ 21,587,443.63**  
 Reserve for Producer Settlement Fund **\$ 0.04108** 95,642.73

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):** **\$9.23**

**Uniform Price per cwt. (Hillsborough County, Florida)** **\$13.02\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	JUN 2003	JUL 2003	MAY 2003	JUN 2003	JUN 2003
Appalachian (Charlotte)	\$ 12.84	\$ 12.87	\$ 12.11	\$ 12.04	62.33%
Arizona-Las Vegas (Phoenix)	\$ 12.09	\$ 12.12	\$ 10.45	\$ 10.47	27.61%
Central (Kansas City)	\$ 11.74	\$ 11.77	\$ 10.41	\$ 10.44	25.38%
<b>Florida (Tampa)</b>	<b>\$ 13.74</b>	<b>\$ 13.77</b>	<b>\$ 13.10</b>	<b>\$ 13.02</b>	<b>77.25%</b>
Mideast (Cleveland)	\$ 11.74	\$ 11.77	\$ 10.63	\$ 10.63	34.00%
Northeast (Boston)	\$ 12.99	\$ 13.02	\$ 11.60	\$ 11.66	41.30%
Pacific Northwest (Seattle)	\$ 11.64	\$ 11.67	\$ 10.38	\$ 10.37	25.87%
Southeast (Atlanta)	\$ 12.84	\$ 12.87	\$ 11.99	\$ 11.98	61.57%
Southwest (Dallas)	\$ 12.74	\$ 12.77	\$ 11.30	\$ 11.33	34.87%
Upper Midwest (Chicago)	\$ 11.54	\$ 11.57	\$ 10.11	\$ 10.13	15.60%
Western (Salt Lake City)	\$ 11.60	\$ 11.63	\$ 10.19	\$ 10.24	14.33%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>June 2003</b>	<b>June 2002</b>
<b>Producer Milk</b>		
Class I	186,335,135	185,973,017
Class II	17,608,900	18,593,421
Class III	18,838,793	5,939,822
Class IV	18,436,886	5,271,301
Total Producer Milk	<u>241,219,714</u>	<u>215,777,561</u>
Average Butterfat Test	3.47%	3.65%
Percent of Producer Milk in Class I	77.25%	86.19%
Daily Average Receipts	8,040,657	7,192,585
<b>Other Source Milk</b>		
Class I	2,023,973	2,712,656
Class II	9,248,364	10,448,905
Class III	8,322	5,656
Class IV	1,414,929	1,530,793
Total Other Source Milk	<u>12,695,588</u>	<u>14,698,010</u>
<b>Overage</b>		
Class I	0	0
Class II	0	0
Class III	0	8,382
Class IV	48,891	25,730
Total Overage	<u>48,891</u>	<u>34,112</u>
<b>Opening Inventory</b>		
Class I	11,858,674	12,653,482
Class II	59,930	68,435
Class III	63,296	203,875
Class IV	3,125,275	5,081,157
Total Opening Inventory	<u>15,107,175</u>	<u>18,006,949</u>
<b>Total Receipts</b>	<b>269,071,368</b>	<b>248,516,632</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	8,985,971	10,095,380
Route Disposition Class I	189,641,505	190,102,299
Shrinkage	1,565,171	441,866
Transfers and Diversions to Nonpool	25,135	699,610
Total Class I Utilization	<u>200,217,782</u>	<u>201,339,155</u>
Average Butterfat Test	2.25%	2.26%
Daily Average Utilization	6,673,926	6,711,305
<b>Class II Utilization</b>		
Nonfluid Used To Produce	7,257,373	10,157,920
Shrinkage	0	0
Transfers and Diversions to Nonpool	4,847,893	6,745,601
Used To Produce/Other Uses	14,811,928	12,207,240
Total Class II Utilization	<u>26,917,194</u>	<u>29,110,761</u>
Average Butterfat Test	9.81%	10.02%
<b>Class III Utilization</b>		
Shrinkage	3,474,627	3,043,121
Transfers and Diversions to Nonpool	14,282,419	2,210,767
Used To Produce/Other Uses	1,153,365	903,847
Total Class III Utilization	<u>18,910,411</u>	<u>6,157,735</u>
Average Butterfat Test	3.73%	6.95%
<b>Class IV Utilization</b>		
Inventory	8,127,952	9,812,186
Nonfluid Used To Fortify	1,187,505	1,249,586
Shrinkage	0	0
Transfers and Diversions to Nonpool	13,710,524	847,209
Used To Produce/Other Uses	0	0
Total Class IV Utilization	<u>23,025,981</u>	<u>11,908,981</u>
Average Butterfat Test	4.93%	6.49%
<b>Total Utilization</b>	<b>269,071,368</b>	<b>248,516,632</b>



## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in June 2003 is \$13.02 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$9.23 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1765 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In June, Class I use accounted for 78.21% of all producer skim milk (priced to handlers at \$5.92 per hundredweight, plus the Class I differential and 50.36% of producer butterfat (priced to handlers at \$1.1500 per pound plus Class I differential). Class II use accounted for 6.46% of all producer skim milk (\$6.62 per hundredweight) and 30.75% of producer butterfat (\$1.1646 per pound). Class III use accounted for 7.79% of all producer skim milk (\$5.91 per hundredweight) and 8.32% of producer butterfat (\$1.1576 per pound). Class IV use accounted for 7.54% of all producer skim milk (\$5.92 per hundredweight) and 10.57% of producer butterfat (\$1.1576 per pound).

Receipts of producer milk during June 2003 totaled 241.2 million pounds, 25.5 million pounds more than was pooled in June of last year. Florida producers supplied 195.7 million pounds of milk in May 2003 to pool plants or 74.79% of the total producer milk pooled in Florida. In May 2002 Florida producers supplied 89.55% of the total producer milk pooled in the Florida market.

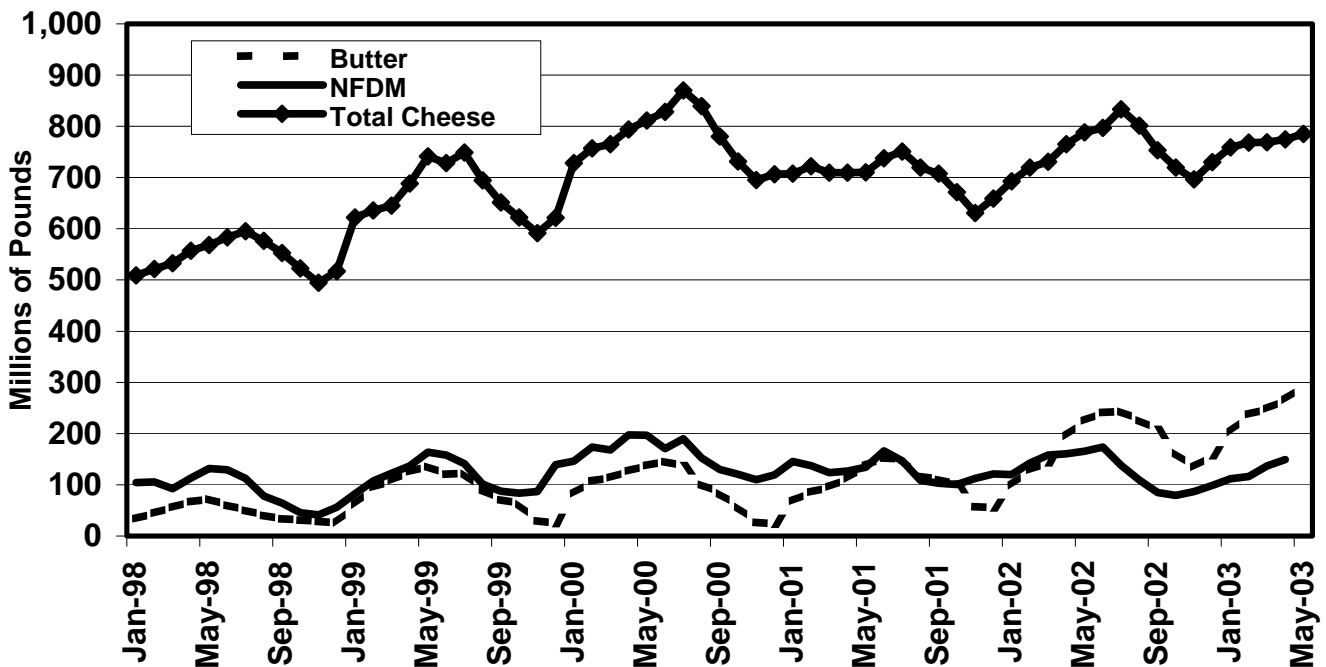
There were 12 regulated pool distributing plants and 3 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for June 2003. In-area Class I route disposition totaled 239.5 million pounds in May 2003, which was 0.3 million pounds less than May of last year. This represents a 0.53 percent increase after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida May 2003
Whole Milk	104,131,761
Fat Free Milk	32,825,036
Lowfat Milk (incl. 1%)	24,446,141
Reduced Fat Milk (incl. 2%)	59,067,014
Cultured Fluid Milk (incl. Buttermilk)	1,254,345
Flavored Drinks and Milk	17,757,799
<b>Total Disposition in Marketing Area</b>	<b>239,482,096</b>
Total Disposition by Pool Plants	<b>207,718,902</b>
Total Disposition by Nonpool Plants	<b>31,763,194</b>
<b>Total Disposition in Marketing Area</b>	<b>239,482,096</b>

### Ending Stocks of Dairy Products; January 1998 to May 2003

The volume of dairy products held as stocks is indicative of the milk supply, prevailing price relationships amongst the storable commodities and demand for the products themselves. Stocks are important because declining stocks signify potential price increases for both milk and milk products, while growing stocks forecast declines in prices. That cheese stocks are not building as quickly this year as last year provides some justification for the recent run-up in cheese prices.

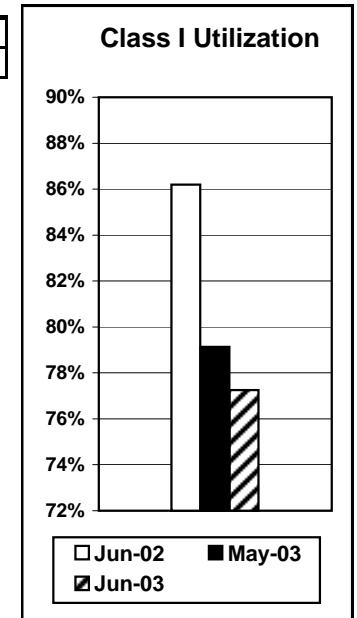


**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$6.98	\$1.4846	\$11.93	\$11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$6.95	\$1.3817	\$11.54	\$10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$6.89	\$1.3638	\$11.42	\$10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$6.82	\$1.2890	\$11.09	\$10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$6.81	\$1.1433	\$10.57	\$10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$6.84	\$1.1211	\$10.52	\$10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$6.87	\$1.0929	\$10.45	\$10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$6.91	\$1.0701	\$10.41	\$10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$6.93	\$1.0099	\$10.22	\$10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$6.99	\$1.0726	\$10.50	\$10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$7.00	\$1.0923	\$10.58	\$10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$6.55	\$1.1922	\$10.49	\$10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$6.13	\$1.1856	\$10.07	\$10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$6.04	\$1.1373	\$9.81	\$9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$5.99	\$1.1459	\$9.79	\$9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$5.91	\$1.1503	\$9.73	\$9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$5.92	\$1.1512	\$9.74	\$9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62	\$1.1646	\$10.46	\$5.91	\$1.1576	\$9.75	\$5.92	\$1.1576	\$9.76	\$9.23	\$1.1765	\$13.02
Jul	\$9.92	\$1.1990	\$13.77	\$6.62											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	284	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%
Jun	241,220	280**	183,335	77.25%	17,609	7.30%	18,839	7.81%	18,437	7.64%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods July through September 2003

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
July 2003	08/11/03	08/12/03	08/13/03	07/21/03	07/21/03	08/04/03	08/05/03	08/13/03	08/14/03
August 2003	09/11/03	09/12/03	09/15/03	08/19/03	08/20/03	09/04/03	09/05/03	09/15/03	09/16/03
Sept. 2003	10/11/03	10/14/03	10/15/03	09/19/03	09/22/03	10/06/03	10/06/03	10/15/03	10/16/03

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**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 1208  
NORCROSS, GEORGIA 30091-1208**

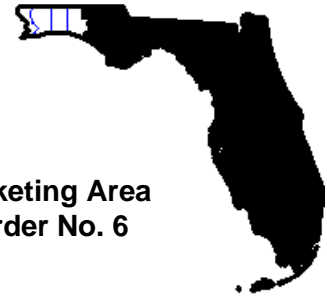
*Address Correction Requested*

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the  
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drink milk!

# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



www.fmmatlanta.com

August 2003

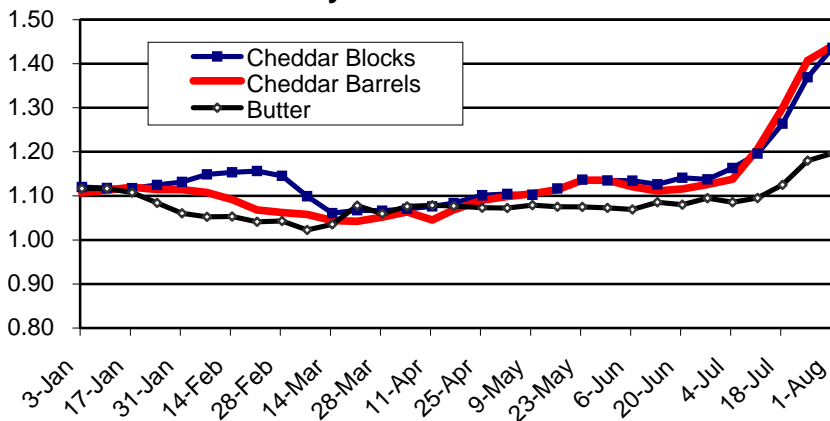
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## Cheese Soars, Pushes August Class I \$1.20 Higher

The largest monthly increase in cheese prices in recent memory has resulted in a \$2.03 increase in July's Class III prices. Unfortunately, having the highest Class I utilization (and lowest Class III utilization) in the country has prevented the Florida market from capturing this benefit. However, August prices will reflect the recent cheese market gains, with the Class I price rising from \$13.77 in July to \$14.97 in August. This is the highest Class I value in fourteen months.

The chart below illustrates the rapid rise in both barrel and block cheese prices as surveyed by the National Agricultural

NASS Dairy Product Prices: 2003



Statistics Service (NASS). In the one-month period, from June 28 to July 19, the average barrel price rose \$0.27 a pound. At 23.7 percent, this is the largest gain in any four week period since Federal Order Reform. A similar gain (17.7 percent) was surveyed in the average Cheddar cheese block price over that same period. At the same time, butter prices increased 8.7 percent which helped strengthen the Class IV price.

## Livestock Assistance Program Sign-up Announced

Intended to provide relief from grazing losses to producers who own livestock, the Livestock Assistance Program will make payments on a per head basis for eligible dairy cattle. Producers must have suffered at least a 40 percent loss of grazing production for three consecutive months. Producers located in twenty-one counties in Florida are eligible for payments on losses occurring in 2002. Sign-up began August 6 and continues until October 24, 2003. See <http://disaster.usda.gov/> for additional details on the program.

## Utilization, Blend Rise in July

The uniform blend in Hillsborough County, FL, was \$13.46 per hundred-weight for milk at 3.5 percent butterfat for the month of July. This was an increase of \$0.44 from last month but still \$0.72 below July of 2002. Class I utilization was 86.67 percent, an increase of 9.42 percent from June but a 3.47 percent decrease from July of 2002. This is the largest change in the F.O. 6 Class I utilization since Federal Order reform.

## National Dairy Situation

USDA estimates total U.S. production of milk in June at 14.3 billion pounds, which is a decrease of 5.0 percent from May, and a decrease of 0.5 percent when compared with June 2002. Total cheese output (excluding cottage cheese) was 714 million pounds, 0.8 percent above June 2002 but 3.8 percent below May 2003. Butter production was 89.9 million pounds in June, 6.2 percent below June 2002 and 21.6 percent below May 2003. Nonfat dry milk production was 131 million pounds in June, a decline of 14.1 percent from June 2002 and a decline of 14.9 percent from May 2003.

The milk-feed price ratio was 2.58 in July, a significant 0.24 point increase from June 2002 and an even larger gain from the June 2003 revised ratio of 2.23.

## Public Hearing Announced

A hearing will be held on September 23 in Tempe, AZ to consider proposals to amend certain producer-handler provisions in the Pacific Northwest and Arizona-Las Vegas milk marketing orders. See [www.ams.usda.gov/dairy/](http://www.ams.usda.gov/dairy/), the August 6 *Federal Register* (available at [www.gpoaccess.gov/fr/index.html](http://www.gpoaccess.gov/fr/index.html)), or call this office for additional information.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JULY 2003

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	56.28%	4,487,146	\$1.1590	\$ 5,200,602.22
Class I Differential at Location				183,017.73
Class II Butterfat	35.92%	2,864,639	\$1.2125	3,473,374.82
Class III Butterfat	5.15%	410,913	\$1.2055	495,355.62
Class IV Butterfat	2.65%	211,676	\$1.2055	255,175.41
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,974,374</b>		<b>\$ 9,607,525.80</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida):** **\$1.2048**

### Calculation of Uniform Skim Milk Price:

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	87.77%	191,738,146	\$5.92 /cwt.	\$ 11,350,898.23
Class I Butterfat	56.28%	4,487,146	\$1.1590 /lb.	5,200,602.22
Class I Differential at Location		196,225,292		8,019,143.65
<b>Total Class I Milk</b>	<b>86.67%</b>	<b>196,225,292</b>		<b>\$ 24,570,644.11</b>
Class II Skim Milk	7.13%	15,569,668	\$6.62 /cwt.	\$ 1,030,712.03
Class II Butterfat	35.92%	2,864,639	\$1.2125 /lb.	3,473,374.82
<b>Total Class II Milk</b>	<b>8.14%</b>	<b>18,434,307</b>		<b>\$ 4,504,086.85</b>
Class III Skim Milk	3.45%	7,526,666	\$7.83 /cwt.	\$ 589,337.95
Class III Butterfat	5.15%	410,913	\$1.2055 /lb.	495,355.62
<b>Total Class III Milk</b>	<b>3.51%</b>	<b>7,937,579</b>		<b>\$ 1,084,693.57</b>
Class IV Skim Milk	1.65%	3,595,431	\$5.94 /cwt.	\$ 213,568.58
Class IV Butterfat	2.65%	211,676	\$1.2055 /lb.	255,175.41
<b>Total Class IV Milk</b>	<b>1.68%</b>	<b>3,807,107</b>		<b>\$ 468,743.99</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>226,404,285</b>		<b>\$ 30,628,168.52</b>

### Adjustments

Overage and Other Source	1,931.49
Inventory Adjustments	6,581.57
Producer butterfat at uniform butterfat price	(9,607,525.80)
Location Adjustments to Producers	(110,806.91)
1/2 Unobligated Balance in P.S.F.	108,977.40

### Adjusted Pool Value

Reserve for Producer Settlement Fund	<b>\$ 9.62658</b>	<b>\$ 21,027,326.27</b>
	<b>\$ 0.04658</b>	101,740.79

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$9.58**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$13.46\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	JUL 2003	AUG 2003	JUN 2003	JUL 2003	JUL 2003
Appalachian (Charlotte)	\$ 12.87	\$ 14.07	\$ 12.04	\$ 12.49	77.05%
Arizona-Las Vegas (Phoenix)	\$ 12.12	\$ 13.32	\$ 10.47	\$ 11.53	34.00%
Central (Kansas City)	\$ 11.77	\$ 12.97	\$ 10.44	\$ 11.49	49.23%
<b>Florida (Tampa)</b>	<b>\$ 13.77</b>	<b>\$ 14.97</b>	<b>\$ 13.02</b>	<b>\$ 13.46</b>	<b>86.67%</b>
Mideast (Cleveland)	\$ 11.77	\$ 12.97	\$ 10.63	\$ 11.68	51.20%
Northeast (Boston)	\$ 13.02	\$ 14.22	\$ 11.66	\$ 12.46	41.90%
Pacific Northwest (Seattle)	\$ 11.67	\$ 12.87	\$ 10.37	\$ 10.93	41.91%
Southeast (Atlanta)	\$ 12.87	\$ 14.07	\$ 11.98	\$ 12.47	66.33%
Southwest (Dallas)	\$ 12.77	\$ 13.97	\$ 11.33	\$ 12.01	54.61%
Upper Midwest (Chicago)	\$ 11.57	\$ 12.77	\$ 10.13	\$ 11.37	49.70%
Western (Salt Lake City)	\$ 11.63	\$ 12.83	\$ 10.24	\$ 11.44	52.59%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>July 2003</b>	<b>July 2002</b>
<b>Producer Milk</b>		
Class I	196,225,292	194,499,149
Class II	18,434,307	17,246,743
Class III	7,937,579	3,745,616
Class IV	3,807,107	271,387
Total Producer Milk	<u>226,404,285</u>	<u>215,762,895</u>
Average Butterfat Test	3.52%	3.68%
Percent of Producer Milk in Class I	86.67%	90.14%
Daily Average Receipts	7,303,364	6,960,093
<b>Other Source Milk</b>		
Class I	3,405,886	6,765,046
Class II	11,215,466	12,683,922
Class III	0	215,218
Class IV	1,968,700	1,693,033
Total Other Source Milk	<u>16,590,052</u>	<u>21,357,219</u>
<b>Overage</b>		
Class I	0	0
Class II	4,801	14,430
Class III	0	0
Class IV	27,166	0
Total Overage	<u>31,967</u>	<u>14,430</u>
<b>Opening Inventory</b>		
Class I	9,038,591	10,118,141
Class II	173,164	272,176
Class III	0	1,506,777
Class IV	7,902,168	8,010,472
Total Opening Inventory	<u>17,113,923</u>	<u>19,907,566</u>
<b>Total Receipts</b>	<b>260,140,227</b>	<b>257,042,110</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	12,111,117	10,491,731
Route Disposition Class I	195,495,183	199,134,257
Shrinkage	1,014,161	1,216,475
Transfers and Diversions to Nonpool	49,308	539,873
Total Class I Utilization	<u>208,669,769</u>	<u>211,382,336</u>
Average Butterfat Test	2.28%	2.26%
Daily Average Utilization	6,731,283	6,818,785
<b>Class II Utilization</b>		
Nonfluid Used To Produce	9,198,292	12,616,453
Shrinkage	149	0
Transfers and Diversions to Nonpool	4,682,795	5,289,098
Used To Produce/Other Uses	15,946,502	12,297,290
Total Class II Utilization	<u>29,827,738</u>	<u>30,202,841</u>
Average Butterfat Test	10.19%	10.41%
<b>Class III Utilization</b>		
Shrinkage	0	3,324,217
Transfers and Diversions to Nonpool	7,937,579	1,110,697
Used To Produce/Other Uses	0	1,047,127
Total Class III Utilization	<u>7,937,579</u>	<u>5,482,041</u>
Average Butterfat Test	5.18%	5.34%
<b>Class IV Utilization</b>		
Inventory	6,796,459	7,797,858
Nonfluid Used To Fortify	1,255,103	1,396,670
Shrinkage	3,579,875	0
Transfers and Diversions to Nonpool	776,081	780,364
Used To Produce/Other Uses	1,297,623	0
Total Class IV Utilization	<u>13,705,141</u>	<u>9,974,892</u>
Average Butterfat Test	5.06%	7.16%
<b>Total Utilization</b>	<b>260,140,227</b>	<b>257,042,110</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in July 2003 is \$13.46 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$9.58 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2048 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July, Class I use accounted for 87.77% of all producer skim milk (priced to handlers at \$5.92 per hundredweight, plus the Class I differential and 56.28% of producer butterfat (priced to handlers at \$1.1590 per pound plus Class I differential). Class II use accounted for 7.13% of all producer skim milk (\$6.62 per hundredweight) and 35.92% of producer butterfat (\$1.2125 per pound). Class III use accounted for 3.45% of all producer skim milk (\$7.83 per hundredweight) and 5.15% of producer butterfat (\$1.2055 per pound). Class IV use accounted for 1.65% of all producer skim milk (\$5.94 per hundredweight) and 2.65% of producer butterfat (\$1.2055 per pound).

Receipts of producer milk during July 2003 totaled 226.4 million pounds, 10.6 million pounds more than was pooled in July of last year. Florida producers supplied 181.5 million pounds of milk in June 2003 to pool plants or 75.23% of the total producer milk pooled in Florida. In June 2002 Florida producers supplied 89.57% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 4 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for July 2003. In-area Class I route disposition totaled 219.8 million pounds in June 2003, which was 1.8 million pounds more than June of last year. This represents a 1.35 percent increase after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>June 2003</b>
Whole Milk	97,408,411
Fat Free Milk	30,970,992
Lowfat Milk (incl. 1%)	21,665,727
Reduced Fat Milk (incl. 2%)	57,807,658
Cultured Fluid Milk (incl. Buttermilk)	1,116,413
Flavored Drinks and Milk	10,782,630
<b>Total Disposition in Marketing Area</b>	<b>219,751,831</b>
Total Disposition by Pool Plants	<b>189,238,902</b>
Total Disposition by Nonpool Plants	<b>30,512,929</b>
<b>Total Disposition in Marketing Area</b>	<b>219,751,831</b>

## *All You Ever Wanted to Know About Federal Milk Orders*

### *...But Were Afraid to Ask!*

*Ever wondered how milk prices are determined? Do you think blend prices are the result of a toss at a dartboard? Does the word pool bring to mind swimming or betting on the Superbowl? Have you asked yourself 'what do Federal Order auditors do'? Do auditors frighten you? Have you wondered why Federal Milk Orders exist anyway?*

If you answered yes to any of these, then you need to find your way to Clearwater Beach, FL for a day of informal presentations from the Florida Market Administrator staff. We've designed a program to inform and educate the Florida dairy industry on all aspects of the Federal Milk Marketing Order, from it's origins to it's future and most everything in between. We'll discuss Federal milk order pricing, what we do at 'pool', why we audit, and other services we provide.

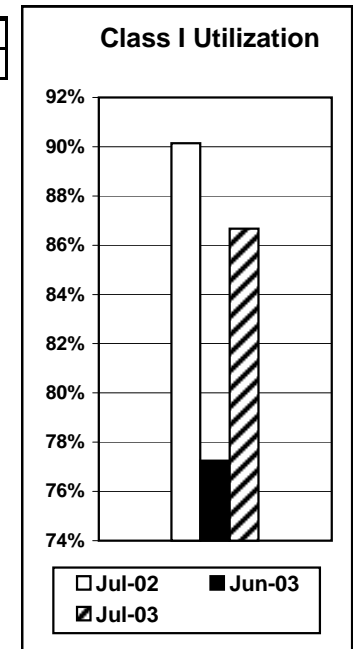
Participation is welcomed and expected, so bring those questions you've always wanted answered but were afraid to ask! Join us, dairy producers, dairy processors, and others interested in the Florida Dairy Industry on Tuesday, October 21, 2003 at the Adam's Mark Hotel in Clearwater Beach, FL from 9:00am to 4:00pm. Call 770-682-2501 or visit [www.fmmlanta.com](http://www.fmmlanta.com) for more information. And be sure to watch for the agenda and further details in your mail.

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$ 6.04	\$1.1373	\$9.81	\$ 9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$ 5.99	\$1.1459	\$9.79	\$ 9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$ 5.91	\$1.1503	\$9.73	\$ 9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$ 5.92	\$1.1512	\$9.74	\$ 9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62	\$1.1646	\$10.46	\$5.91	\$1.1576	\$9.75	\$ 5.92	\$1.1576	\$9.76	\$ 9.23	\$1.1765	\$13.02
Jul	\$9.92	\$1.1990	\$13.77	\$6.62	\$1.2125	\$10.63	\$7.83	\$1.2055	\$11.78	\$ 5.94	\$1.2055	\$9.95	\$ 9.58	\$1.2048	\$13.46
Aug	\$11.07	\$1.2254	\$14.97	\$6.64											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	284	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%
Jun	241,220	286	183,335	77.25%	17,609	7.30%	18,839	7.81%	18,437	7.64%
Jul	226,404	290**	196,226	86.67%	18,434	8.14%	7,938	3.51%	3,807	1.68%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated



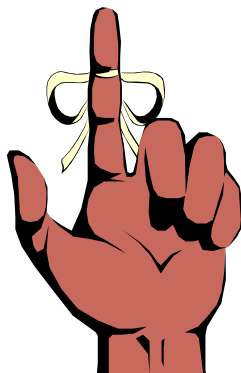
## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods August through October 2003

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
August 2003	09/11/03	09/12/03	09/15/03	08/19/03	08/20/03	09/04/03	09/05/03	09/15/03	09/16/03
Sept. 2003	10/11/03	10/14/03	10/15/03	09/19/03	09/22/03	10/06/03	10/06/03	10/15/03	10/16/03
October 2003	11/11/03	11/12/03	11/13/03	10/20/03	10/20/03	11/04/03	11/05/03	11/13/03	11/14/03

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**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 491778  
LAWRENCEVILLE, GEORGIA 30049  
*Address Correction Requested***

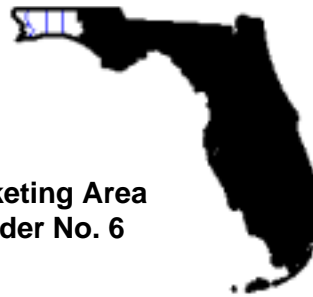


We've Moved!

# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

September 2003

Volume 4—No. 9

## Request to Alter FMP Definition Submitted

The U.S. Department of Agriculture has received a request from the dairy industry to change the fluid milk product definition to state that all products intended to be consumed in fluid form should be classified and priced as Class I. Currently, Class I classification generally only applies to those milk products in fluid form containing less than 9 percent butterfat and more than 6.5 percent nonfat milk solids. While a decision to hold a hearing on the matter has not yet been made, USDA is providing interested parties an opportunity to submit additional proposals regarding the definition of fluid milk products at this time. Contact this office or visit [www.ams.usda.gov/dairy/dockets.htm](http://www.ams.usda.gov/dairy/dockets.htm) for more information.

## Decisions Issued in Several Order Hearings

A tentative final decision to amend certain pooling provisions in the Pacific Northwest and Western orders has been issued by USDA. It prevents the inappropriate pooling of milk on these orders, such as simultaneously pooling the same milk on a Federal and a State order. Producers will vote on whether or not to approve the amended orders.

A final decision has been issued to make certain pooling provisions permanent in the Central Order. It eliminates pooling the same milk on a Federal and a State order simultaneously, and generally increases the performance standards required to participate in the pool. A final rule will be issued to implement these changes only if producers approve the order as amended.

Lastly, producers have approved the order as amended in the Upper Midwest Order which prohibits simultaneously pooling milk on a State and Federal order and limits the acceptable amount of diversions for pool plants. Having received producer approval, a final rule became effective September 1, 2003. For more details on these and other recent Federal Milk Marketing Order hearings, visit [www.ams.usda.gov/dairy/dockets.htm](http://www.ams.usda.gov/dairy/dockets.htm).

## Blend Reaches 14-Month High

The uniform blend in Hillsborough County, FL, was \$14.53 per hundredweight for milk at 3.5 percent butterfat for the month of August. This was an increase of \$1.07 from last month and \$0.34 higher than August 2002. For the first time in 2003, the current blend price exceeds the price received in the corresponding month of 2002. Class I utilization was 87.78 percent, an increase of 1.11 percent from July but a 4.20 percent decrease from August 2002 when utilization was 91.98 percent.

This is an extraordinary time for the dairy industry. Cheese prices have recently soared upwards 30 percent, which have driven the Class III price to \$13.80 per hundredweight (higher than the blend price in 6 out of the 8 months of 2003!) and encouraged the depooling of milk in many parts of the country. What is normally a \$4.50 spread between Class I and Class III prices in Hillsborough County currently stands at \$1.17. While it may seem that a Class I market such as Florida wouldn't benefit as much as other orders due to its limited Class III utilization, in fact it has. The average Federal Order blend price increased \$1.00 compared to the gain of \$1.07 in Federal Order 6.

## National Dairy Situation

USDA estimates total U.S. production of milk in July at 14.2 billion pounds, which is a decrease of 0.3 percent from June, but an increase of 0.3 percent when compared with July 2002. Total cheese output (excluding cottage cheese) was 712 million pounds, 2.9 percent above July 2002 but 0.3 percent below June 2003. Butter production was 79.2 million pounds in July, 16.1 percent below July 2002 and 5.5 percent below June 2003. Nonfat dry milk production was 120 million pounds in July, a decline of 8.4 percent from the previous month and a decline of 7.4 percent from July 2002.

The milk-feed price ratio was 2.86 in July, which is the second consecutive month of significant increases and the highest value since March 2002.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - AUGUST 2003

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	54.89%	4,147,820	\$1.1854	\$ 4,916,825.84
Class I Differential at Location				169,465.02
Class II Butterfat	38.61%	2,917,022	\$1.2584	3,670,780.48
Class III Butterfat	2.00%	151,181	\$1.2514	189,187.91
Class IV Butterfat	4.50%	340,007	\$1.2514	425,484.76
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,556,030</b>		<b>\$ 9,371,744.01</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.2403</b>	

### Calculation of Uniform Skim Milk Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
<b>Producer Milk</b>				
Class I Skim Milk	88.98%	182,230,801	\$7.07 /cwt.	\$ 12,883,717.63
Class I Butterfat	54.89%	4,147,820	\$1.1854 /lb.	4,916,825.84
Class I Differential at Location		186,378,621		7,610,021.77
<b>Total Class I Milk</b>	<b>87.78%</b>	<b>186,378,621</b>		<b>\$ 25,410,565.24</b>
Class II Skim Milk	8.11%	16,603,141	\$6.64 /cwt.	\$ 1,102,448.56
Class II Butterfat	38.61%	2,917,022	\$1.2584 /lb.	3,670,780.48
<b>Total Class II Milk</b>	<b>9.19%</b>	<b>19,520,163</b>		<b>\$ 4,773,229.04</b>
Class III Skim Milk	0.40%	813,130	\$9.76 /cwt.	\$ 79,361.48
Class III Butterfat	2.00%	151,181	\$1.2514 /lb.	189,187.91
<b>Total Class III Milk</b>	<b>0.45%</b>	<b>964,311</b>		<b>\$ 268,549.39</b>
Class IV Skim Milk	2.51%	5,144,602	\$5.97 /cwt.	\$ 307,132.73
Class IV Butterfat	4.50%	340,007	\$1.2514 /lb.	425,484.76
<b>Total Class IV Milk</b>	<b>2.58%</b>	<b>5,484,609</b>		<b>\$ 732,617.49</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>212,347,704</b>		<b>\$ 31,184,961.16</b>

### Adjustments

Overage and Other Source	7,387.82
Inventory Adjustments	4,389.27
Producer butterfat at uniform butterfat price	(9,371,744.01)
Location Adjustments to Producers	(158,338.64)
1/2 Unobligated Balance in P.S.F.	61,550.73

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 10.60991	\$ 21,728,206.33
	\$ 0.04991	102,205.57

### Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

**\$10.56**

### Uniform Price per cwt. (Hillsborough County, Florida)

**\$14.53\***

\* At 3.5% butterfat test; for information purposes.

## OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	AUG 2003	SEPT 2003	JUL 2003	AUG 2003	AUG 2003
Appalachian (Charlotte)	\$ 14.07	\$ 16.81	\$ 12.49	\$ 13.52	78.22%
Arizona-Las Vegas (Phoenix)	\$ 13.32	\$ 16.06	\$ 11.53	\$ 12.94	34.73%
Central (Kansas City)	\$ 12.97	\$ 15.71	\$ 11.49	\$ 12.52	59.75%
<b>Florida (Tampa)</b>	<b>\$ 14.97</b>	<b>\$ 17.71</b>	<b>\$ 13.46</b>	<b>\$ 14.53</b>	<b>87.78%</b>
Mideast (Cleveland)	\$ 12.97	\$ 15.71	\$ 11.68	\$ 12.60	53.80%
Northeast (Boston)	\$ 14.22	\$ 16.96	\$ 12.46	\$ 13.72	44.90%
Pacific Northwest (Seattle)	\$ 12.87	\$ 15.61	\$ 10.93	\$ 11.66	40.64%
Southeast (Atlanta)	\$ 14.07	\$ 16.81	\$ 12.47	\$ 13.54	79.17%
Southwest (Dallas)	\$ 13.97	\$ 16.71	\$ 12.01	\$ 12.93	61.04%
Upper Midwest (Chicago)	\$ 12.77	\$ 15.51	\$ 11.37	\$ 12.22	50.60%
Western (Salt Lake City)	\$ 12.83	\$ 15.57	\$ 11.44	\$ 12.10	50.39%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>August 2003</b>	<b>August 2002</b>
<b>Producer Milk</b>		
Class I	186,378,621	199,578,490
Class II	19,520,163	14,130,525
Class III	964,311	2,530,602
Class IV	5,484,609	745,823
Total Producer Milk	<u>212,347,704</u>	<u>216,985,440</u>
Average Butterfat Test	3.56%	3.70%
Percent of Producer Milk in Class I	87.78%	91.98%
Daily Average Receipts	6,849,926	6,999,530
<b>Other Source Milk</b>		
Class I	21,672,796	12,349,506
Class II	11,162,568	11,502,378
Class III	42,347	641,739
Class IV	4,666,411	3,366,975
Total Other Source Milk	<u>37,544,122</u>	<u>27,860,598</u>
<b>Overage</b>		
Class I	0	3,691
Class II	0	0
Class III	0	12,892
Class IV	58,535	65,519
Total Overage	<u>58,535</u>	<u>82,102</u>
<b>Opening Inventory</b>		
Class I	12,111,117	11,481,006
Class II	82,973	523,983
Class III	0	3,265,890
Class IV	6,762,106	3,018,710
Total Opening Inventory	<u>18,956,196</u>	<u>18,289,589</u>
<b>Total Receipts</b>	<b>268,906,557</b>	<b>263,217,729</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	11,315,064	10,309,621
Route Disposition Class I	207,329,511	211,447,117
Shrinkage	1,455,352	1,342,742
Transfers and Diversions to Nonpool	62,607	313,213
Total Class I Utilization	<u>220,162,534</u>	<u>223,412,693</u>
Average Butterfat Test	2.21%	2.23%
Daily Average Utilization	7,102,017	7,206,861
<b>Class II Utilization</b>		
Nonfluid Used To Produce	10,934,963	10,437,981
Shrinkage	0	3,957
Transfers and Diversions to Nonpool	3,559,034	3,353,591
Used To Produce/Other Uses	16,271,707	12,361,357
Total Class II Utilization	<u>30,765,704</u>	<u>26,156,886</u>
Average Butterfat Test	10.32%	11.67%
<b>Class III Utilization</b>		
Shrinkage	0	3,615,094
Transfers and Diversions to Nonpool	1,006,658	1,649,695
Used To Produce/Other Uses	0	1,186,334
Total Class III Utilization	<u>1,006,658</u>	<u>6,451,123</u>
Average Butterfat Test	18.57%	7.83%
<b>Class IV Utilization</b>		
Inventory	9,265,320	3,539,559
Nonfluid Used To Fortify	1,342,138	2,134,398
Shrinkage	3,745,628	0
Transfers and Diversions to Nonpool	1,320,387	1,523,070
Used To Produce/Other Uses	1,298,188	0
Total Class IV Utilization	<u>16,971,661</u>	<u>7,197,027</u>
Average Butterfat Test	6.01%	9.61%
<b>Total Utilization</b>	<b>268,906,557</b>	<b>263,217,729</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2003 is \$14.53 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$10.56 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2403 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 88.98% of all producer skim milk (priced to handlers at \$7.07 per hundredweight, plus the Class I differential and 54.89% of producer butterfat (priced to handlers at \$1.1854 per pound plus Class I differential). Class II use accounted for 8.11% of all producer skim milk (\$6.64 per hundredweight) and 38.61% of producer butterfat (\$1.2584 per pound). Class III use accounted for 0.40% of all producer skim milk (\$9.76 per hundredweight) and 2.00% of producer butterfat (\$1.2514 per pound). Class IV use accounted for 2.51% of all producer skim milk (\$5.97 per hundredweight) and 4.50% of producer butterfat (\$1.2514 per pound).

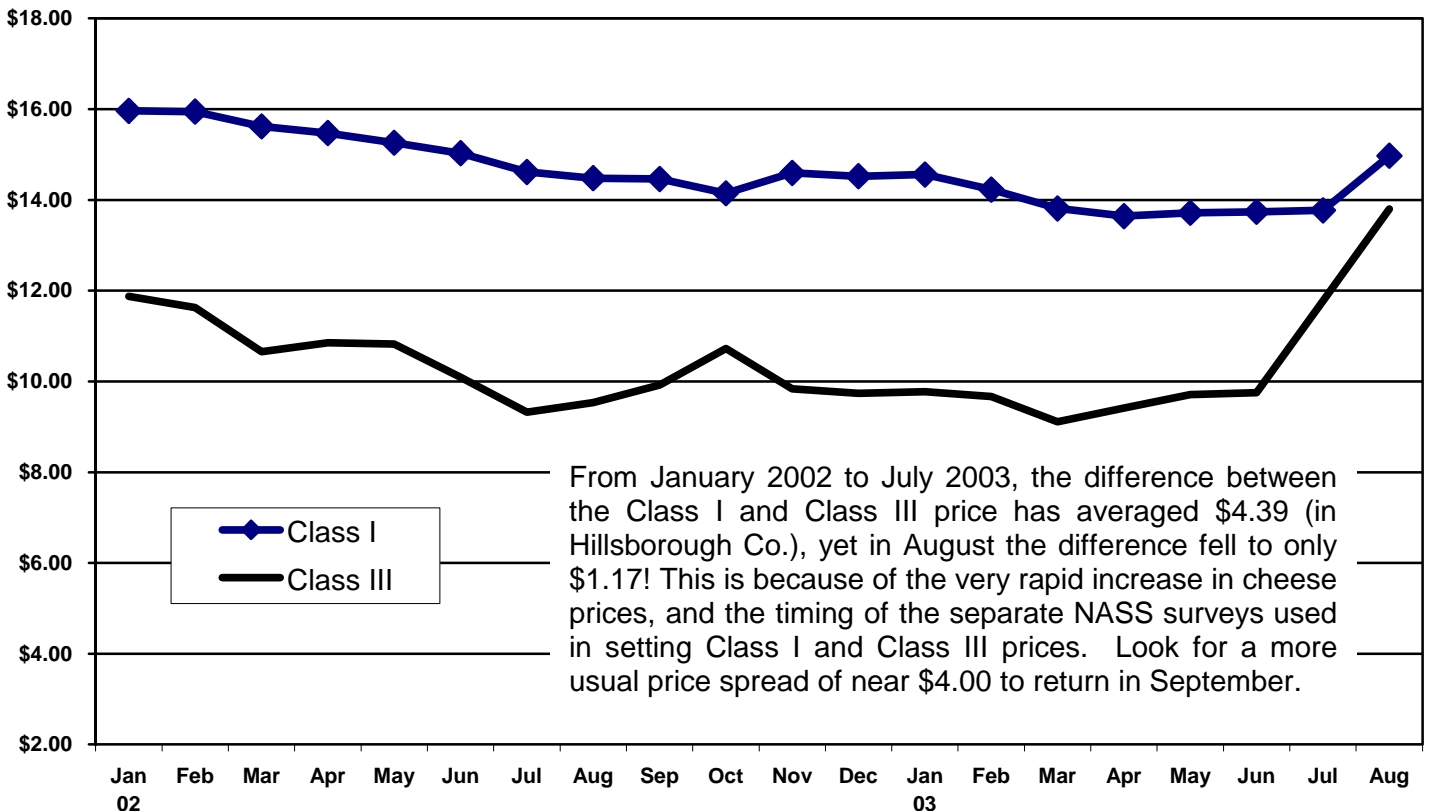
Receipts of producer milk during August 2003 totaled 212.3 million pounds, 4.6 million pounds less than was pooled in August of last year. Florida producers supplied 168.9 million pounds of milk in July 2003 to pool plants or 74.60% of the total producer milk pooled in Florida. In July 2002 Florida producers supplied 83.15% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 5 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for August 2003. In-area Class I route disposition totaled 227.0 million pounds in July 2003, which was 3.2 million pounds more than July of last year. This represents a 2.12 percent decrease after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida July 2003
Whole Milk	101,884,573
Fat Free Milk	31,774,066
Lowfat Milk (incl. 1%)	22,100,716
Reduced Fat Milk (incl. 2%)	60,018,837
Cultured Fluid Milk (incl. Buttermilk)	1,203,173
Flavored Drinks and Milk	10,048,891
<b>Total Disposition in Marketing Area</b>	<b>227,030,256</b>
Total Disposition by Pool Plants	<b>195,422,007</b>
Total Disposition by Nonpool Plants	<b>31,608,249</b>
<b>Total Disposition in Marketing Area</b>	<b>227,030,256</b>

### Class I Prices vs. Class III Prices: January 2002 to August 2003

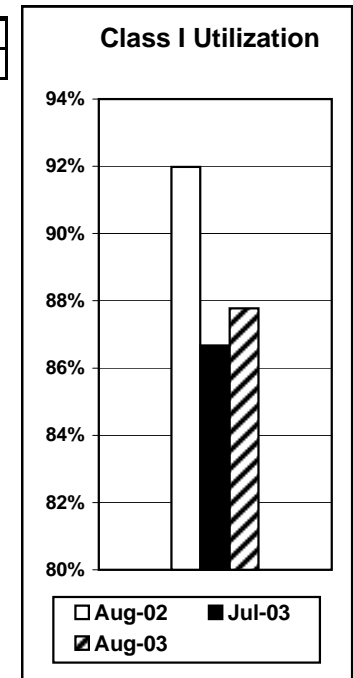


**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$6.98	\$1.4846	\$11.93	\$11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$6.95	\$1.3817	\$11.54	\$10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$6.89	\$1.3638	\$11.42	\$10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$6.82	\$1.2890	\$11.09	\$10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$6.81	\$1.1433	\$10.57	\$10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$6.84	\$1.1211	\$10.52	\$10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$6.87	\$1.0929	\$10.45	\$10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$6.91	\$1.0701	\$10.41	\$10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$6.93	\$1.0099	\$10.22	\$10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$6.99	\$1.0726	\$10.50	\$10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$7.00	\$1.0923	\$10.58	\$10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$6.55	\$1.1922	\$10.49	\$10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$6.13	\$1.1856	\$10.07	\$10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$6.04	\$1.1373	\$9.81	\$9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$5.99	\$1.1459	\$9.79	\$9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$5.91	\$1.1503	\$9.73	\$9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$5.92	\$1.1512	\$9.74	\$9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62	\$1.1646	\$10.46	\$5.91	\$1.1576	\$9.75	\$5.92	\$1.1576	\$9.76	\$9.23	\$1.1765	\$13.02
Jul	\$9.92	\$1.1990	\$13.77	\$6.62	\$1.2125	\$10.63	\$7.83	\$1.2055	\$11.78	\$5.94	\$1.2055	\$9.95	\$9.58	\$1.2048	\$13.46
Aug	\$11.07	\$1.2254	\$14.97	\$6.64	\$1.2584	\$10.81	\$9.76	\$1.2514	\$13.80	\$5.97	\$1.2514	\$10.14	\$10.56	\$1.2403	\$14.53
Sep	\$13.51	\$1.3344	\$17.71	\$6.69											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	284	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%
Jun	241,220	286	183,335	77.25%	17,609	7.30%	18,839	7.81%	18,437	7.64%
Jul	226,404	284	196,226	86.67%	18,434	8.14%	7,938	3.51%	3,807	1.68%
Aug	212,348	290**	186,379	87.78%	19,520	9.19%	964	0.45%	5,485	2.58%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods September through November 2003

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
Sept. 2003	10/11/03	10/14/03	10/15/03	09/19/03	09/22/03	10/06/03	10/06/03	10/15/03	10/16/03
October 2003	11/11/03	11/12/03	11/13/03	10/20/03	10/20/03	11/04/03	11/05/03	11/13/03	11/14/03
Nov. 2003	12/11/03	12/12/03	12/15/03	11/19/03	11/20/03	12/04/03	12/05/03	12/15/03	12/16/03

The Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, sexual orientation, marital or familial status, political beliefs, parental status or protected genetic information. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 491778  
LAWRENCEVILLE, GEORGIA 30049**

*Address Correction Requested*





# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

October 2003

Volume 4—No. 10

## Department Seeks Additional Proposals

The U.S. Department of Agriculture (USDA) has received a request from the Southeast Marketing Agency to merge the Appalachian and Southeast Federal milk marketing areas. The request states a merger of the two orders would resolve disorderly marketing conditions that result from blend price differences between the two orders and inefficient movements of milk. A hearing has not yet been granted for this proposal, however before deciding whether a hearing should be held, the Department of Agriculture is providing interested parties an opportunity to submit additional proposals regarding the proposed merger. Proposals should be mailed to: Deputy Administrator, USDA/AMS/Dairy Programs, STOP-0225-Room 2968, 1400 Independence Avenue, SW, Washington, DC 20250-0225, by November 14, 2003. Each proposal should be accompanied by a brief but comprehensive statement on the need for the proposal.

In a related development, USDA has extended the deadline for submitting additional proposals in connection with the hearing request to alter the fluid milk product definition. The previous deadline, September 19, has been extended to January 30, 2004. Proposals regarding the fluid milk product definition should be mailed to: Deputy Administrator, USDA/AMS/Dairy Programs, STOP-0225-Room 2968, 1400 Independence Avenue, SW, Washington, DC 20250-0225, by January 30, 2004. Each proposal should be accompanied by a brief but comprehensive statement on the need for the proposal. For additional information regarding both of these invitations for additional proposals, please visit [www.fmmatlanta.com](http://www.fmmatlanta.com).

## National Dairy Board Members Appointed

Secretary Veneman appointed seven new and five incumbents to the National Dairy Promotion and Research Board. Region 10, which includes Florida, loses one board seat due to reapportionment (effective November 1) and will be represented by Robert K. Herman Taylorsville, NC. See [www.ams.usda.gov/dairy/ndbbd.htm](http://www.ams.usda.gov/dairy/ndbbd.htm) for the list of current National Dairy Promotion and Research Board members.

## September's Blend Rises Over 16%

The uniform blend in Hillsborough County, FL, was \$16.99 per hundredweight for milk at 3.5 percent butterfat for the month of September. This is an increase of \$2.46 from last month and \$3.02 higher than September 2002. The 16.9 percent increase in the blend price from August to September is the single largest increase since Order Reform (January 2000). And one must look back twenty-two months, to November 2001's \$18.59, to find a uniform blend price in excess of September's \$16.99. Class I utilization was 90.23 percent, an increase of 2.45 percent from August and a 1.03 percent increase from September 2002.

The strength of this month's blend price is due in large part to cheese prices, which have spent much of the last three months in the \$1.50 to \$1.60 range, as surveyed by the National Agricultural Statistics Service (NASS). Witness the NASS product price average for cheese, which jumped from \$1.2685 for August's Class I price computation to \$1.5396 for the September calculation. As a result, the Class I price rose \$2.74 at 3.5 percent butterfat between August and September.

## National Dairy Situation

USDA estimates total U.S. production of milk in August at 13.99 billion pounds, which is a decrease of 1.8 percent from July, and a decrease of 1.0 percent when compared with August 2002. Total cheese output was 708 million pounds, 0.8 percent below August 2002 and 1.2 percent below July 2003. Butter production was 70.2 million pounds in August, 21.1 percent below August 2002 and 11.3 percent below July 2003. Nonfat dry milk production was 100 million pounds in August, a decline of 14.9 percent from August 2002 and a decline of 16.7 percent from July 2003. The milk-feed price ratio was 3.06 in September, which is up from the revised 2.88 price ratio for August.



**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - SEPTEMBER 2003**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	55.59%	3,922,274	\$1.2944	\$ 5,076,991.48
Class I Differential at Location				159,732.73
Class II Butterfat	40.03%	2,824,327	\$1.2288	3,470,533.02
Class III Butterfat	1.21%	85,691	\$1.2218	104,697.26
Class IV Butterfat	3.17%	223,333	\$1.2218	272,868.26
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,055,625</b>		<b>\$ 9,084,822.75</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida):** **\$1.2876**

**Calculation of Uniform Skim Milk Price:**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	91.52%	173,284,514	\$9.51 /cwt.	\$ 16,479,357.27
Class I Butterfat	55.59%	3,922,274	\$1.2944 /lb.	5,076,991.48
Class I Differential at Location		177,206,788		7,228,270.16
<b>Total Class I Milk</b>	<b>90.23%</b>	<b>177,206,788</b>		<b>\$ 28,784,618.91</b>
Class II Skim Milk	6.90%	13,074,151	\$6.69 /cwt.	\$ 874,660.69
Class II Butterfat	40.03%	2,824,327	\$1.2288 /lb.	3,470,533.02
<b>Total Class II Milk</b>	<b>8.09%</b>	<b>15,898,478</b>		<b>\$ 4,345,193.71</b>
Class III Skim Milk	0.27%	511,416	\$10.39 /cwt.	\$ 53,136.12
Class III Butterfat	1.21%	85,691	\$1.2218 /lb.	104,697.26
<b>Total Class III Milk</b>	<b>0.30%</b>	<b>597,107</b>		<b>\$ 157,833.38</b>
Class IV Skim Milk	1.31%	2,485,665	\$5.98 /cwt.	\$ 148,642.77
Class IV Butterfat	3.17%	223,333	\$1.2218 /lb.	272,868.26
<b>Total Class IV Milk</b>	<b>1.38%</b>	<b>2,708,998</b>		<b>\$ 421,511.03</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>196,411,371</b>		<b>\$ 33,709,157.03</b>

**Adjustments**

Overage and Other Source	5,066.04
Inventory Adjustments	21,689.17
Producer butterfat at uniform butterfat price	(9,084,822.75)
Location Adjustments to Producers	(139,981.94)
1/2 Unobligated Balance in P.S.F.	81,618.91

**Adjusted Pool Value**

Reserve for Producer Settlement Fund	\$ 12.98758	\$ 24,592,726.46
	\$ 0.04758	90,092.93

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$12.94**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$16.99\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	SEPT 2003	OCT 2003	AUG 2003	SEPT 2003	SEPT 2003
Appalachian (Charlotte)	\$ 16.81	\$ 17.37	\$ 13.52	\$ 15.57	77.60%
Arizona-Las Vegas (Phoenix)	\$ 16.06	\$ 16.62	\$ 12.94	\$ 13.98	35.82%
Central (Kansas City)	\$ 15.71	\$ 16.27	\$ 12.52	\$ 13.92	57.16%
<b>Florida (Tampa)</b>	<b>\$ 17.71</b>	<b>\$ 18.27</b>	<b>\$ 14.53</b>	<b>\$ 16.99</b>	<b>90.23%</b>
Mideast (Cleveland)	\$ 15.71	\$ 16.27	\$ 12.60	\$ 13.93	54.80%
Northeast (Boston)	\$ 16.96	\$ 17.52	\$ 13.72	\$ 15.01	49.10%
Pacific Northwest (Seattle)	\$ 15.61	\$ 16.17	\$ 11.66	\$ 12.54	46.67%
Southeast (Atlanta)	\$ 16.81	\$ 17.37	\$ 13.54	\$ 15.65	72.08%
Southwest (Dallas)	\$ 16.71	\$ 17.27	\$ 12.93	\$ 14.48	65.42%
Upper Midwest (Chicago)	\$ 15.51	\$ 16.07	\$ 12.22	\$ 13.23	54.00%
Western (Salt Lake City)	\$ 15.57	\$ 16.13	\$ 12.10	\$ 13.40	56.33%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

Receipts:	September 2003	September 2002
<b>Producer Milk</b>		
Class I	177,206,788	172,532,808
Class II	15,898,478	13,054,591
Class III	597,107	3,933,390
Class IV	2,708,998	3,909,910
Total Producer Milk	<u>196,411,371</u>	<u>193,430,699</u>
Average Butterfat Test	3.59%	3.72%
Percent of Producer Milk in Class I	90.23%	89.20%
Daily Average Receipts	6,547,046	6,447,690
<b>Other Source Milk</b>		
Class I	28,107,838	27,138,080
Class II	10,662,099	9,784,636
Class III	189,328	488,194
Class IV	2,470,902	4,726,462
Total Other Source Milk	<u>41,430,167</u>	<u>42,137,372</u>
<b>Overage</b>		
Class I	0	1,015
Class II	0	0
Class III	0	30,553
Class IV	19,388	293,638
Total Overage	<u>19,388</u>	<u>325,204</u>
<b>Opening Inventory</b>		
Class I	11,494,465	10,413,408
Class II	398,902	19,354
Class III	124,400	251,311
Class IV	8,562,617	3,165,107
Total Opening Inventory	<u>20,580,384</u>	<u>13,849,180</u>
<b>Total Receipts</b>	<b>258,441,310</b>	<b>249,742,455</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	12,218,186	9,730,493
Route Disposition Class I	203,817,616	198,759,172
Shrinkage	688,849	1,400,146
Transfers and Diversions to Nonpool	84,440	195,500
Total Class I Utilization	<u>216,809,091</u>	<u>210,085,311</u>
Average Butterfat Test	2.19%	2.17%
Daily Average Utilization	7,226,970	7,002,844
<b>Class II Utilization</b>		
Nonfluid Used To Produce	8,929,027	7,649,981
Shrinkage	0	0
Transfers and Diversions to Nonpool	2,943,664	2,569,409
Used To Produce/Other Uses	15,086,788	12,639,191
Total Class II Utilization	<u>26,959,479</u>	<u>22,858,581</u>
Average Butterfat Test	10.98%	11.46%
<b>Class III Utilization</b>		
Shrinkage	0	2,279,898
Transfers and Diversions to Nonpool	910,835	1,378,725
Used To Produce/Other Uses	0	1,044,825
Total Class III Utilization	<u>910,835</u>	<u>4,703,448</u>
Average Butterfat Test	26.47%	9.59%
<b>Class IV Utilization</b>		
Inventory	6,142,738	8,143,223
Nonfluid Used To Fortify	1,351,240	2,201,349
Shrinkage	3,575,666	4,271
Transfers and Diversions to Nonpool	1,431,099	1,746,272
Used To Produce/Other Uses	1,261,162	0
Total Class IV Utilization	<u>13,761,905</u>	<u>12,095,115</u>
Average Butterfat Test	6.62%	9.28%
<b>Total Utilization</b>	<b>258,441,310</b>	<b>249,742,455</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in September 2003 is \$16.99 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$12.94 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2876 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In September, Class I use accounted for 91.52% of all producer skim milk (priced to handlers at \$9.51 per hundredweight, plus the Class I differential and 55.59% of producer butterfat (priced to handlers at \$1.2944 per pound plus Class I differential). Class II use accounted for 6.90% of all producer skim milk (\$6.69 per hundredweight) and 40.03% of producer butterfat (\$1.2288 per pound). Class III use accounted for 0.27% of all producer skim milk (\$10.39 per hundredweight) and 1.21% of producer butterfat (\$1.2218 per pound). Class IV use accounted for 1.31% of all producer skim milk (\$5.98 per hundredweight) and 3.17% of producer butterfat (\$1.2218 per pound).

Receipts of producer milk during September 2003 totaled 196.4 million pounds, 3.0 million pounds more than was pooled in September of last year. Florida producers supplied 155.7 million pounds of milk in August 2003 to pool plants or 73.33% of the total producer milk pooled in Florida. In August 2002 Florida producers supplied 77.62% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 5 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for September 2003. In-area Class I route disposition totaled 238.8 million pounds in August 2003, which was 3.8 million pounds less than August of last year. This represents a 5.81 percent decrease after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

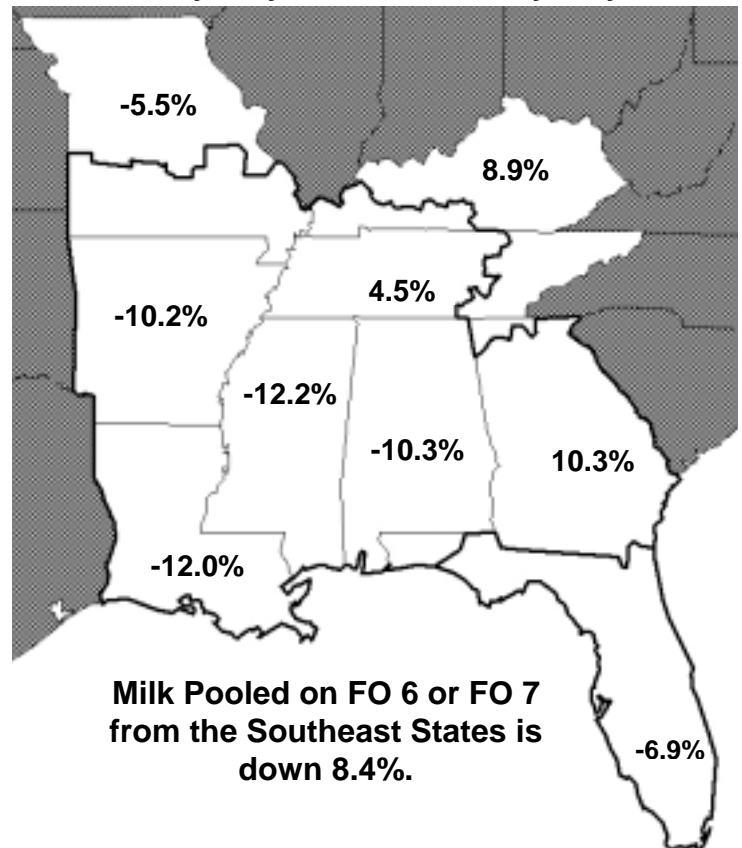
Product Description	Florida August 2003
Whole Milk	103,197,993
Fat Free Milk	32,382,731
Lowfat Milk (incl. 1%)	23,349,037
Reduced Fat Milk (incl. 2%)	61,651,144
Cultured Fluid Milk (incl. Buttermilk)	1,184,292
Flavored Drinks and Milk	17,013,750
<b>Total Disposition in Marketing Area</b>	<b>238,778,947</b>
Total Disposition by Pool Plants	<b>206,878,514</b>
Total Disposition by Nonpool Plants	<b>31,900,433</b>
<b>Total Disposition in Marketing Area</b>	<b>238,778,947</b>

### Southeast States Cumulative Producer Milk: January-July 2002 vs. January-July 2003

The so-called Southeast states (AL, AR, FL, GA, KY, LA, MO, MS and TN) have pooled 3.2% less milk with the Southeast and Florida Orders during the first seven months of 2003 when compared with the first seven months of 2002. Milk from states other than those listed above declined by 21.8%. Overall, the combined producer milk on Southeast and Florida Orders fell by 550 million pounds, a decrease of 8.4%.

This analysis combines both orders due to the volumes of farm and packaged milk that move between them. However, the changes in producer milk volumes during this time frame is quite different for these two orders. The amount of producer milk pooled on the Florida Order increased 7.1%, an average of 16.5 million pounds more per month. Over the same period, the Southeast Order experienced a 13.6% loss of producer milk. Florida's average Class I utilization fell 5.5%, as the Southeast's average Class I utilization rose by 7.2%.

The month of August was excluded because the intentional depooling of milk that occurred exaggerates some of the reductions on the Southeast Order noted above.

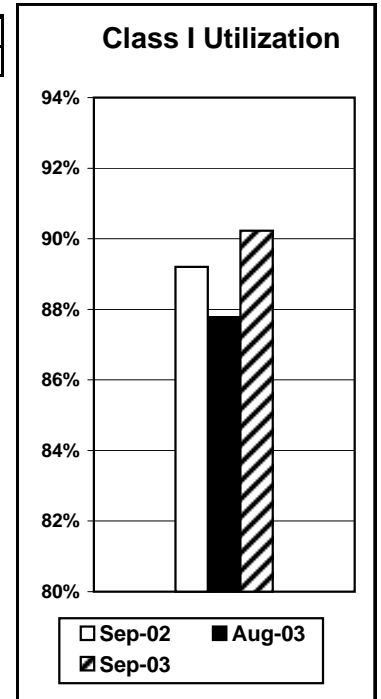


**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$ 6.98	\$1.4846	\$11.93	\$ 11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$ 6.95	\$1.3817	\$11.54	\$ 10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$ 6.89	\$1.3638	\$11.42	\$ 10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$ 6.82	\$1.2890	\$11.09	\$ 10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$ 6.81	\$1.1433	\$10.57	\$ 10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$ 6.84	\$1.1211	\$10.52	\$ 10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$ 6.87	\$1.0929	\$10.45	\$ 10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$ 6.91	\$1.0701	\$10.41	\$ 10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$ 6.93	\$1.0099	\$10.22	\$ 10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$ 6.99	\$1.0726	\$10.50	\$ 10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$ 7.00	\$1.0923	\$10.58	\$ 10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$ 6.55	\$1.1922	\$10.49	\$ 10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$ 6.13	\$1.1856	\$10.07	\$ 10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$ 6.04	\$1.1373	\$9.81	\$ 9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$ 5.99	\$1.1459	\$9.79	\$ 9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$ 5.91	\$1.1503	\$9.73	\$ 9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$ 5.92	\$1.1512	\$9.74	\$ 9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62	\$1.1646	\$10.46	\$5.91	\$1.1576	\$9.75	\$ 5.92	\$1.1576	\$9.76	\$ 9.23	\$1.1765	\$13.02
Jul	\$9.92	\$1.1990	\$13.77	\$6.62	\$1.2125	\$10.63	\$7.83	\$1.2055	\$11.78	\$ 5.94	\$1.2055	\$9.95	\$ 9.58	\$1.2048	\$13.46
Aug	\$11.07	\$1.2254	\$14.97	\$6.64	\$1.2584	\$10.81	\$9.76	\$1.2514	\$13.80	\$ 5.97	\$1.2514	\$10.14	\$ 10.56	\$1.2403	\$14.53
Sep	\$13.51	\$1.3344	\$17.71	\$6.69	\$1.2288	\$10.76	\$10.39	\$1.2218	\$14.30	\$ 5.98	\$1.2218	\$10.05	\$ 12.94	\$1.2876	\$16.99
Oct	\$14.43	\$1.2407	\$18.27	\$6.66											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	284	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%
Jun	241,220	286	183,335	77.25%	17,609	7.30%	18,839	7.81%	18,437	7.64%
Jul	226,404	284	196,226	86.67%	18,434	8.14%	7,938	3.51%	3,807	1.68%
Aug	212,348	295	186,379	87.78%	19,520	9.19%	964	0.45%	5,485	2.58%
Sep	196,411	290**	177,207	90.23%	15,898	8.09%	597	0.30%	2,709	1.38%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

**Florida Marketing Area - Federal Order 6**

**Pool and Payment Dates For the Pooling Periods  
October through December 2003**

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
Oct. 2003	11/11/03	11/12/03	11/13/03	10/20/03	10/20/03	11/04/03	11/05/03	11/13/03	11/14/03
Nov. 2003	12/11/03	12/12/03	12/15/03	11/19/03	11/20/03	12/04/03	12/05/03	12/15/03	12/16/03
Dec. 2003	01/11/04	01/12/04	01/13/04	12/19/03	12/22/03	01/05/04	01/05/04	01/13/04	01/14/04

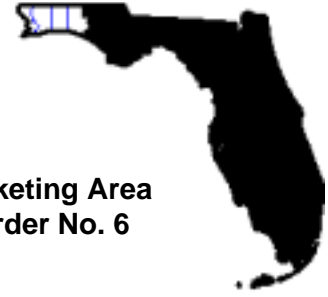
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**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 491778  
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*Address Correction Requested*



# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator



Florida Marketing Area  
Federal Order No. 6

[www.fmmatlanta.com](http://www.fmmatlanta.com)

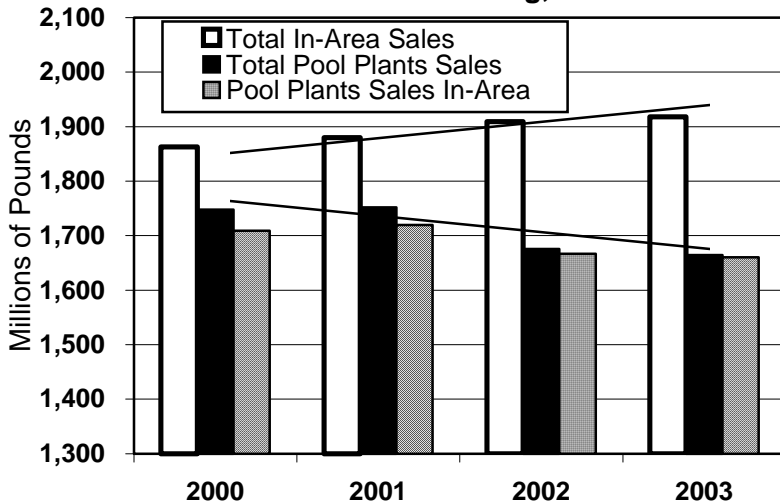
November 2003

Volume 4—No. 11

## Good News and Bad News with Class I Sales

Class I sales of fluid milk products in the Florida marketing area through the first eight months of the year continue to follow two divergent trends. While total in-area Class I sales are increasing, the fraction of those sales coming from plants regulated on the Florida market is decreasing. Through August, the amount of in-area sales is up 0.47 percent compared to 2002,

Cumulative Class I Sales: Jan-Aug, 2000 to 2003



from 1.91 billion pounds to 1.92 billion pounds. That additional consumption is being supplied by non-pool plants because the total amount of sales in the Florida market originating from pool plants is down 0.40 percent versus last year. So the good news is that while more fluid milk is being sold (likely due to population increases), the unfortunate news is that Federal Order 6 pool plants are not benefiting from those increases. As evidence of this, pool plants captured 91.72 percent of Class I sales in the January through August period of 2000. That percentage has fallen to 86.57 in 2003.

A trend coinciding with the decreasing concentration of pool plant sales inside the marketing area is the decline of pool plant sales outside of the marketing area. Out-of-area Class I sales by pool plants represented 2.23 percent of total pool plant Class I sales in the January through August period of 2000. In 2003, that amount has decreased tenfold to 0.23 percent.

## Blend Climbs \$0.68

The uniform blend in Hillsborough County, FL, was \$17.67 per hundredweight for milk at 3.5 percent butterfat for the month of October. This is an increase of \$0.68 from last month and is \$3.64 higher than October 2002. Class I utilization was 90.33 percent, up a tenth of percent from September.

## National Dairy Situation

Class I prices for November inched upward to \$18.37. However, looking forward beyond next month, continued price gains seem unlikely due to recent Chicago Mercantile Exchange activity which has pushed cheese prices lower.

USDA estimates total U.S. production of milk in August at 13.99 billion pounds, which is a decrease of 1.8 percent from July and a decrease of 1.0 percent when compared with August 2002. Total cheese output was 706 million pounds, 3.3 percent above September 2002 but 0.4 percent below August 2003. Butter production was 72.8 million pounds in September, 21.6 percent below September 2002 but 3.8 percent above August 2003. Nonfat dry milk production was 88.5 million pounds in September, a decline of 8.9 percent from September 2002 and a decline of 11.5 percent from August 2003.

The milk-feed price ratio was 3.23 in October, which is up from the revised 3.11 price ratio for September and up three quarters of a point from October 2002's price ratio.

## Fluid Milk Board Nominations Sought

The U.S. Department of Agriculture is asking dairy processors and other interested parties to nominate candidates for the National Fluid Milk Processor Promotion Board. Five regional and two at-large members will be appointed for a three-year term beginning July 2004 (including a member to represent Georgia). Submit nominations by Dec. 5. For more information or to obtain a nomination and background form, visit [www.ams.usda.gov/dairy/dairyprp.htm](http://www.ams.usda.gov/dairy/dairyprp.htm).

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - OCTOBER 2003

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	57.21%	4,454,144	\$1.2007	\$ 5,348,090.71
Class I Differential at Location				182,452.62
Class II Butterfat	37.18%	2,894,359	\$1.2623	3,653,549.35
Class III Butterfat	0.35%	26,923	\$1.2553	33,796.45
Class IV Butterfat	5.26%	409,792	\$1.2553	514,411.89
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,785,218</b>		<b>\$ 9,732,301.02</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.2501</b>	

### Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	91.58%	188,934,901	\$10.43 /cwt.	\$ 19,705,910.18
Class I Butterfat	57.21%	4,454,144	\$1.2007 /lb.	5,348,090.71
Class I Differential at Location		193,389,045		7,891,162.81
<b>Total Class I Milk</b>	<b>90.33%</b>	<b>193,389,045</b>		<b>\$ 32,945,163.70</b>
Class II Skim Milk	6.54%	13,495,054	\$6.66 /cwt.	\$ 898,770.60
Class II Butterfat	37.18%	2,894,359	\$1.2623 /lb.	3,653,549.35
<b>Total Class II Milk</b>	<b>7.65%</b>	<b>16,389,413</b>		<b>\$ 4,552,319.95</b>
Class III Skim Milk	0.13%	278,028	\$10.36 /cwt.	\$ 28,803.70
Class III Butterfat	0.35%	26,923	\$1.2553 /lb.	33,796.45
<b>Total Class III Milk</b>	<b>0.14%</b>	<b>304,951</b>		<b>\$ 62,600.15</b>
Class IV Skim Milk	1.75%	3,619,603	\$5.98 /cwt.	\$ 216,452.25
Class IV Butterfat	5.26%	409,792	\$1.2553 /lb.	514,411.89
<b>Total Class IV Milk</b>	<b>1.88%</b>	<b>4,029,395</b>		<b>\$ 730,864.14</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>214,112,804</b>		<b>\$ 38,290,947.94</b>

### Adjustments

Overage and Other Source	12,072.30
Inventory Adjustments	13,420.45
Producer butterfat at uniform butterfat price	(9,732,301.02)
Location Adjustments to Producers	(155,042.46)
1/2 Unobligated Balance in P.S.F.	97,983.94

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 13,82611	\$ 28,527,081.15
	\$ 0.04611	95,139.80

### Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):

**\$13.78**

### Uniform Price per cwt. (Hillsborough County, Florida)

**\$17.67\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	OCT 2003	NOV 2003	SEPT 2003	OCT 2003	OCT 2003
Appalachian (Charlotte)	\$ 17.37	\$ 17.47	\$ 15.57	\$ 16.09	73.91%
Arizona-Las Vegas (Phoenix)	\$ 16.62	\$ 16.72	\$ 13.98	\$ 14.31	36.67%
Central (Kansas City)	\$ 16.27	\$ 16.37	\$ 13.92	\$ 14.23	53.62%
<b>Florida (Tampa)</b>	<b>\$ 18.27</b>	<b>\$ 18.37</b>	<b>\$ 16.99</b>	<b>\$ 17.67</b>	<b>90.32%</b>
Mideast (Cleveland)	\$ 16.27	\$ 16.37	\$ 13.93	\$ 14.25	54.20%
Northeast (Boston)	\$ 17.52	\$ 17.62	\$ 15.01	\$ 15.21	49.70%
Pacific Northwest (Seattle)	\$ 16.17	\$ 16.27	\$ 12.54	\$ 13.05	49.84%
Southeast (Atlanta)	\$ 17.37	\$ 17.47	\$ 15.65	\$ 16.07	67.35%
Southwest (Dallas)	\$ 17.27	\$ 17.37	\$ 14.48	\$ 14.89	65.75%
Upper Midwest (Chicago)	\$ 16.07	\$ 16.17	\$ 13.23	\$ 13.51	55.20%
Western (Salt Lake City)	\$ 16.13	\$ 16.23	\$ 13.40	\$ 13.76	57.54%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>October 2003</b>	<b>October 2002</b>
<b>Producer Milk</b>		
Class I	193,389,045	185,190,127
Class II	16,389,413	13,768,404
Class III	304,951	372,139
Class IV	4,029,395	2,541,362
Total Producer Milk	<b>214,112,804</b>	<b>201,872,032</b>
Average Butterfat Test	3.63%	3.71%
Percent of Producer Milk in Class I	90.33%	91.74%
Daily Average Receipts	6,906,865	6,512,001
<b>Other Source Milk</b>		
Class I	24,176,274	32,322,228
Class II	9,118,753	11,076,413
Class III	32,796	123,616
Class IV	3,650,096	5,153,661
Total Other Source Milk	<b>36,977,919</b>	<b>48,675,918</b>
<b>Overage</b>		
Class I	0	1,678
Class II	5,997	51,489
Class III	0	6,094
Class IV	75,289	14,853
Total Overage	<b>81,286</b>	<b>74,114</b>
<b>Opening Inventory</b>		
Class I	12,238,962	9,730,493
Class II	764,801	398,369
Class III	105,978	0
Class IV	5,251,183	7,744,854
Total Opening Inventory	<b>18,360,924</b>	<b>17,873,716</b>
<b>Total Receipts</b>	<b>269,532,933</b>	<b>268,495,780</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	15,124,477	13,635,932
Route Disposition Class I	212,955,590	212,335,139
Shrinkage	1,625,422	1,102,055
Transfers and Diversions to Nonpool	98,792	171,400
Total Class I Utilization	<b>229,804,281</b>	<b>227,244,526</b>
Average Butterfat Test	2.19%	2.19%
Daily Average Utilization	7,413,041	7,330,469
<b>Class II Utilization</b>		
Nonfluid Used To Produce	8,316,788	9,559,313
Shrinkage	0	2,225
Transfers and Diversions to Nonpool	3,047,207	2,318,092
Used To Produce/Other Uses	14,914,969	13,415,045
Total Class II Utilization	<b>26,278,964</b>	<b>25,294,675</b>
Average Butterfat Test	12.01%	11.85%
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers and Diversions to Nonpool	443,725	501,849
Used To Produce/Other Uses	0	0
Total Class III Utilization	<b>443,725</b>	<b>501,849</b>
Average Butterfat Test	21.29%	31.16%
<b>Class IV Utilization</b>		
Inventory	4,331,736	6,548,112
Nonfluid Used To Fortify	1,479,592	2,339,271
Shrinkage	3,649,547	2,680,571
Transfers and Diversions to Nonpool	2,027,987	2,372,370
Used To Produce/Other Uses	1,517,101	1,514,406
Total Class IV Utilization	<b>13,005,963</b>	<b>15,454,730</b>
Average Butterfat Test	8.37%	9.28%
<b>Total Utilization</b>	<b>269,532,933</b>	<b>268,495,780</b>



## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in October 2003 is \$17.67 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$13.78 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2501 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use accounted for 91.58% of all producer skim milk (priced to handlers at \$10.43 per hundredweight, plus the Class I differential and 57.21% of producer butterfat (priced to handlers at \$1.2007 per pound plus Class I differential). Class II use accounted for 6.54% of all producer skim milk (\$6.66 per hundredweight) and 37.18% of producer butterfat (\$1.2623 per pound). Class III use accounted for 0.13% of all producer skim milk (\$10.36 per hundredweight) and 0.35% of producer butterfat (\$1.2553 per pound). Class IV use accounted for 1.75% of all producer skim milk (\$5.98 per hundredweight) and 4.97% of producer butterfat (\$1.2553 per pound).

Receipts of producer milk during October 2003 totaled 214.1 million pounds, 12.2 million pounds more than was pooled in October of last year. Florida producers supplied 140.1 million pounds of milk in September 2003 to pool plants or 71.35% of the total producer milk pooled in Florida. In September 2002 Florida producers supplied 75.69% of the total producer milk pooled in the Florida market.

There were 12 regulated pool distributing plants and 4 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for October 2003. In-area Class I route disposition totaled 234.5 million pounds in September 2003, which was 8.1 million pounds more than September of last year. This represents a 6.74 percent increase after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>September 2003</b>
Whole Milk	99,573,519
Fat Free Milk	31,132,192
Lowfat Milk (incl. 1%)	23,062,868
Reduced Fat Milk (incl. 2%)	58,409,476
Cultured Fluid Milk (incl. Buttermilk)	1,194,599
Flavored Drinks and Milk	21,109,412
<b>Total Disposition in Marketing Area</b>	<b>234,482,066</b>
Total Disposition by Pool Plants	<b>203,423,521</b>
Total Disposition by Nonpool Plants	<b>31,058,545</b>
<b>Total Disposition in Marketing Area</b>	<b>234,482,066</b>

### 2003 Mailbox Milk Prices For Selected Reporting Areas

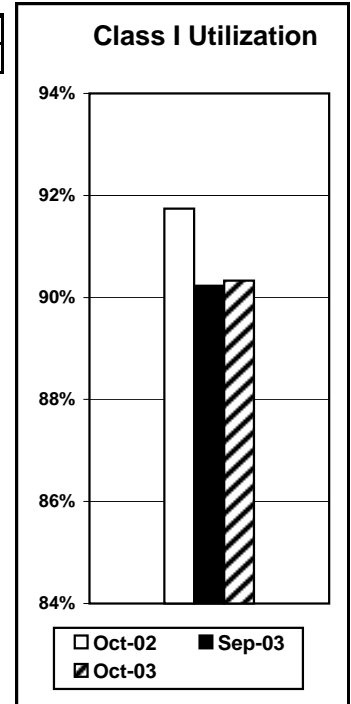
Reporting Area	Mailbox Milk Price						
	Jan	Feb	Mar	Apr	May	Jun	Jul
Northeast Federal Milk Order	\$11.62	\$11.22	\$10.86	\$11.06	\$11.10	\$11.07	\$11.63
Appalachian States	\$12.45	\$12.12	\$11.54	\$11.29	\$11.32	\$11.33	\$11.90
Southeast States	\$13.07	\$12.54	\$11.93	\$11.63	\$11.69	\$11.86	\$12.72
Southern Missouri	\$11.83	\$11.44	\$10.82	\$10.61	\$10.71	\$10.82	\$11.30
<b>Florida</b>	<b>\$14.72</b>	<b>\$13.98</b>	<b>\$13.56</b>	<b>\$13.21</b>	<b>\$13.18</b>	<b>\$13.31</b>	<b>\$14.42</b>
Ohio	\$11.77	\$11.34	\$10.85	\$10.80	\$10.84	\$10.76	\$11.47
Michigan	\$11.42	\$11.06	\$10.61	\$10.48	\$10.66	\$10.54	\$11.28
Wisconsin	\$11.59	\$11.28	\$10.70	\$10.85	\$11.04	\$10.90	\$12.26
Minnesota	\$11.52	\$11.21	\$10.72	\$10.86	\$10.95	\$10.89	\$12.51
Iowa	\$11.58	\$11.24	\$10.68	\$10.73	\$10.83	\$10.66	\$11.98
Illinois	\$11.89	\$11.48	\$10.78	\$10.84	\$10.89	\$10.82	\$11.54
Corn Belt States	\$11.46	\$11.11	\$10.40	\$10.68	\$10.66	\$10.53	\$11.22
Western Texas	\$11.90	\$11.17	\$10.71	\$10.62	\$10.48	\$10.45	\$11.48
New Mexico	\$10.93	\$10.16	\$9.78	\$9.72	\$9.62	\$9.52	\$10.57
Idaho	\$10.38	\$10.17	\$9.71	\$9.87	\$9.87	\$9.96	\$11.43
Northwest States	\$10.91	\$10.57	\$10.33	\$10.31	\$10.39	\$10.28	\$10.56
<b>All Federal Order Areas</b>	<b>\$11.61</b>	<b>\$11.19</b>	<b>\$10.73</b>	<b>\$10.79</b>	<b>\$10.83</b>	<b>\$10.77</b>	<b>\$11.60</b>
California	\$10.64	\$10.33	\$10.06	\$10.26	\$10.13	\$10.13	N/A

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$6.98	\$1.4846	\$11.93	\$11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$6.95	\$1.3817	\$11.54	\$10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$6.89	\$1.3638	\$11.42	\$10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$6.82	\$1.2890	\$11.09	\$10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$6.81	\$1.1433	\$10.57	\$10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$6.84	\$1.1211	\$10.52	\$10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$6.87	\$1.0929	\$10.45	\$10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$6.91	\$1.0701	\$10.41	\$10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$6.93	\$1.0099	\$10.22	\$10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$6.99	\$1.0726	\$10.50	\$10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$7.00	\$1.0923	\$10.58	\$10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$6.55	\$1.1922	\$10.49	\$10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$6.13	\$1.1856	\$10.07	\$10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$6.04	\$1.1373	\$9.81	\$9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$5.99	\$1.1459	\$9.79	\$9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$5.91	\$1.1503	\$9.73	\$9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$5.92	\$1.1512	\$9.74	\$9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62	\$1.1646	\$10.46	\$5.91	\$1.1576	\$9.75	\$5.92	\$1.1576	\$9.76	\$9.23	\$1.1765	\$13.02
Jul	\$9.92	\$1.1990	\$13.77	\$6.62	\$1.2125	\$10.63	\$7.83	\$1.2055	\$11.78	\$5.94	\$1.2055	\$9.95	\$9.58	\$1.2048	\$13.46
Aug	\$11.07	\$1.2254	\$14.97	\$6.64	\$1.2584	\$10.81	\$9.76	\$1.2514	\$13.80	\$5.97	\$1.2514	\$10.14	\$10.56	\$1.2403	\$14.53
Sep	\$13.51	\$1.3344	\$17.71	\$6.69	\$1.2288	\$10.76	\$10.39	\$1.2218	\$14.30	\$5.98	\$1.2218	\$10.05	\$12.94	\$1.2876	\$16.99
Oct	\$14.43	\$1.2407	\$18.27	\$6.66	\$1.2623	\$10.84	\$10.36	\$1.2553	\$14.39	\$5.98	\$1.2553	\$10.16	\$13.78	\$1.2501	\$17.67
Nov	\$14.33	\$1.2963	\$18.37	\$6.69											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	284	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%
Jun	241,220	286	183,335	77.25%	17,609	7.30%	18,839	7.81%	18,437	7.64%
Jul	226,404	284	196,226	86.67%	18,434	8.14%	7,938	3.51%	3,807	1.68%
Aug	212,348	295	186,379	87.78%	19,520	9.19%	964	0.45%	5,485	2.58%
Sep	196,411	294	177,207	90.23%	15,898	8.09%	597	0.30%	2,709	1.38%
Oct	214,113	290**	193,389	90.33%	16,389	7.65%	305	0.14%	4,029	1.88%



\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated

## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods November 2003 through January 2004

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
Nov. 2003	12/11/03	12/12/03	12/15/03	11/19/03	11/20/03	12/04/03	12/05/03	12/15/03	12/16/03
Dec. 2003	01/11/04	01/12/04	01/13/04	12/19/03	12/22/03	01/05/04	01/05/04	01/13/04	01/14/04
Jan. 2004	02/11/04	02/12/04	02/13/04	01/20/04	01/20/04	02/04/04	02/05/04	02/13/04	02/17/04

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**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 491778  
LAWRENCEVILLE, GEORGIA 30049**

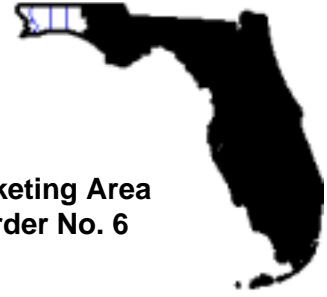
*Address Correction Requested*



# FLORIDA Fluid Milk Report

Sue L. Mosley  
Market Administrator

Florida Marketing Area  
Federal Order No. 6



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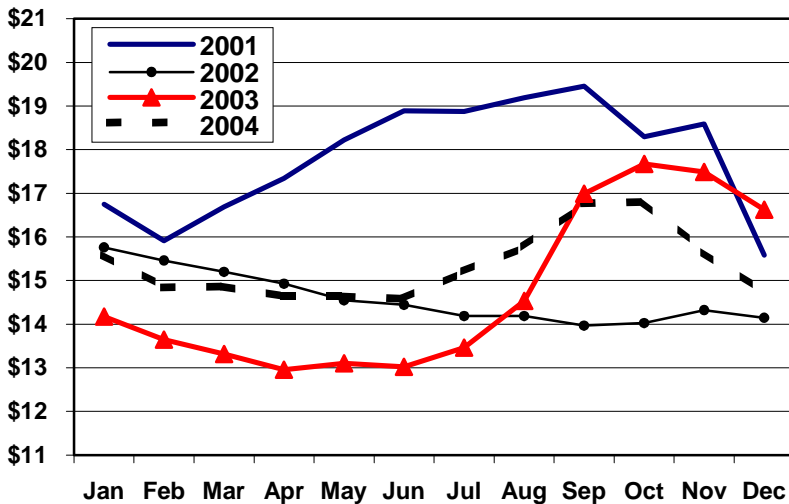
December 2003

Volume 4—No. 12

## 2004 Price Outlook Promising

While fraught with difficulties and limiting assumptions, projecting milk prices is still a worthwhile exercise to assist in a variety of planning and production decisions. With that in mind, price projections for December 2003 and all of 2004 are provided in the graph below. Based on the commodity futures market, the

2004 Projected Florida Blend Prices



dotted line shows a reasonable estimate or 'best guess' at next year's blend prices. Current expectations put 2004's average blend price in a range between \$14.90 and \$15.80 per hundredweight. For comparison, the average blend price since order reform is \$15.58 per hundredweight.

Another perspective on prices for 2004 comes from the Economic Research Service (ERS) in the *Livestock, Dairy, & Poultry Outlook* (available at [www.ers.usda.gov/publications/ldp/](http://www.ers.usda.gov/publications/ldp/)). Milk production is forecast to increase 0.6 percent, the number of milk cows is projected to decline 1.6 percent, and milk per cow is expected to increase 2.6 percent. These combined with projections of the demand for dairy products, result in an estimated all milk price in the range of \$11.70 and \$12.60 per hundredweight. ERS measured the all milk price at \$12.11 in 2002 and 2003 will likely end the year with an average close to \$12.50.

## Blend Loses Momentum

After four straight months of increases, some of them record increases, the blend price has lost some steam. The uniform blend in Hillsborough County, FL, was \$17.47 per hundredweight for milk at 3.5 percent butterfat for the month of November. This is a decrease of \$0.20 from last month but is an increase of \$3.15 compared with November 2002. Class I utilization was 86.65 percent, a decrease of 3.68 percent versus last month and 3.77 percent lower than November 2002.

## National Dairy Situation

As anticipated, Class I prices for December will be lower because of the recent declines in cheese prices. After four consecutive months above \$1.40 per pound (thirteen weeks of which were spent over \$1.50 per pound), Cheddar cheese blocks and barrels dipped to \$1.39 and \$1.32 per pound, respectively, as surveyed by the National Agricultural Statistics Service (NASS). December's Class III price should follow the decline of Class I, but the Class IV price could edge higher, based on stronger butter prices, when announced in early January.

USDA estimates total U.S. production of milk in October at 13.78 billion pounds, which is an increase of 2.9 percent from September and a decrease of 0.6 percent when compared with October 2002. Total cheese output (excluding cottage cheese) was 739 million pounds, 1.0 percent above October 2002 and 3.8 percent above September 2003. Butter production was 97.0 million pounds in October, 5.5 percent below October 2002 but 32.7 percent above September 2003. Nonfat dry milk production was 99.1 million pounds in October, a decline of 4.1 percent from October 2002 and an increase of 12.0 percent from September 2003.

The milk-feed price ratio was 3.09 in November, up from November 2002's 2.44 ratio but down from last month's revised 3.24 value.

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - NOVEMBER 2003**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	55.72%	4,436,273	\$1.2563	\$ 5,573,289.76
Class I Differential at Location				181,555.00
Class II Butterfat	37.04%	2,948,848	\$1.2947	3,817,873.52
Class III Butterfat	1.72%	137,267	\$1.2877	176,758.72
Class IV Butterfat	5.52%	439,382	\$1.2877	565,792.21
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,961,770</b>		<b>\$ 10,315,269.21</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.2956</b>	

**Calculation of Uniform Skim Milk Price:**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	87.81%	185,905,626	\$10.33 /cwt.	\$ 19,204,051.15
Class I Butterfat	55.72%	4,436,273	\$1.2563 /lb.	5,573,289.76
Class I Differential at Location		190,341,899		7,773,773.70
<b>Total Class I Milk</b>	<b>86.65%</b>	<b>190,341,899</b>		<b>\$ 32,551,114.61</b>
Class II Skim Milk	8.03%	16,995,309	\$6.69 /cwt.	\$ 1,136,986.16
Class II Butterfat	37.04%	2,948,848	\$1.2947 /lb.	3,817,873.52
<b>Total Class II Milk</b>	<b>9.08%</b>	<b>19,944,157</b>		<b>\$ 4,954,859.68</b>
Class III Skim Milk	0.25%	536,159	\$9.29 /cwt.	\$ 49,809.18
Class III Butterfat	1.72%	137,267	\$1.2877 /lb.	176,758.72
<b>Total Class III Milk</b>	<b>0.31%</b>	<b>673,426</b>		<b>\$ 226,567.90</b>
Class IV Skim Milk	3.91%	8,267,651	\$6.00 /cwt.	\$ 496,059.06
Class IV Butterfat	5.52%	439,382	\$1.2877 /lb.	565,792.21
<b>Total Class IV Milk</b>	<b>3.96%</b>	<b>8,707,033</b>		<b>\$ 1,061,851.27</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>219,666,515</b>		<b>\$ 38,794,393.46</b>

**Adjustments**

Overage and Other Source	38,227.94
Inventory Adjustments	14,468.43
Producer butterfat at uniform butterfat price	(10,315,269.21)
Location Adjustments to Producers	(167,791.99)
1/2 Unobligated Balance in P.S.F.	96,635.78

**Adjusted Pool Value**

Reserve for Producer Settlement Fund	\$ 13.44356	\$ 28,460,664.41
	\$ 0.04356	92,228.58

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$13.40**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$17.47\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	NOV 2003	DEC 2003	OCT 2003	NOV 2003	NOV 2003
Appalachian (Charlotte)	\$ 17.47	\$ 16.94	\$ 16.09	\$ 15.76	68.90%
Arizona-Las Vegas (Phoenix)	\$ 16.72	\$ 16.19	\$ 14.31	\$ 13.74	32.29%
Central (Kansas City)	\$ 16.37	\$ 15.84	\$ 14.23	\$ 13.67	30.98%
<b>Florida (Tampa)</b>	<b>\$ 18.37</b>	<b>\$ 17.84</b>	<b>\$ 17.67</b>	<b>\$ 17.47</b>	<b>86.65%</b>
Mideast (Cleveland)	\$ 16.37	\$ 15.84	\$ 14.25	\$ 13.93	37.50%
Northeast (Boston)	\$ 17.62	\$ 17.09	\$ 15.21	\$ 14.95	47.30%
Pacific Northwest (Seattle)	\$ 16.27	\$ 15.74	\$ 13.05	\$ 12.95	41.19%
Southeast (Atlanta)	\$ 17.47	\$ 16.94	\$ 16.07	\$ 15.72	63.57%
Southwest (Dallas)	\$ 17.37	\$ 16.84	\$ 14.89	\$ 14.53	44.54%
Upper Midwest (Chicago)	\$ 16.17	\$ 15.64	\$ 13.51	\$ 13.40	35.60%
Western (Salt Lake City)	\$ 16.23	\$ 15.70	\$ 13.76	\$ 13.41	42.01%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

<b>Receipts:</b>	<b>November 2003</b>	<b>November 2002</b>
<b>Producer Milk</b>		
Class I	190,341,899	191,154,770
Class II	19,944,157	16,579,451
Class III	673,426	2,262,648
Class IV	8,707,033	1,410,204
Total Producer Milk	<u>219,666,515</u>	<u>211,407,073</u>
Average Butterfat Test	3.62%	3.69%
Percent of Producer Milk in Class I	86.65%	90.42%
Daily Average Receipts	7,322,217	7,046,902
<b>Other Source Milk</b>		
Class I	17,069,678	22,903,360
Class II	7,180,398	10,513,289
Class III	18,227	1,012,887
Class IV	5,579,855	5,137,667
Total Other Source Milk	<u>29,848,158</u>	<u>39,567,203</u>
<b>Overage</b>		
Class I	0	0
Class II	0	64,847
Class III	0	27,974
Class IV	50,169	26,146
Total Overage	<u>50,169</u>	<u>118,967</u>
<b>Opening Inventory</b>		
Class I	15,124,477	13,674,999
Class II	203,019	202,890
Class III	298,821	2,074,055
Class IV	3,829,896	4,232,100
Total Opening Inventory	<u>19,456,213</u>	<u>20,184,044</u>
<b>Total Receipts</b>	<b>269,021,055</b>	<b>271,277,287</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	12,891,231	11,657,369
Route Disposition Class I	207,718,480	214,308,599
Shrinkage	1,816,425	1,421,912
Transfers and Diversions to Nonpool	109,918	345,249
Total Class I Utilization	<u>222,536,054</u>	<u>227,733,129</u>
Average Butterfat Test	2.24%	2.26%
Daily Average Utilization	7,417,868	7,591,104
<b>Class II Utilization</b>		
Nonfluid Used To Produce	7,061,084	7,174,419
Shrinkage	0	0
Transfers and Diversions to Nonpool	4,356,784	4,644,173
Used To Produce/Other Uses	15,909,706	15,541,885
Total Class II Utilization	<u>27,327,574</u>	<u>27,360,477</u>
Average Butterfat Test	11.55%	11.41%
<b>Class III Utilization</b>		
Shrinkage	0	3,726,447
Transfers and Diversions to Nonpool	990,474	639,679
Used To Produce/Other Uses	0	1,011,438
Total Class III Utilization	<u>990,474</u>	<u>5,377,564</u>
Average Butterfat Test	15.74%	5.93%
<b>Class IV Utilization</b>		
Inventory	9,637,251	4,017,267
Nonfluid Used To Fortify	3,071,786	4,428,812
Shrinkage	2,758,310	0
Transfers and Diversions to Nonpool	1,388,451	2,360,038
Used To Produce/Other Uses	1,311,155	0
Total Class IV Utilization	<u>18,166,953</u>	<u>10,806,117</u>
Average Butterfat Test	5.98%	7.95%
<b>Total Utilization</b>	<b>269,021,055</b>	<b>271,277,287</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in November 2003 is \$17.47 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$13.40 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2956 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November, Class I use accounted for 87.81% of all producer skim milk (priced to handlers at \$10.33 per hundredweight, plus the Class I differential and 55.72% of producer butterfat(priced to handlers at \$1.2563 per pound plus Class I differential). Class II use accounted for 8.03% of all producer skim milk (\$6.69 per hundredweight) and 37.04% of producer butterfat (\$1.2947 per pound). Class III use accounted for 0.25% of all producer skim milk (\$9.29 per hundredweight) and 1.72% of producer butterfat (\$1.2877 per pound). Class IV use accounted for 3.91% of all producer skim milk (\$6.00 per hundredweight) and 5.52% of producer butterfat (\$1.2877 per pound).

Receipts of producer milk during November 2003 totaled 219.7 million pounds, 8.3 million pounds more than was pooled in November of last year. Florida producers supplied 153.7 million pounds of milk in October 2003 to pool plants or 71.79% of the total producer milk pooled in Florida. In October 2002 Florida producers supplied 75.93% of the total producer milk pooled in the Florida market.

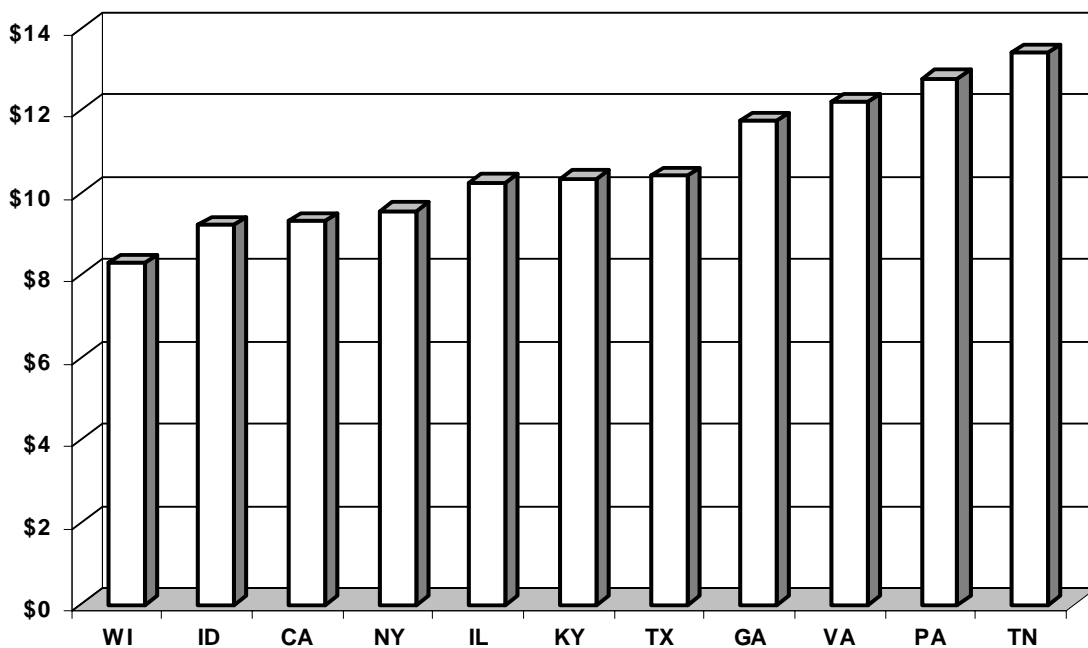
There were 12 regulated pool distributing plants and 4 cooperative association submitting reports of receipts and utilization that were included in the computation of the uniform prices for November 2003. In-area Class I route disposition totaled 245.1 million pounds in October 2003, which was 0.2 million pounds more than October of last year. This represents a 3.5 percent decrease after adjusting for calendar composition.

### Packaged Class I Route Sales in Marketing Area

Product Description	Florida
	<b>October 2003</b>
Whole Milk	103,435,814
Fat Free Milk	37,757,857
Lowfat Milk (incl. 1%)	19,277,788
Reduced Fat Milk (incl. 2%)	61,911,822
Cultured Fluid Milk (incl. Buttermilk)	2,450,760
Flavored Drinks and Milk	20,255,103
<b>Total Disposition in Marketing Area</b>	<b>245,089,144</b>
Total Disposition by Pool Plants	<b>212,487,278</b>
Total Disposition by Nonpool Plants	<b>32,601,866</b>
<b>Total Disposition in Marketing Area</b>	<b>245,089,144</b>

### Average Total Operating Cost of Production per Hundredweight: January to October 2003

The chart below, taken from Economic Research Service (ERS) data, displays the average total operating costs for selected states for 2003 through October. Total operating cost of production is a measure of those variable expenditures required to run a dairy farm, such as feed, fuel and veterinary costs. Of those states



with available data, Wisconsin has the lowest average of \$8.39/cwt and Indiana (not shown) has the highest average of \$13.54/cwt. Fixed costs, such as land, labor and capital expenditures, are not included here, but are reserved for another measure of production costs called total economic cost of production. Both measures are available on a monthly basis for select states from ERS.

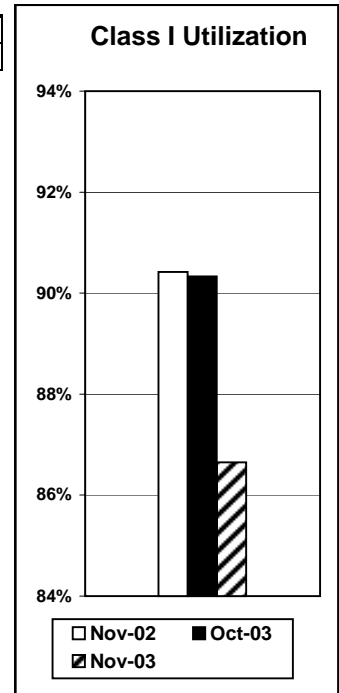
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2002	\$11.34	\$1.4339	\$15.96	\$7.74	\$1.4916	\$12.69	\$6.92	\$1.4846	\$11.87	\$6.98	\$1.4846	\$11.93	\$11.03	\$1.4606	\$15.76
Feb	\$10.99	\$1.5260	\$15.95	\$7.69	\$1.3887	\$12.28	\$7.04	\$1.3817	\$11.63	\$6.95	\$1.3817	\$11.54	\$10.72	\$1.4602	\$15.46
Mar	\$11.10	\$1.4017	\$15.62	\$7.66	\$1.3708	\$12.19	\$6.09	\$1.3638	\$10.65	\$6.89	\$1.3638	\$11.42	\$10.72	\$1.3867	\$15.20
Apr	\$10.91	\$1.4133	\$15.47	\$7.61	\$1.2960	\$11.88	\$6.57	\$1.2890	\$10.85	\$6.82	\$1.2890	\$11.09	\$10.54	\$1.3586	\$14.93
May	\$10.83	\$1.3739	\$15.26	\$7.53	\$1.1503	\$11.29	\$7.07	\$1.1433	\$10.82	\$6.81	\$1.1433	\$10.57	\$10.47	\$1.2694	\$14.55
Jun	\$11.23	\$1.1977	\$15.03	\$7.50	\$1.1281	\$11.19	\$6.39	\$1.1211	\$10.09	\$6.84	\$1.1211	\$10.52	\$10.74	\$1.1651	\$14.44
Jul	\$10.85	\$1.1843	\$14.62	\$7.55	\$1.0999	\$11.14	\$5.70	\$1.0929	\$9.33	\$6.87	\$1.0929	\$10.45	\$10.54	\$1.1469	\$14.19
Aug	\$10.86	\$1.1422	\$14.48	\$7.56	\$1.0771	\$11.07	\$6.00	\$1.0701	\$9.54	\$6.91	\$1.0701	\$10.41	\$10.66	\$1.1139	\$14.19
Sep	\$10.92	\$1.1205	\$14.46	\$7.62	\$1.0169	\$10.91	\$6.62	\$1.0099	\$9.92	\$6.93	\$1.0099	\$10.22	\$10.59	\$1.0710	\$13.97
Oct	\$10.91	\$1.0335	\$14.15	\$7.61	\$1.0796	\$11.12	\$7.22	\$1.0726	\$10.72	\$6.99	\$1.0726	\$10.50	\$10.71	\$1.0544	\$14.03
Nov	\$11.20	\$1.0823	\$14.60	\$7.68	\$1.0993	\$11.26	\$6.23	\$1.0923	\$9.84	\$7.00	\$1.0923	\$10.58	\$10.89	\$1.0899	\$14.32
Dec	\$10.99	\$1.1182	\$14.52	\$7.69	\$1.1992	\$11.62	\$5.77	\$1.1922	\$9.74	\$6.55	\$1.1922	\$10.49	\$10.47	\$1.1552	\$14.15
Jan 2003	\$10.67	\$1.2184	\$14.56	\$7.37	\$1.1926	\$11.29	\$5.83	\$1.1856	\$9.78	\$6.13	\$1.1856	\$10.07	\$10.32	\$1.2052	\$14.18
Feb	\$10.20	\$1.2533	\$14.23	\$6.90	\$1.1443	\$10.66	\$5.89	\$1.1373	\$9.66	\$6.04	\$1.1373	\$9.81	\$9.79	\$1.1995	\$13.65
Mar	\$10.04	\$1.1774	\$13.81	\$6.74	\$1.1529	\$10.54	\$5.28	\$1.1459	\$9.11	\$5.99	\$1.1459	\$9.79	\$9.57	\$1.1652	\$13.31
Apr	\$9.92	\$1.1627	\$13.64	\$6.62	\$1.1573	\$10.44	\$5.58	\$1.1503	\$9.41	\$5.91	\$1.1503	\$9.73	\$9.23	\$1.1588	\$12.96
May	\$9.91	\$1.1862	\$13.71	\$6.61	\$1.1582	\$10.43	\$5.89	\$1.1512	\$9.71	\$5.92	\$1.1512	\$9.74	\$9.33	\$1.1713	\$13.10
Jun	\$9.92	\$1.1900	\$13.74	\$6.62	\$1.1646	\$10.46	\$5.91	\$1.1576	\$9.75	\$5.92	\$1.1576	\$9.76	\$9.23	\$1.1765	\$13.02
Jul	\$9.92	\$1.1990	\$13.77	\$6.62	\$1.2125	\$10.63	\$7.83	\$1.2055	\$11.78	\$5.94	\$1.2055	\$9.95	\$9.58	\$1.2048	\$13.46
Aug	\$11.07	\$1.2254	\$14.97	\$6.64	\$1.2584	\$10.81	\$9.76	\$1.2514	\$13.80	\$5.97	\$1.2514	\$10.14	\$10.56	\$1.2403	\$14.53
Sep	\$13.51	\$1.3344	\$17.71	\$6.69	\$1.2288	\$10.76	\$10.39	\$1.2218	\$14.30	\$5.98	\$1.2218	\$10.05	\$12.94	\$1.2876	\$16.99
Oct	\$14.43	\$1.2407	\$18.27	\$6.66	\$1.2623	\$10.84	\$10.36	\$1.2553	\$14.39	\$5.98	\$1.2553	\$10.16	\$13.78	\$1.2501	\$17.67
Nov	\$14.33	\$1.2963	\$18.37	\$6.69	\$1.2947	\$10.99	\$9.29	\$1.2877	\$13.47	\$6.00	\$1.2877	\$10.30	\$13.40	\$1.2956	\$17.47
Dec	\$13.70	\$1.3206	\$17.84	\$6.72											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2002	243,157	289	219,556	90.29%	14,479	5.95%	5,144	2.12%	3,978	1.64%
Feb	224,599	263	202,289	90.08%	14,631	6.51%	1,447	0.64%	6,232	2.77%
Mar	246,954	213	218,189	88.35%	17,378	7.04%	7,145	2.89%	4,241	1.72%
Apr	240,908	248	211,361	87.74%	18,434	7.65%	7,178	2.98%	3,934	1.63%
May	236,990	234	207,195	88.71%	20,400	7.56%	3,541	1.44%	5,854	2.29%
Jun	215,778	237	185,973	86.19%	18,593	8.62%	5,940	2.75%	5,271	2.44%
Jul	215,763	289	194,499	90.14%	17,247	7.99%	3,746	1.74%	271	0.13%
Aug	216,985	295	199,578	91.98%	14,131	6.51%	2,531	1.17%	746	0.34%
Sep	193,431	291	172,533	89.20%	13,055	6.75%	3,933	2.03%	3,910	2.02%
Oct	201,872	291	185,190	91.74%	13,768	6.82%	372	0.18%	2,541	1.26%
Nov	211,407	288	191,155	90.42%	16,579	7.84%	2,263	1.07%	1,410	0.67%
Dec	244,731	288	207,108	84.62%	18,690	7.64%	11,203	4.58%	7,729	3.16%
Jan 2003	256,031	297	227,650	88.91%	17,204	6.72%	6,041	2.36%	5,137	2.01%
Feb	231,380	247	201,537	87.10%	16,883	7.30%	7,303	3.16%	5,656	2.44%
Mar	253,455	259	218,983	86.40%	20,602	8.13%	8,829	3.48%	5,040	1.99%
Apr	269,369	288	209,474	77.76%	18,928	7.03%	22,173	8.23%	18,793	6.98%
May	261,680	284	207,075	79.13%	14,840	5.67%	19,646	7.51%	20,120	7.69%
Jun	241,220	286	183,335	77.25%	17,609	7.30%	18,839	7.81%	18,437	7.64%
Jul	226,404	284	196,226	86.67%	18,434	8.14%	7,938	3.51%	3,807	1.68%
Aug	212,348	295	186,379	87.78%	19,520	9.19%	964	0.45%	5,485	2.58%
Sep	196,411	294	177,207	90.23%	15,898	8.09%	597	0.30%	2,709	1.38%
Oct	214,113	292	193,389	90.33%	16,389	7.65%	305	0.14%	4,029	1.88%
Nov	219,667	290**	190,342	86.65%	19,944	9.08%	673	0.31%	8,707	3.96%

\* Class I and uniform prices are at Hillsborough County (Tampa), Florida; \*\* Estimated





## Florida Marketing Area - Federal Order 6

### Pool and Payment Dates For the Pooling Periods December 2003 through February 2004

	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	1st Partial Pay Due		2nd Partial Pay Due		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
Dec. 2003	01/11/04	01/12/04	01/13/04	12/19/03	12/22/03	01/05/04	01/05/04	01/13/04	01/14/04
Jan. 2004	02/11/04	02/12/04	02/13/04	01/20/04	01/20/04	02/04/04	02/05/04	02/13/04	02/17/04
Feb. 2004	03/11/04	03/12/04	03/15/04	02/19/04	02/20/04	03/04/04	03/05/04	03/15/04	03/16/04

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To file a complaint, write USDA, Director, Office of Civil Rights; Room 326W, Jamie L. Whitten Building; 14th and Independence; Washington, D.C. 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

**FEDERAL MILK MARKET ADMINISTRATOR  
U.S. DEPARTMENT OF AGRICULTURE  
P.O. BOX 491778  
LAWRENCEVILLE, GEORGIA 30049**

*Address Correction Requested*



**Happy Holidays**