

The Market Administrator's Monthly Newsletter

Appalachian, Florida, and Southeast Marketing Areas
August 2025

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Federal Order No. 5, 6 & 7

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July Statistical Uniform Price

The July 2025 statistical uniform price for the Appalachian Marketing Area was announced at \$23.24 per hundredweight at the base zone of Mecklenburg County, North Carolina, the pricing point for FO 5.

The July 2025 statistical uniform price for the Florida Marketing Area was announced at \$24.38 per hundredweight at the base zone of Hillsborough County, Florida, the pricing point for FO 6.

The July 2025 statistical uniform price for the Southeast Marketing Area was announced at \$23.68 per hundredweight at the base zone of Fulton County, Georgia, the pricing point for FO 7.

Class I Insights for F.O. 5, 6, & 7

In July, the Appalachian marketing area reported 293.1 million pounds of Class I producer milk, representing 71.71% of total producer receipts. In-area Class I route disposition totaled 251.8 million pounds in FO 5. The Florida marketing area had 151.3 million pounds of Class I producer milk, accounting for 79.33% of receipts. Total in-area Class I route disposition was 189.3 million pounds. The Southeast marketing area reported 201.5 million pounds of Class I producer milk, or 73.68% of receipts. FO 7 in-area Class I route disposition totaled 276.7 million pounds. The consistently high Class I utilization across these areas highlights the region's continued reliance on fluid milk sales as a key driver of the market.

Product Prices Effect

Commodity prices for July showed mixed movements on a per-pound basis: butter price rose \$0.09, nonfat dry milk price increased \$0.03, and dry whey gained \$0.02, while cheese declined \$0.17, all on a per pound basis. The Class I price for July increased by \$1.56. The Class I prices for the Appalachian, Florida and Southeast Orders were: \$24.42/cwt, \$25.62/cwt, and \$24.62/cwt, respectively.

Pool Summary

Total Producers pooled:

- FO 5: 995
- FO 6: 57
- FO 7: 591

Pooled milk pounds total:

- FO 5: 408.7 million
- FO 6: 190.8 million
- FO 7: 273.4 million

INSIDE THIS ISSUE:

FO5 Statistical Summary—pg. 2
FO6 Statistical Summary—pg. 3
FO7 Statistical Summary—pg. 4
Calculating Class I Price—pg. 5
DPDC—pg.7
Dairy Outlook—pg. 7
Milk Production—pg. 7
Federal Order Statistics—pg. 8

UPCOMING PRICE RELEASE DATES:

August 2025 Prices

Class Prices: 9/04/25

October 2025 Prices

Advanced Prices: 9/17/25

Appalachian Statistical Summary

July 2025

	JULY 2025	JUNE 2025	JULY 2024
PRICES: (Base Zone)			
Uniform Price	\$23.24	\$21.94	\$23.72
Class I Price	24.42	22.86	24.51
Class II Price	19.31	18.43	21.82
Class III Price	17.32	18.82	19.79
Class IV Price	18.89	18.30	21.31
Uniform Skim Milk Price	\$13.89	\$12.97	\$11.63
Class I Skim Milk Price	15.26	14.15	12.47
Class II Skim Milk Price	9.67	9.14	9.63
Class III Skim Milk Price	7.63	9.57	7.55
Class IV Skim Milk Price	9.26	9.03	9.13
Uniform Butterfat Price	\$2.8106	\$2.6927	\$3.5706
Class I Butterfat Price	2.7702	2.6290	3.5637
Class II Butterfat Price	2.8505	2.7448	3.5790
Class III Butterfat Price	2.8435	2.7378	3.5720
Class IV Butterfat Price	2.8435	2.7378	3.5720
Class I ESL Adjustment	\$1.14	\$1.38	N/A
PRODUCER MILK:			
Class I	293,093,989	273,950,818	299,731,115
Class II	73,044,297	79,762,768	78,180,435
Class III	25,988,175	22,413,735	29,839,237
Class IV	16,613,909	27,801,656	18,734,929
Total Producer Milk	408,740,370	403,928,977	426,485,716
PERCENT PRODUCER MILK IN:			
Class I	71.71	67.82	70.28
Class II	17.87	19.75	18.33
Class III	6.36	5.55	7.00
Class IV	4.06	6.88	4.39

Effective June 2025, the Class I skim milk price is announced at the higher of the advanced Class III and IV skim milk pricing factors plus the base zone (Mecklenburg County, NC) differential of \$5.60 and is subject to location adjustments.

Effective June 2025, the Class I Extended Shelf Life (ESL) Adjustment for ESL products is equal to the average of the advanced Class III and Class IV skim pricing factors less the higher of the advanced Class III and Class IV skim pricing factors plus a 24-month rolling average adjuster with a 12-month lag.

Florida Statistical Summary

July 2025

	JULY 2025	JUNE 2025	JULY 2024
PRICES: (Base Zone)			
Uniform Price	\$24.38	\$22.94	\$25.66
Class I Price	25.62	24.06	26.51
Class II Price	19.31	18.43	21.82
Class III Price	17.32	18.82	19.79
Class IV Price	18.89	18.30	21.31
Uniform Skim Milk Price	\$15.06	\$14.01	\$13.60
Class I Skim Milk Price	16.46	15.35	14.47
Class II Skim Milk Price	9.67	9.14	9.63
Class III Skim Milk Price	7.63	9.57	7.55
Class IV Skim Milk Price	9.26	9.03	9.13
Uniform Butterfat Price	\$2.8146	\$2.6915	\$3.5822
Class I Butterfat Price	2.7822	2.6410	3.5837
Class II Butterfat Price	2.8505	2.7448	3.5790
Class III Butterfat Price	2.8435	2.7378	3.5720
Class IV Butterfat Price	2.8435	2.7378	3.5720
Class I ESL Adjustment	\$1.14	\$1.38	N/A
PRODUCER MILK:			
Class I	151,331,156	144,346,639	157,036,442
Class II	31,841,343	34,291,545	27,810,918
Class III	4,885,589	2,221,171	4,776,637
Class IV	2,715,562	5,847,517	248,605
Total Producer Milk	190,773,650	186,706,872	189,872,602
PERCENT PRODUCER MILK IN:			
Class I	79.33	77.31	82.70
Class II	16.69	18.37	14.65
Class III	2.56	1.19	2.52
Class IV	1.42	3.13	0.13

Effective June 2025, the Class I skim milk price is announced at the higher of the advanced Class III and IV skim milk pricing factors plus the base zone (Hillsborough County, FL) differential of \$6.80 and is subject to location adjustments.

Effective June 2025, the Class I Extended Shelf Life (ESL) Adjustment for ESL products is equal to the average of the advanced Class III and Class IV skim pricing factors less the higher of the advanced Class III and Class IV skim pricing factors plus a 24-month rolling average adjuster with a 12-month lag.

Southeast Statistical Summary

July 2025

	JULY 2025	JUNE 2025	JULY 2024
PRICES: (Base Zone)			
Uniform Price	\$23.68	\$22.18	\$24.25
Class I Price	24.62	23.06	24.91
Class II Price	19.31	18.43	21.82
Class III Price	17.32	18.82	19.79
Class IV Price	18.89	18.30	21.31
Uniform Skim Milk Price	\$14.36	\$13.23	\$12.18
Class I Skim Milk Price	15.46	14.35	12.87
Class II Skim Milk Price	9.67	9.14	9.63
Class III Skim Milk Price	7.63	9.57	7.55
Class IV Skim Milk Price	9.26	9.03	9.13
Uniform Butterfat Price	\$2.8067	\$2.6905	\$3.5700
Class I Butterfat Price	2.7722	2.6310	3.5677
Class II Butterfat Price	2.8505	2.7448	3.5790
Class III Butterfat Price	2.8435	2.7378	3.5720
Class IV Butterfat Price	2.8435	2.7378	3.5720
Class I ESL Adjustment	\$1.14	\$1.38	N/A
PRODUCER MILK:			
Class I	201,485,892	186,051,044	205,658,240
Class II	44,488,647	55,160,587	52,382,019
Class III	11,100,664	6,208,749	8,470,415
Class IV	16,373,161	33,476,858	7,919,130
Total Producer Milk	273,448,364	280,897,238	274,429,804
PERCENT PRODUCER MILK IN:			
Class I	73.68	66.23	74.93
Class II	16.27	19.64	19.09
Class III	4.06	2.21	3.09
Class IV	5.99	11.92	2.89

Effective June 2025, the Class I skim milk price is announced at the higher of the advanced Class III and IV skim milk pricing factors plus the base zone (Fulton County, GA) differential of \$5.80 and is subject to location adjustments.

Effective June 2025, the Class I Extended Shelf Life (ESL) Adjustment for ESL products is equal to the average of the advanced Class III and Class IV skim pricing factors less the higher of the advanced Class III and Class IV skim pricing factors plus a 24-month rolling average adjuster with a 12-month lag.



Agricultural Marketing Service
U.S. DEPARTMENT OF AGRICULTURE

Calculating Class I Price



Advanced Component Price

$$1 \quad \text{Higher of Advanced Class III or Class IV Skim Milk Pricing Factor (\$/cwt)} = \text{Base Class I Skim Milk Price (\$/cwt)}$$

Advanced Commodity Price

Make Allowance

Yield

Advanced Component Price

$$2 \quad \boxed{\text{Advanced Butter Price (\$/lb)}} - \boxed{\$0.2272 (\$/lb)} \times \boxed{1.211 (\text{lb butter/lb butterfat})} = \text{Advanced Butterfat Pricing Factor (\$/lb)}$$

Calculated in Step 1

Yield

Calculated in Step 2

Yield

Advanced Class Price

$$3 \quad \boxed{\text{Base Class I Skim Milk Price (\$/cwt)}} \times \boxed{0.965 (\text{cwt skim/cwt milk})} + \boxed{\text{Advanced Butterfat Pricing Factor (\$/lb)}} \times \boxed{3.5 (\text{lb butterfat/cwt milk})} = \text{Base Class I Price (\$/cwt)}$$

Calculating Class I Price: Details

Monthly advanced commodity prices and the Base Class I Price are announced on or before the 23rd day of the preceding month and use the most recent two weeks of price data available at that time. Monthly final prices are announced on or before the 5th day of the following month and use the most recent four or five weeks of price data since the last publication of Class and Component Prices. Class prices are announced as dollars per hundredweight. CWT = hundredweight, 100 pounds.

Formula Details

- 1** To calculate the Base Class I Skim Milk Price, both the Class III and IV Advanced Skim Milk Pricing Factors must be calculated. These calculations are identical to those used to compute the Class III and IV Skim Milk Prices announced on or before the 5th of the following month, except for the time series of data used. The higher of the Advanced Class III or IV Skim Milk Pricing Factors determines the Advanced Base Class I Skim Milk Price.
- 2** **\$0.2272** = Manufacturing cost to produce 1 pound of butter, excluding cost of raw milk (\$/lb).
1.211 = Factor representing pounds of butter that can be made from 1 pound of butterfat (lb butter/lb butterfat).
 To calculate the Advanced Butterfat Pricing Factor, use the Butter Price from the Advanced Prices and Pricing Factors series released on or before the 23rd of the preceding month. This price series uses the most recent two weeks of price data available at that time.
- 3** **0.965** = 96.5 pounds of skim in 100 pounds of milk (cwt skim/cwt milk).
3.5 = 3.5 pounds of butterfat in 100 pounds of milk (lb butterfat/cwt milk).

For more information on the Price Formulas, visit

www.ams.usda.gov/resources/price-formulas

*For more information on Advanced Prices & Pricing Factors and Class & Component Prices, visit **www.ams.usda.gov/rules-regulations/mmr/dmr***

Agricultural Marketing Service, June 2025.

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Distributing Plant Delivery Credit

Effective March 1, 2024, the Distributing Plant Delivery Credit (DPDC) Fund was established in the Appalachian (FO5), Florida (FO6), and Southeast (FO 7) Federal milk marketing orders to support marketwide service payments for milk deliveries from farms that are year-round, consistent suppliers to pool distributing plants. The program was designed to improve supply reliability in regions heavily dependent on supplemental milk during peak demand periods.

In July 2025, FO 5 handlers and cooperatives requested credits on 313.1 million pounds of milk—a 3.5% increase from July 2024. For July 2025, the proration rate increased to 90.53% versus 85.54% in July 2024 meaning a greater share of requested credits were paid. The proration rate reflects the percentage of requested funds actually paid out.

FO 6 handlers and cooperatives requested credits on 172.8 million pounds of milk—a 0.98% decrease from July 2024. For July 2025, the proration rate in the Florida marketing area was 100%.

FO 7 handlers and cooperatives requested credits on 150.0 million pounds of milk—a 0.21% increase from July 2024. For July 2025, the proration rate in the Southeast marketing area was 48.09% versus 57.46% in July 2024.

The F.O. 5, 6 and 7 DPDC Funds paid out a total of \$3.7 million for producer deliveries in July 2025.

Dairy Outlook—Dairy Forecasts for 2025

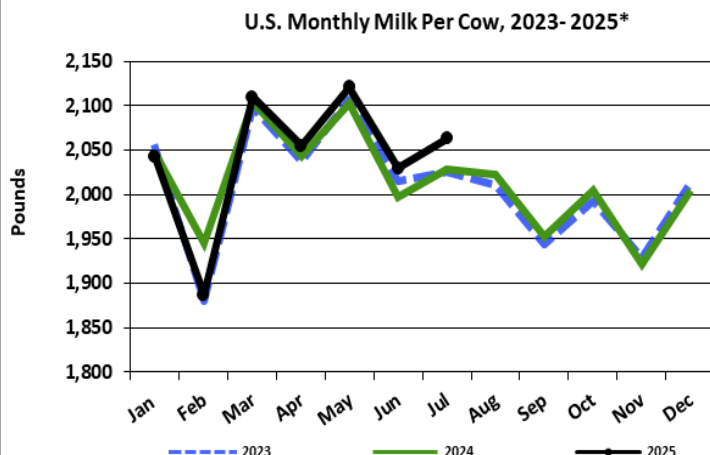
The forecast for milk yield per cow has been raised to 24,255 pounds, 55 pounds above the previous estimate. Consequently, the total milk production forecast for 2025 has been revised upward to 229.2 billion pounds, 0.9 billion pounds higher than last month's projection.

The Class III milk price forecast remains unchanged at \$18.50 per cwt. The Class IV milk price forecast has been revised downward to \$18.95 per cwt, a decrease of \$0.10 from the prior projection. The all-milk price forecast for 2025 remains unchanged at \$22.00 per cwt (rounded to the nearest nickel) from the last month's estimate.

For more information on Livestock, Dairy and Poultry Outlook, please visit: <https://www.ers.usda.gov/publications/pub-details?pubid=113150>

Excerpts from Livestock, Dairy, and Poultry Outlook, August 18, 2025, LDP-M-374, USDA, Economic Research Service

Milk Production



July Milk Production up 3.5 Percent

Milk production in the 24 major States during July totaled 18.8 billion pounds, up 3.5 percent from July 2024. June revised production, at 18.5 billion pounds, was up 3.4 percent from June 2024.

Production per cow in the 24 major States averaged 2,081 pounds for July, 36 pounds above July 2024.

The number of milk cows on farms in the 24 major States was 9.04 million head, 154,000 head more than July 2024, and 8,000 head more than June 2025.

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Federal Order Statistics for July 2025

Federal Order		Producer Deliveries	Class I Producer Receipts	Class I Utilization	Statistical Uniform Price
		Million Pounds	Million Pounds	Percent	\$/cwt
1	Northeast	2,355.4	625.3	26.5	20.56
5	Appalachian	408.7	293.1	71.7	23.24
6	Florida	190.8	151.3	79.3	24.38
7	Southeast	273.4	201.5	73.7	23.68
30	Upper Midwest	2,290.2	152.4	6.7	17.95
32	Central	1,217.8	321.8	26.4	19.30
33	Mideast	1,749.2	555.6	31.8	19.67
51	California	1,893.8	368.1	19.4	18.80
124	Pacific Northwest	573.3	113.7	19.8	18.91
126	Southwest	1,221.3	299.2	24.5	19.40
131	Arizona	302.1	100.4	33.2	19.49
All Orders ^{1/}		12,475.9	3,182.4	25.5	19.57

^{1/} Weighted average uniform prices at 3.5% butterfat at announced locations.

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