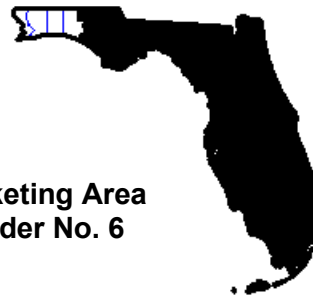


FLORIDA Fluid Milk Report

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Florida Marketing Area
Federal Order No. 6



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Dairy Market Forecasts for 2018/19

Excerpts from Livestock, Dairy, & Poultry Outlook, August 16, 2018, Economic Research Service, USDA:

The annual forecast for the size of the milking herd in 2018 is unchanged at 9.405 million. The 2018 milk-per-cow forecast has been raised to 23,175 pounds per head, 5 pounds higher than last month's forecast, since the second-quarter number was higher than expected. However, the milk production forecast rounds to 217.9 billion pounds for the year, unchanged from last month's forecast.

The import forecast for 2018 on a milk-fat basis has been raised to 6.0 billion pounds, 0.1 billion more than last month's forecast, based on higher expected imports of butterfat products. The export forecast for the year has been raised 0.2 billion pounds to 10.4 billion, based on higher expected exports of butterfat products and whole milk powder. The forecast for ending stocks on a milk-fat basis is unchanged at 13.5 billion pounds. With a strengthening economy, the domestic use forecast on a milk-fat basis has been raised for the second half of the year. However, the annual forecast has been lowered by 0.1 billion pounds to 212.4 billion, as the lower-than-expected domestic use in the second quarter more than offsets the higher forecast for the second half of the year.

For 2018, the annual forecast for imports on a skim-solids basis is 5.6 billion pounds, unchanged from last month's projection. The export forecast on a skim-solids basis, however, has been reduced 0.6 billion pounds to 45.4 billion as exports of whey products were relatively low in June and the newly announced Chinese tariffs are expected to reduce exports of lactose. Ending stocks on a skim-solids basis are forecast at 10.5 billion pounds for 2018, unchanged from the last forecast. With a strengthening economy contributing to higher demand, the domestic use forecast on a skim-solids basis is 178.4 billion pounds, 0.6 billion pounds higher than last month's forecast.

Due to stronger expected demand and recent price strength, 2018 price forecasts for cheddar cheese, butter, and NDM have been raised to \$1.550-\$1.570, \$2.265-\$2.305, and 0.755-\$0.775 per pound, respectively. In addition to recent price strength and (continued on pg. 4)

Uniform Price Decreases

The uniform price in Hillsborough County, Florida was \$19.57 per hundredweight for milk at 3.5 percent butterfat for the month of July. This is a decrease of \$0.39 compared with the previous month and a decrease of \$1.88 from July 2017.

Class I utilization was 81.10 percent in July. This represents a decrease of 3.59 percent compared to last month and is a decrease of 2.30 percent compared with July of last year.

National Dairy Situation

The USDA estimates that the total U.S. production of milk in June was 18.27 billion pounds, 1.2 percent higher than June of last year and 1.3 percent lower compared with May 2018 on a daily average basis. Total cheese output (excluding cottage cheese) was 1.06 billion pounds, 1.8 percent above June 2017 but 1.4 percent above May on a daily average basis. Butter production was 143 million pounds, 3.1 percent above June 2017 but 11.8 percent lower than May on a daily average basis.

Nonfat dry milk powder production was 148.2 million pounds in June, 9.0 percent lower than last year and 4.2 percent lower than May on a daily average basis. Total dry whey production was 87.4 million pounds in June, 0.7 percent lower than June 2017 and 5.6 percent higher than the previous month on a daily average basis. Whey protein concentrates production was 39.9 million pounds in June, 1.1 percent lower than June 2017 and 1.6 percent lower than May on a daily average basis.

June's milk-feed price ratio, the pounds of 16% mixed dairy feed equal in value to 1 pound of whole milk, was 1.98, 0.08 points above the previous month's ratio

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - JULY 2018

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	51.53%	3,722,700	\$2.6641	\$ 9,917,645.07
Class I Differential at Location				208,441.18
Class II Butterfat	44.03%	3,181,333	\$2.5357	8,066,906.09
Class III Butterfat	2.37%	171,255	\$2.5287	433,052.52
Class IV Butterfat	2.07%	149,531	\$2.5287	378,119.04
Total Butterfat	100.00%	7,224,819		\$ 19,004,163.90

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$2.6304**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	82.23%	156,695,808	\$6.25 /cwt.	\$ 9,793,488.01
Class I Butterfat	51.53%	3,722,700	\$2.6641 /lb.	9,917,645.07
Class I Differential at Location		160,418,508		8,979,644.87
Total Class I Milk	81.10%	160,418,508		\$ 28,690,777.95
Class II Skim Milk	13.49%	25,709,926	\$6.55 /cwt.	\$ 1,684,000.17
Class II Butterfat	44.03%	3,181,333	\$2.5357 /lb.	8,066,906.09
Total Class II Milk	14.61%	28,891,259		\$ 9,750,906.26
Class III Skim Milk	3.00%	5,722,545	\$5.44 /cwt.	\$ 311,306.46
Class III Butterfat	2.37%	171,255	\$2.5287 /lb.	433,052.52
Total Class III Milk	2.98%	5,893,800		\$ 744,358.98
Class IV Skim Milk	1.28%	2,446,938	\$5.48 /cwt.	\$ 134,092.21
Class IV Butterfat	2.07%	149,531	\$2.5287 /lb.	378,119.04
Total Class IV Milk	1.31%	2,596,469		\$ 512,211.25
Producer Milk	100.00%	197,800,036		\$ 39,698,254.44

Adjustments

Overage and Other Source	\$56,030.31
Inventory Adjustments	(\$4,015.09)
Producer butterfat at uniform butterfat price	(\$19,004,163.90)
Location Adjustments to Producers	(\$303,980.21)
1/2 Unobligated Balance in P.S.F.	\$111,519.54

Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 10.78506	\$20,553,645.09
	\$ 0.04506	\$85,866.79

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$10.74**

Uniform Price per cwt. (Hillsborough County, Florida) **\$19.57***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	July 2018	August 2018	June 2018	July 2018	July 2018
Appalachian (Charlotte)	\$ 18.76	\$ 17.55	\$ 17.81	\$ 17.52	69.06%
Arizona (Phoenix)	\$ 17.71	\$ 16.50	\$ 15.70	\$ 15.03	23.72%
Central (Kansas City)	\$ 17.36	\$ 16.15	\$ 15.53	\$ 14.78	23.31%
Florida (Tampa)	\$ 20.76	\$ 19.55	\$ 19.96	\$ 19.57	81.10%
Mideast (Cleveland)	\$ 17.36	\$ 16.15	\$ 15.84	\$ 15.22	29.00%
Northeast (Boston)	\$ 18.61	\$ 17.40	\$ 16.70	\$ 16.14	29.10%
Pacific Northwest (Seattle)	\$ 17.26	\$ 16.05	\$ 15.47	\$ 14.73	18.77%
Southeast (Atlanta)	\$ 19.16	\$ 17.95	\$ 18.12	\$ 18.12	73.31%
Southwest (Dallas)	\$ 18.36	\$ 17.15	\$ 16.43	\$ 15.77	28.39%
Upper Midwest (Chicago)	\$ 17.16	\$ 15.95	\$ 15.40	\$ 14.37	7.20%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6
STATISTICAL SUMMARY**

Receipts:	July 2018	July 2017
Producer Milk		
Class I	160,418,508	164,693,695
Class II	28,891,259	24,357,125
Class III	5,893,800	4,828,923
Class IV	2,596,469	3,500,070
Total Producer Milk	<u>197,800,036</u>	<u>197,379,813</u>
Average Butterfat Test	3.65%	3.66%
Percent of Producer Milk in Class I	81.10%	83.44%
Daily Average Receipts	6,380,646	6,367,091
Other Source Milk		
Class I	3,401,562	3,670,361
Class II	4,514,736	5,923,354
Class III	0	74,389
Class IV	225,632	1,229,440
Total Other Source Milk	<u>8,141,930</u>	<u>10,897,544</u>
Overage		
Class I	0	0
Class II	0	3,083
Class III	137,533	0
Class IV	19,199	0
Total Overage	<u>156,732</u>	<u>3,083</u>
Opening Inventory		
Class I	6,935,660	9,562,399
Class II	5,796	777,246
Class III	488,757	429,802
Class IV	4,580,678	3,681,263
Total Opening Inventory	<u>12,010,891</u>	<u>14,450,710</u>
Total Receipts	218,109,589	222,731,150
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	6,488,439	8,463,859
Route Disposition Class I	163,439,806	169,232,314
Shrinkage	183,589	154,925
Transfers & Diversions to Nonpool	643,896	75,357
Total Class I Utilization	<u>170,755,730</u>	<u>177,926,455</u>
Average Butterfat Test	2.28%	2.28%
Daily Average Utilization	5,508,249	5,739,563
Class II Utilization		
Nonfluid Used To Produce	4,514,736	5,360,392
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	14,873,902	7,771,909
Used To Produce/Other Uses	14,023,153	17,928,507
Total Class II Utilization	<u>33,411,791</u>	<u>31,060,808</u>
Average Butterfat Test	9.53%	11.73%
Class III Utilization		
Shrinkage	2,703,460	2,516,564
Transfers & Diversions to Nonpool/Used to Produce	2,233,493	1,403,253
Use to Produce/Other Uses	1,583,137	1,413,297
Total Class III Utilization	<u>6,520,090</u>	<u>5,333,114</u>
Average Butterfat Test	2.81%	4.05%
Class IV Utilization		
Inventory	6,431,342	7,690,178
Nonfluid Used To Fortify	199,218	278,204
Shrinkage	0	0
Transfers & Diversions to Nonpool	791,418	442,391
Used To Produce/Other Uses	0	0
Total Class IV Utilization	<u>7,421,978</u>	<u>8,410,773</u>
Average Butterfat Test	6.28%	7.12%
Total Utilization	218,109,589	222,731,150

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in July 2018 is \$19.57 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$10.74 per hundredweight plus 3.5 times the uniform butterfat price of \$2.6304 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July, Class I use accounted for 82.23% of all producer skim milk (priced to handlers at \$6.25 hundredweight, plus the Class I differential) and 51.53% of producer butterfat (priced to handlers at \$2.6641 per pound plus Class I differential). Class II use accounted for 13.49% of all producer skim milk (\$6.55 per hundredweight) and 44.03% of producer butterfat (\$2.5357 per pound). Class III use accounted for 3.00% of all producer skim milk (\$5.44 per cwt) and 2.37% of producer butterfat (\$2.5287 per pound). Class IV use accounted for 1.28% of all producer skim milk (\$5.48 per cwt) and 2.07% of producer butterfat (\$2.5287 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
June 2018		
Whole Milk	85,618,023	42.13%
Fat Free Milk	14,979,677	7.37%
Low fat Milk (incl. 1%)	21,406,960	10.53%
Reduced Fat Milk (incl. 2%)	59,277,116	29.17%
Cultured Fluid Milk (incl. Buttermilk)	1,237,911	0.62%
Flavored Drinks and Milk	20,689,868	10.18%
Total Disposition in Marketing Area	203,209,555	100.00%
Total Disposition by Pool Plants	166,152,624	81.76%
Total Disposition by Non pool Plants	37,056,931	18.24%
Total Disposition in Marketing Area	203,209,555	100.00%

Receipts of producer milk during July 2018 totaled 197.8 million pounds, 0.4 million pounds more than July 2017. Florida producers supplied 190.0 million pounds of milk in June 2018 or an estimated 93.32% of the producer milk pooled in Florida. In June 2017, Florida producers supplied 94.75% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 4 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for July. In-area Class I route disposition was 203.2 million pounds in June 2018, 11.7 million pounds less than June of last year.

Dairy Market Forecasts for 2018/19, cont.

(cont. from page 1) stronger expected demand, relatively low stock levels have contributed to a higher dry whey price forecast of \$0.295-\$0.315 per pound.

With higher dairy product price forecasts, milk price forecasts for 2018 are higher than the last forecasts as well. The Class III and IV prices are projected at \$14.50-\$14.70 and \$13.95-\$14.25 per cwt, respectively, increases of 15 cents and 25 cents at the midpoints of the ranges. The all-milk price forecast has been raised 10 cents at the midpoint of the range to \$16.10-\$16.30 per cwt for the year.

With higher milk price forecasts and lower feed price forecasts, the 2019 milk production forecast has been raised to 220.9 billion pounds, 0.3 billion higher than last month's forecast. The milk cow forecast for 2019 has been raised 10 thousand head to 9.405 million, and milk per cow is projected at 23,495 pounds, 20 pounds higher than projected last month.

Due to stronger expected demand, 2019 price forecasts for cheese, nonfat dry milk, and dry whey have been raised to \$1.590-\$1.690, \$0.755-\$0.825, and \$0.300-\$0.330 per pound, respectively. The butter price forecast for the year is unchanged at \$2.220-\$2.350 per pound.

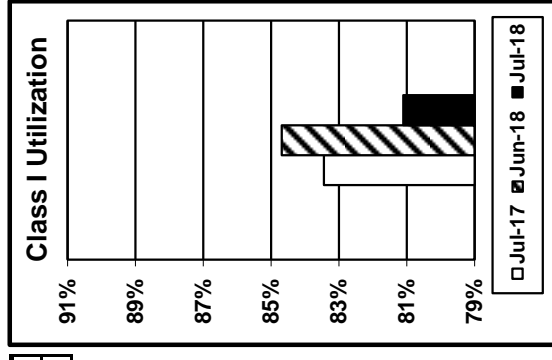
Class III and IV price forecasts have been raised for 2019. The Class III price for the year is projected at \$14.95-\$15.95 per cwt, a 25-cent increase at the midpoint of the range. The Class IV price is now forecast at \$13.75-\$14.85 per cwt, a 10-cent increase at the midpoint of the range. The all-milk price forecast for 2019 has been raised 20 cents at the midpoint of the range to \$16.45-\$17.45 per cwt.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Apr 2017	\$13.15	\$2.5023	\$21.45	\$6.78	\$2.3618	\$14.81	\$7.23	\$2.3548	\$15.22	\$5.98	\$2.3548	\$14.01	\$12.01	\$2.4267	\$20.08
May	\$12.54	\$2.4276	\$20.60	\$6.60	\$2.4204	\$14.84	\$7.38	\$2.4134	\$15.57	\$6.26	\$2.4134	\$14.49	\$11.61	\$2.4239	\$19.69
Jun	\$12.74	\$2.4032	\$20.71	\$6.89	\$2.7136	\$16.15	\$7.22	\$2.7066	\$16.44	\$6.65	\$2.7066	\$15.89	\$11.87	\$2.5531	\$20.39
Jul	\$12.72	\$2.7752	\$21.99	\$7.41	\$2.9526	\$17.48	\$5.33	\$2.9456	\$15.45	\$6.52	\$2.9456	\$16.60	\$11.85	\$2.8603	\$21.45
Aug	\$11.95	\$3.0259	\$22.12	\$7.25	\$3.0179	\$17.56	\$6.25	\$3.0109	\$16.57	\$6.29	\$3.0109	\$16.61	\$11.24	\$3.0224	\$21.43
Sep	\$11.73	\$3.0831	\$22.11	\$7.03	\$2.8629	\$16.80	\$6.59	\$2.8559	\$16.36	\$6.08	\$2.8559	\$15.86	\$11.13	\$2.9727	\$21.14
Oct	\$12.07	\$2.9120	\$21.84	\$6.84	\$2.6716	\$15.95	\$7.63	\$2.6646	\$16.69	\$5.72	\$2.6646	\$14.85	\$11.26	\$2.7874	\$20.62
Nov	\$12.68	\$2.7344	\$21.81	\$6.58	\$2.5616	\$15.32	\$8.23	\$2.5546	\$16.88	\$5.23	\$2.5546	\$13.99	\$11.81	\$2.6467	\$20.66
Dec	\$13.70	\$2.5875	\$22.28	\$5.94	\$2.5021	\$14.49	\$6.95	\$2.4951	\$15.44	\$4.95	\$2.4951	\$13.51	\$12.45	\$2.5446	\$20.92
Jan 2018	\$12.38	\$2.5415	\$20.84	\$5.70	\$2.4601	\$14.11	\$5.61	\$2.4531	\$14.00	\$4.71	\$2.4531	\$13.13	\$11.27	\$2.4973	\$19.62
Feb	\$11.11	\$2.5516	\$19.65	\$5.38	\$2.3560	\$13.44	\$5.37	\$2.3490	\$13.40	\$4.82	\$2.3490	\$12.87	\$10.35	\$2.4512	\$18.57
Mar	\$10.78	\$2.3874	\$18.76	\$5.55	\$2.4343	\$13.88	\$5.93	\$2.4343	\$14.24	\$4.71	\$2.4273	\$13.04	\$10.05	\$2.4115	\$18.14
Apr	\$11.22	\$2.4791	\$19.50	\$5.41	\$2.5183	\$14.03	\$5.89	\$2.5113	\$14.47	\$4.86	\$2.5113	\$13.48	\$10.33	\$2.4997	\$18.72
May	\$11.38	\$2.5317	\$19.84	\$5.45	\$2.6309	\$14.47	\$6.21	\$2.6239	\$15.18	\$5.58	\$2.6239	\$14.57	\$10.58	\$2.5818	\$19.25
Jun	\$11.75	\$2.6614	\$20.65	\$6.33	\$2.6762	\$15.48	\$6.08	\$2.6692	\$15.21	\$5.77	\$2.6692	\$14.91	\$11.00	\$2.6690	\$19.96
Jul	\$11.65	\$2.7181	\$20.76	\$6.55	\$2.5357	\$15.20	\$5.44	\$2.5287	\$14.10	\$5.48	\$2.5287	\$14.14	\$10.74	\$2.6304	\$19.57
Aug	\$10.86	\$2.5903	\$19.55	\$6.16											

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Apr 2017	219,859	131	177,183	80.58%	24,000	10.92%	7,056	3.21%	11,620	5.29%
May	218,418	109	177,322	81.18%	23,737	10.87%	8,401	3.85%	8,958	4.10%
Jun	204,329	127	167,555	82.01%	22,199	10.86%	8,887	4.35%	5,687	2.78%
Jul	197,380	126	164,694	83.44%	24,357	12.34%	4,829	2.45%	3,500	1.77%
Aug	215,152	176	181,228	84.22%	27,271	12.68%	4,187	1.95%	2,466	1.15%
Sep	202,752	184	174,233	85.93%	19,562	9.65%	2,059	1.02%	6,898	3.40%
Oct	218,757	173	183,666	83.96%	25,663	11.73%	394	0.18%	9,034	4.13%
Nov	218,101	147	183,961	84.34%	23,202	10.64%	3,337	1.53%	7,601	3.49%
Dec	226,771	128	185,525	81.81%	20,614	9.09%	9,667	4.26%	10,965	4.84%
Jan 2018	242,498	139	198,458	81.83%	27,278	11.25%	6,537	2.70%	10,224	4.22%
Feb	203,636	115	173,807	85.35%	24,010	11.79%	2,200	1.08%	3,619	1.78%
Mar	227,613	116	194,005	85.24%	27,016	11.87%	1,555	0.68%	5,036	2.21%
Apr	211,439	109	177,315	83.86%	23,068	10.91%	306	0.15%	10,750	5.08%
May	209,046	107	177,409	84.86%	30,072	14.39%	186	0.09%	1,379	0.66%
Jun	189,996	129	160,909	84.69%	24,069	12.67%	364	0.19%	4,655	2.45%
Jul	197,800	130**	160,419	81.10%	28,891	14.61%	5,894	2.98%	2,596	1.31%



* Class I and uniform prices are at Hillsborough County (Tampa), Florida; ** Estimated

Florida Marketing Area - Federal Order 6

2018 Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
August	09/11/18	09/12/18	09/13/18	08/20/18	08/20/18	09/04/18	09/05/18	09/13/18	09/14/18
September	10/11/18	10/12/18	10/15/18	09/19/18	09/20/18	10/04/18	10/05/18	10/15/18	10/16/18
October	11/11/18	11/13/18	11/14/18	10/19/18	10/22/18	11/05/18	11/05/18	11/14/18	11/15/18

**The base rate for making partial payments in Hillsborough Co., FL August will be \$17.61 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.63 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10	
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%	

WASDE Dairy Report 1/ WASDE – 580, August 10, 2018

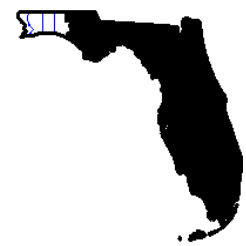
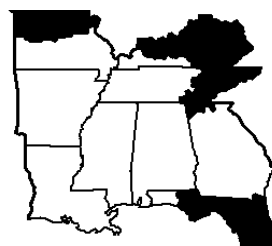
For 2018, fat basis exports are raised from the previous month on higher sales of butter and other fat-containing products. The fat basis import forecast is also raised on higher expected imports of butterfat products. The skim-solids basis export forecast for 2018 is lowered on weaker sales of nonfat dry milk (NDM) and the imposition of tariffs by China on lactose and other dairy products. The import forecast is unchanged. For 2019, the fat basis import and export forecasts are unchanged from the previous month. Skim-solids basis exports are lowered on expected continued weak sales of lactose.

For 2018, cheese, butter, NDM and whey price forecasts are raised for 2018. Prices for cheese, NDM and whey are also raised for 2019 as demand strength is expected to carry into next year. However, the 2019 butter price forecast remains unchanged from the previous month. The 2018 Class III and Class IV price forecasts are raised from the previous month to reflect the higher dairy product price forecasts. For 2019, Class III price forecast is raised on higher forecast cheese and whey prices. The Class IV price forecast is raised on the stronger forecast NDM price. The all milk price is raised to \$16.10 to \$16.30 per cwt for 2018, and is raised to \$16.45 to \$17.45 per cwt for 2019.

1/ *The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.*



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