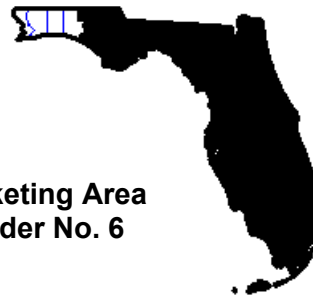


FLORIDA Fluid Milk Report

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Florida Marketing Area
Federal Order No. 6



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Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, April 15 2021 USDA, Economic Research Service:

Based on information from the most recent Milk Production report, the U.S. milking herd is projected to average 9.460 million head in 2021, 15,000 higher than last month's forecast. The number of milk cows is forecast to remain steady at 9.460 million for each quarter of the year. Relatively low milk-feed ratios in the first part of the year signal limited opportunities for expansion of the milking herd in 2021; milk production usually responds to changes in input prices with a lag of several months. Milk per cow is projected to average 24,070 pounds per head year-round, 5 pounds more than the previous forecast. The 2021 projection for milk production has been increased to 227.7 billion pounds, 0.4 billion more than last month's estimate.

The dairy export forecast for 2021 on a milk-fat basis is 10.7 billion pounds, 0.3 billion pounds higher than last month's projection. On a skim-solids basis, the dairy export forecast has been raised to 49.8 billion pounds, 1.1 billion above the last month's forecast. Expectations for exports of dry skim milk products, whey products, and cheese are higher than last month's forecast, but expectations for lactose exports are lower.

The economy is expected to continue strengthening as more people receive COVID-19 vaccinations and pandemic-related restrictions are reduced. Government stimulus measures should increase purchasing power of American consumers. Foodservice purchases are expected to continue increasing. These factors are expected to contribute to year-over-year growth in domestic use of dairy products. However, higher dairy product prices, brought about by greater U.S. and foreign demand, are expected to limit growth in domestic use, especially on a skim-solids basis. On a milk-fat basis, the forecast for 2021 domestic use is 222.5 billion pounds, unchanged from last month's forecast. (continued on Page 4)

Uniform Price

The uniform price in Hillsborough County, Florida was \$20.11 per hundredweight for milk at 3.5 percent butterfat for the month of March 2021. This is an increase of \$0.57 per hundredweight compared with the previous month and a decrease of \$1.53 per hundredweight from March 2020.

Class I utilization was 84.38 percent in March. This represents a 2.25 percent increase compared to last month and is 1.94 percent higher than March of last year.

Dairy Donation Program

The U.S. Department of Agriculture (USDA) will soon implement the Dairy Donation Program (DDP) as established in the Consolidated Appropriations Act of 2021. The program will facilitate the timely donation of dairy products to nonprofit organizations who distribute food to persons in need and prevent and minimize food waste. Because the statute allows retroactive reimbursements of donations made before donation and distribution plans are approved, USDA is providing advance notice of the minimum provisions to be included in the program to encourage the dairy industry to process and donate surplus milk supplies as it moves through the spring surplus milk production season.

Although the DDP regulations have not yet been published, the following are the minimum key program requirements included in the statute: 1) a donation and distribution plan must be submitted and approved by USDA; 2) the reimbursement will be at least equivalent to the minimum classified value of milk used to make the donated product on the date of manufacturing; 3) records related to donating and receiving products must be maintained and available for review and/or audit; 4) eligibility is open to dairy farmer cooperatives and processors who "account to" a Federal milk marketing order (FMMO) and donate dairy products to any private or public nonprofit food distribution entity.

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES -March 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	52.04%	3,891,200	\$1.4135	\$ 5,500,211.21
Class I Differential at Location				217,426.47
Class II Butterfat	45.41%	3,395,042	\$1.7246	5,855,089.43
Class III Butterfat	0.41%	30,847	\$1.7176	52,982.81
Class IV Butterfat	2.14%	160,071	\$1.7176	274,937.94
Total Butterfat	100.00%	7,477,160		\$ 11,900,647.86

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$1.5916**

Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	85.60%	169,713,377	\$10.62 /cwt.	\$ 18,023,560.64
Class I Butterfat	52.04%	3,891,200	\$1.4135 /lb.	5,500,211.21
Class I Differential at Location		173,604,577		9,699,700.71
Total Class I Milk	84.38%	173,604,577		\$ 33,223,472.56
Class II Skim Milk	13.21%	26,179,465	\$9.36 /cwt.	\$ 2,450,397.94
Class II Butterfat	45.41%	3,395,042	\$1.7246 /lb.	5,855,089.43
Total Class II Milk	14.38%	29,574,507		\$ 8,305,487.37
Class III Skim Milk	0.39%	765,624	\$10.51 /cwt.	\$ 80,467.09
Class III Butterfat	0.41%	30,847	\$1.7176 /lb.	52,982.81
Total Class III Milk	0.39%	796,471		\$ 133,449.90
Class IV Skim Milk	0.80%	1,591,977	\$8.46 /cwt.	\$ 134,681.25
Class IV Butterfat	2.14%	160,071	\$1.7176 /lb.	274,937.94
Total Class IV Milk	0.85%	1,752,048		\$ 409,619.19
Producer Milk	100.00%	205,727,603		\$ 42,072,029.02

Adjustments

Overage and Other Source	\$448.29
Inventory Adjustments	\$37,576.35
Producer butterfat at uniform butterfat price	(\$11,900,647.86)
Location Adjustments to Producers	(\$347,051.93)
1/2 Unobligated Balance in P.S.F.	\$93,798.27
Adjusted Pool Value	\$ 15.11026
Reserve for Producer Settlement Fund	\$ 0.04026
	\$29,956,152.14
	\$79,810.37

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$15.07**

Uniform Price per cwt. (Hillsborough County, Florida) **\$20.11***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	March	April	February	March	March
Appalachian (Charlotte)	\$ 18.60	\$ 18.91	\$ 17.56	\$ 17.94	68.10%
Arizona (Phoenix)	\$ 17.55	\$ 17.86	\$ 14.69	\$ 15.55	31.67%
California (Woodland)	\$ 17.30	\$ 17.61	\$ 13.99	\$ 14.85	21.10%
Central (Kansas City)	\$ 17.20	\$ 17.51	\$ 14.37	\$ 15.15	40.60%
Florida (Tampa)	\$ 20.60	\$ 20.91	\$ 19.54	\$ 20.11	84.38%
Mideast (Cleveland)	\$ 17.20	\$ 17.51	\$ 14.91	\$ 15.68	39.20%
Northeast (Boston)	\$ 18.45	\$ 18.76	\$ 15.80	\$ 16.50	30.40%
Pacific Northwest (Seattle)	\$ 17.10	\$ 17.41	\$ 14.43	\$ 15.15	22.19%
Southeast (Atlanta)	\$ 19.00	\$ 19.31	\$ 17.72	\$ 17.92	61.79%
Southwest (Dallas)	\$ 18.20	\$ 18.51	\$ 14.64	\$ 15.68	35.47%
Upper Midwest (Chicago)	\$ 17.00	\$ 17.31	\$ 14.85	\$ 15.64	22.70%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6
STATISTICAL SUMMARY**

Receipts:	March 2021	March 2020
Producer Milk		
Class I	173,604,577	190,992,513
Class II	29,574,507	29,486,081
Class III	796,471	3,174,858
Class IV	1,752,048	8,005,698
	<u>205,727,603</u>	<u>231,659,150</u>
Total Producer Milk	205,727,603	231,659,150
Average Butterfat Test	0.36%	0.37%
Percent of Producer Milk in Class I	84.38%	82.44%
Daily Average Receipts	6,636,374	7,472,876
Other Source Milk		
Class I	1,016,826	2,721,963
Class II	5,075,083	4,511,162
Class III	0	0
Class IV	1,076,348	1,995,470
	<u>7,168,257</u>	<u>9,228,595</u>
Total Other Source Milk	7,168,257	9,228,595
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	261	1,055
	<u>261</u>	<u>1,055</u>
Total Overage	261	1,055
Opening Inventory		
Class I	7,458,014	7,727,529
Class II	1,734,422	371,984
Class III	94,776	26,758
Class IV	7,941,924	3,566,119
	<u>17,229,136</u>	<u>11,692,390</u>
Total Opening Inventory	17,229,136	11,692,390
Total Receipts	230,125,257	252,581,190
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	7,265,663	7,973,353
Route Disposition Class I	173,394,260	192,509,597
Shrinkage	678,964	361,837
Transfers & Diversions to Nonpool	740,530	597,218
	<u>182,079,417</u>	<u>201,442,005</u>
Total Class I Utilization	182,079,417	201,442,005
Average Butterfat Test	0.22%	0.23%
Daily Average Utilization	5,873,530	6,498,129
Class II Utilization		
Nonfluid Used To Produce	5,075,083	4,511,162
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	18,334,192	17,621,659
Used To Produce/Other Uses	12,974,737	12,236,406
	<u>36,384,012</u>	<u>34,369,227</u>
Total Class II Utilization	36,384,012	34,369,227
Average Butterfat Test	0.95%	0.99%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce	714,947	3,059,587
Use to Produce/Other Uses	176,300	142,029
	<u>891,247</u>	<u>3,201,616</u>
Total Class III Utilization	891,247	3,201,616
Average Butterfat Test	0.37%	0.37%
Class IV Utilization		
Inventory	5,918,011	8,468,264
Nonfluid Used To Fortify	251,369	202,939
Shrinkage	3,099,057	2,838,352
Transfers & Diversions to Nonpool	799,222	1,079,205
Used To Produce/Other Uses	702,922	979,582
	<u>10,770,581</u>	<u>13,568,342</u>
Total Class IV Utilization	10,770,581	13,568,342
Average Butterfat Test	0.52%	0.66%
Total Utilization	230,125,257	252,581,190

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in March 2021 is \$20.11 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.07 per hundredweight plus 3.5 times the uniform butterfat price of \$1.5916 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use accounted for 85.60% of all producer skim milk (priced to handlers at \$10.62 per hundredweight, plus the Class I differential) and 52.04% of producer butterfat (priced to handlers at \$1.4135 per pound plus Class I differential). Class II use accounted for 13.21% of all producer skim milk (\$9.36 per hundredweight) and 45.41% of producer butterfat (\$1.7246 per pound). Class III use accounted for 0.39% of all producer skim milk (\$10.51 per cwt) and 0.41% of producer butterfat (\$1.7176 per pound). Class IV use accounted for 0.80% of all producer skim milk (\$8.46 per cwt) and 2.14% of producer butterfat (\$1.7176 per pound).

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
February 2021		
Whole Milk	82,178,019	39.94%
Fat Free Milk	12,259,106	5.96%
Low fat Milk (incl. 1%)	22,281,558	10.83%
Reduced Fat Milk (incl. 2%)	65,473,578	31.82%
Cultured Fluid Milk (incl. Buttermilk)	1,403,808	0.68%
Flavored Drinks and Milk	22,168,655	10.77%
Total Disposition in Marketing Area	205,764,724	100.0%
Total Disposition by Pool Plants	160,795,024	78.14%
Total Disposition by Nonpool Plants	44,969,700	21.86%
Total Disposition in Marketing Area	205,764,724	100.0%

Receipts of producer milk during March 2021 totaled 205.7 million pounds, 25.6 million less than March 2020. Florida producers supplied 175 million pounds of milk in February 2021 or an estimated 89.23% of the producer milk pooled in Florida. In February 2020, they supplied 90.21% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for March 2021. In-area Class I route disposition was 206 million pounds in February 2021, 28,392 pounds less than February 2020.

Dairy Outlook, continued from page 1

On a skim-solids basis, the domestic use forecast is 182.5 billion pounds, 1.0 billion pounds lower than last month's forecast. The forecast for 2021 ending stocks on a milk-fat basis has been lowered to 15.1 billion pounds, 0.4 billion pounds lower than last month's estimate, as higher net exports more than offset higher expected milk production. On a skim-solids basis, the forecast for 2021 ending stocks is 10.6 billion pounds, 0.1 billion higher than last month's forecast.

Due to recent upward trends in dairy prices and expectations for greater domestic and foreign demand for dairy products, dairy price forecasts for 2021 have been raised. The price forecasts for Cheddar cheese, dry whey, butter, and NDM are \$1.710 (+1.5 cents), \$0.525 (+2.5 cents), \$1.730 (+11.5 cents), and \$1.160 (+2.0 cents) per pound, respectively.

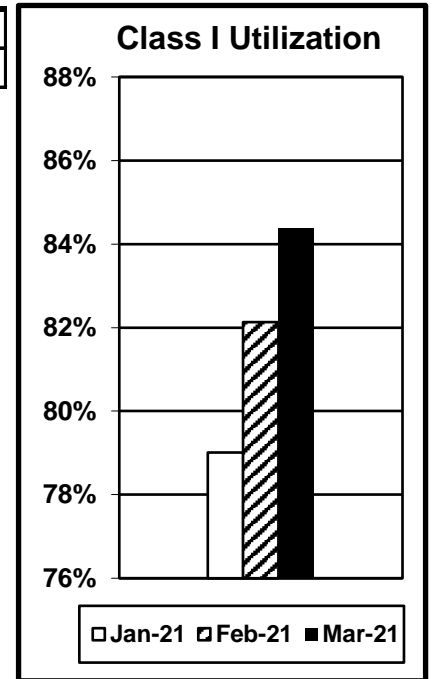
With higher dairy product price forecasts for 2021, Class III and IV milk price forecasts have been raised to \$17.10 and \$15.15 per cwt, respectively. The all-milk price forecast for 2021 is \$18.40 per cwt, \$0.65 higher than last month's forecast.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2020	\$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan 2021	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03											

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2020	225,150	105	192,608	85.55%	25,045	11.12%	3,764	1.67%	3,733	1.66%
Feb	215,268	108	175,449	81.50%	28,139	13.07%	6,927	3.22%	4,754	2.21%
Mar	231,659	109	190,993	82.44%	29,486	12.73%	3,175	1.37%	8,006	3.46%
Apr	216,371	107	167,927	77.61%	22,035	10.18%	3,474	1.61%	22,935	10.60%
May	200,822	105	162,889	81.11%	30,021	14.95%	2,738	1.36%	5,175	2.58%
Jun	190,307	89	160,348	84.26%	26,394	13.87%	477	0.25%	3,088	1.62%
Jul	192,535	95	160,232	83.22%	28,668	14.89%	179	0.09%	3,457	1.80%
Aug	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%
Jan 2021	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%



* Class I and uniform prices are at Hillsborough County (Tampa), Florida; ** Estimated

Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
March	04/11/21	04/12/21	04/13/21	03/19/21	03/22/21	04/05/21	04/05/21	04/13/21	04/14/21
April	05/11/21	05/12/21	05/13/21	04/19/21	04/20/21	05/04/21	05/05/21	05/13/21	05/14/21
May	06/11/21	06/14/21	06/15/21	05/19/21	05/20/21	06/04/21	06/07/21	06/15/21	06/14/21

**The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

WASDE Dairy Report 1/ WASDE – 611, April 9, 2021

Dairy production for 2021 is raised from last month, primarily on increased cow numbers. The 2021 fat basis import forecast is reduced while fat basis exports are raised on higher shipments of cheese. On a skim-solids basis, the import forecast is reduced on lower imports of milk proteins and several other dairy products while the export forecast is raised on strong gains in shipments of skim milk powders and whey. However, lactose shipments remain relatively weak.

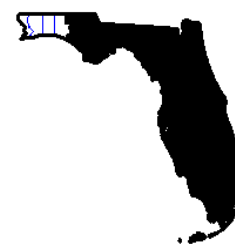
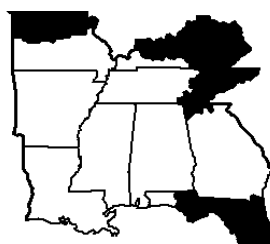
Product price forecasts are raised on improving demand, both domestically and in international markets. Prices of cheese, butter, nonfat dry milk, and whey are raised, boosting both Class III and Class IV prices. The 2021 all milk price forecast is raised to \$18.40 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/.



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