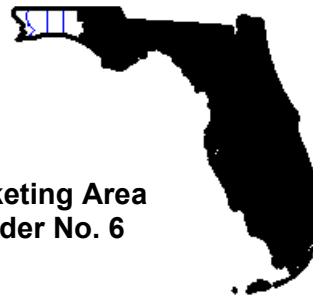


FLORIDA Fluid Milk Report

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Market Administrator

Florida Marketing Area
Federal Order No. 6



www.fmmatlanta.com

December 2021

Volume 22—No. 12

Dairy Outlook

Excerpts from Livestock, Dairy, and Poultry Outlook, December 2021, USDA, Economic Research Service:

Dairy Forecasts for the Remainder of 2021

Based on recent milk production data for October and revised for September, milk cows for the third quarter of 2021 (2021-Q3) and 2021-Q4 were adjusted downward. The estimate for milk cows in 2021- Q3 is 9.451 million head, about 5,000 head lower than last month's estimate. For 2021-Q4, the number of dairy cows is projected to average 9.395 million head, 5,000 head below last month's projection. Average milk production per cow in 2001-Q4 is projected at 5,900 pounds per head, 10 pounds less than last month's forecast. The milk production forecast for 2021 is 226.2 billion pounds, 0.2 billion pounds lower than last month's forecast. The 2021-Q4 forecast for exports on a milk-fat basis was adjusted down slightly to 2.9 billion pounds (-0.1 billion pounds) on a milk-fat basis. On a skim-solids basis, the 2021-Q4 forecast is unchanged at 12.1 billion pounds. For the year, the export forecast is 11.8 billion pounds on a milk-fat basis (-0.1 billion pounds). On a skim-solids basis, the export forecast for 2021 is 51.5 billion pounds (+0.1 billion 2 Dry skim milk products include NDM, skim milk powder, and dry skim milk for animal use. pounds). Compared to 2020, the 2021 export projections are substantially higher, by 2.5 billion pounds on a milk-fat basis and 4.3 billion pounds on a skim-solid basis. Exports of cheese, butter, dry skim milk products, whey products, and lactose are expected to remain strong through the remainder of the year. On a milk-fat basis, the 2021-Q4 projection for dairy product imports has been raised to 1.7 billion pounds (+0.1 billion) due higher expected imports of cheese and butterfat products. On a skim-solids basis, the 2021-Q4 import forecast is unchanged at 1.4 billion pounds. The annual forecast for 2021 imports on a milk-fat basis has been raised to 6.5 billion pounds (+0.1 billion) and is unchanged at 5.7 billion pounds on a skim-solids basis.

Uniform Price

The uniform price in Hillsborough County, Florida was \$22.93 per hundredweight for milk at 3.5 percent butterfat for the month of November 2021. This is an increase of \$1.38 per hundredweight compared with the previous month and \$1.23 higher than November 2020 . Class I utilization was 86.23 percent in November. This represents a 2.52 percent increase compared with the previous month and is 0.57percent higher than November of last year

Dairy Forecasts for the Remainder of 2021 (continued)

Based on recent data for the end of October, the 2021 forecast for ending stocks has been lowered by 0.2 billion pounds to 14.7 billion pounds on a milk-fat basis. On a skim-solids basis, the forecast for ending stocks is 10.9 billion pounds, down 0.1 billion pounds from last month's forecast. The forecast for 2021-Q4 domestic use on a milk-fat basis is 57.2 billion pounds, 0.2 billion higher than last month's projection. On a skim-solids basis, the forecast for domestic use for 2021-Q4 is 44.8 billion pounds, 0.2 billion above the previous forecast. Annual forecasts for 2021 domestic use are 220.9 billion pounds on a milk-fat basis (+0.3 billion) and 179.3 billion pounds on a skim-solids basis (-0.2 billion). Based on recent data, 2021-Q4 price forecasts for cheese, butter, and dry whey are raised to \$1.750 (+2.0 cents), \$1.910 (+4.0 cents), and \$0.590 (+2.0 cents) per pound, respectively. The 2021-Q4 price forecast for NDM is lowered to \$1.455 per pound, 0.5 cents lower than the previous forecast. With higher projected wholesale prices for Cheddar cheese and dry whey price, the Class III milk price forecast for 2021-Q4 is \$17.95 per cwt, \$0.30 above the previous month's forecast. The Class IV milk price projection for 2021-Q4 is \$18.45 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.45 per cwt, up \$0.45 from the previous forecast. The all-milk price forecast for 2021 has been raised to \$18.60 per cwt, up \$0.10 from last month's

(continued on Page 4)

F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - November 2021

Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	54.15%	4,130,021	\$1.9038	\$ 7,862,733.99
Class I Differential at Location				230,857.79
Class II Butterfat	42.31%	3,227,278	\$2.1611	6,974,470.49
Class III Butterfat	1.84%	140,423	\$2.1541	302,485.19
Class IV Butterfat	1.70%	129,800	\$2.1541	279,602.18
Total Butterfat	100.00%	7,627,522		\$ 15,650,149.64

Uniform Butterfat Price per lb. (Hillsborough County, Florida): **\$2.0518**

Calculation of Uniform Skim Milk Price:

Producer Milk	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	86.23%	171,973,883	\$11.73 /cwt.	\$ 20,172,536.47
Class I Butterfat	54.15%	4,130,021	\$1.9038 /lb.	7,862,733.99
Class I Differential at Location		176,103,904		9,835,960.04
Total Class I Milk	85.05%	176,103,904		\$ 37,871,230.50
Class II Skim Milk	11.72%	23,368,883	\$11.23 /cwt.	\$ 2,624,325.56
Class II Butterfat	42.31%	3,227,278	\$2.1611 /lb.	6,974,470.49
Total Class II Milk	12.84%	26,596,161		\$ 9,598,796.05
Class III Skim Milk	1.24%	2,480,005	\$10.87 /cwt.	\$ 269,576.55
Class III Butterfat	1.84%	140,423	\$2.1541 /lb.	302,485.19
Total Class III Milk	1.27%	2,620,428		\$ 572,061.74
Class IV Skim Milk	0.81%	1,614,253	\$11.66 /cwt.	\$ 188,221.90
Class IV Butterfat	1.70%	129,800	\$2.1541 /lb.	279,602.18
Total Class IV Milk	0.84%	1,744,053		\$ 467,824.08
Producer Milk	100.00%	207,064,546		\$ 48,509,912.37

Adjustments

Overage and Other Source	\$0.00
Inventory Adjustments	\$28,192.37
Producer butterfat at uniform butterfat price	(\$15,650,149.64)
Location Adjustments to Producers	(\$345,272.83)
1/2 Unobligated Balance in P.S.F.	\$91,500.96

Adjusted Pool Value	\$ 16.36315	\$32,634,183.23
Reserve for Producer Settlement Fund	\$ 0.04315	\$97,370.62

Uniform Skim Milk Price per cwt. (Hillsborough County, Florida): **\$16.32**

Uniform Price per cwt. (Hillsborough County, Florida): **\$22.93***

* At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Nov	Dec	Oct	Nov	Nov
Appalachian (Charlotte)	\$ 21.38	\$ 22.57	\$ 19.70	\$ 21.13	76.75%
Arizona (Phoenix)	\$ 20.33	\$ 21.52	\$ 18.02	\$ 19.15	29.61%
California (Woodland)	\$ 20.08	\$ 21.27	\$ 17.29	\$ 18.76	20.30%
Central (Kansas City)	\$ 19.98	\$ 21.17	\$ 17.19	\$ 18.25	32.26%
Florida (Tampa)	\$ 23.38	\$ 24.57	\$ 21.55	\$ 22.93	85.05%
Mideast (Cleveland)	\$ 19.98	\$ 21.17	\$ 17.70	\$ 18.53	33.80%
Northeast (Boston)	\$ 21.23	\$ 22.42	\$ 18.44	\$ 19.54	32.70%
Pacific Northwest (Seattle)	\$ 19.88	\$ 21.07	\$ 17.13	\$ 18.38	25.25%
Southeast (Atlanta)	\$ 21.78	\$ 22.97	\$ 19.86	\$ 21.22	71.21%
Southwest (Dallas)	\$ 20.98	\$ 22.17	\$ 17.74	\$ 19.06	31.36%
Upper Midwest (Chicago)	\$ 19.78	\$ 20.97	\$ 17.67	\$ 18.21	11.40%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6
STATISTICAL SUMMARY**

Receipts:	Nov 2021	Nov 2020
Producer Milk		
Class I	176,103,904	175,968,742
Class II	26,596,161	27,891,829
Class III	2,620,428	160,484
Class IV	1,744,053	10,440,376
Total Producer Milk	<u>207,064,546</u>	<u>214,461,431</u>
Average Butterfat Test	3.68%	3.74%
Percent of Producer Milk in Class I	85.05%	82.05%
Daily Average Receipts	6,902,152	7,148,714
Other Source Milk		
Class I	592,830	1,096,607
Class II	4,350,902	5,216,382
Class III	3,041	0
Class IV	741,155	964,991
Total Other Source Milk	<u>5,687,928</u>	<u>7,277,980</u>
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	0
Total Overage	<u>0</u>	<u>0</u>
Opening Inventory		
Class I	7,827,547	9,108,313
Class II	488,846	441,421
Class III	1,967,854	0
Class IV	6,291,054	4,370,966
Total Opening Inventory	<u>16,575,301</u>	<u>13,920,700</u>
Total Receipts	229,327,775	235,660,111
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	9,054,537	8,347,535
Route Disposition Class I	173,613,412	175,567,758
Shrinkage	904,285	626,165
Transfers & Diversions to Nonpool	952,047	1,632,204
Total Class I Utilization	<u>184,524,281</u>	<u>186,173,662</u>
Average Butterfat Test	2.33%	2.44%
Daily Average Utilization	6,150,809	6,205,789
Class II Utilization		
Nonfluid Used To Produce	4,319,156	5,216,379
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	15,635,774	17,117,885
Total Class II Utilization	<u>11,480,979</u>	<u>11,215,368</u>
Average Butterfat Test	10.45%	8.83%
Class III Utilization		
Shrinkage	3,012,974	0
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	758,133	51,092
Total Class III Utilization	<u>820,216</u>	<u>109,392</u>
Average Butterfat Test	4.591,323	160,484
Class IV Utilization		
Inventory	6,779,059	7,588,652
Nonfluid Used To Fortify	681,919	568,306
Shrinkage	0	2,882,052
Transfers & Diversions to Nonpool Used To Produce/Other Uses	1,315,284	3,504,481
Total Class IV Utilization	<u>0</u>	<u>1,232,842</u>
Average Butterfat Test	8,776,262	15,776,333
Total Utilization	229,327,775	235,660,111

Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in November 2021 is \$22.93 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$16.32 per hundredweight plus 3.5 times the uniform butterfat price of \$2.0518 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November, Class I use accounted for 86.23% of all producer skim milk (priced to handlers at \$11.73 per hundredweight, plus the Class I differential) and 54.15% of producer butterfat (priced to handlers at \$1.9038 per pound plus Class I differential). Class II use accounted for 11.72% of all producer skim milk (\$11.23 per hundredweight) and 42.31% of producer butterfat (\$2.1611 per pound). Class III use accounted for 1.24% of all producer skim milk (\$10.87 per cwt) and 1.84% of producer butterfat (\$2.1541 per pound). Class IV use accounted for 0.81% of all producer skim milk (\$11.66 per cwt) and 1.70% of producer butterfat (\$2.1541 per pound).

Receipts of producer milk during November 2021 totaled 207 million pounds, 7.4 million less than November 2020. Florida producers supplied 152.3 million pounds of milk in October 2021 or an estimated 73.55% of the producer milk pooled in Florida. In October 2020, they supplied 76.10% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for November 2021. In-area Class I route disposition was 220 million pounds in October 2021, 1.8 million pounds more than October 2020.

Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
October 2021		
Whole Milk	89,493,766	40.67%
Fat Free Milk	12,755,792	5.80%
Low fat Milk (incl. 1%)	22,874,201	10.40%
Reduced Fat Milk (incl. 2%)	64,869,628	29.46%
Cultured Fluid Milk (incl. Buttermilk)	1,373,007	0.62%
Flavored Drinks and Milk	28,726,989	13.05%
Total Disposition in Marketing Area	220,093,383	100.0%
Total Disposition by Pool Plants	170,701,049	77.56%
Total Disposition by Nonpool Plants	49,392,334	22.44%
Total Disposition in Marketing Area	220,093,383	100.0%

Dairy Outlook (Continued from Page 1)

The 2021-Q4 price forecast for NDM is lowered to \$1.455 per pound, 0.5 cents lower than the previous forecast. With higher projected wholesale prices for Cheddar cheese and dry whey price, the Class III milk price forecast for 2021-Q4 is \$17.95 per cwt, \$0.30 above the previous month's forecast.

The Class IV milk price projection for 2021-Q4 is \$18.45 per cwt, \$0.15 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.45 per cwt, up \$0.45 from the previous forecast. The all-milk price forecast for 2021 has been raised to \$18.60 per cwt, up \$0.10 from last month's projection.

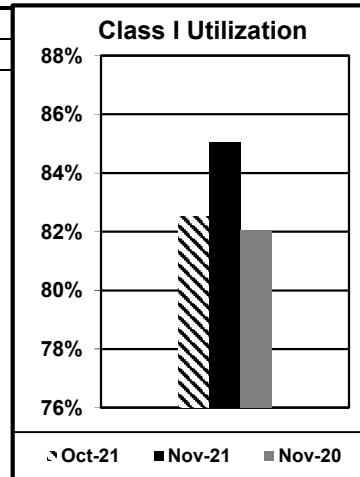
Dairy Forecasts for 2022: The number of dairy cows is expected to continue declining in 2022-Q1 and Q2. Accordingly, the annual 2022 forecast has been lowered to 9.385 million head, 10,000 head below the last month's forecast and 65,000 less than the forecast for 2021. The 2022 forecast for milk per cow is 24,265 pounds, 15 pounds lower than last month's forecast. The projection for 2022 milk production has been lowered to 227.7 billion pounds, 0.4 billion pounds below last month's forecast but 1.5 billion pounds above 2021. On a milk-fat basis, the export forecast for 2022 is 11.5 billion pounds, 0.1 billion higher than last month's projection due to higher expected exports of cheese and butterfat products. On a skim-solids basis, 2022 dairy exports are projected to total 52.0 billion pounds, 0.2 billion above last month's forecast due to the strong international demand for lactose. Due to higher expected prices and recent softness in domestic use, forecasts for domestic use have been lowered from the previous month's forecast. On a milk-fat basis, the domestic use forecast for 2022 is 221.8 billion pounds, 0.5 billion below the previous forecast, due to expected weakness in demand for butter and anhydrous milk fat (AMF). On a skim-solids basis, the forecast for domestic use is 180.1 billion pounds, 0.7 billion lower than last month's forecast.

FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov 2020	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan 2021	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 15.00	\$1.9278	\$21.22
Oct	\$16.06	\$1.9961	\$22.48	\$10.63	\$1.9484	\$17.08	\$11.44	\$1.9414	\$17.83	\$ 10.62	\$1.9414	\$17.04	\$ 15.17	\$1.9733	\$21.55
Nov	\$17.13	\$1.9578	\$23.38	\$11.23	\$2.1611	\$18.40	\$10.87	\$2.1541	\$18.03	\$ 11.66	\$2.1541	\$18.79	\$ 16.32	\$2.0518	\$22.93
Dec	\$17.60	\$2.1679	\$24.57	\$12.22											

FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Nov 2020	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%
Jan 2021	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,325	2.52%
May	205,959	91	162,902	79.10%	32,581	15.82%	460	0.22%	10,017	4.86%
Jun	185,491	89	149,440	80.56%	28,142	15.17%	2,256	1.22%	5,654	3.05%
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,505	1.36%
Aug	207,603	91	167,219	80.55%	31,650	15.25%	754	0.36%	7,981	3.84%
Sept	197,037	85	164,196	83.34%	27,549	13.98%	639	0.32%	4,652	2.36%
Oct	206,312	89	170,202	82.50%	28,830	13.97%	601	0.29%	6,680	3.24%
Nov	207,064	97**	176,104	85.05%	26,596	12.84%	2,620	1.27%	1,744	0.84%



*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida; **Estimated

Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
December	01/11/22	01/12/22	01/13/22	12/20/21	12/20/21	01/04/22	01/05/22	01/13/22	01/14/22
January	02/11/22	02/14/22	02/15/22	01/19/22	01/20/22	02/04/22	02/07/22	02/15/22	02/16/22
February	03/11/22	03/14/22	03/15/22	02/22/22	02/22/22	03/04/22	03/07/22	03/15/22	03/16/22

**The base rate for making partial payments in Hillsborough Co., FL for December will be \$20.64 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$19.49 for nonmembers (85 percent of the preceding month's uniform price).

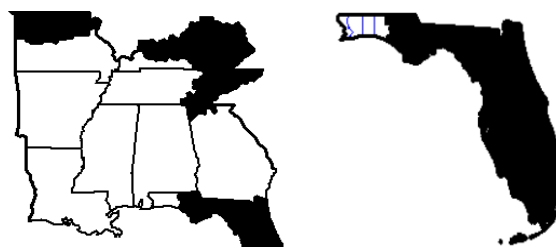
Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

WASDE Dairy Report 1/ WASDE – 619-5, December 9, 2021

The milk production forecasts are projected lower for 2021 and 2022 on lower expected dairy cow numbers and slower growth in milk per cow. The 2021 fat basis import forecast is raised on higher imports of cheese and butterfat products while the export forecast is lowered on weaker sales of butterfat products. The 2021 skim-solids basis import forecast is unchanged, but the export forecast is raised on stronger global demand for lactose. For 2022, the fat basis and skim solid import forecasts are unchanged. The fat basis export forecast is raised due to stronger shipments of butterfat. The skim-solids basis export forecast is raised on larger shipments of lactose and other dairy products. Butter, cheese, and whey price forecasts for 2021 are raised from last month on current prices and strength in demand. The nonfat dry milk (NDM) price forecast for 2021 is WASDE-619-5 unchanged. The 2021 Class III price forecast is raised on higher cheese and whey prices and the Class IV price forecast is raised on the higher butter price. The 2021 all milk price forecast is raised to \$18.60 per cwt. For 2022, cheese, butter, NDM, and whey price forecasts are raised on lower expected milk supplies. Class III and Class IV price forecasts for 2022 are raised on higher forecast dairy product prices. The all milk price for 2022 is raised to \$20.75 per cwt.

^{1/} The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at www.usda.gov/oce/commodity/wasde/

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