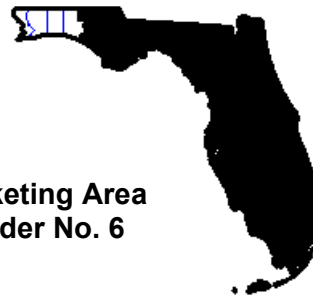


# FLORIDA Fluid Milk Report

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Florida Marketing Area  
Federal Order No. 6



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November 2021

Volume 22—No. 11

## Dairy Outlook

*Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:*

### Dairy Forecasts for 2021

Based on recent milk production data, milk cows for 2021-Q4 are projected to average 9.400 million head, 60,000 below last month's projection. The average milk output per cow in 2021-Q4 is projected to be 5,910 pounds per head, 10 pounds less under the previous month than expected. The milk production forecast for 2021 is 226.4 billion pounds, 0.6 billion pounds lower than last month's projection.

On a milk-fat basis, the 2021-Q4 projection for dairy products imports has been lowered to 1.6 billion pounds (-0.1 billion) due to lower expected imports of butterfat products. The annual forecast for 2021 imports on a milk-fat basis has been lowered to 6.4 billion pounds (-0.2 billion). Due to recent weakness in domestic use and higher expected prices for most dairy products, the forecast for 2021-Q4 domestic use on a milk-fat basis is 57.0 billion pounds, 0.3 billion lower than last month's forecast.

Annual forecasts for 2021 domestic use are 220.6 billion pounds on a milk-fat basis (-0.2 billion) and 179.5 billion pounds on a skim-solids basis (-0.5 billion). Based on recent increases in prices for butter, NDM, and dry whey, 2021-Q4 price forecasts for those products have been raised to \$1.870 (+13.5 cents), \$1.460 (+9.0 cents), and \$0.570 (+2.0 cent) per pound, respectively. The 2021-Q4 price forecast for Cheddar cheese has been lowered to \$1.730, 4.5 cents lower than the previous forecast.

With the lower projected wholesale price for cheese more than offsetting the higher dry whey price forecast, the Class III milk price forecast for 2021-Q4 is \$17.65 per cwt, \$0.25 lower than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2021-Q4 is \$18.30 per cwt, \$1.35 higher than last month's forecast. The all-milk price forecast for 2021-Q4 has been raised to \$20.00 per cwt, up \$0.20 from the previous forecast. The forecast for the year has been raised \$18.50 per cwt for all year 2021, up \$0.05 from last month's projection.

**Dairy Forecasts for 2022** (continued on Page 4)

## USDA Invests \$20.2 Million in Grants for DBI Initiatives

The U.S. Department of Agriculture (USDA) announced on Nov. 8, 2021 in Washington, an investment of \$20.2 million in the Dairy Business Innovation (DBI) Initiatives. DBI awarded \$18.4 million to three current Initiatives at University of Tennessee, Vermont Agency for Food and Marketing and University of Wisconsin, and \$1.8 million to the California State University Fresno.

Since its inception in 2019, DBI initiatives have provided valuable technical assistance and sub-grants to dairy farmers and businesses across their regions, assisting them with business plan development, marketing and branding, as well as, increasing access to innovative production and processing techniques to support the development of value-added products.

"These awards will expand the scope of the Dairy Business Innovation program and provide much-needed support to small dairy farms and businesses as they continue to recover from the pandemic," said USDA Under Secretary for Marketing and Regulatory Programs Jenny Moffitt. "In addition to initiatives in the Southeast, Northeast and Midwest, a new initiative for the Pacific Coast is funded, led by California State University Fresno. These DBI initiatives provide the dairy industry with additional capacity and expertise that will go beyond immediate assistance and set the stage for a more secure future."

**University of Tennessee** – The University of Tennessee's Center for Profitable Agriculture provides educational opportunities to help producers starting or expanding a dairy business in the Southeast (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia) to manage financial risk by evaluating opportunities to develop and market value-added dairy products.

### Additional Information

Press Release, Release No.: 140-21, with more information can be found at: <https://www.ams.usda.gov/press-release/usda-invests-202-million-grants-dairy-business-innovation-initiatives-0>

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - October 2021

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	50.73%	3,838,897	\$1.9421	\$ 7,455,521.86
Class I Differential at Location				214,427.11
Class II Butterfat	45.82%	3,467,462	\$1.9484	6,756,002.96
Class III Butterfat	0.26%	19,343	\$1.9414	37,552.50
Class IV Butterfat	3.19%	241,275	\$1.9414	468,411.28
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,566,977</b>		<b>\$ 14,931,915.71</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida):** **\$1.9733**

### Calculation of Uniform Skim Milk Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
<b>Producer Milk</b>				
Class I Skim Milk	83.71%	166,362,844	\$10.66 /cwt.	\$ 17,734,279.17
Class I Butterfat	50.73%	3,838,897	\$1.9421 /lb.	7,455,521.86
Class I Differential at Location		170,201,741		9,498,572.67
<b>Total Class I Milk</b>	<b>82.50%</b>	<b>170,201,741</b>		<b>\$ 34,688,373.70</b>
Class II Skim Milk	12.76%	25,362,926	\$10.63 /cwt.	\$ 2,696,079.03
Class II Butterfat	45.82%	3,467,462	\$1.9484 /lb.	6,756,002.96
<b>Total Class II Milk</b>	<b>13.97%</b>	<b>28,830,388</b>		<b>\$ 9,452,081.99</b>
Class III Skim Milk	0.29%	581,641	\$11.44 /cwt.	\$ 66,539.74
Class III Butterfat	0.26%	19,343	\$1.9414 /lb.	37,552.50
<b>Total Class III Milk</b>	<b>0.29%</b>	<b>600,984</b>		<b>\$ 104,092.24</b>
Class IV Skim Milk	3.24%	6,438,561	\$10.62 /cwt.	\$ 683,775.19
Class IV Butterfat	3.19%	241,275	\$1.9414 /lb.	468,411.28
<b>Total Class IV Milk</b>	<b>3.24%</b>	<b>6,679,836</b>		<b>\$ 1,152,186.47</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>206,312,949</b>		<b>\$ 45,396,734.40</b>

### Adjustments

Overage and Other Source	\$23,244.01
Inventory Adjustments	\$469.04
Producer butterfat at uniform butterfat price	(\$14,931,915.71)
Location Adjustments to Producers	(\$327,028.49)
1/2 Unobligated Balance in P.S.F.	\$85,631.32

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 15.21899	\$30,247,134.57
	\$ 0.04899	\$97,370.62

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$15.17**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$21.55\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Oct	Nov	Sept	Oct	Dept
Appalachian (Charlotte)	\$ 20.48	\$ 21.38	\$ 19.37	\$ 19.70	72.54%
Arizona (Phoenix)	\$ 19.43	\$ 20.33	\$ 17.40	\$ 18.02	32.22%
California (Woodland)	\$ 19.18	\$ 20.08	\$ 16.91	\$ 17.29	21.60%
Central (Kansas City)	\$ 19.08	\$ 19.98	\$ 16.73	\$ 17.19	35.37%
<b>Florida (Tampa)</b>	<b>\$ 22.48</b>	<b>\$ 23.38</b>	<b>\$ 21.22</b>	<b>\$ 21.55</b>	<b>82.50%</b>
Mideast (Cleveland)	\$ 19.08	\$ 19.98	\$ 16.53	\$ 17.70	33.80%
Northeast (Boston)	\$ 20.33	\$ 21.23	\$ 17.96	\$ 18.44	30.80%
Pacific Northwest (Seattle)	\$ 18.98	\$ 19.88	\$ 16.67	\$ 17.13	23.24%
Southeast (Atlanta)	\$ 20.88	\$ 21.78	\$ 19.70	\$ 19.86	67.95%
Southwest (Dallas)	\$ 20.08	\$ 20.98	\$ 17.55	\$ 17.74	37.43%
Upper Midwest (Chicago)	\$ 18.88	\$ 19.78	\$ 16.71	\$ 17.67	14.50%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

Receipts:	Oct 2021	Oct 2020
<b>Producer Milk</b>		
Class I	170,201,741	180,369,662
Class II	28,830,388	28,106,147
Class III	600,984	330,950
Class IV	6,679,836	4,939,137
Total Producer Milk	<u>206,312,949</u>	<u>213,745,896</u>
Average Butterfat Test	3.66%	3.74%
Percent of Producer Milk in Class I	82.50%	84.39%
Daily Average Receipts	6,655,256	6,895,029
<b>Other Source Milk</b>		
Class I	597,526	1,178,078
Class II	4,306,929	3,903,056
Class III	0	0
Class IV	464,932	1,507,909
Total Other Source Milk	<u>5,369,387</u>	<u>6,589,043</u>
<b>Overage</b>		
Class I	0	0
Class II	4,780	0
Class III	51,223	0
Class IV	43,464	0
Total Overage	<u>99,467</u>	<u>0</u>
<b>Opening Inventory</b>		
Class I	9,588,074	7,499,387
Class II	54,722	390,317
Class III	2,364	0
Class IV	6,234,619	6,702,636
Total Opening Inventory	<u>15,879,779</u>	<u>14,592,340</u>
<b>Total Receipts</b>	<b>227,661,582</b>	<b>234,927,279</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	7,827,560	9,108,313
Route Disposition Class I	171,006,974	178,228,251
Shrinkage	729,534	884,487
Transfers & Diversions to Nonpool	823,273	826,076
Total Class I Utilization	<u>180,387,341</u>	<u>189,047,127</u>
Average Butterfat Test	2.24%	2.28%
Daily Average Utilization	5,818,946	6,098,294
<b>Class II Utilization</b>		
Nonfluid Used To Produce	4,306,928	3,903,056
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	18,263,065	18,744,828
Total Class II Utilization	<u>10,626,826</u>	<u>9,751,636</u>
Average Butterfat Test	10.54%	10.00%
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	529,785	213,990
Total Class III Utilization	<u>124,786</u>	<u>116,960</u>
Average Butterfat Test	654,571	330,950
<b>Class IV Utilization</b>		
Inventory	8,747,754	4,812,387
Nonfluid Used To Fortify	429,989	396,088
Shrinkage	3,037,710	3,507,692
Transfers & Diversions to Nonpool Used To Produce/Other Uses	467,623	3,564,696
Total Class IV Utilization	<u>739,775</u>	<u>868,819</u>
Average Butterfat Test	13,422,851	13,149,682
<b>Total Utilization</b>	<b>227,661,582</b>	<b>234,927,279</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in October 2021 is \$21.55 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$15.17 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9733 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use accounted for 82.50% of all producer skim milk (priced to handlers at \$10.66 per hundredweight, plus the Class I differential) and 50.73% of producer butterfat (priced to handlers at \$1.9421 per pound plus Class I differential). Class II use accounted for 13.97% of all producer skim milk (\$10.63 per hundredweight) and 45.82% of producer butterfat (\$1.9484 per pound). Class III use accounted for 0.29% of all producer skim milk (\$11.44 per cwt) and 0.26% of producer butterfat (\$1.9414 per pound). Class IV use accounted for 3.24% of all producer skim milk (\$10.62 per cwt) and 3.19% of producer butterfat (\$1.9414 per pound).

Receipts of producer milk during October 2021 totaled 206.3 million pounds, 7.4 million less than October 2020. Florida producers supplied 146.5 million pounds of milk in September 2021 or an estimated 74.36% of the producer milk pooled in Florida. In September 2020, they supplied 78.48% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for October 2021. In-area Class I route disposition was 211.8 million pounds in September 2021, 8.7 million pounds more than September 2020.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>September 2021</b>		
Whole Milk	87,804,272	41.44%
Fat Free Milk	12,445,983	5.88%
Low fat Milk (incl. 1%)	21,992,097	10.38%
Reduced Fat Milk (incl. 2%)	62,975,555	29.73%
Cultured Fluid Milk (incl. Buttermilk)	1,363,087	0.64%
Flavored Drinks and Milk	25,264,710	11.93%
<b>Total Disposition in Marketing Area</b>	<b>211,845,704</b>	<b>100.0%</b>
Total Disposition by Pool Plants	161,884,488	76.42%
Total Disposition by Nonpool Plants	49,961,216	23.58%
<b>Total Disposition in Marketing Area</b>	<b>211,845,704</b>	<b>100.0%</b>

## Dairy Outlook

(continued from Page 1) The 2022 forecast for milk per cow is 24,280 pounds, 25 pounds lower than last month's forecast. The projection for 2022 milk production has been lowered to 228.1 billion pounds, 1.6 billion pounds below last month's forecast but 1.7 billion pounds above 2021. With the substantially lower projected milk supply, dairy product price forecasts for 2022 have been raised from last month's projections. Wholesale price forecasts for Cheddar cheese, butter, NDM, and dry whey are \$1.765 (+5.0 cents), \$1.910 (+15.5 cents), \$1.485 (+10.5 cents), and \$0.530 (+2.0 cents) per pound, respectively. With higher projected wholesale prices for cheese and dry whey, the Class III milk price forecast for 2022 is \$17.75 per cwt, \$0.65 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$18.70 per cwt, \$1.55 above last month's forecast. The all-milk price forecast for 2022 is \$20.25 per cwt, an increase of \$1.05 from last month's projection.

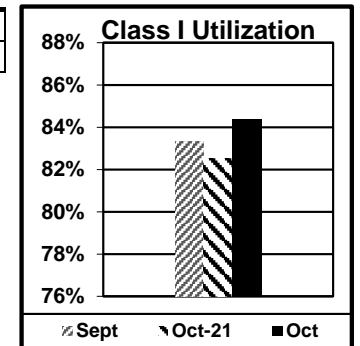
**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Oct 2020	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan 2021	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45	\$1.9458	\$16.89	\$10.10	\$1.9388	\$16.53	\$ 9.92	\$1.9388	\$16.36	\$ 15.00	\$1.9278	\$21.22
Oct	\$16.06	\$1.9961	\$22.48	\$10.63	\$1.9484	\$17.08	\$11.44	\$1.9414	\$17.83	\$ 10.62	\$1.9414	\$17.04	\$ 15.17	\$1.9733	\$21.55
Nov	\$17.13	\$1.9578	\$23.38	\$11.23											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Oct 2020	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%
Jan 2021	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%
May	205,959	91	162,901	79.10%	32,581	15.82%	459	0.22%	10,016	4.86%
Jun	185,491	89	149,440	80.56%	28,141	15.17%	2,255	1.22%	5,654	3.05%
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,504	1.36%
Aug	207,603	91	167,218	80.55%	31,650	15.25%	753	0.36%	7,980	3.84%
Sept	197,037	85	164,196	83.34%	27,549	13.98%	638	0.32%	4,652	2.36%
Oct	206,312	89**	170,201	82.50%	28,830	13.97%	600	0.29%	6,679	3.24%

\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated



## Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
November	12/11/21	12/13/21	12/14/21	11/19/21	11/22/21	12/06/21	12/06/21	12/14/21	12/15/21
December	01/11/22	01/12/22	01/13/22	12/20/21	12/20/21	01/04/22	01/05/22	01/13/22	01/14/22
January	02/11/22	02/14/22	02/15/22	01/19/22	01/20/22	02/04/22	02/07/22	02/15/22	02/16/22

\*\*The base rate for making partial payments in Hillsborough Co., FL for November will be \$19.39 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$18.31 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

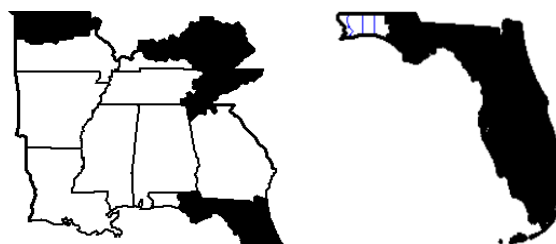
### WASDE Dairy Report 1/ WASDE – 618-5, November 9, 2021

Milk production forecasts for 2021 and 2022 are reduced from the previous month on lower expected dairy cow numbers and slower growth in milk per cow. Fat basis import forecasts for 2021 and 2022 are reduced on lower expected imports of butterfat products. Fat basis export forecasts for 2021 and 2022 are raised on higher expected exports of cheese and butterfat products. Skim-solids basis import forecast for 2021 is raised while 2022 imports are unchanged from last month. The 2021 and 2022 skim-solids basis export forecasts are unchanged from last month. Butter, nonfat dry milk (NDM), and whey price forecasts for 2021 are raised from last month on strength in demand and lower expected production. The cheese price forecast for 2021 is reduced on current prices and continued large supplies. The 2021 Class III price forecast is reduced from last month as the lower forecast cheese price more than offsets the higher whey price. The Class IV price forecast is raised on higher NDM and butter prices. The 2021 all milk price forecast is raised to \$18.50 per cwt. For 2022, cheese, butter, NDM, and whey price forecasts are raised on strength in demand and lower expected milk supplies. The all milk price for 2022 is raised to \$20.25 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at [www.usda.gov/oce/commodity/wasde/](http://www.usda.gov/oce/commodity/wasde/)

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