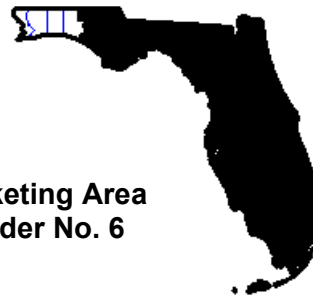


# FLORIDA Fluid Milk Report

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Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

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## Dairy Outlook

*Excerpts from Livestock, Dairy, and Poultry Outlook, September 2021, USDA, Economic Research Service:*

### Dairy Forecasts for 2021

Dairy Forecasts for 2021 Based on recent declines in milk cow numbers and relatively high dairy cow slaughter, the forecast for the average number of milk cows in 2021 has been lowered to 9.485 million head, 15,000 below the previous month estimation. Based on the decline in milk per cow from June to July, lower milk per cow is projected for the third quarter of 2021. The projected average yield per cow in 2021 is 24,010 pounds per year, 10 pounds lower than last month's forecast. The milk production forecast for 2021 is 227.8 billion pounds, 0.3 billion less than last month's forecast.

Due to anticipated hearty demand from the international market, higher export volumes of dairy products are projected throughout the rest of 2021. The forecast for 2021 dairy exports on a milk-fat basis is 11.4 billion pounds, 0.4 billion higher than the previous month's projection. On a skim-solids basis, 2021 exports are forecast at 51.7 billion pounds, 0.2 billion higher than last month's projection. Higher exports are expected for skim milk powder, whey products, cheese, and butterfat products. Due to recent weakness in domestic use and higher expected wholesale prices for most dairy products, the domestic commercial use forecasts for 2021 are lower than projected last month. Price forecasts for cheese, butter, and NDM are \$1.640 (+0.5 cents), \$1.690 (+4.5 cents), \$1.225 (+2.0 cents) per pound, respectively. The 2021 wholesale price forecast for dry whey remains unchanged from the last forecast at \$0.555 per pound. With a higher projected wholesale price for cheese, the Class III milk price forecast for 2021 is \$16.65 per hundredweight (cwt), \$0.10 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection is \$15.55 per cwt, \$0.40 higher than last month's forecast. The all-milk price forecast for 2021 is \$18.15 per cwt, an increase of \$0.20 from last month's projection. **Dairy Forecasts for 2022** The average number of milk cows is expected to continue declining in the first half of 2022. (continued on Page 4)

## Dairy Donation

The U.S. Department of Agriculture (USDA) recently announced a Dairy Donation Program to facilitate timely dairy product donations while reducing food waste. Under this new program, eligible dairy organizations form partnerships with non-profit feeding organizations that distribute food to individuals and families in need. Those partnerships may apply for and receive reimbursements to cover some expenses related to eligible dairy product donations.

An eligible dairy organization is a dairy farmer, cooperative, or processor that purchases fresh milk or bulk dairy products to process into retail-packaged dairy products and accounts to a Federal milk marketing order (FMMO). The reimbursement rate will be the sum of: 1) the cost of milk used to make the donated eligible dairy product (monthly FMMO classified milk price based on the product and month of processing); 2) manufacturing cost (FMMO make allowance); and 3) transportation cost from the plant to distribution point. These reimbursements will help offset the cost for dairy products donated to food assistance programs.

Details about program eligibility and participation are available at [www.ams.usda.gov/ddp](http://www.ams.usda.gov/ddp). Interested partnerships must apply by completing and submitting a Dairy Donation and Distribution Plan (Plan) describing the process to be used for the donation, processing, transportation, temporary storage, and distribution of eligible dairy products. Plans will be accepted on a rolling basis and approved within 15 business days of submission. After approval, partnerships will be able to submit specific information to obtain reimbursement claims for eligible dairy products donated since January 1, 2020.

Entities participating in the MDRP will be automatically enrolled and do not need to reapply for the DDP. Supplemental reimbursements will be automatically distributed to MDRP participants who received reimbursements under the MDRP for eligible donations made since January 1, 2020. These reimbursements will equal the difference between the reimbursed values for the DDP and MDRP. To ensure equitable participation amongst low-income and other underserved persons and communities, USDA-AMS encourages collaborations with faith-based, community-based, and non-profit

**F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES - August 2021**

**Calculation of Uniform Butterfat Price:**

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	50.62%	3,840,410	\$1.9050	\$ 7,315,981.08
Class I Differential at Location				215,075.92
Class II Butterfat	44.61%	3,385,160	\$1.8578	6,288,950.26
Class III Butterfat	0.36%	27,651	\$1.8508	51,176.47
Class IV Butterfat	4.41%	334,594	\$1.8508	619,266.58
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,587,815</b>		<b>\$ 14,490,450.31</b>
<b>Uniform Butterfat Price per lb. (Hillsborough County, Florida):</b>			<b>\$1.9097</b>	

**Calculation of Uniform Skim Milk Price:**

<b>Producer Milk</b>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	81.69%	163,378,265	\$10.60 /cwt.	\$ 17,318,096.08
Class I Butterfat	50.62%	3,840,410	\$1.9050 /lb.	7,315,981.08
Class I Differential at Location		167,218,675		9,335,910.24
<b>Total Class I Milk</b>	<b>80.55%</b>	<b>167,218,675</b>		<b>\$ 33,969,987.40</b>
Class II Skim Milk	14.13%	28,264,400	\$10.37 /cwt.	\$ 2,931,018.28
Class II Butterfat	44.61%	3,385,160	\$1.8578 /lb.	6,288,950.26
<b>Total Class II Milk</b>	<b>15.25%</b>	<b>31,649,560</b>		<b>\$ 9,219,968.54</b>
Class III Skim Milk	0.36%	726,229	\$9.82 /cwt.	\$ 71,315.68
Class III Butterfat	0.36%	27,651	\$1.8508 /lb.	51,176.47
<b>Total Class III Milk</b>	<b>0.36%</b>	<b>753,880</b>		<b>\$ 122,492.15</b>
Class IV Skim Milk	3.82%	7,646,363	\$9.78 /cwt.	\$ 747,814.31
Class IV Butterfat	4.41%	334,594	\$1.8508 /lb.	619,266.58
<b>Total Class IV Milk</b>	<b>3.84%</b>	<b>7,980,957</b>		<b>\$ 1,367,080.89</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>207,603,072</b>		<b>\$ 44,679,528.98</b>

**Adjustments**

Overage and Other Source	\$211.74
Inventory Adjustments	\$0.00
Producer butterfat at uniform butterfat price	(\$14,490,450.31)
Location Adjustments to Producers	(\$275,764.27)
1/2 Unobligated Balance in P.S.F.	\$85,637.63
<b>Adjusted Pool Value</b>	<b>\$ 14.99844</b>
Reserve for Producer Settlement Fund	\$ 0.04844
	<b>\$29,999,163.77</b>
	\$96,882.85

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$14.95**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$21.11\***

\* At 3.5% butterfat test; for information purposes.

**OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)**

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	Aug	Sept	July	Aug	Aug
Appalachian (Charlotte)	\$ 20.30	\$ 19.99	\$ 19.61	\$ 19.24	72.11%
Arizona (Phoenix)	\$ 19.25	\$ 18.94	\$ 17.27	\$ 17.08	32.37%
California (Woodland)	\$ 19.00	\$ 18.69	\$ 16.94	\$ 16.59	16.10%
Central (Kansas City)	\$ 18.90	\$ 18.59	\$ 16.84	\$ 16.50	28.02%
<b>Florida (Tampa)</b>	<b>\$ 22.30</b>	<b>\$ 21.99</b>	<b>\$ 21.98</b>	<b>\$ 21.11</b>	<b>80.55%</b>
Mideast (Cleveland)	\$ 18.90	\$ 18.59	\$ 17.25	\$ 16.85	29.50%
Northeast (Boston)	\$ 20.15	\$ 19.84	\$ 18.06	\$ 17.69	28.40%
Pacific Northwest (Seattle)	\$ 18.80	\$ 18.49	\$ 16.77	\$ 16.47	22.32%
Southeast (Atlanta)	\$ 20.70	\$ 20.39	\$ 19.80	\$ 19.60	71.80%
Southwest (Dallas)	\$ 19.90	\$ 19.59	\$ 17.65	\$ 17.33	31.10%
Upper Midwest (Chicago)	\$ 18.70	\$ 18.39	\$ 16.74	\$ 16.22	9.70%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

Receipts:	Aug 2021	Aug 2020
<b>Producer Milk</b>		
Class I	167,218,675	160,747,237
Class II	31,649,560	26,792,332
Class III	753,880	548,141
Class IV	7,980,957	9,039,093
Total Producer Milk	<u>207,603,072</u>	<u>197,126,803</u>
Average Butterfat Test	3.65%	3.72%
Percent of Producer Milk in Class I	80.55%	81.54%
Daily Average Receipts	6,696,873	6,358,929
<b>Other Source Milk</b>		
Class I	928,061	2,479,016
Class II	4,591,466	5,659,132
Class III	0	0
Class IV	288,811	256,017
Total Other Source Milk	<u>5,808,338</u>	<u>8,394,165</u>
<b>Overage</b>		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	2,165	0
Total Overage	<u>2,165</u>	<u>0</u>
<b>Opening Inventory</b>		
Class I	7,711,668	6,707,654
Class II	0	438,956
Class III	0	0
Class IV	4,913,704	4,907,109
Total Opening Inventory	<u>12,625,372</u>	<u>12,053,719</u>
<b>Total Receipts</b>	<b>226,038,947</b>	<b>217,574,687</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	9,509,046	8,136,547
Route Disposition Class I	163,900,598	160,794,559
Shrinkage	784,543	675,942
Transfers & Diversions to Nonpool	1,664,217	326,859
Total Class I Utilization	<u>175,858,404</u>	<u>169,933,907</u>
Average Butterfat Test	2.28%	2.32%
Daily Average Utilization	5,672,852	5,481,739
<b>Class II Utilization</b>		
Nonfluid Used To Produce	4,591,466	5,659,131
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	20,319,529	15,357,889
Total Class II Utilization	<u>11,330,031</u>	<u>11,873,400</u>
Average Butterfat Test	9.34%	9.44%
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	579,558	407,359
Total Class III Utilization	<u>174,322</u>	<u>140,782</u>
Average Butterfat Test	753,880	548,141
<b>Class IV Utilization</b>		
Inventory	6,931,481	7,394,193
Nonfluid Used To Fortify	217,891	226,660
Shrinkage	2,863,950	2,593,591
Transfers & Diversions to Nonpool Used To Produce/Other Uses	2,217,600	3,040,013
Total Class IV Utilization	<u>954,715</u>	<u>947,762</u>
Average Butterfat Test	13,185,637	14,202,219
<b>Total Utilization</b>	<b>226,038,947</b>	<b>217,574,687</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in August 2021 is \$21.11 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.95 per hundredweight plus 3.5 times the uniform butterfat price of \$1.9097 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use accounted for 81.69% of all producer skim milk (priced to handlers at \$10.60 per hundredweight, plus the Class I differential) and 50.62% of producer butterfat (priced to handlers at \$1.9590 per pound plus Class I differential). Class II use accounted for 14.13% of all producer skim milk (\$10.60 per hundredweight) and 44.61% of producer butterfat (\$1.9050 per pound). Class III use accounted for 0.36% of all producer skim milk (\$10.37 per cwt) and 0.36% of producer butterfat (\$1.8578 per pound). Class IV use accounted for 3.82% of all producer skim milk (\$9.78 per cwt) and 4.41% of producer butterfat (\$1.8508 per pound).

Receipts of producer milk during August 2021 totaled 207.6 million pounds, 10.5 million more than August 2020. Florida producers supplied 155.4 million pounds of milk in July 2021 or an estimated 84.25% of the producer milk pooled in Florida. In July 2020, they supplied 82.30% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 2 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for August 2021. In-area Class I route disposition was 207.3 million pounds in July 2021, 5 million pounds more than July 2020.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b>July 2021</b>		
Whole Milk	93,815,851	45.26%
Fat Free Milk	12,615,352	6.09%
Low fat Milk (incl. 1%)	19,865,672	9.58%
Reduced Fat Milk (incl. 2%)	66,466,475	32.06%
Cultured Fluid Milk (incl. Buttermilk)	1,397,614	0.67%
Flavored Drinks and Milk	13,140,006	6.34%
<b>Total Disposition in Marketing Area</b>	<b>207,300,970</b>	<b>100.0%</b>
Total Disposition by Pool Plants	156,413,162	75.45%
Total Disposition by Nonpool Plants	50,887,808	24.55%
<b>Total Disposition in Marketing Area</b>	<b>207,300,970</b>	<b>100.0%</b>

## Dairy Outlook

(continued from Page 1) As a result, the annual forecast has been lowered to 9,480 million head, 20,000 head lower than last month's forecast. The forecast for milk per cow is 24,330 pounds, 5 pounds lower than last month's forecast. The projection for 2022 milk production has been adjusted to 230.6 billion pounds, 0.6 billion pounds lower than last month's forecast but 2.8 billion pounds higher than 2021. The export forecast for 2022 on a milk-fat basis is 10.9 billion pounds, 0.3 billion higher than last month's forecast. On a skim-solids basis, 2022 dairy exports are projected to total 51.8 billion pounds, 0.5 billion up from last month's forecast. Higher exports are expected for dry skim milk products, whey products, cheese, and butterfat products.

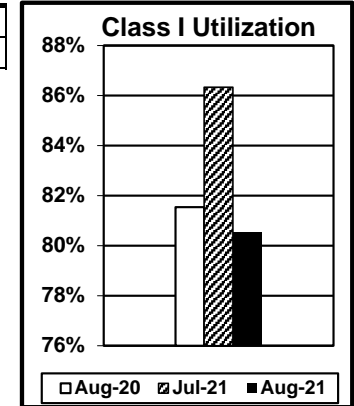
Except for dry whey, dairy product price forecasts for 2022 have been adjusted higher due to lower anticipated beginning stock levels, expectations of relatively strong international demand, and lower expected milk production. Wholesale price forecasts for Cheddar cheese, butter, and NDM are raised from last month's projections to \$1.655 (+2.5 cents), \$1.730 (+7.0 cents), \$1.270 (+6.0 cents), respectively, while the dry whey price forecast remains unchanged from last month's projection at \$0.500 cents per pound. With higher estimated wholesale prices for cheese, the Class III milk price forecast for 2022 is \$16.45 per cwt, \$0.30 higher than the previous month's forecast. Due to higher butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$16.05 per cwt, \$0.75 higher than last month's forecast. The all-milk price forecast for 2022 is \$18.40 per cwt, an increase of \$0.55 from last month's projection.

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Aug 2020	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan 2021	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58	\$1.9921	\$16.22	\$12.45	\$1.9851	\$18.96	\$ 9.55	\$1.9851	\$16.16	\$ 14.74	\$2.0113	\$21.26
Jun	\$17.22	\$2.0214	\$23.69	\$10.12	\$1.9711	\$16.66	\$10.71	\$1.9641	\$17.21	\$ 9.82	\$1.9641	\$16.35	\$ 15.96	\$1.9989	\$22.40
Jul	\$16.35	\$2.0130	\$22.82	\$10.53	\$1.9066	\$16.83	\$10.20	\$1.8996	\$16.49	\$ 9.69	\$1.8996	\$16.00	\$ 15.63	\$1.9694	\$21.98
Aug	\$16.00	\$1.9590	\$22.30	\$10.37	\$1.8578	\$16.51	\$9.82	\$1.8508	\$15.95	\$ 9.78	\$1.8508	\$15.92	\$ 14.95	\$1.9097	\$21.11
Sep	\$15.86	\$1.9093	\$21.99	\$10.45											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Aug 2020	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%
Jan 2021	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%
May	205,959	91	162,901	79.10%	32,581	15.82%	459	0.22%	10,016	4.86%
Jun	185,491	89	149,440	80.56%	28,141	15.17%	2,255	1.22%	5,654	3.05%
Jul	184,471	85	159,249	86.33%	22,157	12.01%	561	0.30%	2,504	1.36%
Aug	207,603	91**	167,218	80.55%	31,650	15.25%	753	0.36%	7,980	3.84%



\*Class 1 and uniform prices are at Hillsborough County (Tampa), Florida: \*\*Estimated

## Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
August	09/11/21	09/12/21	09/14/21	08/19/21	08/20/21	09/07/21	09/07/21	09/14/21	09/15/21
September	10/11/21	10/12/21	10/13/21	09/20/21	09/20/21	10/04/21	10/05/21	10/13/21	10/14/21
October	11/11/21	11/12/21	11/15/21	10/19/21	10/20/21	11/04/21	11/05/21	11/15/21	11/16/21

\*\*The base rate for making partial payments in Hillsborough Co., FL for September will be \$18.99 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$17.94 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

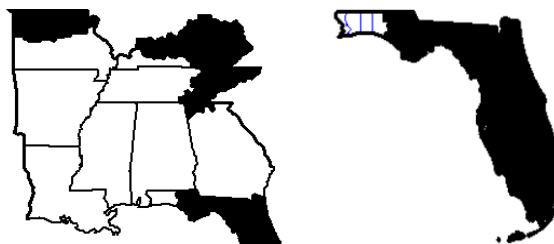
### WASDE Dairy Report <sup>1/</sup> WASDE – 616-5, September 10, 2021

Milk production forecasts for 2021 and 2022 are reduced from last month on smaller dairy cow numbers and lower milk per cow. The fat basis import forecast is unchanged from the previous month, while the fat basis export forecast is raised on strong sales of cheese and butter and milk fat. The skim-solids basis import forecast is unchanged from last month, but the export forecast is raised on firm global demand for skim milk powder, cheese, and whey. For 2022, the fat basis imports are raised on strong demand for imported cheese, while the fat basis export forecast is raised as U.S. butter is expected to be remain competitive in international markets. No change is made to the 2022 skim-solids basis import forecast; However, skim-solids basis exports are raised from last month on continued strong global demand for SMP and whey. For 2021 and 2022, butter, cheese, nonfat dry milk (NDM) price forecasts are raised on improving demand and lower production. The whey price forecast is unchanged for both years. The 2021 and 2022 Class III and Class IV price forecasts are raised from last month on higher dairy product prices. The 2021 all milk price is forecast higher at \$18.15 per cwt. The all milk price forecast for 2022 is \$18.40 per cwt.

<sup>1/</sup> The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at [www.usda.gov/oce/commodity/wasde/](http://www.usda.gov/oce/commodity/wasde/)

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