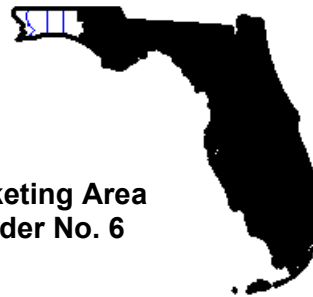


# FLORIDA Fluid Milk Report

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Market Administrator

Florida Marketing Area  
Federal Order No. 6



[www.fmmatlanta.com](http://www.fmmatlanta.com)

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## Dairy Outlook

*Excerpts from Livestock, Dairy, and Poultry Outlook, May 18, 2021 USDA, Economic Research Service:*

Based on information from the U.S. milking herd is projected to average 9.465 million head in 2022, 5,000 less than the 2021 projection. Some contraction is expected due to relatively high feed prices and weaker milk prices. Milk per cow is projected to average 24,335 per head, a year-over-year increase of 1.1 percent. The milk production forecast for 2022 is 230.3 billion pounds, 1.1 percent higher than the 2021 projection.

Dairy exports on a milk-fat basis are projected to total 10.3 billion pounds in 2022, 0.5 billion lower than the forecast for 2021. On a skim-solids basis, exports are projected to total 50.0 billion pounds, 0.5 billion higher than the 2021 projection. With U.S. butter prices expected to become less competitive, exports of butterfat products are expected to decline year over year. With strong foreign demand and weaker domestic prices, exports of cheese, dry skim milk products, and whey products are anticipated to increase year over year.

Dairy imports on a milk-fat basis are projected to total 5.9 billion pounds in 2022, 0.3 billion lower than 2021. On a skim-solids basis, 2022 imports are projected to total 5.4 billion pounds, 0.1 billion lower than 2021. Imports of cheese and butterfat products are expected to be lower than 2021. The lower import numbers in 2022 reflect, in part, effects of retaliatory tariffs on some dairy products from the European Union and the United Kingdom since we assume current Government policies remain in place.

Domestic use is expected to increase modestly in 2022. The domestic use forecast on a milk-fat basis is 224.8 billion pounds, an increase of 2.0 billion (0.9 percent) higher than 2021. On a skim-solids basis, the projection is 184.7 billion pounds, 1.5 billion (0.8 percent) higher.

*Dairy Outlook month's forecast. (continued on Page 4)*

## National Dairy Promotion and Research Board

The U.S. Department of Agriculture (USDA) Agricultural Marketing Service (AMS) is seeking nominees for 12 dairy producer seats on the National Dairy Promotion and Research Board. Nominations are due May 31, 2021. Appointed members will serve three-year terms beginning Nov. 1, 2021, and ending Oct. 31, 2024.

USDA is seeking nominees for: one seat for Region 1 (Alaska, Oregon and Washington); two seats for Region 2 (California and Hawaii); one seat for Region 4 (Arkansas, Kansas, New Mexico, Oklahoma and Texas); one seat for Region 5 (Minnesota, North Dakota and South Dakota); two seats for Region 6 (Wisconsin); one seat for Region 7 (Illinois, Iowa, Missouri and Nebraska); one seat for Region 8 (Idaho); one seat for Region 9 (Indiana, Michigan, Ohio and West Virginia); one seat for Region 11 (Delaware, Maryland, New Jersey and Pennsylvania); and one seat for Region 12 (Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont).

Nominees must be dairy producers in the region for which they are nominated. Nomination forms are available on the AMS National Dairy Promotion and Research Board webpage (<https://www.ams.usda.gov/rules-regulations/research-promotion/dairy>). Please contact Jill Hoover at (202) 720-1069 or [jill.hoover@usda.gov](mailto:jill.hoover@usda.gov) for more information.

The board is industry-funded and supports the research, marketing and promotion of dairy products.

AMS policy is that the diversity of the board should reflect the diversity of its industries in terms of the experience of members, methods of production and distribution, marketing strategies, and other distinguishing factors that will bring different perspectives and ideas to the table.

## F.O. 6 - FLORIDA: CALCULATION OF UNIFORM PRICES -April 2021

### Calculation of Uniform Butterfat Price:

	<u>Utilization</u>	<u>Pounds</u>	<u>Price/lb.</u>	<u>Value</u>
Class I Butterfat	49.56%	3,770,106	\$1.6735	\$ 6,309,272.40
Class I Differential at Location				211,165.26
Class II Butterfat	46.68%	3,551,562	\$1.9566	6,948,986.21
Class III Butterfat	0.42%	31,821	\$1.9496	62,038.22
Class IV Butterfat	3.34%	254,262	\$1.9496	495,709.20
<b>Total Butterfat</b>	<b>100.00%</b>	<b>7,607,751</b>		<b>\$ 14,027,171.29</b>

**Uniform Butterfat Price per lb. (Hillsborough County, Florida): \$1.8438**

### Calculation of Uniform Skim Milk Price:

<u>Producer Milk</u>	<u>Utilization</u>	<u>Pounds</u>	<u>Price per unit</u>	<u>Value</u>
Class I Skim Milk	82.13%	167,022,091	\$10.00 /cwt.	\$ 16,702,209.10
Class I Butterfat	49.56%	3,770,106	\$1.6735 /lb.	6,309,272.40
Class I Differential at Location		170,792,197		9,544,555.35
<b>Total Class I Milk</b>	<b>80.97%</b>	<b>170,792,197</b>		<b>\$ 32,556,036.85</b>
Class II Skim Milk	14.95%	30,401,772	\$9.03 /cwt.	\$ 2,745,280.02
Class II Butterfat	46.68%	3,551,562	\$1.9566 /lb.	6,948,986.21
<b>Total Class II Milk</b>	<b>16.09%</b>	<b>33,953,334</b>		<b>\$ 9,694,266.23</b>
Class III Skim Milk	0.43%	864,476	\$11.24 /cwt.	\$ 97,167.11
Class III Butterfat	0.42%	31,821	\$1.9496 /lb.	62,038.22
<b>Total Class III Milk</b>	<b>0.42%</b>	<b>896,297</b>		<b>\$ 159,205.33</b>
Class IV Skim Milk	2.49%	5,070,263	\$8.91 /cwt.	\$ 451,760.44
Class IV Butterfat	3.34%	254,262	\$1.9496 /lb.	495,709.20
<b>Total Class IV Milk</b>	<b>2.52%</b>	<b>5,324,525</b>		<b>\$ 947,469.64</b>
<b>Producer Milk</b>	<b>100.00%</b>	<b>210,966,353</b>		<b>\$ 43,356,978.05</b>

### Adjustments

Overage and Other Source	\$537.56
Inventory Adjustments	\$8,937.33
Producer butterfat at uniform butterfat price	(\$14,027,171.29)
Location Adjustments to Producers	(\$338,924.86)
1/2 Unobligated Balance in P.S.F.	\$86,804.33

### Adjusted Pool Value

Reserve for Producer Settlement Fund	\$ 14.30338	\$29,087,161.12
	\$ 0.04338	\$88,224.47

**Uniform Skim Milk Price per cwt. (Hillsborough County, Florida):**

**\$14.26**

**Uniform Price per cwt. (Hillsborough County, Florida)**

**\$20.21\***

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME (Priced at)	CLASS I		UNIFORM		CLASS I %
	April	May	March	April	April
Appalachian (Charlotte)	\$ 18.91	\$ 20.50	\$ 17.94	\$ 18.43	69.21%
Arizona (Phoenix)	\$ 17.86	\$ 19.45	\$ 15.55	\$ 16.43	32.34%
California (Woodland)	\$ 17.61	\$ 19.20	\$ 14.85	\$ 15.91	21.30%
Central (Kansas City)	\$ 17.51	\$ 19.10	\$ 15.15	\$ 15.88	41.09%
<b>Florida (Tampa)</b>	<b>\$ 20.91</b>	<b>\$ 22.50</b>	<b>\$ 20.11</b>	<b>\$ 20.21</b>	<b>80.97%</b>
Mideast (Cleveland)	\$ 17.51	\$ 19.10	\$ 15.68	\$ 16.33	40.00%
Northeast (Boston)	\$ 18.76	\$ 20.35	\$ 16.50	\$ 18.75	30.10%
Pacific Northwest (Seattle)	\$ 17.41	\$ 19.00	\$ 15.15	\$ 16.28	22.57%
Southeast (Atlanta)	\$ 19.31	\$ 20.90	\$ 17.92	\$ 18.46	63.14%
Southwest (Dallas)	\$ 18.51	\$ 20.10	\$ 15.68	\$ 16.48	33.75%
Upper Midwest (Chicago)	\$ 17.31	\$ 18.90	\$ 15.64	\$ 16.65	22.30%

**FLORIDA MILK MARKETING AREA-FEDERAL ORDER 6  
STATISTICAL SUMMARY**

Receipts:	April 2021	April 2020
<b>Producer Milk</b>		
Class I	170,792,197	167,927,023
Class II	33,953,334	22,035,033
Class III	896,297	3,473,782
Class IV	5,324,525	22,934,777
Total Producer Milk	<u>210,966,353</u>	<u>216,370,615</u>
Average Butterfat Test	0.36%	0.37%
Percent of Producer Milk in Class I	80.97%	77.61%
Daily Average Receipts	7,032,212	7,212,354
<b>Other Source Milk</b>		
Class I	1,013,390	2,708,849
Class II	4,920,832	5,458,360
Class III	0	0
Class IV	1,257,048	225,722
Total Other Source Milk	<u>7,191,270</u>	<u>8,392,931</u>
<b>Overage</b>		
Class I	0	0
Class II	5,953	0
Class III	0	0
Class IV	0	3,342
Total Overage	<u>5,953</u>	<u>3,342</u>
<b>Opening Inventory</b>		
Class I	7,265,663	7,973,353
Class II	656,444	80,139
Class III	0	0
Class IV	5,262,022	8,388,125
Total Opening Inventory	<u>13,184,129</u>	<u>16,441,617</u>
<b>Total Receipts</b>	<b>231,347,705</b>	<b>241,208,505</b>
<b>Utilization:</b>		
<b>Class I Utilization</b>		
Inventory of Packaged FMP	8,165,114	4,696,782
Route Disposition Class I	169,817,771	169,969,558
Shrinkage	381,399	890,996
Transfers & Diversions to Nonpool	706,966	3,051,889
Total Class I Utilization	<u>179,071,250</u>	<u>178,609,225</u>
Average Butterfat Test	0.22%	0.23%
Daily Average Utilization	5,969,042	5,953,641
<b>Class II Utilization</b>		
Nonfluid Used To Produce	4,920,832	5,458,360
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods Used To Produce/Other Uses	23,291,727	11,490,606
Total Class II Utilization	<u>11,324,004</u>	<u>10,624,566</u>
Average Butterfat Test	0.90%	0.90%
<b>Class III Utilization</b>		
Shrinkage	0	0
Transfers & Diversions to Nonpool/Used to Produce Use to Produce/Other Uses	740,078	3,318,406
Total Class III Utilization	<u>156,219</u>	<u>155,376</u>
Average Butterfat Test	0.36%	0.58%
<b>Class IV Utilization</b>		
Inventory	6,273,886	3,657,120
Nonfluid Used To Fortify	218,286	205,800
Shrinkage	2,567,089	2,626,548
Transfers & Diversions to Nonpool Used To Produce/Other Uses	2,102,586	22,669,521
Total Class IV Utilization	<u>681,748</u>	<u>2,392,977</u>
Average Butterfat Test	0.51%	0.55%
<b>Total Utilization</b>	<b>231,347,705</b>	<b>241,208,505</b>

## Florida Market Summary

The minimum order uniform price for payment to producers supplying the Florida Order marketing area in April 2021 is \$20.21 per hundredweight for milk with a 3.5% butterfat test in Hillsborough County. This is .965 times the uniform skim milk price of \$14.26 per hundredweight plus 3.5 times the uniform butterfat price of \$1.8438 per pound. Payment to producers may be adjusted by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use accounted for 82.13% of all producer skim milk (priced to handlers at \$10.00 per hundredweight, plus the Class I differential) and 49.56% of producer butterfat (priced to handlers at \$1.6735 per pound plus Class I differential). Class II use accounted for 14.95% of all producer skim milk (\$9.03 per hundredweight) and 46.68% of producer butterfat (\$1.9566 per pound). Class III use accounted for 0.43% of all producer skim milk (\$11.24 per cwt) and 0.42% of producer butterfat (\$1.9496 per pound). Class IV use accounted for 2.49% of all producer skim milk (\$8.91 per cwt) and 3.34% of producer butterfat (\$1.9496 per pound).

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<b><u>March 2021</u></b>		
Whole Milk	90,800,826	40.86%
Fat Free Milk	14,731,474	6.63%
Low fat Milk (incl. 1%)	23,794,531	10.70%
Reduced Fat Milk (incl. 2%)	69,261,350	31.17%
Cultured Fluid Milk (incl. Buttermilk)	1,393,320	0.63%
Flavored Drinks and Milk	22,239,285	10.01%
<b>Total Disposition in Marketing Area</b>	<b>222,220,786</b>	<b>100.0%</b>
Total Disposition by Pool Plants	173,394,260	78.03%
Total Disposition by Nonpool Plants	48,826,526	21.97%
<b>Total Disposition in Marketing Area</b>	<b>222,220,786</b>	<b>100.0%</b>

Receipts of producer milk during April 2021 totaled 211 million pounds, 5.4 million less than April 2020. Florida producers supplied 182 million pounds of milk in March 2021 or an estimated 88.74% of the producer milk pooled in Florida. In March 2020, they supplied 90.07% of producer milk pooled on the Florida market. There were 9 regulated pool distributing plants and 3 cooperative associations submitting reports of receipts and utilization in the computation of the uniform prices for April 2021. In-area Class I route disposition was 222.2 million pounds in March 2021, 1,018,510 pounds more than March 2020.

### Dairy Outlook, continued from page 1

The ending stock forecast for 2022 on a milk-fat basis is 15.0 billion pounds, the same as the end of 2021. On a skim-solids basis, the ending stock forecast for 2022 is 10.4 billion pounds, a year-over-year decrease of 0.1 billion pounds. In 2022, the Cheddar cheese price is projected to fall to \$1.715 per pound, 2.5 cents lower than 2021, as a greater proportion of milk is expected to move into cheese production in 2022.

The price of dry whey is projected to fall to \$0.475 per pound (-10.0 cents) due to relatively large cheese production and competitive pressure from foreign exporters. Foreign price competition is expected to contribute to a decline in the NDM price to \$1.195 (-4.5 cents). The butter price is expected to rise to \$1.790 per pound (+8.0 cents) as demand increases and a smaller proportion of milk fat moves into butter production.

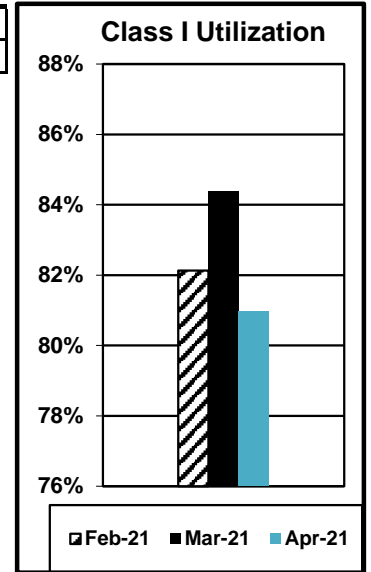
The Class III milk price forecast for 2022 is \$16.85 per cwt, \$0.85 lower than the projection for 2021. The Class IV milk price projection for 2022 is \$15.70 per cwt, a year-over-year decline of \$0.05. The all milk price forecast for 2022 is \$18.50 per cwt, \$0.45 lower than the projection for 2021.

**FEDERAL ORDER 6 - FLORIDA: CLASS AND UNIFORM PRICES**

Pool Period	CLASS I*			CLASS II			CLASS III			CLASS IV			UNIFORM*		
	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan 2020	\$17.11	\$2.2555	\$24.41	\$9.98	\$2.1187	\$17.05	\$10.01	\$2.1117	\$17.05	\$ 9.60	\$2.1117	\$16.65	\$ 16.24	\$2.1881	\$23.33
Feb	\$15.86	\$2.1849	\$22.95	\$10.24	\$1.9883	\$16.84	\$10.43	\$1.9813	\$17.00	\$ 9.60	\$1.9813	\$16.20	\$ 14.92	\$2.0831	\$21.69
Mar	\$16.22	\$2.0597	\$22.86	\$10.38	\$1.9247	\$16.75	\$9.88	\$1.9177	\$16.25	\$ 8.45	\$1.9177	\$14.87	\$ 15.19	\$1.9958	\$21.64
Apr	\$15.59	\$1.9979	\$22.04	\$9.55	\$1.3288	\$13.87	\$8.75	\$1.3218	\$13.07	\$ 7.02	\$1.3218	\$11.40	\$ 14.04	\$1.6589	\$19.35
May	\$14.12	\$1.3488	\$18.35	\$7.73	\$1.3826	\$12.30	\$7.59	\$1.3756	\$12.14	\$ 6.07	\$1.3756	\$10.67	\$ 12.96	\$1.3659	\$17.29
Jun	\$12.48	\$1.3647	\$16.82	\$6.69	\$1.8661	\$12.99	\$15.06	\$1.8591	\$21.04	\$ 6.62	\$1.8591	\$12.90	\$ 11.66	\$1.5927	\$16.83
Jul	\$16.02	\$1.8563	\$21.96	\$7.16	\$1.9653	\$13.79	\$18.33	\$1.9583	\$24.54	\$ 7.16	\$1.9583	\$13.76	\$ 14.63	\$1.9078	\$20.80
Aug	\$18.74	\$2.0283	\$25.18	\$7.82	\$1.6345	\$13.27	\$14.58	\$1.6275	\$19.77	\$ 7.08	\$1.6275	\$12.53	\$ 16.85	\$1.8369	\$22.69
Sep	\$18.42	\$1.7315	\$23.84	\$7.83	\$1.6002	\$13.16	\$11.25	\$1.5932	\$16.43	\$ 7.43	\$1.5932	\$12.75	\$ 16.59	\$1.6675	\$21.85
Oct	\$15.37	\$1.6473	\$20.60	\$8.15	\$1.6458	\$13.63	\$16.45	\$1.6388	\$21.61	\$ 8.01	\$1.6388	\$13.47	\$ 14.39	\$1.6470	\$19.65
Nov	\$18.18	\$1.6856	\$23.44	\$8.70	\$1.5623	\$13.86	\$18.55	\$1.5553	\$23.34	\$ 8.14	\$1.5553	\$13.30	\$ 16.58	\$1.6292	\$21.70
Dec	\$20.28	\$1.6296	\$25.27	\$8.91	\$1.5469	\$14.01	\$10.71	\$1.5399	\$15.72	\$ 8.26	\$1.5399	\$13.36	\$ 18.25	\$1.5898	\$23.18
Jan 2021	\$15.43	\$1.6149	\$20.54	\$9.03	\$1.5611	\$14.18	\$10.99	\$1.5541	\$16.04	\$ 8.61	\$1.5541	\$13.75	\$ 14.20	\$1.5871	\$19.26
Feb	\$15.77	\$1.6344	\$20.94	\$9.27	\$1.4446	\$14.00	\$11.11	\$1.4376	\$15.75	\$ 8.45	\$1.4376	\$13.19	\$ 14.67	\$1.5384	\$19.54
Mar	\$16.02	\$1.4675	\$20.60	\$9.36	\$1.7246	\$15.07	\$10.51	\$1.7176	\$16.15	\$ 8.46	\$1.7176	\$14.18	\$ 15.07	\$1.5916	\$20.11
Apr	\$15.40	\$1.7275	\$20.91	\$9.03	\$1.9566	\$15.56	\$11.24	\$1.9496	\$17.67	\$ 8.91	\$1.9496	\$15.42	\$ 14.26	\$1.8438	\$20.21
May	\$15.96	\$2.0295	\$22.50	\$9.58											

**FEDERAL ORDER 6 - FLORIDA: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK**

Pool Period	Producer Milk 1000 lbs.	Number of Farms	CLASS I		CLASS II		CLASS III		CLASS IV	
			1000 lbs.	%	1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Jan 2020	225,150	105	192,608	85.55%	25,045	11.12%	3,764	1.67%	3,733	1.66%
Feb	215,268	108	175,449	81.50%	28,139	13.07%	6,927	3.22%	4,754	2.21%
Mar	231,659	109	190,993	82.44%	29,486	12.73%	3,175	1.37%	8,006	3.46%
Apr	216,371	107	167,927	77.61%	22,035	10.18%	3,474	1.61%	22,935	10.60%
May	200,822	105	162,889	81.11%	30,021	14.95%	2,738	1.36%	5,175	2.58%
Jun	190,307	89	160,348	84.26%	26,394	13.87%	477	0.25%	3,088	1.62%
Jul	192,535	95	160,232	83.22%	28,668	14.89%	179	0.09%	3,457	1.80%
Aug	197,127	95	160,747	81.54%	26,792	13.59%	548	0.28%	9,039	4.59%
Sep	195,063	103	158,860	81.44%	29,128	14.93%	1,201	0.62%	5,873	3.01%
Oct	213,746	104	180,370	84.39%	28,106	13.15%	330	0.15%	4,939	2.31%
Nov	214,461	122	175,969	82.05%	27,892	13.01%	160	0.07%	10,440	4.87%
Dec	216,335	101	174,890	80.84%	28,285	13.07%	2,896	1.34%	10,265	4.75%
Jan 2021	222,514	102	175,808	79.01%	33,072	14.86%	3,598	1.62%	10,036	4.51%
Feb	196,128	82	161,090	82.13%	31,088	15.85%	501	0.26%	3,449	1.76%
Mar	205,728	77	173,605	84.38%	29,575	14.38%	796	0.39%	1,752	0.85%
Apr	210,966	81	170,792	80.97%	33,953	16.09%	896	0.42%	5,324	2.52%



## Florida Marketing Area - Federal Order 6

Upcoming Pool and Payment Dates									
	Pool & Uniform Price	MA Payment Dates		Payments for Producer Milk					
		Due to:	Due From:	First Partial Payment Due**		Second Partial Payment Due**		Final Pay Due	
Pool Month	Release Date	All Funds	P/S	Coop	Non - member	Coop	Non - member	Coop	Non - member
March	04/11/21	04/12/21	04/13/21	03/19/21	03/22/21	04/05/21	04/05/21	04/13/21	04/14/21
April	05/11/21	05/12/21	05/13/21	04/19/21	04/20/21	05/04/21	05/05/21	05/13/21	05/14/21
May	06/11/21	06/14/21	06/15/21	05/19/21	05/20/21	06/04/21	06/07/21	06/15/21	06/16/21

\*\*The base rate for making partial payments in Hillsborough Co., FL for February will be \$17.59 per hundredweight for cooperatives (90 percent of the preceding month's uniform price) and \$16.37 for nonmembers (85 percent of the preceding month's uniform price).

Producer Touch Base Requirements & Handler Diversion Limits												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	10	10	10	10	10	10	10	10	10	10	10	10
Diversion Percentage Limits	15%	15%	20%	20%	20%	20%	10%	10%	10%	10%	10%	15%

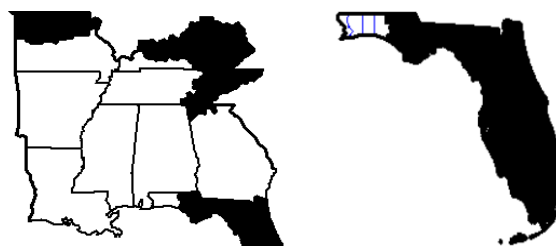
### WASDE Dairy Report 1/ WASDE – 612, May 12, 2021

Milk production for 2022 is forecast higher than 2021 as continued gains in milk per cow more than offset a slight reduction in the dairy cow herd. Commercial exports on a fat basis are forecast lower as higher domestic butter prices reduce competitiveness in world markets. However, strong global demand and weaker domestic prices for cheese, nonfat dry milk (NDM), and whey are expected to support slightly higher exports on a skim-solids basis. Fat basis imports are forecast lower on lower expected imports of butterfat products and cheese, while skim-solids basis imports are expected to decline mainly on lower cheese imports. Butter prices are forecast higher, but cheese prices are forecast lower as an increased proportion of milk is expected to move into cheese production. NDM and whey prices are lowered reflecting competition in international markets. The Class III price is lowered on weaker cheese and whey prices. The Class IV price is lowered as lower NDM more than offsets higher butter prices. The 2022 all milk price is forecast at \$18.50 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The WASDE report is available at [www.usda.gov/oce/commodity/wasde/](http://www.usda.gov/oce/commodity/wasde/).

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